ASRPro

Advisor Training Manual

Log in at asrpro.com or use the quick launch icon on your desktop.



Welcome to ASR Pro Username: First Initial + Last Name Password: Employee Number

888-927-7770 | info@asrpro.com

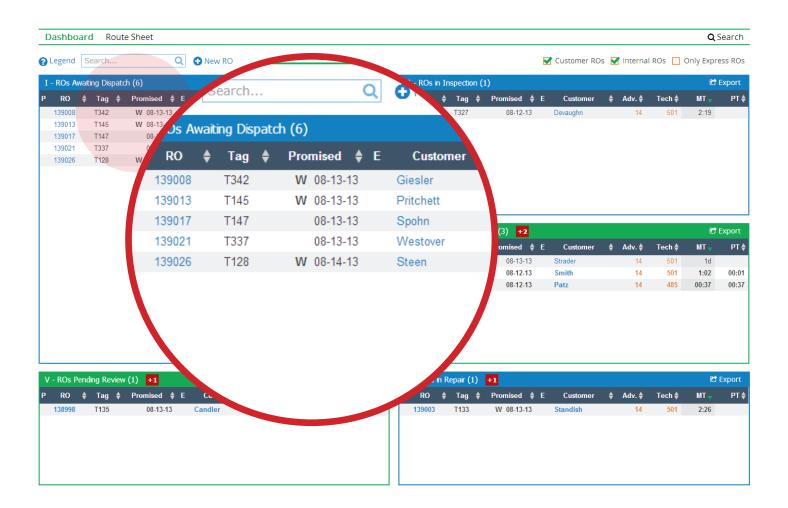
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You will be prompted to change your password the first time you log in.

Do not share your password with anyone.

ID: SXXX

This is your **Dashboard** and is considered the Home Page of the ASR Pro system. It can be used as an electronic routing sheet for all of your RO's.



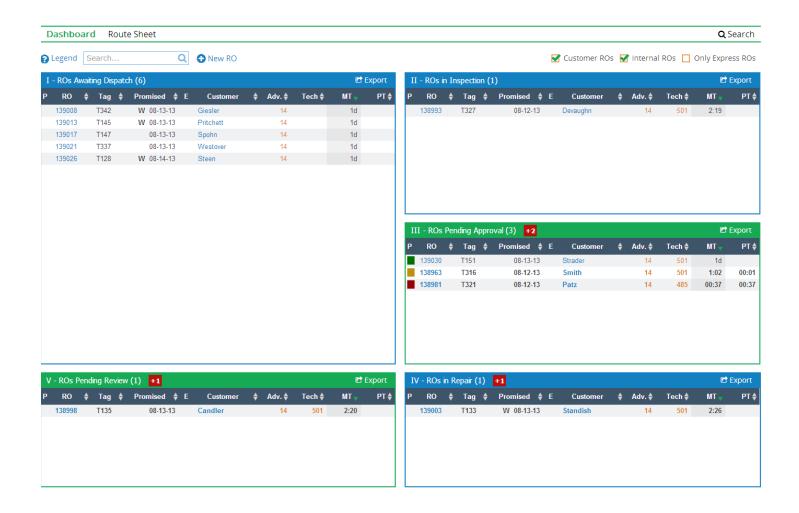
Your dashboard will display all of the RO's that you write in the DMS. They will import immediately and will be displayed in the 'RO's Awaiting Dispatch' mode.

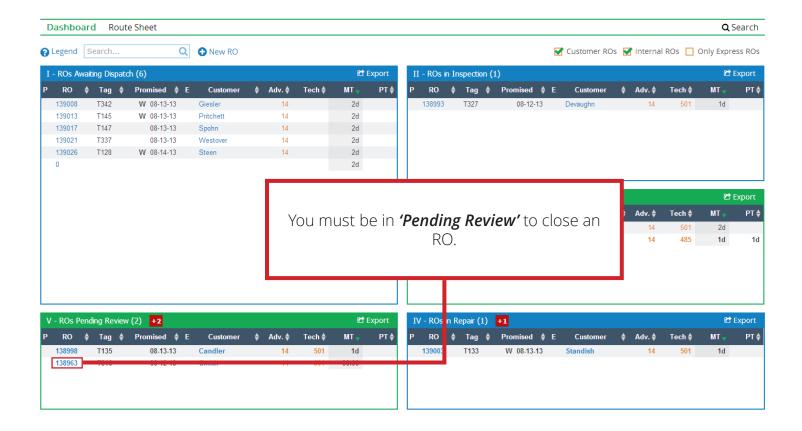
You will see the RO#, customer name, waiter/promise time or express status, and hat or tag number.

The timer indicating how long it has been in this mode will also be displayed.

