

Service Advisor Training Manual





Log in at ASR Pro.com or use the quick launch icon on your desktop

Home How ASR Pro Works

Our Services

Testimonials



Introducing... ASR Pro

It is the first complete Additional Service Request package available to the automotive dealership industry. ASR Pro combines the most advanced web based technology available today with a fully functional Service Department ASR system, making the process a complete success in any size dealership.

ASR Pro gives your service department the opportunity to grow their existing business, and capture lost business!

By tracking and measuring the sales efforts made by your Technicians and Advisors, you are able to let their own results motivate them to create more service opportunities and close more sales. Combining that with a focused, daily calling plan to recapture the lost sales in service, you will add dramatic increases to your Fixed Operations profitability.

The incredible view of information, never available before in our industry, makes this the biggest advancement in fixed operations in decades. You will not only increase your numbers, you will recapture lost customers and maintain a higher CSI score

User Name: First Initial + Last Name

Password: Employee Number

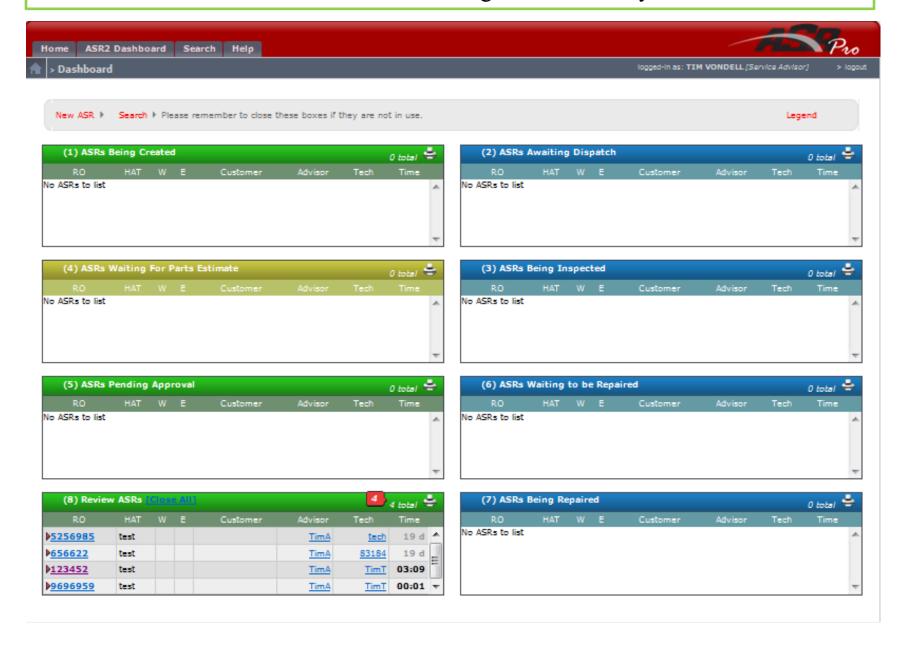
ID: SXXX

Fixed Operations Benefits

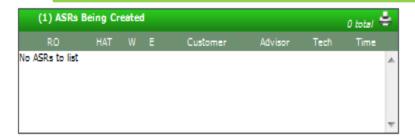
- Increased Number of Additional Service Requests generated Per Repair Order
- More Lines & Hours generated per Additional Service Request
- Higher Closing Percentages by your Service Advisors on their Customer Calls.
- Return anywhere from 10-16% of the lost work back to the shop.
- Additional service sales now and long term customer retention benefits.
- Interrupt negative CSI scores BEFORE the manufacturer contacts the customer.

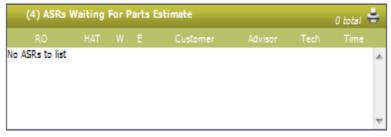
Client Login		
Username:		
Password:		
ID:		
$\longrightarrow\hspace{-0.5cm} \longrightarrow$	Log In	

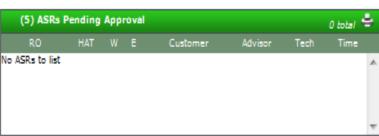
This is Your "Dashboard" and is considered the Home Page of the ASR Pro system, it can be used as an electronic routing sheet for all of your RO's.



All the sections to the left of your screen are in GREEN; this means they require action by you. If an RO is in any of these modes, that means it requires attention by you. When an RO is in a mode where the tech is working on it like inspection or repair, it will be on the opposite side of the dash in a blue mode.







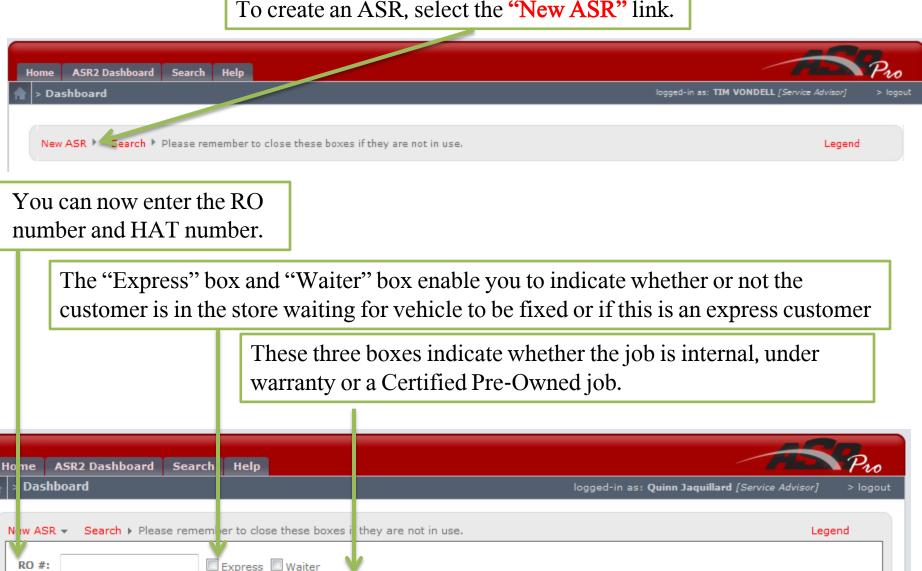


Parts Estimate: An RO will be sent to the parts estimate mode for pricing once the technician has finished their electronic inspection.

