

# Day 1

## Utility Functions, Risk Aversion, and Intro to Portfolio Choice

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1) A company can invest  $K$  to generate a cash flow of  $\tilde{x}$  in one year. Under what circumstances should it make the investment?

2) Under what circumstances can we expect stock A to earn a higher return than stock B?

# Risk Aversion

- ▶ Expected utility  $E[u(\tilde{w})]$ 
  - Utility function  $u$  is unique up to monotone affine transform:  
 $f(w) = a + bu(w)$  for  $b > 0$ .
- ▶ Risk aversion:  $E[\tilde{\varepsilon}] = 0 \Rightarrow E[u(w + \tilde{\varepsilon})] < E[u(w)]$ .
  - Equivalent to concavity (Jensen's inequality)
  - Equivalent to decreasing marginal utility:  $u'' \leq 0$ .
- ▶ Certainty equivalent: a constant  $x$  is the certainty equivalent of a random  $\tilde{w}$  if  $u(x) = E[u(\tilde{w})]$ . Risk aversion implies  $x < E[\tilde{w}]$ .
- ▶ Absolute risk aversion:  $\alpha(w) = -u''(w)/u'(w)$
- ▶ Risk tolerance:  $\tau(w) = 1/\alpha(w)$

## Second Order Risk Aversion

- ▶ The amount that an expected-utility investor would pay to avoid a small gamble is approximately proportional to the variance of the gamble with proportionality coefficient equal to one-half of absolute risk aversion.
- ▶ Here is a more precise statement of the result. Fix  $w$ . Let  $\tilde{\varepsilon}$  be a bounded zero-mean random variable with unit variance. For  $\sigma > 0$ , define  $\pi(\sigma)$  by

$$u(w - \pi(\sigma)) = E[u(w + \sigma\tilde{\varepsilon})].$$

- ▶ So,  $w - \pi(\sigma)$  is the certainty equivalent of  $w + \sigma\tilde{\varepsilon}$ , and the variance of  $w + \sigma\tilde{\varepsilon}$  is  $\sigma^2$ .
- ▶ We will show that

$$\lim_{\sigma \rightarrow 0} \frac{\pi(\sigma)}{\sigma^2} = \frac{1}{2}\alpha(w)$$

- ▶ Thus, for small  $\sigma$ ,

$$\pi(\sigma) \approx \frac{1}{2}\alpha(w)\sigma^2$$

## Proof

Take an exact Taylor series approximation:

$$\pi(\sigma) = \pi(0) + \pi'(0)\sigma + \frac{1}{2}\pi''(x_\sigma)\sigma^2$$

for  $0 < x_\sigma < \sigma$  Clearly,  $\pi(0) = 0$ . Differentiate both sides of

$$u(w - \pi(\sigma)) = E[u(w + \sigma\tilde{\varepsilon})] \quad (\star)$$

and evaluate at  $\sigma = 0$  to obtain

$$-u'(w)\pi'(0) = E[u'(w)\tilde{\varepsilon}] = u'(w)E[\tilde{\varepsilon}] = 0$$

Hence,

$$\frac{\pi(\sigma)}{\sigma^2} = \frac{1}{2}\pi''(x_\sigma) \rightarrow \frac{1}{2}\pi''(0)$$

Differentiate both sides of  $(\star)$  twice and evaluate at  $\sigma = 0$  to obtain  $\pi''(0) = \alpha(w)$ .

## Relative Risk Aversion

- ▶ Relative risk aversion:  $\rho(w) = w\alpha(w)$ .
- ▶ As before, let  $\tilde{\varepsilon}$  be a bounded zero-mean random variable with unit variance.
- ▶ Now, define  $\pi(\sigma)$  by

$$u(w - \pi(\sigma)w) = E[u(w + \sigma\tilde{\varepsilon}w)]$$

- ▶ So now  $\pi$  is the fraction of wealth you would pay to avoid a gamble that is proportional to wealth.
- ▶ If  $\sigma$  is small, then

$$\pi(\sigma) \approx \frac{1}{2}\rho(w)\sigma^2.$$

- ▶ Proof: From the previous result,  $\pi(\sigma)w \approx \alpha(w)\sigma^2w^2/2$ .