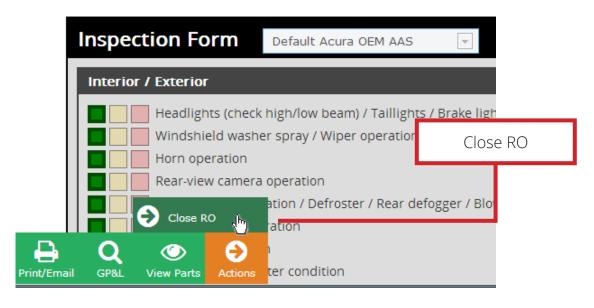
If a technician performs an inspection on a vehicle and does not find any additional work, they will move the RO to '*In Repair'*. Once they have finished working on the original or [Primary] lines, they will be prompted to send the RO to the '*Review'* section.

If the RO bypasses the 'Pending Approval' mode and goes straight to 'Review', there are no additional recommendations needing approval.



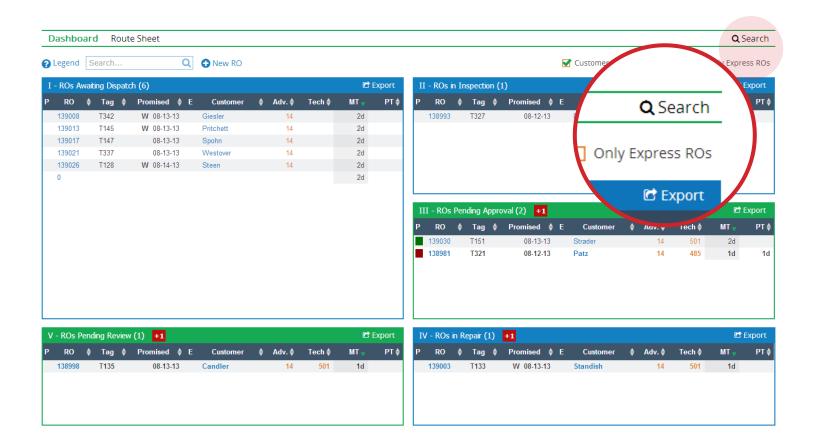


To close an RO you will need to enter an individual RO and click the 'Close' button in the action bar.

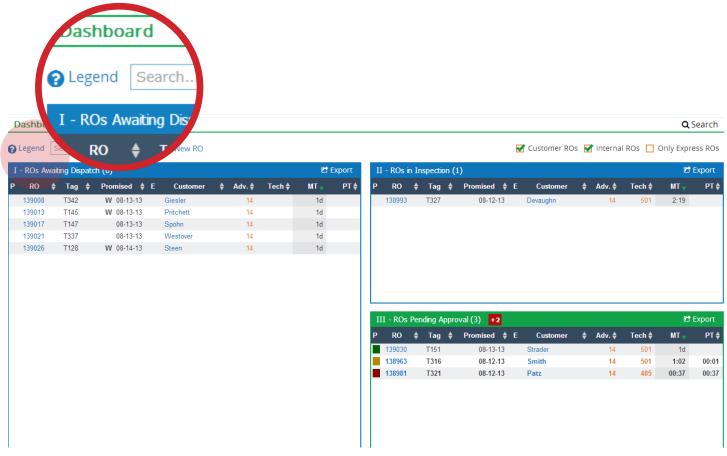


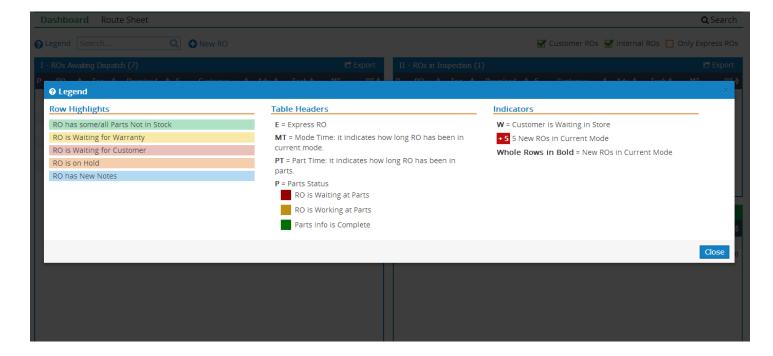
Once the RO has been closed, it will automatically be archived for future reference.

To search the ASR archives use the **'Search'** field to the right of your screen.



