M. EDWARD GILBERT

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1993-Present President, Gilbert & Associates, Inc. Company provides senior level consulting with an "Inside the Beltway" focus for a variety of clients. Significant experience in:

- Strategic planning maritime safety and security issues
- Proposal writing and color team reviews
- Navigation, telecommunications, vessel traffic, port security and safety programs
- Crisis leadership and emergency management programs
- National and international regulatory issues
- Mobile satellites systems
- State and local emergency management and telecommunications programs

1958-1993 Career as Coast Guard Officer

1990-1993 Commander Eleventh Coast Guard District. Completed career as Rear Admiral in charge of all Coast Guard operations for the Southwestern United States and the adjacent four million square miles of ocean. Significant experience in:

- Strategic planning
- Maritime safety and security operations
- Pollution prevention and response programs
- Port and coastal security programs
- International liaison
- Anti-drug and anti-smuggling programs
- Cooperative programs with state and local governments
- Media relations
- Leadership for 80,000-member charitable fund-raising program
- Industry regulation and oversight programs
- Crisis leadership

1986-1990 Resource Director at Coast Guard Headquarters. Gained high-level experience in:

- Creation, advocacy, oversight and distribution of multi-billion-dollar budget
- Congressional liaison and testimony
- Interest group support

- Leadership of two major reorganizations studies that were implemented and define present Coast Guard organization
- Chief Financial Officer
- Interagency liaison
- Strategic planning

1981-1986 Chief Telecommunications and Deputy Chief, Command, Control and Communications for the Coast Guard. High-level experience gained in:

- Leadership of U.S. delegations to international conferences
- Satellite telecommunications
- Upgrades of all electronic, navigation and telecommunications systems
- Research and development
- Integrations of data, voice, privacy and secure communications.

1958-1986 Service in command and staff positions afloat and ashore. Gained significant experience in:

- Crisis leadership as commander for recover efforts in Tampa Bay Area for loss of USCG BLACKTHORN and destruction of one span of Sunshine Skyway Bridge; both with significant losses of life and closure of the port of Tampa Bay for extended periods
- Received numerous awards for leadership during major crisis
- Recognized by media for outstanding public affairs skills under crisis conditions
- Led research and development programs for ocean sensor, telecommunications, and electronics programs
- Commanding officer of patrol boat in Viet Nam

Education

U.S. Coast Guard Academy
U.S. Naval Postgraduate
George Washington
U.S. Army War College

Boards of directors

- · Radio Technical Commission for Maritime Services
- · U. S. Coast Guard Foundation

References

Mr. Timothy Kinsella—Lockheed Martin—315-256-1839 Mr. Doug Wade—Northern Virginia Title and Escrow—703-991-0301