



ANNUAL REPORT 2016



girls
inc.

Inspiring all girls to be strong, smart, and bold

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A few summers ago, my family received a letter. As I read it, my heart began to race, the paper slipped out of my hand and fell to the floor. It was an eviction notice.

Why was this happening to me? I was angry with my father who I blamed for abandoning us. My mom did the best she could as a single parent, but as the oldest child I basically had to raise my younger sister. Too early in my life, I knew more about being a mother than a sister.

I was struggling to keep sane as the world around me was crumbling down. I thought the only way to deal with my problems was to cause physical harm to myself – from cutting to throwing up my food. This wasn't a movie. This was my reality.

Thankfully, Girls Inc. and my mentor, Ms. Millie, were there to help me overcome these challenges.

Girls Inc. became a place where I could discuss the shame I was carrying without worrying about being judged. I learned how to deal with adversity and that it was okay *to not be* okay sometimes. I was encouraged to set high expectations and never compromise my values. Girls Inc. helped me believe I could accomplish anything I set my mind to. I learned to value education and hard work. As a result, I was named Mentee of the Year and President of the National Honor Society at my high school.

Today, I am proud to be the first person in my family to graduate high school and attend college. This fall, I will be a freshman at Wesleyan University where I plan to double major in English and Neuroscience or Chemistry.

My name is Gisselle. I am just one of the tens of thousands of girls who through Girls Inc. has found the support to push past obstacles, discover her strengths, and develop the skills to make her dreams a reality.

**I CAN CONFIDENTLY SAY,
I AM STRONG, SMART, AND BOLD.**



**WITH YOU IN HER CORNER,
SHE WILL SUCCEED.**



Inspiring all girls to be
strong, smart, and bold

ANNUAL REPORT 2016

LEADERSHIP

PRESIDENT AND CEO

Every day, in communities across the U.S. and Canada, girls encounter significant obstacles to their well-being and success. To meet these challenges, Girls Inc. is both expanding our after-school services to reach more girls and advocating to improve the conditions for all girls.

I am pleased to report that 2016 marks the completion of our network-wide strategic plan and the start of our new plan. Thanks to you – our supporters, partners, and friends – Girls Inc. has increased both the number of girls served and the revenue raised to support our work.

Over the past five years, Girls Inc. grew the number of girls served through our comprehensive Girls Inc. Experience by 30 percent. More girls were provided the resources and support to boldly face challenges, increase their love of learning, and set and achieve their goals. What an achievement! Girls Inc. also grew network revenue by 18 percent, from \$67.9 million in 2011 to \$80.3 million in 2015.

During this time, we built a strong platform to achieve outcomes for girls and measure our impact. We defined our unique approach to serving girls, including core essential services in three areas: healthy living, academic enrichment and support, and life skills instruction. We developed our theory of change, implemented a participant tracking system, and began administering outcomes surveys.

Girls Inc. is now prepared to build on these accomplishments and leverage our network and brand to accelerate growth over the next five years, and set the organization on an unprecedented path beyond 2020.

We have a *Bold Goal* for the future:

To become the leading advocate in advancing rights and opportunities for all girls and employ a proven, dynamic model to empower 250,000 girls from low-income communities to discover their strengths and thrive.

Girls Inc. Strategic Plan 2016-2020 focuses on doubling the number of girls served with impact. This requires that we build growing and sustainable local Girls Inc. organizations, rooted in a well-articulated business model. This model will inform how we determine needs and direct resources and financial investments to expand the Girls Inc. network.

We will also leverage the collective voices of Girls Inc. girls to be a leading advocate for all girls. While we will focus intensely on serving the girls who need us the most, we will also build a policy and advocacy infrastructure to ultimately break down barriers and create more opportunities for all girls to succeed.

To jump start growth and build network capacity, we have launched a \$20 million capital campaign. With 100 percent participation by our Board of Directors, we know the time is right to begin this significant undertaking.

The plans we've outlined are ambitious. But the need is great.