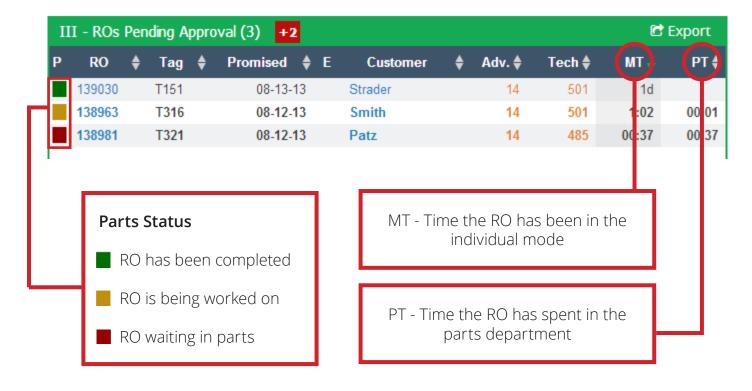
The legend will show the different symbols used as indicators throughout the dashboard.



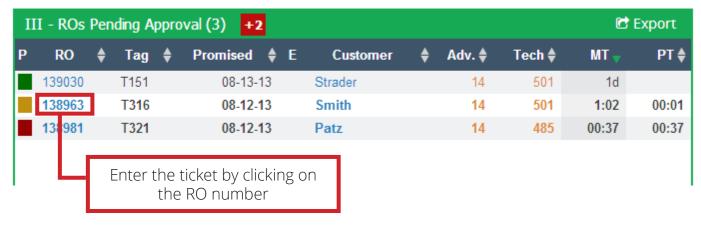


'Pending Approval' and 'Review' are the two primary modes that you will be working in.

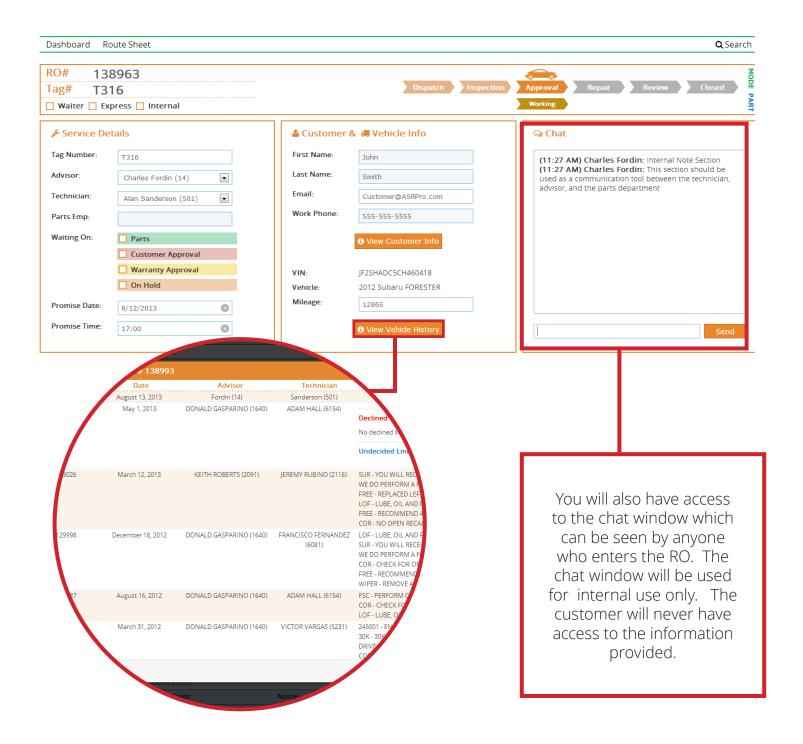
If an RO enters '*Pending Approval'* your technician has notified you that there is work to be sold.



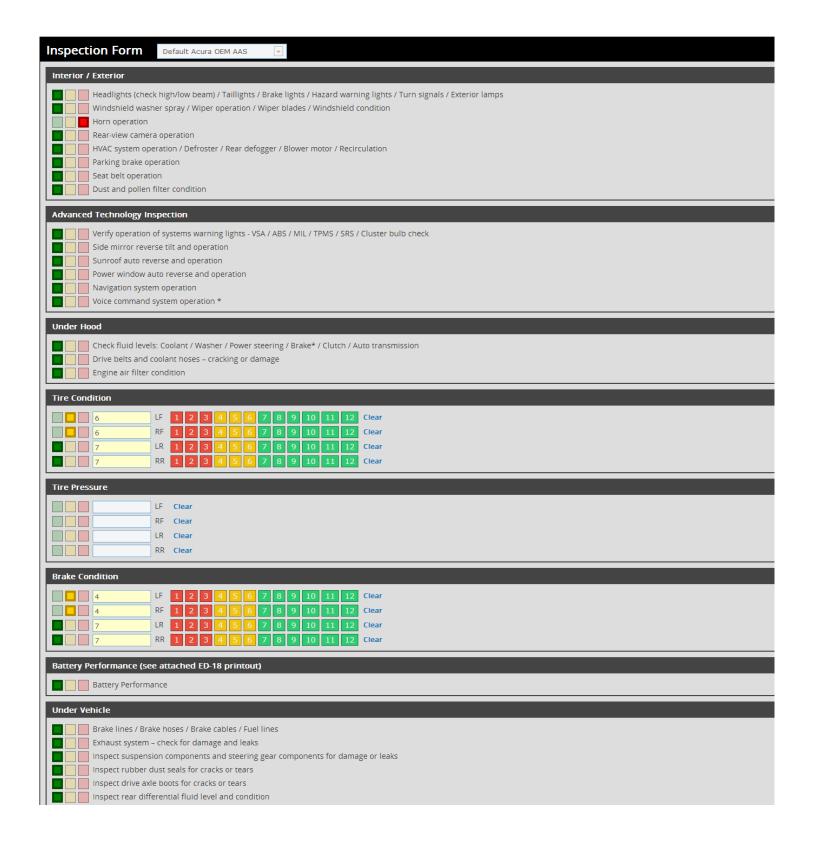
Pay Attention to your parts flags. Sometimes an RO will make a stop in parts for a complete quote when *'Pending Approval'*.



