**DAMIAN SMITH**

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Blackwood, NJ 08012

(609)283-4177

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**OBJECTIVE**

Seeking a position in the Software Development field, that enables growth and learning opportunities.

**EDUCATION**

**Lehman College** – **Bronx, NY**

BS Computer Science

Graduated: **12/2015**

**Bronx Community College** - **Bronx, NY**

Associate of Applied Science: Computer Information Systems

Graduated: **12/2013**

**EXPERIENCE**

**Smith & Smith Medical Supply LLC**

**Cumberland, MD**

**Owner**

**03/2017 –08/2022**

* Define the merchandise or service
* Carry out plans for promoting, production, sales, and budgeting for the business
* Create monetary arrangement
* Compare the short and long term goals of the business
* Meet with the provider or producer of merchandise to reinforce fast delivery
* Head the acquisition of vital inventory
* Compare between expenditures and actual financial gain and relate them with the budget
* Review the report on sales and build adjustment on sales deeds to ensure that they are aligned with the budget
* Handle challenges on taxes and other financial obligation of the business
* Prepare customer service approach for the business
* Make a viable feasible assessment to envision the possibilities of the business
* Ensure customer satisfaction is a priority
* Offer presentations to enlighten customers on the importance of the products and the business offered

**IBM**

**Keyser, WV**

**Application Developer/ Business Analyst**

**01/2016 – 06/2019**

* Develop business architecture using requirements such as scope, processes, alternatives, and risks.
* Analyze client’s business requirements and processes through document analysis, interviews, workshops, and workflow analysis.
* Conduct 5+ levels of testing including functional, regression, user acceptance, integration and performance to verify the client’s needs are met.
* Communicate client’s business requirements by constructing easy-to-understand data and process models.
* Provide input into developing and modifying systems to meet client needs and develop business specifications to support these modifications.
* Liaise between business and technical personnel to ensure a mutual understanding of processes and applications.
* Engage client to gather software requirements/business rules, and ensure alignment with development teams
* Translate stakeholder requirements into over 10 different tangible deliverables such as functional specifications, user cases, user stories, workflow/process diagrams, data flow/data model diagrams.
* Evaluate risks related to requirements implementation, testing processes, project communications, and training saving the company on average $5,000+.
* Identify and reconcile errors in client data to ensure accurate business requirements.
* Draft and maintain business requirements and align them with functional and technical requirements.
* Facilitate monthly meetings with clients to document requirements and explore potential solutions.

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**PROFESSIONAL REFERENCES**

Furnish upon request