Pending Approval: An RO can be sent to you either from the parts department or straight from the technician. Once in the Pending Approval mode you will now be able to: see all "up sell" recommendations, print /email a copy of the *Automobile Status Report* to the customer, view the availability of parts, and approve/decline each repair line.

Review ASR's: The Review section will hold all your finished RO's. RO's should stay in this mode until the car leaves the lot.

To create an ASR, select the "New ASR" link.



☐ Internal ☐ Warranty ☐ CPO

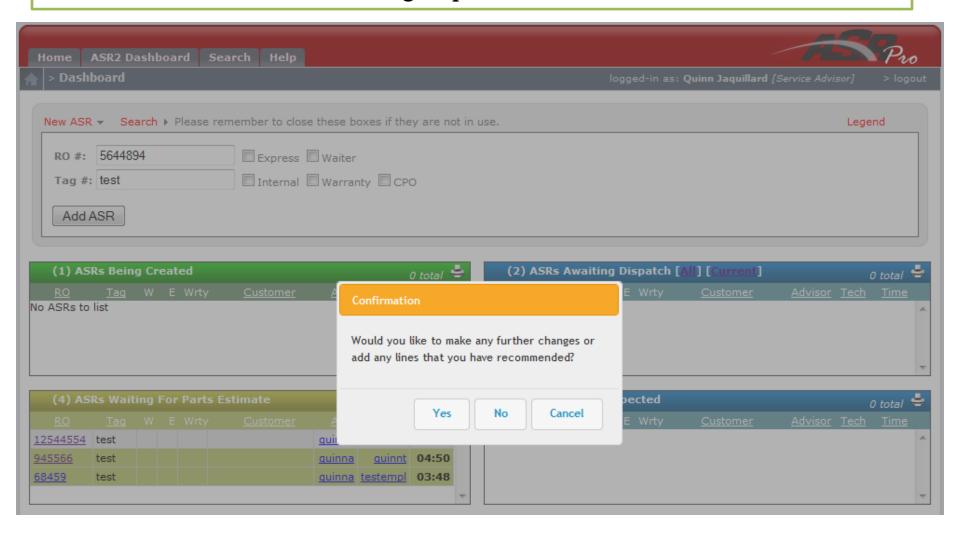
Tag #:

Add ASR

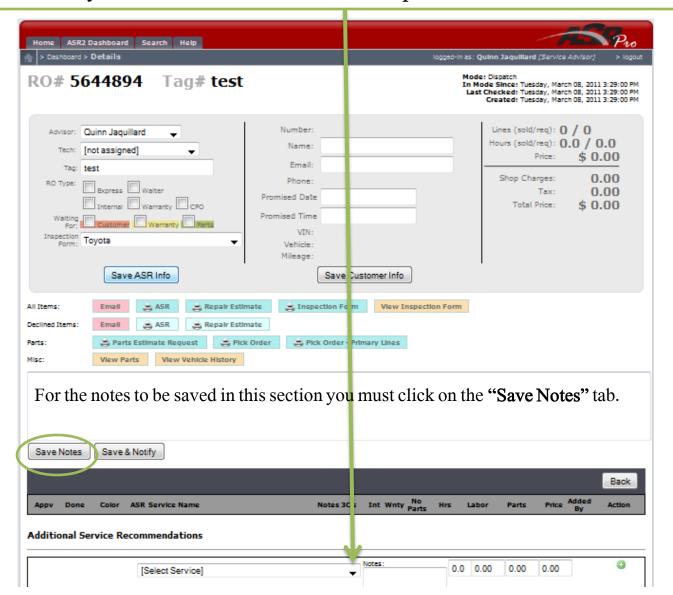
Once you have entered the RO number and Tag number (if needed), you can now click the "Add ASR" button.



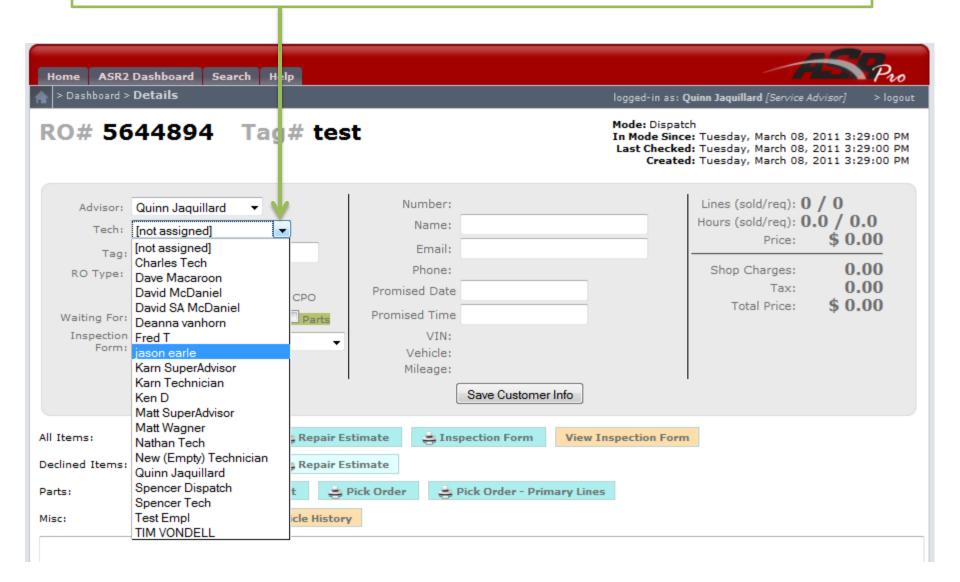
- •Once you have clicked "Add ASR" a confirmation box will appear asking: "Would you like to make any further changes or add any lines that you have recommended?"
- •If you did not make any recommendations in the lane select "No" and the ASR will be created and will move to the "Awaiting Dispatch" mode.