With your continued support and generous investment in Girls Inc., I am confident we will achieve our goals. Together, we will help more girls reach their full potential and dramatically reduce troubling barriers to their success.

We're grateful to have you on board at such a critical time.



Judy Vredenburgh
President & CEO



LEADERSHIP

BOARD CHAIR 2012-2016



Dear friends,

As I end my tenure as Girls Inc. National Board Chair, I am grateful to have served an organization that devotes all its energy to being champions for girls, everywhere, every day, girl by girl.

This moment is bittersweet and I have absolutely loved being involved with Girls Inc. In my 17-year tenure on the board, I have seen Girls Inc. grow with true impact, providing girls with lasting, mentoring relationships, bringing life-changing programs and experiences to more girls, and building its long-term financial capability.

I've had the chance to work with an outstanding group of leaders on our Board of Directors and national team. Their dedication to building the most innovative and effective organization possible is unparalleled. Thank you to these individuals for believing deeply in the potential and promise of every girl.

Over the years, people have asked what has kept me going. Without question it is the girls. It has been their stories of adversity and achievement, knowing that the programs and the incredible professionals working with girls every day are helping them uncover their strengths, build upon those strengths, and take hold of their futures.

I leave the board confident in the leadership and bold vision of our new Girls Inc. Board Chair and former Vice-Chair, Melanie Gray, in partnership with our CEO, Judy Vredenburgh. The strides we've made together have positioned the organization to serve more girls in a profound and transformative way. Girls Inc. has my continued support and commitment at this time of serious expansion.

I'm pleased to have had a part in setting the ambitious network-wide Bold Goal and the new Strategic Plan 2016-2020. I know Girls Inc. is ready to move to the next stage of organizational impact, so that many, many more girls will have the opportunity to grow up strong, smart, and bold.

Thank you for partnering with us to make this a reality.

With heartfelt gratitude,

A handwritten signature in black ink, appearing to read "Ellen Stafford-Sigg".

Ellen Stafford-Sigg
Board Chair

LEADERSHIP

INCOMING BOARD CHAIR



MELANIE GRAY, GIRLS INC. BOARD CHAIR

1 How did you first get involved with Girls Inc.?

I began volunteering at Girls Inc. of Greater Houston – the affiliate in my local community – helping them raise money for one of their first major luncheons. Shortly thereafter I was invited to join the board and eventually became board chair. Through this experience, I came to understand the truly unique way in which Girls Inc. meets the needs of girls: the research-based programming, the positive, safe, girls-only environment, and the relationships that girls have with the professionals who work with Girls Inc. When I was asked to join the national board eight years ago, I was delighted to have the opportunity to make an impact on a national level.

2 Why are you such a passionate supporter of the Girls Inc. mission to inspire all girls to be strong, smart, and bold?

Girls and women represent 50 percent of the population. Given the many issues we face as a country, to not have this segment completely engaged in both becoming productive citizens and contributing to the solutions we need is just tragic. I want to do everything I can to make certain that as many girls as possible are prepared to become their best selves and help make the world a better place.

3 As the new Board Chair, what do you see as the most critical role Girls Inc. plays in ensuring girls thrive?

Girls Inc. is dedicated to providing girls with programs and experiences that support every aspect of their lives – financial literacy, media literacy, counteracting negative stereotypes, healthy living, increasing their love of learning, preparing for college, and going on to have thriving careers. We don't just deal with one aspect of a girl's development. We deal with the whole girl – her health, education, and well-being – helping her envision and unleash everything she wants to become.

4 As Girls Inc. begins its new strategic plan, what must the organization do to ensure long-term success?

We have to expand and invest in our leadership teams both locally and nationally. It's about growing the boards, expanding our investor base, developing our staff, and further strengthening the network of 82 affiliates through learning and sharing best practices. We must also harness the passion of our volunteer philanthropists and earn their trust and respect.

At the same time, we must complete our assessment work, which will further allow us to track the impact of our programs and demonstrate to our constituents the measurable difference we're making in the lives of girls.

