

## CONTACT

For further information or if you have any questions please do not hesitate to contact our Customer Relations department:

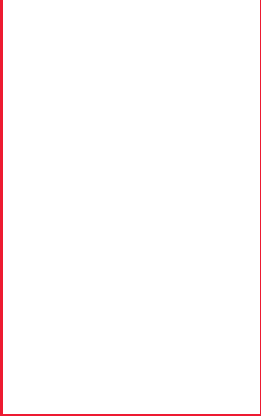


Jesper Hoffmann  
Head of Customer Relations  
Phone: 20 44 60 46



Simon Karkov Skals  
Customer Relations Manager  
Phone: 63 25 66 25

[customer@danpilot.dk](mailto:customer@danpilot.dk)



# Products & Pricing 2025

Updated June 1<sup>st</sup> 2025

## Port Pilotage

YOUR TIME, YOUR SAFETY – OUR COMMITMENT

## PREAMBLE

---

At DanPilot, our aim is to ensure an optimal pilotage operation for our customers, adhering to the expectations of all parties involved with regards to time, safety and reliability.

As of June 1<sup>st</sup> 2025, the applicable rates for port pilotage services covering Danish ports are adjusted, and our products are amended to reflect the requirements of our customers and the shipping industry for fixed pricing and dependable service.

Please carefully study below information for details on our pricing structure.

## RATE STRUCTURE

---

The applicable rate charged for a given port pilotage is calculated based on the following elements:

### Basic fee

The Basic Fee is dependent on the firm notice given, whether pilotage is compulsory or not, and on the nature of the operation.

### Vessel fee

Vessel Fee is calculated based on the dimensions of the vessel, whether pilotage is compulsory or not, and the draft during pilotage.

### Pilotage fee

Pilotage Fee is calculated based on the dimensions of the vessel, whether pilotage is compulsory or not, draft during pilotage and route piloted.

### Travelling expenses



A 7% charge levied on the above elements, covering the expenses and time associated with the transport of the pilot to/from the vessel.

## ORDERING PILOTAGE




---

When calculating the rate of the pilotage service provided, below types of orders are considered:

### PILOTAGE INTO PORT: (Non compulsory pilotage / Compulsory pilotage)

Standard order	<input type="checkbox"/> Standard order rate is applied (Basic Fee kr. 8.126 / 6.424)	 Min 24 hrs
Priority order	<input type="checkbox"/> Priority Fee is applied to Standard pilotage (Priority Fee DKK 6.000,-)	 Less than 24 hrs

### PILOTAGE FROM, OR WITHIN PORT: (Non compulsory pilotage / Compulsory pilotage)

Early order	<input type="checkbox"/> Early order rate is applied (Basic Fee kr. 7.625 / 5.924)	 Min 7 hrs firm notice
Standard order	<input type="checkbox"/> Standard order rate is applied (Basic Fee kr. 8.126 / 6.424)	 Min 4 hrs firm notice
Priority order	<input type="checkbox"/> Priority Fee is applied to Standard pilotage (Priority Fee DKK 6.000)	 Less than 4 hours

## PRIORITY FEE

---

As of March 1<sup>st</sup> 2022, any port pilotage service ordered with less than the minimum notice as governed by Danish law (24 hours for pilotage TO port, 4 hours for pilotage FROM port) will be subject to a Priority Fee (DKK 6.000) which is added to the invoice for the pilotage.

### Ordering pilotage TO port

If >24 hours between time of order and requested pilot boarding time	<input type="checkbox"/> No Priority Fee
If <24 hours between time of order and requested pilot boarding time	<input type="checkbox"/> Priority Fee applied (DKK 6.000)

### Ordering pilotage FROM or WITHIN port

If >4 hours between time of order and requested pilot boarding time	<input type="checkbox"/> No Priority Fee
If <4 hours between time of order and requested pilot boarding time	<input type="checkbox"/> Priority Fee applied (DKK 6.000)

## NIGHT TIME PILOTAGE FEE

---

For pilotage to/from small ports\* outside of normal working hours, a fee of 100% of the total cost of pilotage is applied. Normal working hours are 05:00 hrs - 23:00 hrs. Consequently, an additional fee is imposed based on any activity outside of normal working hours.

Pilotage commenced between 05:00 hrs and 23:00 hrs

☐ No Night Time Pilotage Fee

Pilotage commenced between 23:00 hrs and 05:00 hrs

☐ Night Time Pilotage Fee is applied  
(+100% of total cost of pilotage)

\*"Small ports" defined according to Danish Pilotage Act §3, article 12.

## CHANGE OF COMMENCED PILOTAGE

---

Change of pilotage end location after commencement of pilotage is subject to a Change Fee of DKK 6.000,- which is added to the invoice for the pilotage.

## TWO PILOTS REQUIRED

---

A pilotage for which two pilots is required for a safe operation is subject to a Fee of 50% of the total cost of the port pilotage cost.

## WAITING TIME

---

Waiting time is added to the invoice in the event that a pilotage is not commenced within 30 minutes of the accepted ETA/ETD, or in the event that the pilotage is halted due to weather, provisioning, bunkering, machinery repairs or any other reason not due to the pilotage operation or the navigation of the Vessel, and the pilot remains onboard.

Waiting time

☐ Per commenced hour

☐ DKK 2.250

## CANCELLATION

---

In the event that an order is cancelled, or pilotage must be aborted for any reason not to the fault of the pilot:

Pilotage TO port:

If >8 hours between time of cancelling and ETA

☐ No charge

If <8 hours between time of cancelling and ETA

☐ Cancellation Fee (DKK 6.000)

If cancelled after ETA or if the pilotage has been commenced

☐ Pilotage is charged at full price

Pilotage FROM port or SHIFTING:

If >4 hours between time of cancelling and ETD

☐ No charge

If <4 hours between time of cancelling and ETD

☐ Cancellation Fee (DKK 6.000)

If cancelled after ETD or if pilotage/shifting has been commenced

☐ Pilotage is charged at full price

\*Pilotage is deemed having commenced when pilot sets first foot on vessel, pilot ladder or pilot boat whichever occurs first.

## LATE ARRIVAL DISCOUNT

---

In the event that the pilot commences\* the pilotage later than the accepted ETD in accordance with the official notice requirements by more than 4 hours, and the delay is not caused by faults/errors or omissions by the customer/vessel/agent or their servants, or in the event of force majeure, DanPilot will subtract a Late Arrival Discount on the rate of the pilotage.

☐ 25 % discount on the rate of the pilotage is deducted.

YOUR TIME, YOUR SAFETY  
– OUR COMMITMENT



**DanPilot**

\* Pilotage is deemed having commenced when pilot sets first foot on vessel or pilot ladder