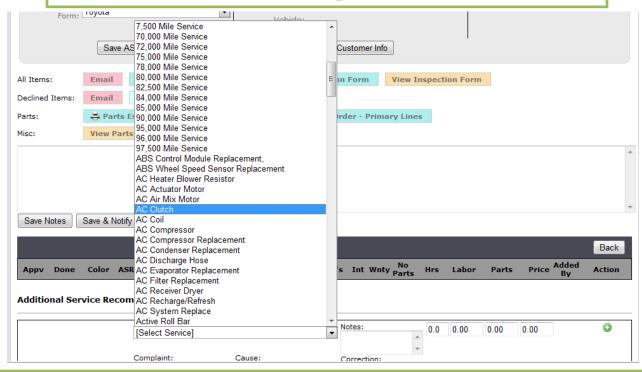
If you chose "Yes", you will be brought to the RO's details page. Here is where you will enter any of the recommendations you made in the lane, no matter if they were approved or declined. To add a service click on the "Select Service" link. This is where you will find over 750 different repairs to choose from.



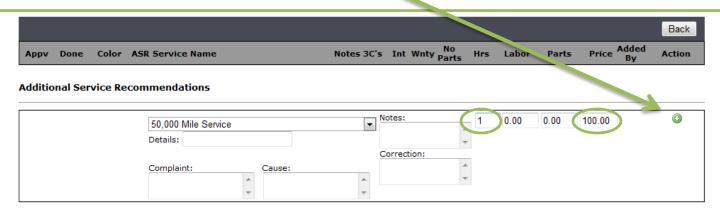
You can now also assign a technician to this RO. Click on the drop down menu to select the technician you wish to assign to this RO number.



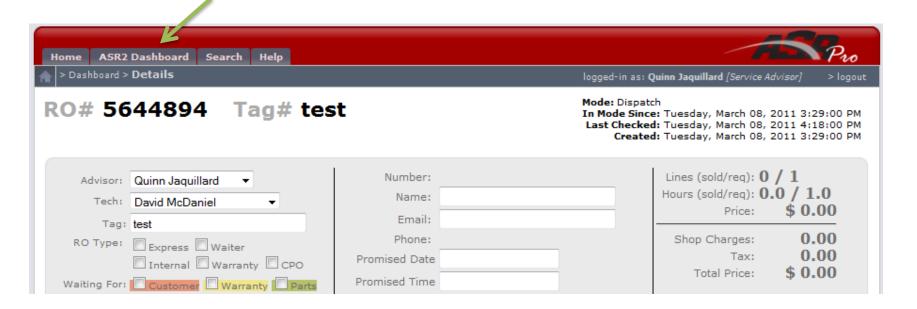
Choose the recommended service/ repair from the list. *Service list is in alphabetical order*



After choosing the correct service, enter the "Hrs" and "Price" if repair is not a menu item. Click the + to add the line.



Once you have added a line for the service/repair and assigned a technician, you can click on the ASR2 Dashboard tab as this will complete the creation of the ASR.

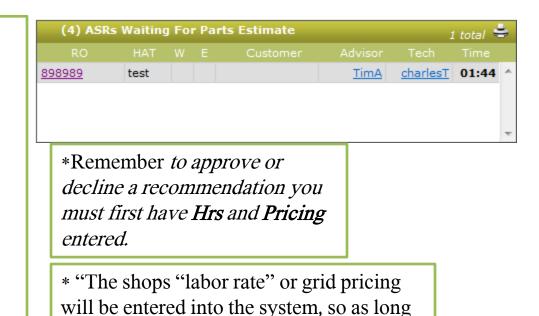


The RO will now move to the "Awaiting Dispatch" mode until it is picked up by the assigned technician.



If an RO is sent through the "Parts Estimate" mode before it is sent to you, this is because the technician has found recommendations and requested price and availability for parts in regards to those repairs.

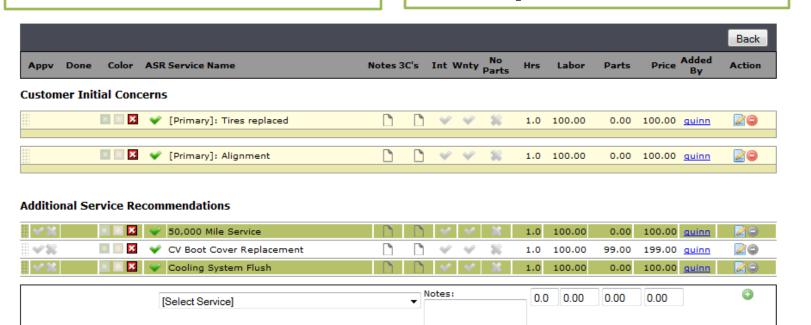
While in the "Parts Estimate" mode you can still open the RO to: view the recommendations, adjust total price if needed, print out the *Automobile Status Report,* and approve/decline recommend lines.



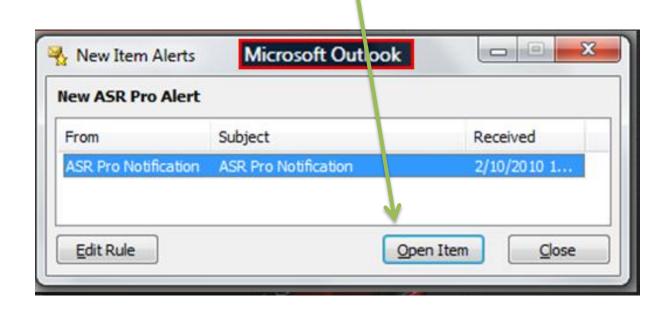
as you enter in the "Hrs" the total labor

will also be pre-entered.