5 What are you most excited to accomplish in your new role?

I'm hopeful that I can inspire and lead the dedicated national board, national staff, and all of our affiliates to work collaboratively to meet the goals we've put forth in our new strategic plan. Every individual within the Girls Inc. network lives the passion, vision, and mission of Girls Inc. every day. Our people are our very best asset. I can't think of anything that would make me feel more proud, humbled, and gratified than helping guide this wonderful organization to the next level of impact and engagement.

6 What is your message for donors and supporters?

First, watch us! We're on the move and you're going to be incredibly impressed and excited about where we're headed. Second, now is the time to invest in Girls Inc. Through this strategic plan, we will be able to leverage investments – whether made locally or nationally – in a way that will have an exponential impact. And third, thank you. By virtue of the tremendous support you've already given, we are well on our way to expanding and deepening our impact.

7 What does the future hold for Girls Inc.?

Knowing the impact of Girls Inc. research-based programming, there's almost a moral imperative that we grow both geographically and in the number of girls served so that more girls have the opportunity to grow up healthy, educated, and independent.

It is going to require a lot of work but we have come together as a network, stronger than ever before, to play a key role in increasing opportunities and dramatically reducing barriers for all girls. From my perspective, the future is beyond exciting with regard to the transformation of Girls Inc. at the national level, the affiliate level, and across the network.

LEADERSHIP

BOARD OF DIRECTORS

First Lady Michelle Obama

Honorary Board Chair
First Lady of the United States

Susie A. Buffett

Lifetime Champion for Girls
Chairman of the Sherwood Foundation

Melanie Gray

Chair
Partner
Winston & Strawn LLP

Ellen Stafford-Sigg*

Former Chair
Principal
Deloitte Consulting LLP

Tony Bucci

Vice Chair
Chairman & CEO
MARC USA

Lori Dickerson Fouché

Treasurer
President
of Prudential Annuities
Prudential Financial

Julie Overbeck

Secretary
President
Remington Seeds LLC

Judy Vredenburg

President & CEO
Girls Inc.

Ambassador Nicole Avant

Former U.S. Ambassador
to The Bahamas

Jill Bright

Chief Administrative Officer
Condé Nast

Rebecca Campbell

President, ABC Owned Television Stations & ABC Daytime

Joyce Chang*

Managing Director & Global Head of Fixed Income Research
JP Morgan

Susan Chapman-Hughes

Senior VP, US Account Development
Global Corporate Payments-Americas
American Express Company

Taj Clayton

Partner
Fish & Richardson, P.C.

Amy Dillon

Region I Professional Representative
President & CEO
Girls Inc. of Shelbyville & Shelby County

Kathy Buckman Gibson*

Region IV Volunteer Representative
President & COO
Buckman International

Saniah M. Johnson

Region III Volunteer Representative
Vice President
Strategic Analysis
Delaware Investments

Peige Katz

CEO & Co-Founder
Bexchange LLC

Bea Lurie

Region IV Professional Representative
President & CEO
Girls Inc. of Chattanooga

Regina Montoya

Attorney and Non-Profit Board Member

Sue Napper

Region IV Volunteer Representative

Kristin A. Pace

Partner
Donahue Fitzgerald LLP

Lori Palmer

Region II Professional Representative
President & CEO
Girls Inc. of Metropolitan Dallas

Suzanne Parker

Region III Professional Representative
Executive Director
Girls Inc. of Holyoke

Deborah P. Rubin, Psy. D.*

Senior Partner
RHR International LLP

Cheryl Saban, Ph.D.*

Founder & CEO,
The Cheryl Saban Self-Worth Foundation for Women & Girls

Kim M. Sharan

Founder & CEO
Kim M. Sharan, LLC

Lucy Sorentini*

Founder & CEO
Impact Consulting, LLC

Sonya H. Soutus

Senior Vice President,
Public Affairs and Communications
NBTY

Mary Wagner, Ph.D.*

Senior Vice President
Research & Development/
Quality & Regulatory/
Concept Innovation
Starbucks Coffee Company

Maureen C. Waters*

Principal
Point B Inc.

