

Kent Hua

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Education

Monash University

Expected Grad: June 2026

- Degrees – Bachelor of Commerce (Finance) and Bachelor of Computer Science (Advanced Computer Science)

Professional Summary

4th-year Commerce (Finance) and Computer Science student with experience in SAP engineering, ERP systems and consulting. Built automated data tools and client-facing documentation, improving system accuracy and driving consulting project wins. Seeking internship/vacationer roles where I can apply both analytical and stakeholder management strengths to solve business problems.

Professional Experience

External Relations Officer

Jan 2025 – Present

Global Consulting Group

- Secured 5+ new projects by leading data-driven outreach and business development initiatives.
- Drove a 30%+ conversion rate from scoping meetings by managing end-to-end stakeholder engagement.
- Conducted research and supported proposals, contributing to a 30%+ conversion of leads into projects.
- Drafted Letter of Engagement to align clients and teams on scope, deliverables, and timelines.
- Represented the firm at meetings and events, boosting brand visibility and client relationships.
- Awarded “Best Officer” for excellence in client acquisition, relationship building, and team impact.

Maths Tutor

Independent & Alchemy Tuition

Aug 2024 - Present

- Delivered tailored math lessons to 5+ students, boosting average test scores by 15% in one semester.
- Prepared students for standardised exams, with 80% meeting or exceeding target scores.
- Managed schedules and progress reports, achieving a 75% client retention rate through clear communication.

SAP Engineer Intern

Coles Group

Jul 2024 - Dec 2024

- Built an automated tool to notify users of system issues, improving reliability and reducing manual checks.
- Streamlined daily reporting by automating Excel exports from Jira, improving visibility for project leads.
- Created a system to alert users of errors, helping resolve issues faster and supporting smoother operations.
- Worked with engineers and analysts to test and improve SAP systems during a major cloud migration project.
- Helped phase out legacy finance applications by debugging and testing systems during platform upgrades.
- Supported system modernisation efforts to reduce tech risks and align with long-term digital goals.

Sales Representative

Nov 2022 - June 2023

Optus

- Exceeded monthly sales targets by 3% on average through effective communication and customer insight.
- Resolved customer issues with empathy and professionalism, ensuring strong satisfaction levels.
- Improved the store’s customer experience, raising Net Promoter Score from 7 to 9 within one month.

Student Teams

Industry Representative | Monash DeepNeuron

Jan 2025 – Present

- Secured and managed industry partnerships to support MDN’s growth and engagement goals.
- Organised networking events with 500+ attendees, connecting students with AI professionals.

Extracurriculars

The Imagination Hackathon | UNIHACK 2025

March 2025

- Built an AI-driven mood-based restaurant recommendation app [prototype](#) in 48 hours.
- Designed the frontend in React Native, delivering a polished, responsive UI with smooth API integration.
- Led a cross-functional team, managing task delegation, timelines, and collaborative feature development.

Website Development for Local Restaurant

Dec 2024

- Created a modern [website](#) for a local restaurant, easy to use on phones, tablets, and computers.
- Set up the system behind the website to manage menu items, prices, and availability.
- Designed the layout and visuals to make the site easy to navigate and visually appealing.
- Worked closely with the restaurant to understand their needs and deliver a solution that fit.

Skills

Technical: Python, Java, HTML5, CSS3, JavaScript, React, PostgreSQL, Bootstrap, GitHub/GitLab, SAP ABAP, Jira.