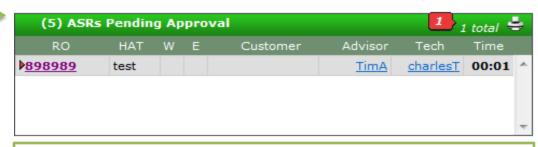
price will auto-calculate. Any menu items



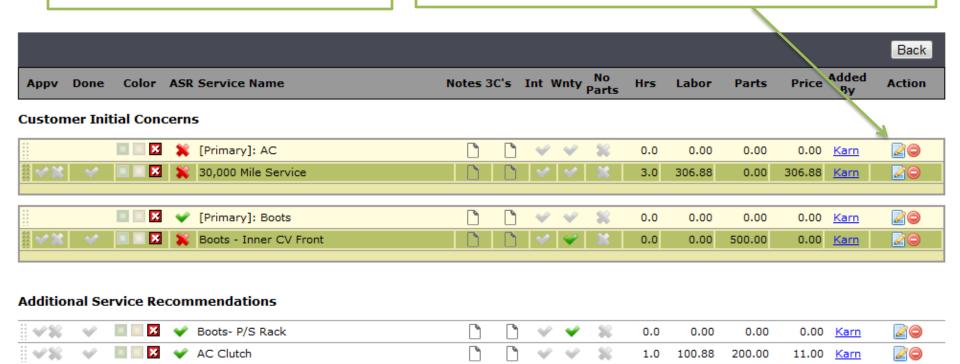
When an RO enters the "pending approval" mode you will be alerted thorough email or text message, that there is a new ASR that needs your attention. You can then either open the alert to see which RO it is or you can go right to the dashboard to see the RO.



When an RO has come back to you in the "Pending Approval" mode you would now look over the recommendations, adjust total price if needed, print out the *Automobile Status Report*, and approve/decline recommend lines

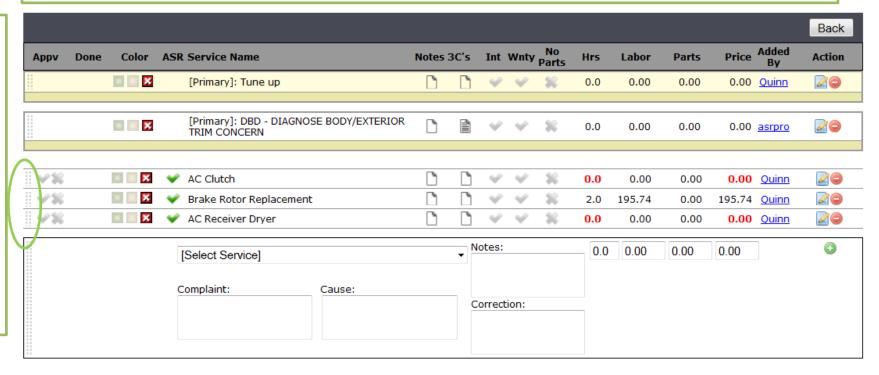


To adjust Hours, price, or any other field in the line click the edit button to open the line, then re-click the button to close the line after adjustments are made.

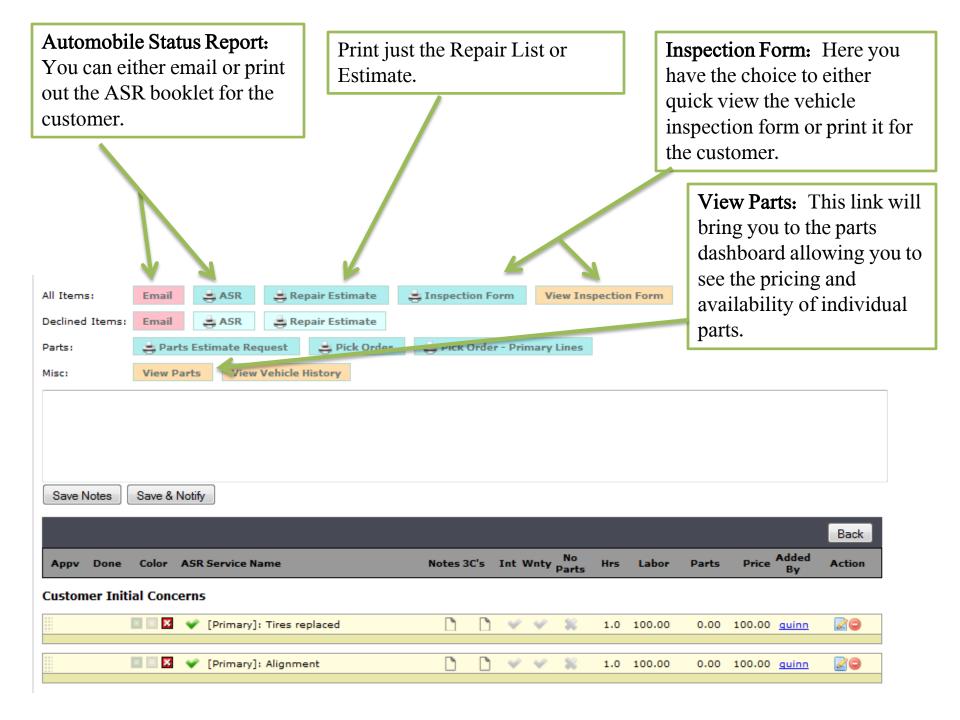


You can prioritize line items by dragging and dropping them into specific orders and groups.

place your cursor over the dotted lines to the left of the $\sqrt{}$ or X, left click and then place the item where you want it

