

# Chapter 1: Utility and Risk Aversion

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# Utility Functions

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# Utility and Risk Aversion

- Expected utility  $E[u(\tilde{w})]$ 
  - Utility function  $u$  is unique up to monotone affine transform:  
 $f(w) = a + bu(w)$  for  $b > 0$ .
- Risk aversion:  $E[\tilde{\epsilon}] = 0 \Rightarrow E[u(w + \tilde{\epsilon})] < E[u(w)]$ .
  - Equivalent to concavity (Jensen's inequality)
  - Equivalent to decreasing marginal utility:  $u'' \leq 0$ .
  - Invariant under monotone affine transformations.

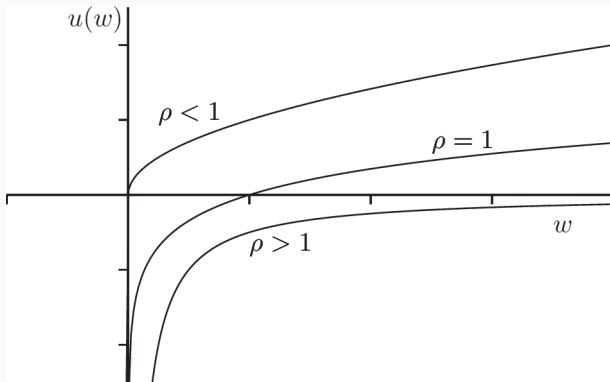
# Coefficients of Risk Aversion

- Absolute risk aversion:  $\alpha(w) = -u''(w)/u'(w)$
- Risk tolerance:  $\tau(w) = 1/\alpha(w)$
- Relative risk aversion:  $\rho(w) = w\alpha(w) = -wu''(w)/u'(w)$ .

# Some Special Utility Functions

- CARA = Constant Absolute Risk Aversion
  - $u(w) = -e^{-\alpha w}$
  - $\alpha$  is the coefficient of absolute risk aversion.
- CRRA = Constant Relative Risk Aversion
  - $u(w) = \log w \Rightarrow$  relative risk aversion = 1
  - $u(w) = w^{1-\rho}/(1-\rho) \Rightarrow$  relative risk aversion =  $\rho$

# CRRA Utility Functions



## Proof that $\text{CARA} = -e^{-\alpha w}$

The coefficient of absolute risk aversion is

$$-\frac{u''(w)}{u'(w)} = -\frac{d \log u'(w)}{dw}$$

CARA means this is constant. Call it  $\alpha$ . Then  $\log u'$  is an affine (constant plus linear) function of  $w$  with slope  $-\alpha$ . This means

$$\log u'(w) = \log u'(0) - \alpha w \Rightarrow u'(w) = u'(0)e^{-\alpha w}$$

$$\Rightarrow u(w) = u(0) + u'(0) \int_0^w e^{-\alpha x} dx$$

$$\Rightarrow u(w) = u(0) - \frac{u'(0)}{\alpha} (e^{-\alpha w} - 1)$$

# Linear Risk Tolerance

- CARA risk tolerance  $= 1/\alpha$
- CRRA absolute risk aversion  $= \rho/w$ . Risk tolerance  $= w/\rho$
- Linear risk tolerance:  $\tau(w) = A + Bw$ .
  - For CARA,  $A = 1/\alpha$ ,  $B = 0$
  - For CRRA,  $A = 0$ ,  $B = 1/\rho$
  - In general,  $B$  is called the cautiousness parameter.



# LRT Utility Functions with $B > 0$

- CARA
- CRRA
- Shifted CRRA
  - Shifted log:  $u(w) = \log(w - \zeta)$
  - Shifted power:  $u(w) = \frac{1}{1-\rho}(w - \zeta)^{1-\rho}$

$$u(w) = -\frac{1}{2}(\zeta - w)^2$$

- Quadratic utility is monotone increasing for  $w < \zeta$  ( $\zeta$  is bliss point).
- Risk tolerance:  $\tau(w) = \zeta - w$ , so  $A = \zeta$  and  $B = -1$ .
- Implies mean-variance preferences:

$$E[u(\tilde{w})] \sim \zeta \bar{w} - \frac{1}{2} \bar{w}^2 - \frac{1}{2} \text{var}(\tilde{w})$$

# Decreasing Absolute Risk Aversion

- An investor has DARA utility if absolute risk aversion  $\alpha(w)$  is a decreasing function of  $w$ .
- CRRA utility is DARA:  $\alpha(w) = \rho/w$  for a constant  $\rho$  (relative risk aversion).
- LRT utility with  $B > 0$  is DARA.
- Quadratic utility is not DARA.