## CARA and CRRA Utility

- ▶ A utility function has constant absolute risk aversion (CARA) if  $\alpha(w)$  is constant (same for all  $w$ ).
- ▶ Every CARA utility function with absolute risk aversion  $\alpha$  is a monotone affine transform of

$$u(w) = -e^{-\alpha w}$$

- ▶ A utility function has constant relative risk aversion (CRRA) if  $\rho(w)$  is constant (same for all  $w$ ).
- ▶ Every CRRA utility function with relative risk aversion  $\rho = 1$  is a monotone affine transform of

$$u(w) = \log w$$

- ▶ Every CRRA utility function with relative risk aversion  $\rho \neq 1$  is a monotone affine transform of

$$u(w) = \frac{1}{1-\rho} w^{1-\rho}$$

# Proofs

CARA is negative exponential:

$\alpha(w) = -d \log u'(w)/dw$ , so CARA implies

$$\log u'(w) = \log u'(0) - \alpha w \Rightarrow u'(w) = u'(0)e^{-\alpha w}$$

$$\Rightarrow u(w) = u(0) + u'(0) \int_0^w e^{-\alpha x} dx$$

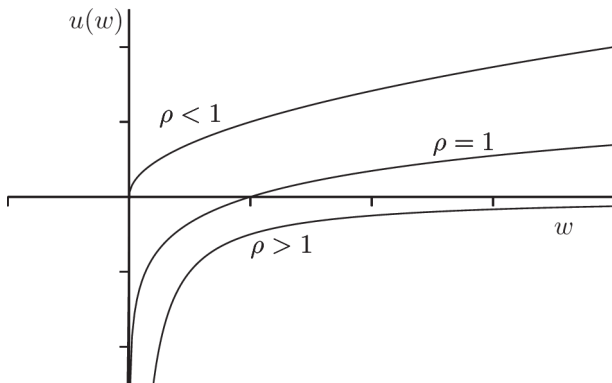
$$\Rightarrow u(w) = u(0) - \frac{u'(0)}{\alpha} (e^{-\alpha w} - 1)$$

CRRA utilities:

Use  $\rho(w) = -d \log u'(w)/d \log w$ .



# CRRA Utility Functions



## CARA Utility and Normal Gambles

- ▶ What would someone with CARA utility pay to avoid a normally-distributed zero-mean gamble with variance  $\sigma^2$ ?
- ▶ Solve, for  $\tilde{\varepsilon}$  a standard normal,

$$\begin{aligned} u(w - \pi) &= \mathbb{E}[u(w + \sigma\tilde{\varepsilon})] \\ \Leftrightarrow -e^{-\alpha(w-\pi)} &= \mathbb{E}\left[-e^{-\alpha(w+\sigma\tilde{\varepsilon})}\right] \end{aligned}$$

- ▶ Use the following fact: if  $\tilde{x}$  is normal  $(\mu, \sigma)$ , then

$$\mathbb{E}\left[e^{\tilde{x}}\right] = e^{\mu + \sigma^2/2}$$

- ▶ Solve

$$e^{-\alpha(w-\pi)} = e^{-\alpha w + \alpha^2 \sigma^2 / 2}$$

- ▶ Solution:  $\pi = \alpha \sigma^2 / 2$ .

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- ▶ Solution:  $\pi = \alpha \sigma^2 / 2$ .

# Linear Risk Tolerance

- ▶ CARA risk tolerance  $= 1/\alpha$
- ▶ CRRA absolute risk aversion  $= \rho/w$ . Risk tolerance  $= w/\rho$
- ▶ Linear risk tolerance:  $\tau(w) = A + Bw$ .
  - For CARA,  $A = 1/\alpha$ ,  $B = 0$
  - For CRRA,  $A = 0$ ,  $B = 1/\rho$
  - In general,  $B$  is called the cautiousness parameter.

## LRT Utility Functions with $B > 0$

- ▶ CARA
- ▶ CRRA
- ▶ Shifted CRRA
  - Shifted log:  $u(w) = \log(w - \zeta)$
  - Shifted power:  $u(w) = \frac{1}{1-\rho}(w - \zeta)^{1-\rho}$



## Quadratic Utility

$$u(w) = -\frac{1}{2}(\zeta - w)^2$$

- ▶ Quadratic utility is monotone increasing for  $w < \zeta$  ( $\zeta$  is bliss point).
- ▶ Risk tolerance:  $\tau(w) = \zeta - w$ , so  $A = \zeta$  and  $B = -1$ .
- ▶ Implies mean-variance preferences:

$$E[u(\tilde{w})] \sim \zeta \bar{w} - \frac{1}{2} \bar{w}^2 - \frac{1}{2} \text{var}(\tilde{w})$$

## Decreasing Absolute Risk Aversion

- ▶ Recall that an investor will pay approximately  $\alpha(w)\sigma^2/2$  to avoid a small gamble with variance  $\sigma^2$ .
- ▶ Suppose an investor's wealth increases. Should she be willing to pay more or less to avoid a given gamble?
- ▶ Paying less seems reasonable. This means  $\alpha(w)$  is a decreasing function of  $w$  (DARA utility).
- ▶ If an investor has LRT utility with  $B > 0$ , does she have DARA utility?
- ▶ If an investor has quadratic utility, does she have DARA utility?