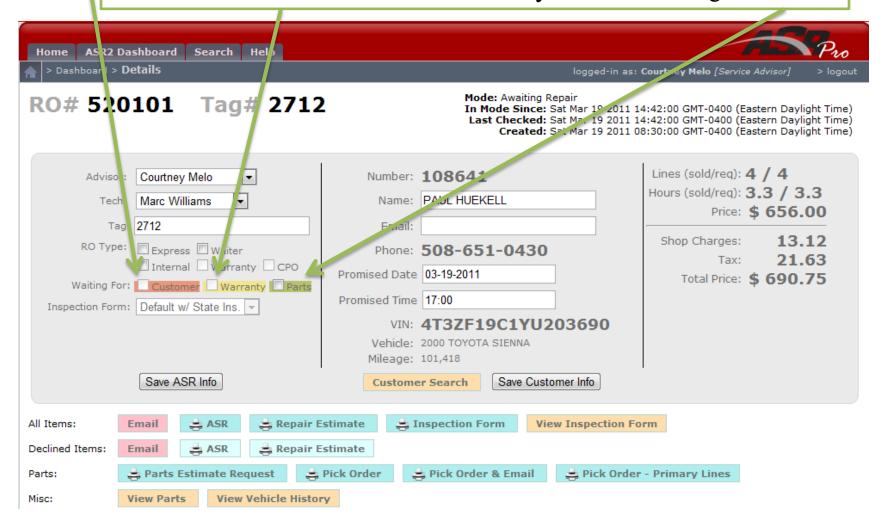


												Back
Арру	Done	Color	ASR Service Name No		3C's	Int Wnt	y No Parts	Hrs	Labor	Parts	Price Added By	Action
==		V	[Primary]: DBD - DIAGNOSE BODY/EXTERIOR	- Co.	Ξħ			0.0	0.00	0.00	0.00	
		X	X AC Clutch			4 4	83	0.0	0.00	0.00	0.00 <u>Quinn</u>	
		×	[Primary]: Tune up	<u></u>	<u></u>	Y Y	*	0.0	0.00	0.00	0.00 Quinn	
V X		X	❤ AC Receiver Dryer	<u>_</u>	<u></u>	V V	30	0.0	0.00	0.00	0.00 Quinn	
V %		×	❤ Brake Rotor Replacement		<u></u>	V V	36	2.0	195.74	0.00	195.74 <u>Quinn</u>	



If you have attempted to contact the customer but have not received a decision regarding the recommended lines, select the box labeled "Customer". This will then highlight the RO on your dashboard telling the technician assigned to the RO that you have called the customer and are waiting on a final answer.

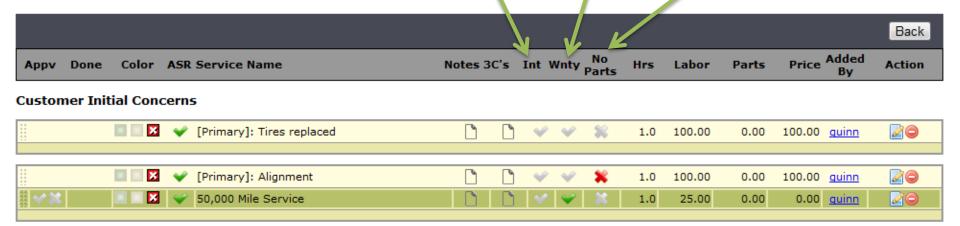
If waiting on an approval from a warranty company either manufacturer or aftermarket, select the box labeled "Warranty" or check waiting for "Parts".



Int: Click on the Int $\sqrt{\ }$ if the service is an Internal Line item.

Wnty Box: Click on the warranty $\sqrt{}$ if the service is covered under warranty.

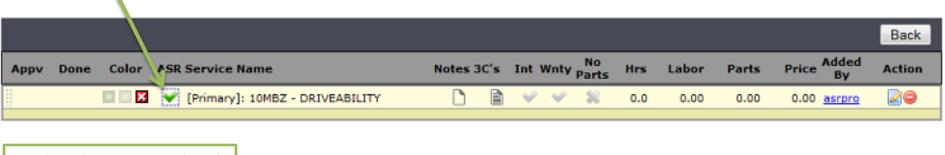
NO Parts: Click the NO Parts X if the service does not need part pricing.



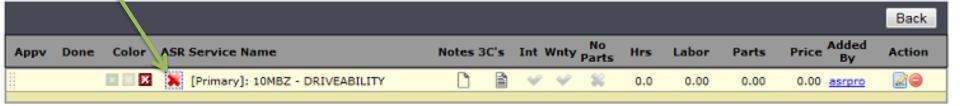
Warranty line items can have a zero value in the hours and price columns.

											Back
Appv Done	Color	ASR Service Name	Notes	3C'5	Int Wnty	No Parts	Hrs	Labor	Parts	Price Added By	Action
V %	×	❤ Battery Cable Replacement	0	[°	*	36	0.0	0.00	0.00	0.00 <u>quinna</u>	
V %	×	❤ 100,000 Mile Service	0	S	V V	36	5.0	120.00	480.00	600.00 <u>quinna</u>	
V %	X	❤ Bulb - Back-up Light	6	6	V V	36	0.1	120.00	5.00	125.00 <u>quinna</u>	
~%	×	❤ Boot - Throttle Body	0	<u></u>	V V	36	1.0	100.88	0.00	100.88 <u>David</u>	

You can mark the primary line as an ASR or not. Should you desire this feature, be sure to let your support representative at ASR Pro know. In order to indicate a primary line item as an ASR, click the icon immediately to the left of the service name so that it either appears as an $\sqrt{}$ or \mathbf{X}

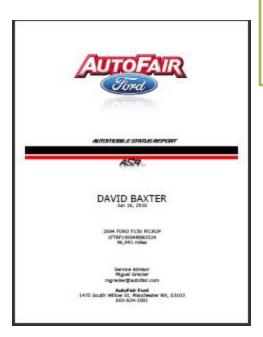


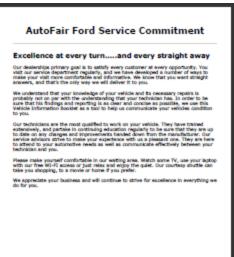
Below is an example of when a primary line item is NOT an ASR



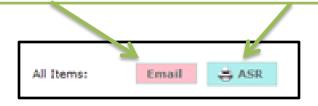
Below is an example of how this screen would look with this feature not turned on

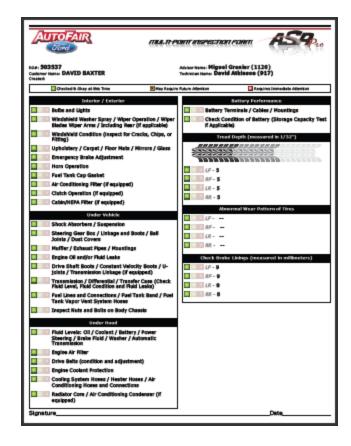
													Back
Appv	Done	Color	ASR Service Name	Notes 3	BC's	Int \	Wnty	No Parts	Hrs	Labor	Parts	Price Added By	Action
		X	[Primary]: T.O.C APPLY TOUCH- OF-CLASS PROTECTION.	Ď		*	*	×	0.0	0.00	0.00	0.00 asrpro	



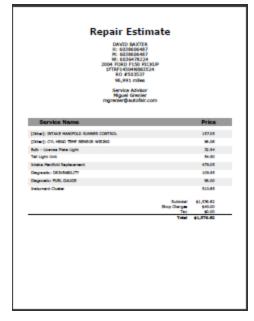


Automobile Status Report: This booklet should be printed out and handed to each and every customer. The booklet may also be sent to the customer via email.



