

## THE LIST

### SALARIES FOR SOCIAL WORKERS IN THE TAMPA AREA

1. Licensed master social worker: **\$60,000**
2. Treatment clinician social worker: **\$57,000**
3. Substance abuse social worker: **\$56,000**
4. Clinical social worker: **\$53,000**
4. (tie) Licensed clinical social worker: **\$53,000**
6. Social worker senior: **\$51,000**
6. (tie) Social worker case manager: **\$51,000**
8. Psychiatric social worker: **\$46,000**
9. Social worker corrections: **\$43,000**
10. Bilingual social worker: **\$37,000**
11. Foster care social worker: **\$34,000**
11. (tie) Social worker: **\$34,000**
13. Social worker licensed: **\$33,000**
13. (tie) Social services worker: **\$33,000**
15. Social service worker: **\$31,000**

Source: Indeed.com

## JOB TALK

### Q: What kinds of professionals need their own website?

A: All job seekers should have a presence on the Internet to market themselves. In fact, I would take it a step further and encourage everyone who is working, skilled labor or professionally, to always maintain a professional, career-related website.



Fries

By keeping your information out there at all times, you will be easily accessible to other professionals when opportunities arise. If you wait to put your information online when you need a new job, it may be too late.

The easiest way to create your own website is to start a LinkedIn profile. It's free, simple and intuitive. Within a few minutes, you can have an online profile that can be searched for by potential hiring managers.

— Bill Fries, CEO of Hiregy, (813) 449-4800, bill@hiregy.com

## FEATURE OF THE WEEK



PHOTOS BY PERRY ATHANASON/QUEST INC.

A Quest team member provides assistance in a life-skills training activity.

# Quest program gives Tampa residents skills

## ■ Applicants sought to help those with developmental disabilities

By AMY H. ROBERTS

JOURNATIC NEWS SERVICES

Quest Inc. is Central Florida's premier provider of services that help people with developmental disabilities achieve their dreams and reach their goals, whether those dreams are experiencing summer camp, going to school, finding a job or living on their own.

Quest started 50 years ago as the Central Florida Sheltered Workshop, the first work-oriented rehabilitation center for people with intellectual and physical disabilities in the Greater Orlando area.

Since that time, Quest has transformed the lives of thousands. Quest's mission is simple: "The Quest Team, through quality and innovation, builds communities where people with disabilities achieve their goals."

Quest's Adult Day Training Program (ADT) in Tampa provides meaningful day activity, skill development and opportunities for adults from the community and private homes to become independent. The Adult Day Training Program in Tampa is expanding services to include additional life-skills training, vocational training and employment opportunities for people with develop-



Quest team members, above, gain vocational training and find employment opportunities. Below, a participant in the Adult Day Training Program works on money management skills.

ments disabilities. Tampa's ADT program is accepting new clients and also seeking applicants for various exciting positions.

Information for services offered to those with developmental disabilities can be found under the "Need Us" menu on the organization's website at [www.questinc.org](http://www.questinc.org).

The people who ensure that Quest achieves its mission in helping individuals with devel-

opmental disabilities are its Direct Support Professionals. Quest recruits and hires individuals who want to join its team of Direct Support Professionals to inspire and empower Central Floridians with developmental disabilities.

Quest encourages candidates in Tampa who are interested in any posted position to submit a resume by email to [tampajobs@questinc.org](mailto:tampajobs@questinc.org) or faxing it to (813) 423-7701.

## CAREER SNAPSHOT

Paid Advertisement

### Seven hidden-gem careers

By Larry Buhl, Monster Contributing Writer

Whether you're starting out or changing careers, lesser-known alternative careers may offer lower pressure, better hours and greater personal satisfaction. Here's a look at seven hidden-gem careers:

#### If you love to teach but prefer having adult students:

Corporate trainers teach employees skills, technologies and protocols. A bachelor's degree is required. A technical, business or psychology background plus a certificate is helpful. The median training and development specialist salary was \$55,150 in May 2011, according to the Bureau of Labor Statistics.

#### If you want an under-the-radar job in architecture:

Urban planners look at the bigger picture of land use and growth of urban and suburban areas. Local governments employ most urban planners. A career change from architecture is not simple: You'll need a master's degree from an accredited program in urban or regional planning or a related field. The median urban planner salary was just over \$64,000 in 2011, according to the BLS.



#### If your engineering degree seems limiting:

Sales engineers are technical resources who articulate how business and technical employees can use technology and equipment. You'll need good communication skills, a bachelor's degree in engineering and some sales experience. Unlike most engineers, you'll be able to pull in commissions. The median annual sales engineer salary was \$89,330 in 2011, according to the BLS.

#### If you're a wiz at finance but wary of Wall Street:



Personal financial advisers are often self-employed, so you'll need entrepreneurial skills. Strong math, accounting and problem-solving abilities are helpful. According to the BLS, the median personal financial adviser salary was \$66,580 in 2011. Income depends on the size and wealth of your client base, according to the National Association of Personal Financial Advisors.

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#### If you love solving crime from the lab, not the street:

Forensic science technicians investigate crimes by collecting and analyzing physical evidence. A bachelor's degree is required. Legal knowledge and lab experience are great assets. The median forensic science technician salary was \$52,180 in 2011, according to the BLS.

#### If health care is your passion, but not as a doctor:

Radiology technologists work with doctors and perform complex imaging procedures. An associate's degree and state certification are required. The median radiologic technologist salary was \$55,120 in 2011, according to the BLS.

#### If you're a lawyer, but law-firm pressure isn't for you:

Corporate attorneys work for companies and advise on legal rights, patents, contracts, property interests, SEC compliance, reporting requirements and IPOs. The hours are not arduous, and the median attorney salary was \$113,310 in 2011, according to the BLS.

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