Julie Greiner Weiser

Former Chief Merchandise Planning Officer
Macy's Inc.

Roberta Wilhelm*

Region I Professional Representative
Executive Director
Girls Inc. of Omaha

*Completed term in March 31, 2016



OUR YEAR



MALALA ENCOURAGES GIRLS INC. GIRLS TO USE THEIR VOICE FOR CHANGE

Youngest Nobel Peace Prize winner Malala Yousafzai spoke at the Girls Inc. of Omaha luncheon inspiring girls with her story of courage and perseverance. After her remarks, Malala took part in a couch conversation from the stage with three lucky Girls Inc. girls.



GIRLS INC. JOINS THOUSANDS AT WHITE HOUSE'S HISTORIC UNITED STATE OF WOMEN SUMMIT

Judy Vredenburgh and Girls Inc. girls Shantia and Zaa'Raa spoke at the [United State of Women Summit](#) about what it takes for girls to thrive, joined by more than 30 Girls Inc. girls and staff from affiliates across the country. Memorable moments included meeting Oprah Winfrey and hearing from notable speakers including President Barack Obama, First Lady Michelle Obama, Vice President Joe Biden, and Warren Buffett.



ADVOCATING FOR STEM AND HEALTHY RELATIONSHIPS EDUCATION

Girls Inc. worked to strengthen the updated Elementary and Secondary Education Act, signed into law December 2015, which allows for federal dollars to fund K-12 education on healthy relationships and increased STEM opportunities for all students – and encouraged Congress to appropriate sufficient funds towards these priorities.



GIRLS INC. HOSTS NATIONAL CONVERSATION ON WOMEN AND GIRLS IN MEDIA AND RETAIL

[Watch the video](#) featuring Emmy Award-winning Journalist Shaun Robinson, Actress and Hollywood Today Co-Host Garcelle Beauvais, Benefit Cosmetics Global Brand Authority Maggie Ford Danielson, and Facebook Director of Global Marketing Stephanie Latham as they discuss portrayals of women and breaking down stereotypes and barriers.



GIRLS INC. PARTNERS WITH "LET GIRLS LEARN" TO CHAMPION GIRLS EDUCATION

In partnership with the White House and Glamour's Girl Project, more than 100 Girls Inc. girls took part in a global conversation on the power of an educated girl, featuring an inspiring panel including First Lady Michelle Obama, actress and activist Charlize Theron, and former Australian Prime Minister Julia Gillard. [Click here](#) to watch the powerful panel.



HELPING MAKE JUVENILE JUSTICE MORE JUST

In support of juvenile justice reform, Girls Inc. pushed Congress to pass a bill that would create a more trauma-informed intake system for girls entering the juvenile justice system and transition states to providing girls who run away from abuse with the proper support to heal and go back to school instead of incarcerating them.



GIRLS INC. ATTENDS FORTUNE'S MOST POWERFUL WOMEN SUMMIT

Thirty-two Girls Inc. girls participated in a speed mentoring session with some of the world's top women leaders, and were guests at a private dinner during which First Lady Michelle Obama acknowledged the girls' commitment to education and encouraged them to be advocates on behalf of all girls throughout the world.



GIRLS INC. INSPIRES GIRLS TO HAVE A STRONG VOICE IN DEMOCRACY WITH SHE VOTES

Recruiting women into leadership—as with science and sports—must start with girls. In 2016, as part of our nonpartisan She Votes program, Girls Inc. girls are researching candidates, holding mock debates, meeting elected officials, visiting polling places, and even registering voters – and this fall, they will participate in a Girls Inc. national mock election. She Votes capitalizes on girls' sense of possibility, helping them become savvy voters, engaged citizens, and potential future candidates.

IN THE NEWS



GETTING MORE GIRLS INTO THE GAME

"It is very important for women to see women that look like them and to have women in their corner to encourage them and keep them going."

- *U.S. News & World Report*



GIRLS INC. PARTNERS WITH GLAMOUR TO HELP MORE GIRLS STAY IN SCHOOL

"Seeing Diana grow withdrawn, her mother urged her to get involved with Girls Inc., a mentoring program she'd heard about from a friend."