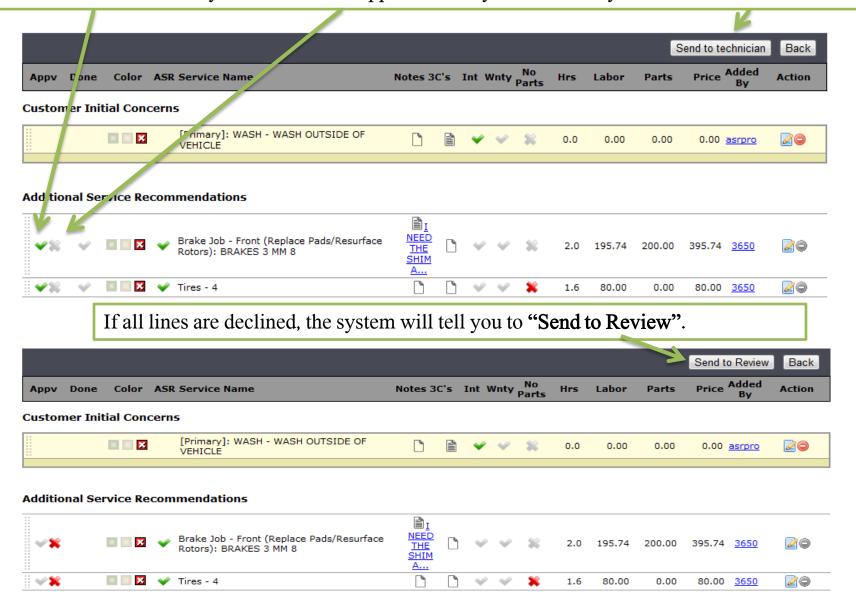




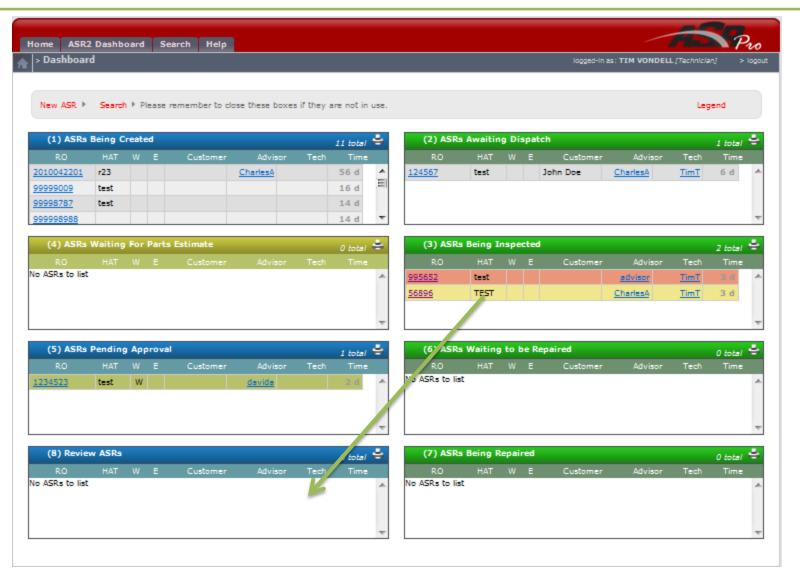


After you have presented the ASR booklet to the customer and they have approved or declined the recommended lines you then need to mark the lines as approved or declined in ASR Pro.

To do this every line must have "Hours" and "Price" entered. For approved lines select the √, to decline a line select the X. If any of the Lines are approved the system will tell you to "Send to technician".

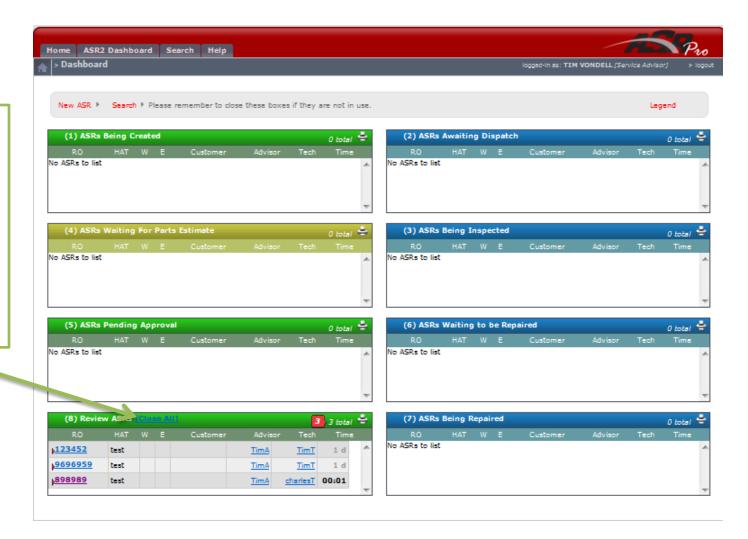


If a technician performs an inspection on a vehicle and does not find any additional work they will be prompted to send the RO to the "Review" section. If the RO bypasses the **pending approval** mode and goes straight to **review**, there are no recommendations needing approval, you can now close out this RO.

