



















## Proficient













































### reporting

### Goal: Standardized

### using BI platform

### Goal: Track org KPIs

### Goal: Data based

### decisions for key

### initiatives

### and take out cost

### Goal: Add scale

# DATA MATURITY IN ORGANIZATION

### tech tooling, helping

# Anatics provides

### team in this chart?

driven culture.

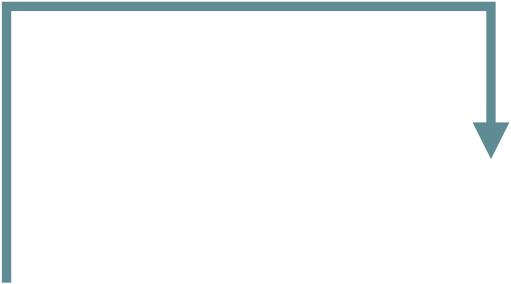
### towards a more data-

### organizations moving

# How far along is your

# expertise in terms of

business process and



Driven

### No Company - Wide reporting

#### No Centralized Data

### Manually extract, clean and

### Repository

### tool (except Excel)

### different operation systems

### Spend a lot time logging into

### blend data on a regular basis

### get into arguments over

# Numbers don't match people

# **Competing interests (some**

# "whose numbers are right".

# spreadsheets to inflate

# oonus

# reliability.

# are lost in emails, meetings

# people will fudge numbers in

# Time to insights and action is

# Distrust in the org over data

# notes, analyst insights)

# happened but not why.

#### W ve 1 (1 Ю **6**

#### or conversations

# The Company has gotten very

# good at communicating what

# Lots of "dark data" (images,

# **Decisions/actions/insights**

# It takes too long to build a

# people-related bottlenecks.

#### versions of the truth create a

# too hard to keep track of what

# Poor adoption of old

# Dashboard Hell: Too many

# reports and similar

# creates power users and

# dashboards with multiple

# like, user review,etc.)

# reporting amongst new hires

# nightmare for IT

# you're selling (what it looks

# (custom or ad-hoc) report

# Product offering is so vast it's

# (e.g., Chatbots,

# Need exploit patterns in

# data to identify missed

## customers in new ways

#### Recommendation

## opportunities and drive

#### and on new channels to

## further drive growth

## micro-Optimizations.

## Need to engage with

## Engines, or Al-powered

## r

# Common Pains just before Transitioning between Stages of the DDMM

