- *Glamour*



GIRLS INC. CEO JUDY VREDENBURGH WANTS TO BREAK DOWN STEM BARRIERS

"Too often girls get messages that it's all about how they look, and not about their whole selves. And this is relevant to the STEM conversation."

- *U.S. News & World Report*



TO THE EDITOR: REDUCING TEENAGE BIRTHS

"More than 30 percent of girls who drop out do so because of pregnancy."

- *The New York Times*



JUDY VREDENBURGH - CONTRIBUTOR, THE HUFFINGTON POST

"Every day, in communities across the U.S., girls encounter significant obstacles to their well-being and success."

- *The Huffington Post*

CHAMPIONS



W.K. KELLOGG FOUNDATION

Girls Inc. and the W.K. Kellogg Foundation entered the fifth year of a partnership to develop literacy programming (in which formal and informal educators collaborate) to increase the reading proficiency of girls. Through close partnerships with schools, the program helps girls read at grade level by grade three, positioning them for future academic success.



JULIE OVERBECK

Julie Overbeck has been a longtime generous investor and now serves on our Board Executive Committee as Secretary, leading Girls Inc. into the future. In addition, she heads up our Investment Subcommittee of the Board bringing her financial expertise and savvy to ensure our financial health. Julie believes deeply in the future of Girls Inc. and is excited that her investment in our organization will support bringing the transformational Girls Inc. Experience to more girls who need it most. Julie (right) with Board Members Bea Lurie and Lori Fouché.



BENEFIT COSMETICS

Girls Inc. is honored to continue our partnership with Benefit Cosmetics and their **Bold is Beautiful Project**. Partner organizations including Girls Inc. receive 100% of the proceeds from brow wax services at Benefit's participating BrowBar locations during the month of May. Their investment of time, talent, and treasure provides more girls with an encouraging and educational environment, where they aim high and achieve their goals. We are grateful to have a partner who is committed to helping girls overcome the challenges they face so they can grow up strong, smart, and bold.



LORI FOUCHE

Girls Inc. is proud to be rated among the top charities worthy of investment by leading watchdog agencies like Charity Navigator and GuideStar. Lori Fouché, President of Annuities for Prudential Financial, is Treasurer of Girls Inc. and has seen the organization grow stronger and stronger financially over the past few years. 88% of our resources go directly to programming, and, with six months of cash on hand – well above industry standard – we are poised for continued stability.



LOCKHEED MARTIN

"Lockheed Martin has helped Girls Inc. greatly enhance our STEM programming by developing solid connections to STEM mentors. As a result, girls have gained self-assurance in their abilities in math and science. We look forward to more girls having the opportunity to benefit from the role models, mentoring relationships, and transformative experiences that this wonderful relationship has provided." -Judy Vredenburgh, Girls Inc. President and CEO



CHRISTINA DAVIS

Christina has been instrumental in elevating our presence in Los Angeles - as a Celebration Luncheon Honoree, Chair, and Host Committee member. Christina continues to be one of our biggest champions as an inaugural Board member for our Girls Inc. of Greater Los Angeles affiliate. Her commitment to providing all girls the opportunities they deserve is inspiring.

DONORS



INDIVIDUALS, ESTATES, AND TRUSTS

Pacesetter (\$100,000-\$999,999)

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Barbara Meem
Gena Reed
Sue & Ralph Stern
Lucile Miller Wright Trust

Vanguard (\$50,000-\$99,999)

Cookie Boudreaux
Saniah Johnson
Susan & Jeff Jones
Frederick Masters
Heather McGrath
Janet & Mike Michels
Donna Brace Ogilvie*

Luminary (\$25,000-\$49,999)

Julia Argyros
Ambassador Nicole Avant & Ted Sarandos
Susan Buck
William T. & Amy J. Conway Fund at the Cleveland Foundation
Kate & Warren Coopersmith
Robin Faerber
Fry Family Foundation
Kathy Buckman Gibson
Melanie Gray

As a supporter of Girls Inc. locally in Omaha, NE and nationally, **SUSIE BUFFETT** has been involved with our organization for decades. A lifetime advocate for girls' rights and opportunities, and for youth growing up in difficult circumstances, her impact is tremendous and lasting, her imprint indelible. To honor her legacy, the Girls Inc. Board has named her a **GIRLS INC. LIFETIME CHAMPION FOR GIRLS**.