Once inside the RO you will be able to see all of the customer and vehicle information.

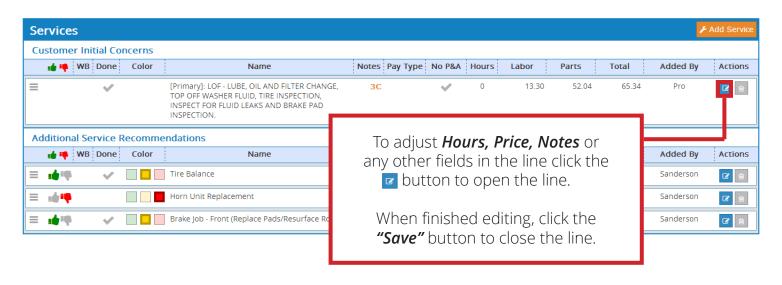


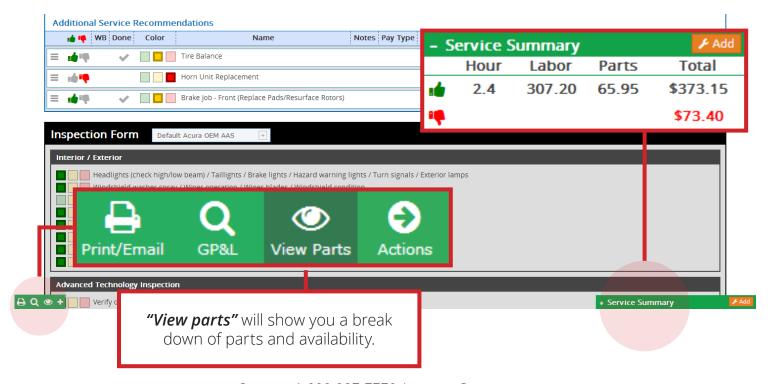
If you continue to scroll through the details page, you will be able to view the entire multipoint inspection form filled out by the technician.



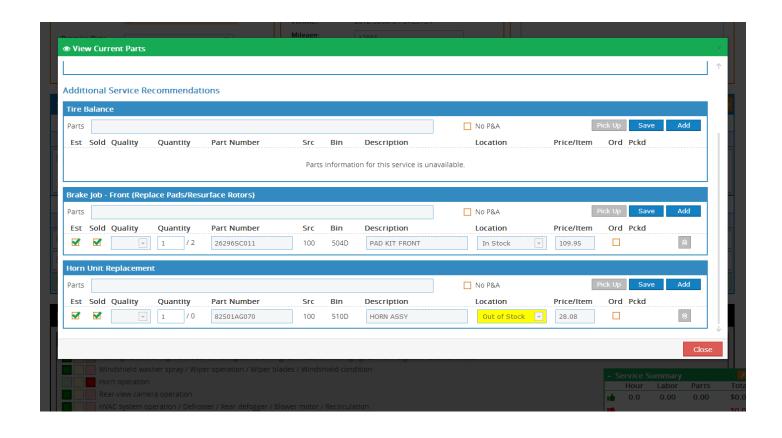
Once inside the RO review the recommendations and adjust any needed pricing. The *[Primary]* lines may also need adjusting to reflect the correct pricing.

When all needed adjustments have been made, print or email the *Automobile Status Report (ASR)* to present the recommended work to the customer.