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# Notation

- ▶ Single consumption good at each of two dates 0 and 1
- ▶ Date-0 wealth  $w$  (in units of consumption good)
- ▶ Assets
  - Assets  $i = 1, \dots, n$
  - Date-0 prices  $p_i$  (in units of consumption good)
  - Date-1 payoffs  $\tilde{x}_i$  (in units of consumption good)
- ▶ Returns
  - Returns  $\tilde{R}_i = \tilde{x}_i/p_i$  (assuming  $p_i > 0$ )
  - Rates of return  $(\tilde{x} - p_i)/p_i = \tilde{R}_i - 1$
  - If there is a risk-free asset ( $\tilde{x}$  constant) then return is  $R_f$
- ▶ Portfolios
  - $\theta_i$  = number of shares held in portfolio
  - $\phi_i = \theta_i p_i$  = units of consumption good invested
  - $\pi_i = \theta_i p_i / w$  = fraction of wealth invested

# Portfolio Choice Problem

- Choose  $\theta_1, \dots, \theta_n$  to

$$\max E \left[ u \left( \sum_{i=1}^n \theta_i \tilde{X}_i \right) \right] \quad \text{subject to} \quad \sum_{i=1}^n p_i \theta_i = w.$$

- Choose  $\phi_1, \dots, \phi_n$  to

$$\max E \left[ u \left( \sum_{i=1}^n \phi_i \tilde{R}_i \right) \right] \quad \text{subject to} \quad \sum_{i=1}^n \phi_i = w.$$

- Choose  $\pi_1, \dots, \pi_n$  to

$$\max E \left[ u \left( w \sum_{i=1}^n \pi_i \tilde{R}_i \right) \right] \quad \text{subject to} \quad \sum_{i=1}^n \pi_i = 1.$$

Can define  $\hat{u}(a) = u(wa)$  so objective is  $\max E[\hat{u}(\sum \pi_i \tilde{R}_i)]$ .

# Comments

- ▶ Short sales are allowed ( $\theta_i < 0$ )
- ▶ There are no margin requirements.
  - In the U.S. stock market, an investor with \$100 cash can only buy \$200 of stock (borrowing \$100).
  - In our formulation, there are no limits on borrowing, except that  $\sum \theta_i \tilde{x}_i$  must be in the domain of  $u(\cdot)$ —for example, positive if  $u = \log$ .
  - In real markets, collateral (margin) also has to be posted against short sales, but we do not require that in our formulation.
- ▶ Here, we take date-0 consumption and investment as given and optimize over the portfolio. We can also optimize over date-0 consumption and investment.
- ▶ We can sometimes allow for other non-portfolio income  $\tilde{y}$  at date-1 (for example, labor income).



# First-Order Condition

- Lagrangean:

$$\mathbb{E} \left[ u \left( \sum_{i=1}^n \theta_i \tilde{x}_i \right) \right] - \lambda \left( \sum_{i=1}^n p_i \theta_i - w \right)$$

- Assume interior optimum and assume can interchange differentiation and expectation to obtain

$$(\forall i) \quad \mathbb{E} \left[ u' \left( \sum_{i=1}^n \theta_i \tilde{x}_i \right) \tilde{x}_i \right] = \lambda p_i$$

- If  $p_i > 0$ ,

$$\mathbb{E} \left[ u' \left( \sum_{i=1}^n \theta_i \tilde{x}_i \right) \tilde{R}_i \right] = \lambda$$

## First-Order Condition cont.

- If  $p_i > 0$  and  $p_j > 0$ ,

$$E \left[ u' \left( \sum_{i=1}^n \theta_i \tilde{x}_i \right) (\tilde{R}_i - \tilde{R}_j) \right] = 0$$

- In words: marginal utility at the optimal wealth is orthogonal to excess returns.
- A return is the payoff of a unit-cost portfolio.
  - An excess return is the payoff of a zero-cost portfolio (for example, a difference of returns).
- Why? Investing a little less in asset  $j$  and a little more in asset  $i$  (or the reverse) cannot increase expected utility at the optimum.