



Great Answers to Tough Questions at Work (Paperback)

By Michael Dodd

John Wiley and Sons Ltd, United Kingdom, 2016. Paperback. Condition: New. 1. Auflage. Language: English. Brand new Book. SHORTLISTED FOR THE CMI MANAGEMENT BOOK OF THE YEAR AWARD
The essential guide to turning tough questions into positive opportunities Difficult questions can be thrown at you from your first job interview through to challenges you get when you've made it to the top. If you find yourself on the firing line on a regular or occasional basis this is the perfect go-to guide to help you turn tough questions into positive opportunities. Great Answers to Tough Questions at Work promotes a confident 'win-win-win' mindset for questioner, answerer and wider audiences beyond. Author Michael Dodd provides golden formulae and proven strategies for constructing inspirational answers however challenging, vicious, tricky or stupid the question. He outlines simple but successful techniques for dealing with the kind of nightmare questions which all ambitious people in the workplace have to face along their journey, whatever stage of their career.* Contains critical communication skills for executives, managers, leaders and those aspiring to fill these roles * Covers a wide range of work place scenarios such as job interviews, performance reviews, negotiations, customer relations, parliamentary inquiries and...



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