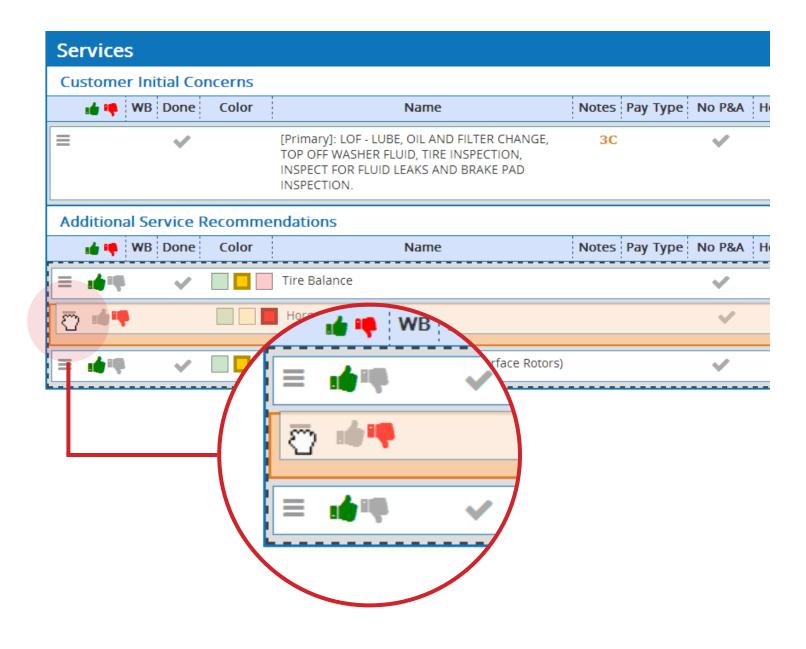


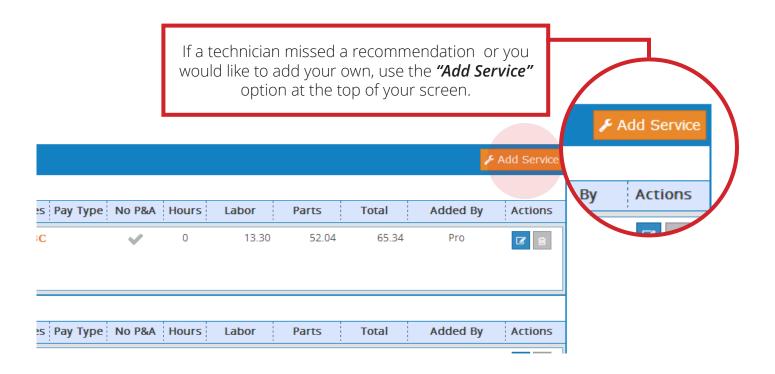
The 'Parts Details' page will show you a break down of each service line with a part number, description, location, and individual price.

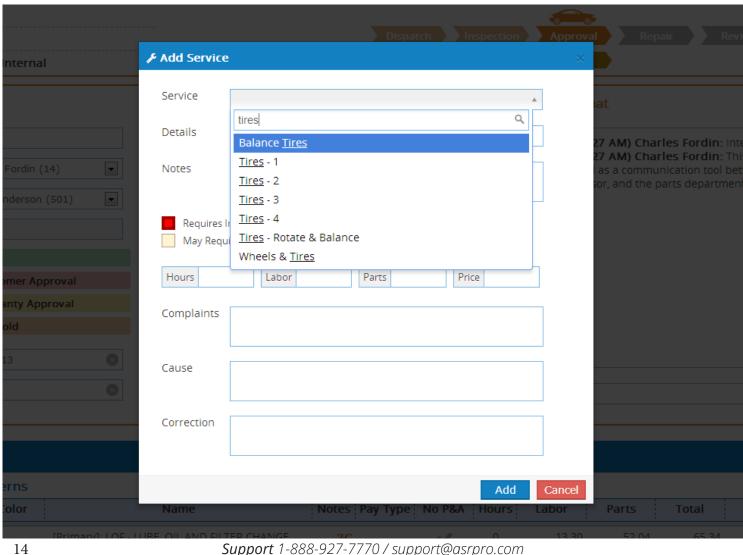


Before speaking to the customer about any additional service items be sure to prioritize all recommendations.

To move services up or down place your cursor over the to the left of the hold the left mouse button to drag the item where you want.



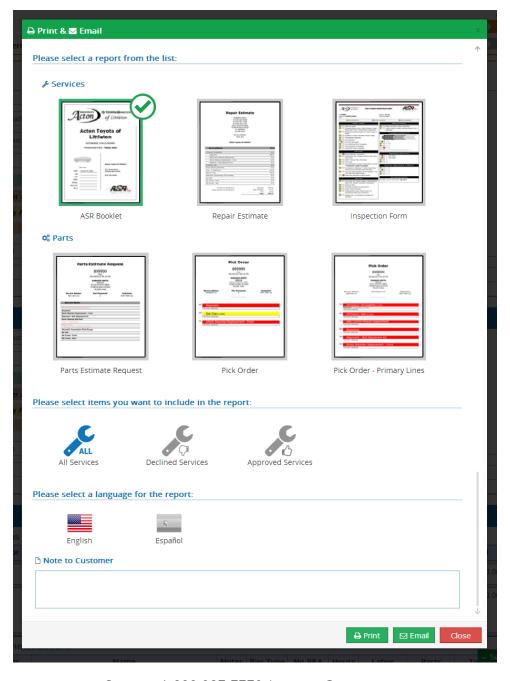




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When you are ready to present to the customer, select the "Print/Email" option at the bottom left of your screen. This will give you all of the print & email options available for the RO.