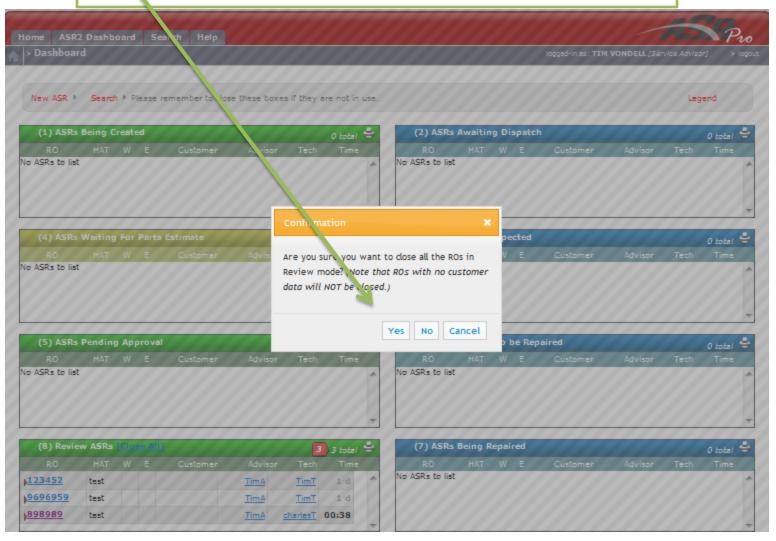


When a technician finishes an RO it will be sent to the "Review" section. Here it will stay until you close the RO when the vehicle leaves the lot.

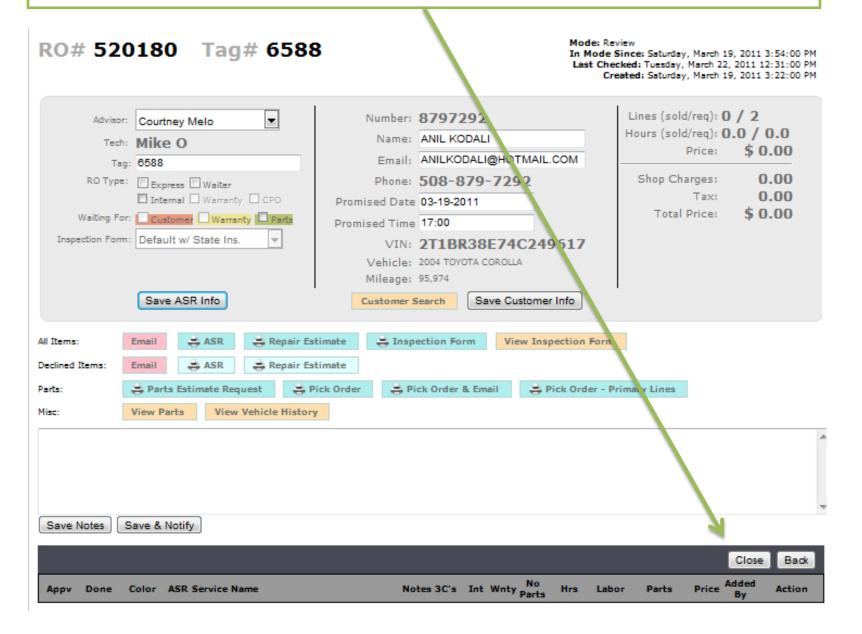
To close an RO you can either select the "Close All" hyper link, which will close every RO in the "Review mode" or enter an individual RO and select close.



If you choose the "Close All" link you will then be asked "Are you sure you want to close all RO's in Review mode?" (Note RO's with no customer data will not be closed.) If this is what you want select "Yes".



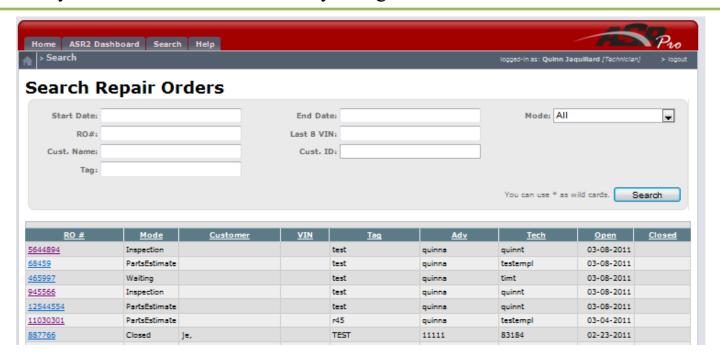
To close one RO at a time, select the RO to be closed; click "Close".



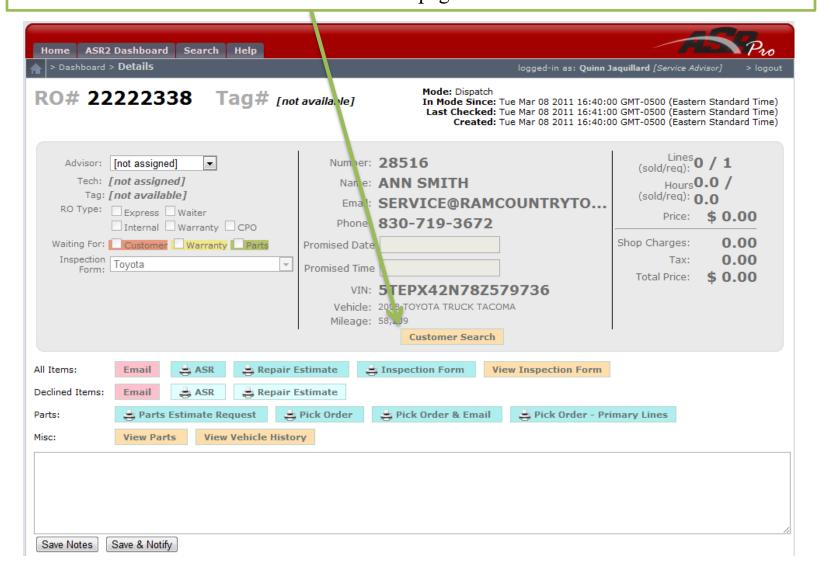
To search for an RO, select the "Search" tab at the top of your dashboard.