GIRLS INC. CHAMPIONS FOR GIRLS are the philanthropic backbone of the organization, dedicated to inspiring girls to be strong, smart, and bold. This network of women and men are part of a community of advocates for Girls Inc. who are engaged locally and nationally to create long-lasting positive change. Simply put, our Girls Inc. Champions for Girls help ensure that more girls have the opportunities to develop their special strengths, break past barriers, achieve their full potential, and help others, as they were helped, along the way.

* Deceased

Liberty Ranch
The Isabelle Makepeace Trust
Heather McGrath
Julie Overbeck
Al & Minna Scharf Fund, Santa Fe Community Foundation
Ellen Stafford-Sigg
Karen Rogers Still
Nancy Youngman

Advocate
(\$10,000-\$24,999)
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Linda & Earle Altman
Robin Klehr Avia
Baldridge Foundation
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Diana Blank
Tony Bucci
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Nancy Sheffner
Isabelle B. Silverman
Courtney Sims
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Ken Stoler
Dana Sullivan
Josephine Templeton
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Bruce Van Cleave
Trish Walsh
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Eric & Connie Wisman
Marilyn Wolper
Sharon Wynde

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(\$1,000-\$4,999)**
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Todd Anderson
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Dixie & E. Vose Babcock
Zahir Babvani
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James Conlan
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Lauren Zimmerman Cook
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Cherie Cremer
Lisa Cribari
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Jane Crosthwaite
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Kim Cummings
Eileen Curd
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Kathie DeChirico
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Billie Determan
Jodi & Michael Detjen
Drs. Andrew & Amanda Dick
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Dianne Doherty
Lisa J. Donahue
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Eddie & Connie Dunklebarger
Joshua & Erica Dunklebarger
Donald Earhart
Diana Echevarria & Tom Ryan
David Elderkin
Michael Elkin
Robert Elliott
Luzanne Engh
Dawn & Mitchell Epstein
Mr. & Mrs. James Ericson
Buddy Espinosa
Cheryl Fair
Samie Falvey
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Marjorie Feldman
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DONNA BRACE OGILVIE

"Donna Brace Ogilvie, Girls Inc. Distinguished Board Chair, was a devoted philanthropist dedicating her time and resources for the betterment of others. Her extraordinary philanthropy and strategic counsel to Girls Inc. and girls began more than sixty years ago, engaging locally at first, and eventually becoming Chair of the National Board of Directors. Donna helped grow the number of Girls Inc. organizations and she also generously contributed locally in Sarasota, where she spent her winters. We remember Donna with deep appreciation and celebrate her remarkable 105 years of life. She leaves behind a legacy of love and she will be sorely missed for her humor, wisdom, and perspective about what really counts."

- Judy Vredenburgh,
Girls Inc. President & CEO

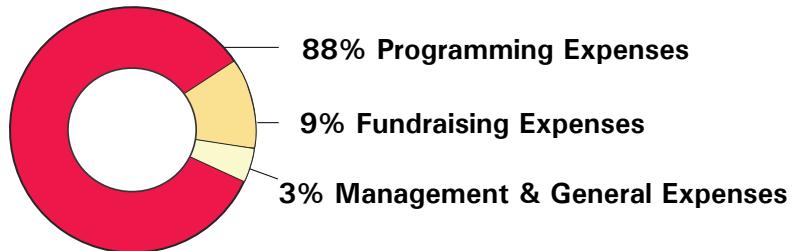
FINANCIALS

STATEMENT OF ACTIVITIES

TWELVE MONTHS ENDED MARCH 31, 2016

AT GIRLS INC. WE ARE COMMITTED TO USING FUNDS RESPONSIBLY.