Automobile Status Report

This booklet should be printed out and handed to each and every customer.

It may also be sent to the customer via email.



This is the cover sheet of the presentation. Notice all of your customer's contact and vehicle information on the left side.

We even feature an actual silhouette of the vehicle with the year, make, and model listed.

Fordin Subaru

AUTOMOBILE STATUS REPORT

PREPARED FOR: JOHN SMITH



John Smith 123 Main St Anywhere Usa 12345

DATE August 28, 2013

VIN JF2SHADC5CH460418

YEAR 2012
MAKE SUBARU
MODEL FORESTER
MILEAGE 12865
RO # 138963

Fordin Subaru

Fordin Subaru

Charles Fordin charles@asrpro.com

6120 Saint Giles St Raleigh NC 27612

888-555-1234



All of the stores information and the advisor's contact information is located on the right. The second page of the 'Automobile Status Report' is a service commitment to your customer.

This can be customized from store to store to express our strive for excellence and our sincere gratitude to our customers as they take the time to look over their report.

FORDIN SUBARU SERVICE COMMITMENT

Excellence at every turn... and every straightaway

Our dealership's primary goal is to satisfy every customer at every opportunity. You visit our service department regularly, and we have developed a number of ways to make your visit more comfortable and informative. We know that you want straight answers, and that's the only way we will deliver it to you.

We understand that your knowledge of your vehicle and its necessary repairs is probably not on par with the understanding that your technician has. In order to be sure that his findings and reporting is as clear and concise as possible, we use this Vehicle Information Booklet as a tool to help us communicate your vehicle's condition to you.

Our technicians are the most qualified to work on your vehicle. They have trained extensively, and partake in continuing education regularly to be sure that they are up to date on any changes and improvements handed down from the manufacturer. Our service advisors strive to make your experience with us a pleasant one. They are here to attend to your automotive needs as well as communicate effectively between your technician and you.

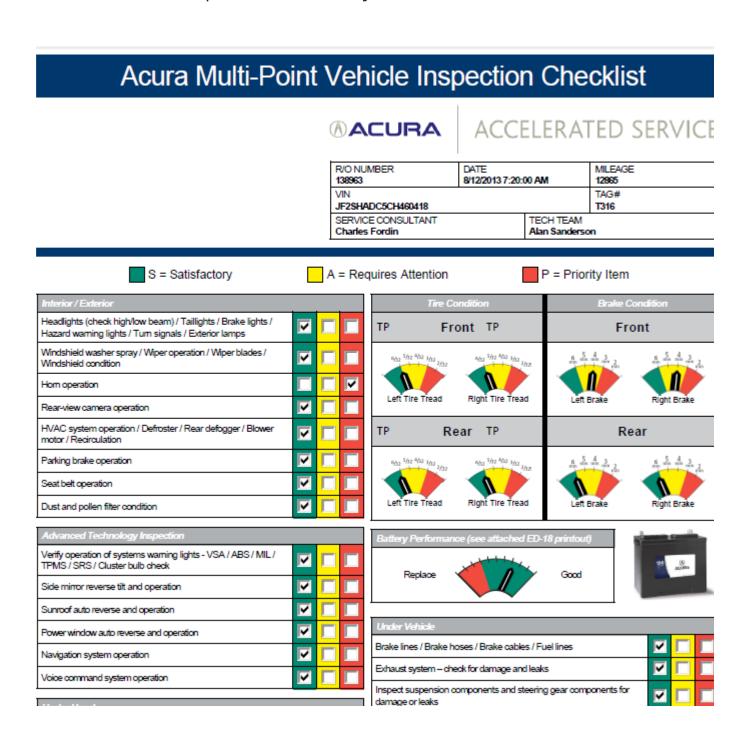
Please make yourself comfortable in our waiting area. Watch some TV, use your laptop with our free WI-FI access or just relax and enjoy the quiet. Our courtesy shuttle can take you shopping, to a movie or home if you prefer.

We appreciate your business and will continue to strive for excellence in everything we do for you.

The third page is the *Inspection Form* completed by the technician who worked on the vehicle.

At the top of the page the customer, technician, advisor, and RO information is displayed.

This form can also be printed individually.



The following pages are picture and descriptions of the parts and services recommended by the technician. It is separated by recommendations associated to the customers initial concerns and other additional service recommendations.

