

CaS Enterprise Requirements

1. Introduction

Company is seeking to modernize its data platform. We are issuing this RFP to invite experienced vendors to assist with the migration of our current Oracle database environment to Snowflake, a cloud-based data warehouse.

The purpose of this project is to optimize data storage, improve query performance, and enable seamless integration with our data analytics ecosystem.

2. Project Objectives

The key objectives of the Oracle-to-Snowflake migration include:

1. **Seamless Data Migration:** Transfer all relevant data, including transactional and historical data, while maintaining data quality and integrity.
 2. **Performance Optimization:** Ensure the Snowflake environment is optimized for efficient querying, scalability, and cost control.
 3. **Business Continuity:** Minimize downtime and disruption to ongoing business operations.
 4. **Integration:** Enable integration with existing tools and workflows, such as [list tools, e.g., Tableau, Power BI, or ETL pipelines].
 5. **Security & Compliance:** Adhere to data governance and compliance standards during and after migration.
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3. Scope of Work

The scope of the project encompasses the following phases:

3.1 Assessment and Planning

- Review the current Oracle database architecture.
- Identify data to be migrated, including tables, views, stored procedures, and metadata.
- Develop a detailed migration roadmap, including milestones and resource requirements.

3.2 Environment Setup

- Set up and configure the Snowflake environment.
- Establish connectivity between Oracle and Snowflake.

3.3 Data Migration Execution

- Migrate data in phases, prioritizing critical datasets.
- Transform data schemas and stored procedures to align with Snowflake's architecture.
- Address compatibility issues during migration.

3.4 Testing and Validation

- Conduct thorough data validation to ensure accuracy, completeness, and consistency.
- Perform performance testing to verify query response times and scalability.

3.5 Knowledge Transfer and Documentation

- Provide detailed project documentation, including architecture diagrams, migration steps, and Snowflake configurations.
 - Train internal teams on Snowflake management and usage.
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4. Project Deliverables

1. Comprehensive migration plan.
 2. Fully migrated and operational Snowflake environment.
 3. Validation report, ensuring all data is accurate and operational.
 4. Documentation covering migration processes, Snowflake configurations, and user guides.
 5. Post-migration support for [insert duration, e.g., 3 months].
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5. Proposal Requirements

Vendors are requested to provide the following information:

5.1 Company Profile

- Overview of your company and relevant expertise in Oracle-to-Snowflake migrations.
- List of similar projects successfully completed, including client references.

5.2 Proposed Methodology

- Detailed approach to the migration, including tools, technologies, and processes.
- Plan for minimizing risks, ensuring data quality, and managing potential challenges.

5.3 Project Team

- Profiles and qualifications of team members assigned to the project.

5.4 Timeline

- Estimated duration for each phase of the project and overall completion time.

5.5 Pricing

- Detailed cost breakdown, including licensing, labor, tools, and any ongoing support fees.

5.6 Risk Mitigation

- Outline potential risks and how your team will address them.
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6. Evaluation Criteria

Proposals will be evaluated based on the following:

- **Technical Expertise (30%):** Demonstrated experience and capability in similar migrations.
 - **Proposed Approach (25%):** Feasibility and thoroughness of the methodology.
 - **Cost (20%):** Cost-effectiveness of the proposal.
 - **Timeline (15%):** Ability to deliver the project within the required timeframe.
 - **References (10%):** Feedback from past clients.
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