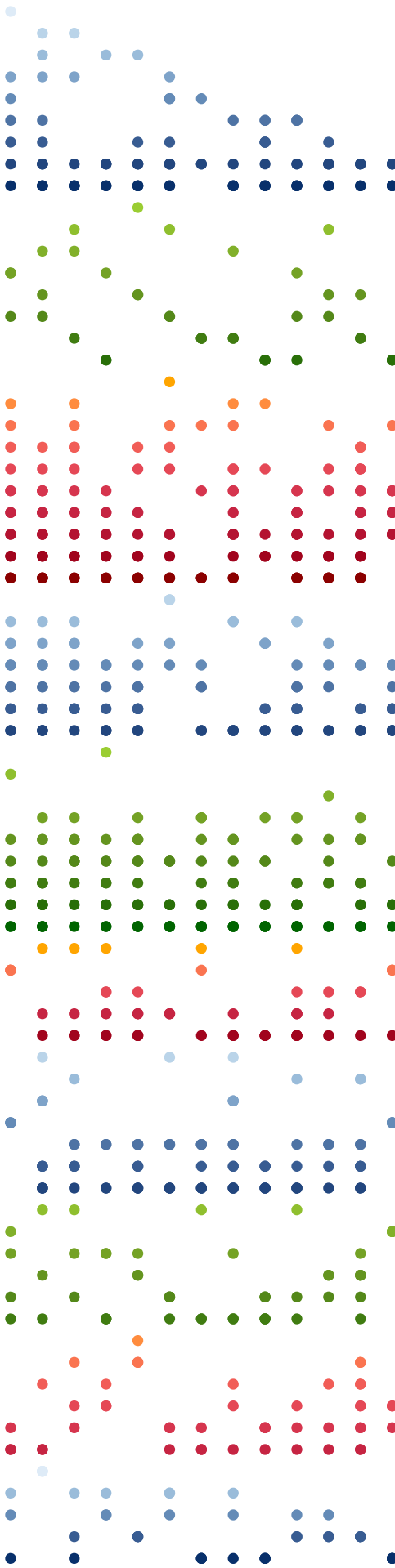


1 2 3 4 5 6 7 8 9 10 11 12 13



Don't know

Sales person (or people)

Accountant or finance person (or people)

Marketer(s)

None of the above

Executive(s)

Product manager(s)

Developer(s) or engineer(s)

IT admin(s)

501-1000

21-50

51-100

6-10

101-500

11-20

Over 1000

2-5

None of the above

CDR data

PCI compliance data

Sales data

Customer account data

Firewall logs

Performance logs

Network logs

Web server logs (e.g., Apache)

Internal software system logs

None of the above

A mix of things, no single use case dominates

Exploratory analysis of business data (marketing campaign data, customer data, sales data)

Security

IT system monitoring

Report generation

IT system troubleshooting

R, MATLAB, Mathematica or other analysis language

Dont know

None of the above

Hadoop or Hadoop-like system

Software they wrote themselves (not including small scripts, but including java script, etc. e.g., for visualization)

Excel, Tableau, SAP Crystal Solutions, SPSS, or similar system

Small scripts written in Python, Perl, or other scripting language

SQL or other relational system

Unix or other OS CLI tools (e.g., grep, sort, cut)

They don't use statistical techniques

Dont know

Pretty sophisticated techniques, including clustering and making predictions

Moderately sophisticated techniques, like computing correlations between fields

Simple techniques, like computing outliers, averages, and other descriptive statistics

Complex mathematical transformations such as Fourier transformations, singular value decomposition, PCA, etc.

Interpolation to fill in missing events

Removal of outliers

Don't know

Date and time conversion and/or timezone normalization

Simple arithmetical transformations such as taking ratios, differences, or sums

Additional field extraction and/or string tokenization

None

Don't know

Extensive; can and often will write larger programs, but with little formal training in programming

Expert; is or could be a software developer for a living

Limited; know a little bit about how to use a command line interface and/or write some SQL or other such queries

Moderate; can use a command line interface and write simple scripts and other small programs

Other (please specify)

Expert; long time and very advanced users that make use of some of Splunk's lesser-used and more challenging features

Extensive; very familiar with Splunk and often come up with interesting ways to solve more and more of their problems with it

None; new Splunk users

Limited; not new users, but only use Splunk for a few simple tasks

Moderate; fairly familiar with Splunk and use it to solve a variety of simple to more complicated problems

Don't know

Often; they combine data source types for analysis more often than looking at just one single data source type at a time

Sometimes; they occasionally combine data source types for analysis, but more often than not, they only consider one data source type at a time

Always; all of the problems the customer has requires combining two or more data sets in order to solve

Never or almost never; they usually only looked at one data source types (e.g., web logs) at a time