These descriptions also describe if the recommendation is in the **RED** status [if in need of attention immediately], or **YELLOW** status [if the repair is in need of attention soon]. The services are prioritized to show recommendations that are associated with primary concerns first, followed by red recommendations, followed last by yellow recommendations

If you have dragged and dropped the lines for the order you want, the order will reflect this.

In the process of inspecting your vehicle for safety and reliability, your technician **Alan S** made the following observations and recommends that you do the necessary repairs to resolve these issues.

Red: requires immediate attention.

Yellow: in need of attention soon.

Horn Unit Replacement

Item Description

A horn is a device for sounding an alarm. On some entry level vehicles, a single horn makes a high pitch beep. On more expensive vehicles, the sound is made with two or more horns. The sound is made by an electrical charge which activates and deactivates a Coil. The sound is then magnified by the shape of the horn.

Reason

Horns are used to alert other drivers of instant emergency situations. If not repaired, a vehicle without an operating horn unit is left vulnerable. Without a horn unit, the driver is unable to alert other drivers of these situations.



Horn Unit

Tire Balance

Item Description

Balancing the vehicles tires are necessary to make sure the proper weight of the vehicle is distributed to the proper tire.

Reason

If not properly balanced, a vehicle's tires can



The final page is the 'Repair Estimate'. Your customer will only see the total price of each line. We do not show the customer the breakdown of parts and labor.

The system will total the breakdown of parts and labor and adds shop charges and taxes accordingly to be displayed on this page.

Also, if the *Good*, *Better*, & *Best* option has been used for an item like tires, the estimate will show three different totals.

Repair Estimate

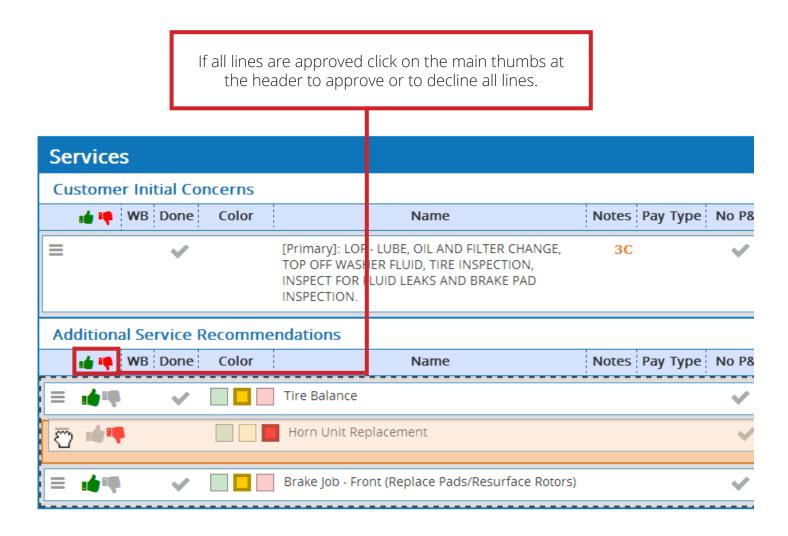
John Smith W: 555-555-5555 2012 SUBARU FORESTER JF2SHADC5CH460418 RO #138963 12,865 miles

Service Advisor Charles Fordin charles@asrpro.com

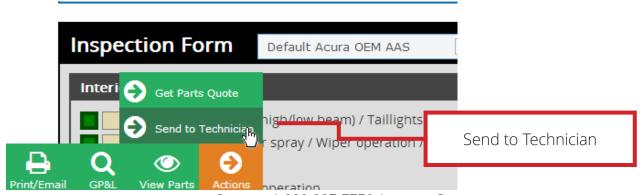
Fordin Subaru

Service Name	Pr	ice
[Primary]: LOF - LUBE, OIL AND FILTER CHANGE, TOP OFF WASHER FLUID, TI INSPECTION, INSPECT FOR FLUID LEAKS AND BRAKE PAD INSPECTION.	IRE 65.	34
Tire Balance	51.	20
Horn Unit Replacement	73.	40
Brake Job - Front (Replace Pads/Resurface Rotors)	321.	95
Printed on 08/28/2013 Subto	tal 511.8	9
Quote expires on 08/28/2013 Shop Charg	es 14.3	6
	ax 10.7	1
Tot	tal 536.9	6

After presenting the *ASR booklet* to the customer click the document approve a recommendation or the to decline the service.



Once you have approved or declined the recommended services use your action button to send the RO back to the technician.



After you send the ASR back to the technician, the system will prompt you to open the 'Pick Order'.

The 'Pick Order' will only have the approved lines listed. Print this directly to parts. This will alert parts to pull and or order the parts for the lines that have been approved.

This way, parts can begin pulling at the same time or even before the technician sees what has been approved.