ALLOCATION OF EXPENSES



WHAT THIS MEANS

**For every \$1.00 spent,
88 cents goes to supporting
girls' development**

OPERATING REVENUE, GAINS AND OTHER SUPPORT	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
Special events revenue	\$ 1,560,954			\$ 1,560,954
Less: direct special event expenses	(321,436)			(321,436)
Special events, net	1,239,518			1,239,518
Contributions and private grants	3,448,161	\$ 3,491,457	\$ 1,000	6,940,618
In-kind contributions	629,849			629,849
Program revenue	652,935			652,935
Other income	63,011			63,011
	6,033,474	3,491,457	1,000	9,525,931
Net assets released from restrictions	4,550,310	(4,550,310)		
Total Operating Revenue, Gains and Other Support	10,583,784	(1,058,853)	1,000	9,525,931
EXPENSES:				
Program Services:				
Affiliate services/growth	2,701,175			2,701,175
Program, research and training	4,444,250			4,444,250
Public education and advocacy	1,265,198			1,265,198
Total program services	8,410,623			8,410,623
Supporting services:				
Management and general	276,299			276,299
Fundraising	877,664			877,664
Total supporting services	1,153,963			1,153,963
Total Expenses	9,564,586			9,564,586
CHANGE IN NET ASSETS BEFORE				
INVESTMENT RETURN	1,019,198	(1,058,853)	1,000	(38,655)
INVESTMENT RETURN				
Net appreciation (depreciation) on investments				
and funds held by trustees	(98,296)	(64,979)	(750,845)	(914,120)
Investment income, net	76,132	557,445		633,577
Total Investment Return	(22,164)	492,466	(750,845)	(280,543)
CHANGE IN NET ASSETS BEFORE PENSION CHANGES OTHER THAN NET PERIODIC COSTS				
Pension changes other than net periodic costs	(337,181)			(337,181)
Change in Net Assets	659,853	(566,387)	(749,845)	(656,379)
Net Assets - Beginning of year	5,258,534	4,735,644	12,915,025	22,909,203
Net Assets - End of year	\$ 5,918,387	\$ 4,169,257	\$ 12,165,180	\$ 22,252,824

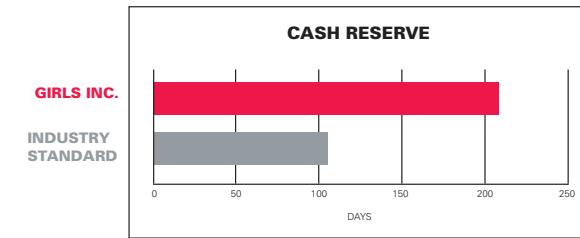
BALANCE SHEET

TWELVE MONTHS ENDED MARCH 31, 2016

girls
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COMPARISON TO INDUSTRY BENCHMARKS – YOUTH DEVELOPMENT PROGRAMS

Girls Inc. cash reserve is 7 months, double the industry standard.



ASSETS

Cash and equivalents	\$ 5,444,525
Accrued investment income	5,409
Dues and other receivables	33,247
Grants, contracts, and contributions receivable, net	1,932,074
Investments - Current	2,552,284
Note receivable from affiliate	75,556
Prepaid expenses and other	245,083
Endowment - Cash and equivalents	398,524
Endowment - Investments	4,601,603
Property and equipment, net	1,556,190
Funds held by trustees	8,532,712
Total assets	\$ 25,377,207

LIABILITIES

Accounts payable and accrued expenses	\$ 560,461
Scholarships payable	1,125,115
Deferred revenue	226,904
Accrued pension cost	1,131,149
Deferred rent obligation	80,754
Total liabilities	3,124,383

NET ASSETS

Unrestricted	5,918,387
Temporarily restricted	4,169,257
Permanently restricted	12,165,180
Total net assets	22,252,824

Total liabilities and net assets	\$ 25,377,207
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Inspiring all girls to be
strong, smart, and bold

ANNUAL REPORT 2016



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AND SHE WILL CHANGE THE WORLD.

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