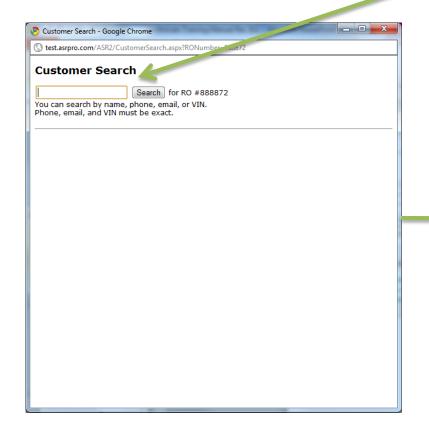
Once you have clicked on the "Search" tab you will then have the option of choosing your search criteria. Below your search options are all of the RO's that you have worked on both open and closed; starting from the newest one today, and going back to the first file you made in the system. When you click on an RO number you will have full access to view all of the details of the original RO, the booklet, inspection sheet and estimate. Once an RO is "Closed", you will not be able to make any changes to it.

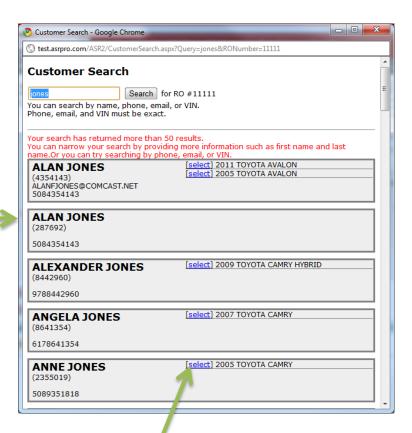


You may also search for a customer by clicking on the "Customer Search" button in the RO details page.



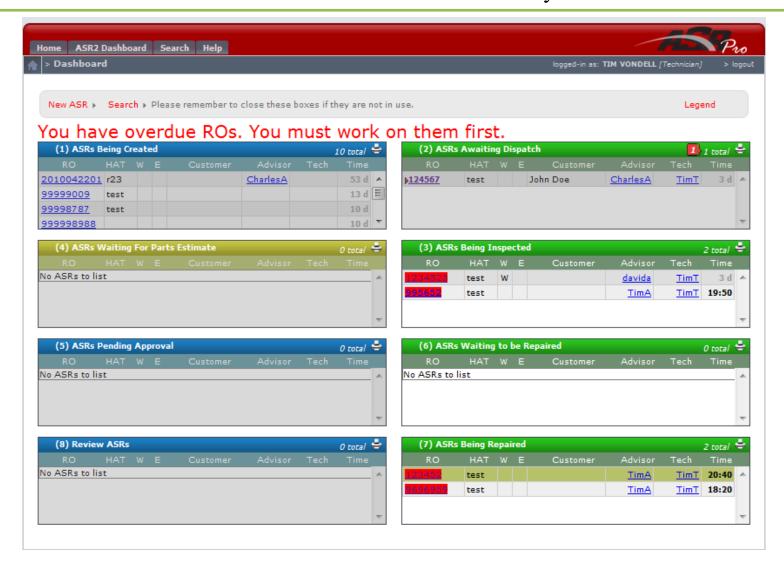
Once you click on the "Customer Search" button, a window will pop up for you to enter either the customer name, phone number, email or VIN number.





Once you find the customer info you are looking for, you can click on the blue "Select" link that will then auto-fill the customers information into the RO details page.

If you log into ASR PRO and the top of your screen reads "You have overdue RO's. You must work on them first", then you have RO's that have not been touched in 8 hrs, these RO's will be highlighted in red. Open the highlighted RO's and select "Save". Once each RO has been saved your screen will unlock.



Print a list of ROs in this mode

RO is waiting for customer

RO is waiting for warranty

RO is waiting for parts



New ASR ▶ Search ▶ Please remember to close these boxes if they are not in use.

Legend



(2) ASRs	Awaitir	ıg Di	ispa	itch		14	2 total	-
RO	HAT	W		Customer	Advisor	Tech	Time	
500492				SOOHOO	<u>4010</u>		00:26	A
500490				PALENCIA	4010		00:46	
<u>500485</u>							01:16	
1 1 3 0 0 7 0 7							01:16	÷

(4) ASRs Waiting For Pa

(5) ASRs Pending Appro

No ASRs to list

499554 499710 500246

500348

12 new ROs in this mode ▶1234 RO #1234 has recently moved into this mode RO #1234 requires attention

E Express RO

I Internal RO

W Customer is waiting in store

Time How long an RO has been in current mode

9 total 🚔 3 d 🔺 4056 3 d 4029 3 d **≡** 4059 3488 **08:45** +

_	total =	11
	Time	Tech
٨	3 d	<u>3274</u>
	07:15	<u>3274</u>
E I	01:29	<u>4051</u>
Ŧ	00:01	<u>3650</u>

(8) Revie	w ASRs				30) total 🤚	9
RO	HAT	W	Customer	Advisor	Tech	Time	
500489			SHERMAN	<u>4076</u>	<u>3987</u>	00:18	٨
500487			COLONNA	<u>4076</u>	<u>3795</u>	00:15	
500491			MARQUES	3900	<u>3274</u>	00:13	=1
500461			NDEAGE	<u>4076</u>	<u>4077</u>	00:06	Ŧ

(7) ASRs	(7) ASRs Being Repaired											
RO	HAT	W		Customer	Advisor	Tech	Time					
500070				READING	<u>4000</u>	<u>4051</u>	3 d	٨				
500235				BERTRAND	<u>4010</u>	3980	07:03					
500354				WOLF	3900	<u>3474</u>	04:49					
500395				BANGALORE	<u>4076</u>	3818	02:19	Ŧ				

Close

HELP TAB:



The "Help" tab will allow you to review the Parts user manual; it will also allow you to email ASR Pro tech support directly with any questions, comments or concerns. Please include an RO number in question if possible.