Pick Order

138963

Tag: T316 08/29/2013 09:51 AM

John Smith 3474060101 2012 SUBARU FORESTER JF2SHADC5CH460418

Service Advisor Charles Fordin (14) charles@asrpro.com Part Personnel

12,865 miles

Technician Alan Sanderson (501)

Waiter - Express

NEW

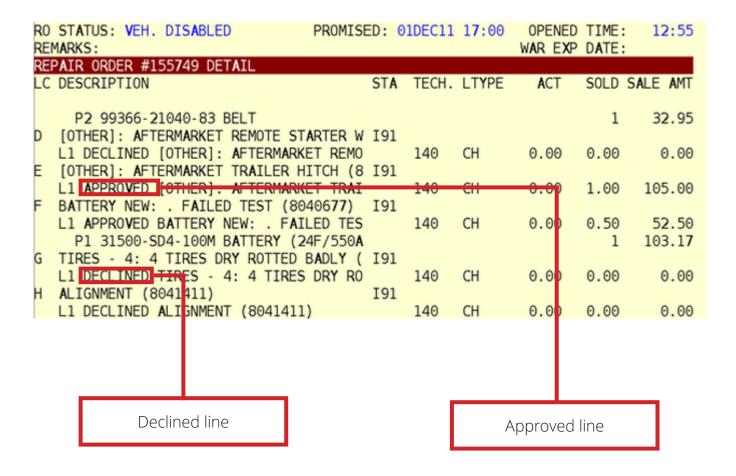
Brake Job - Front (Replace Pads/Resurface Rotors) [Is ASR]

No Parts Selected

Tire Balance [Is ASR]

No Parts Selected

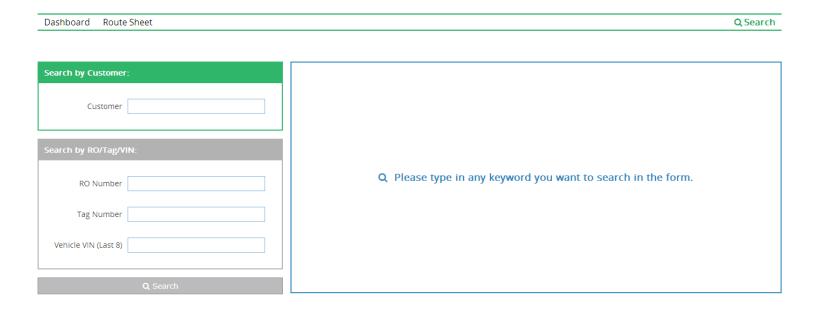
For stores that have the 'Write Back' feature enabled, the approved and declined lines will automatically write back to the RO when the ASR has been approved and declined and sent back to the technician.



Once you have clicked on the 'Search' tab you will then have the option of choosing your search criteria.

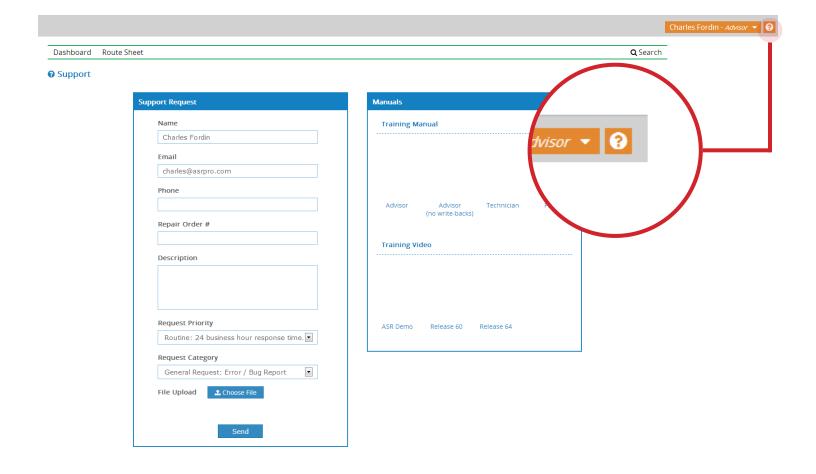
When you click on an RO number you will have full access to view all of the details of the original RO, the booklet, inspection sheet and estimate.

Once an RO is 'Closed', you will not be able to make any changes to it without a manager re-opening it.



© 2013 - ASR Pro - 1645-next on WEB01 www.ASRPro.com 6120 St. Giles St, Suite 260 Raleigh, NC 27612 **Support: (888) 927-7770** The 'Help' tab will allow you to review the ASR users manual. It will also allow you to email ASR Pro tech support directly with any questions, comments or concerns.

Please include the RO number in question if possible.



When an RO enters the 'ASRs Pending Approval' mode you will be alerted thorough email or text message within about one minute that there is an ASR that needs your attention.

You can then either open the alert to see which RO it is or you can go straight to the ASR dashboard to view the RO.



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