# Certainty Equivalents

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- A constant  $x$  is the certainty equivalent of a random  $\tilde{w}$  if  $u(x) = E[u(\tilde{w})]$ .
- Risk aversion implies  $x < E[\tilde{w}]$ .
- Certainty equivalents are invariant under monotone affine transformations.

# CARA Utility and Normal Gambles

- CARA investor with a normally distributed wealth having mean  $w$ . How much less than  $w$  is the certainty equivalent?
- Equivalent question: CARA investor with initial wealth  $w$  facing a **zero-mean** normally distributed gamble. How much would she pay to avoid the gamble?
- Answer: would pay  $\alpha\sigma^2/2$  where  $\sigma^2$  is the variance of the gamble.
- Higher risk aversion  $\Rightarrow$  pay more. Higher risk  $\Rightarrow$  pay more.

- Call the gamble  $w + \sigma\tilde{\varepsilon}$  where  $\tilde{\varepsilon}$  is a standard normal.
- Call the certainty equivalent  $x$ . Define  $\pi = w - x$ , so the certainty equivalent is  $w - \pi$ .
- Claim is that  $\pi = \alpha\sigma^2/2$ .

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- The definition of the certainty equivalent and negative exponential (CARA) utility tell us that  $\pi$  satisfies

$$\begin{aligned} u(w - \pi) &= \mathbb{E}[u(w + \sigma\tilde{\varepsilon})] \\ \Leftrightarrow -e^{-\alpha(w - \pi)} &= \mathbb{E}\left[-e^{-\alpha(w + \sigma\tilde{\varepsilon})}\right] \end{aligned}$$



- Use the following fact: if  $\tilde{x}$  is normal  $(\mu, \sigma)$ , then

$$E[e^{\tilde{x}}] = e^{\mu + \sigma^2/2}$$

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- Solution:  $\pi = \alpha \sigma^2/2$ .

# Small Gambles

- Drop the CARA assumption and drop the normal distribution.
- How much would an investor pay to avoid a gamble?
- We can give a limiting result as the size of the gamble goes to zero: for small gambles, the amount an investor would pay is approximately  $\alpha\sigma^2/2$ .
- More precisely: Fix  $w$ . Let  $\tilde{\varepsilon}$  be a bounded zero-mean random variable with unit variance. For  $\sigma > 0$ , define  $\pi(\sigma)$  by

$$u(w - \pi(\sigma)) = E[u(w + \sigma\tilde{\varepsilon})].$$

Then,

$$\lim_{\sigma \rightarrow 0} \frac{\pi(\sigma)}{\sigma^2} = \frac{1}{2}\alpha(w)$$

# Proof

Take an exact Taylor series approximation:

$$\pi(\sigma) = \pi(0) + \pi'(0)\sigma + \frac{1}{2}\pi''(x_\sigma)\sigma^2$$

for  $0 < x_\sigma < \sigma$ . Clearly,  $\pi(0) = 0$ . Differentiate both sides of

$$u(w - \pi(\sigma)) = E[u(w + \sigma\tilde{\varepsilon})] \quad (\star)$$

and evaluate at  $\sigma = 0$  to obtain

$$-u'(w)\pi'(0) = E[u'(w)\tilde{\varepsilon}] = u'(w)E[\tilde{\varepsilon}] = 0$$

Hence,

$$\frac{\pi(\sigma)}{\sigma^2} = \frac{1}{2}\pi''(x_\sigma) \rightarrow \frac{1}{2}\pi''(0)$$

Differentiate both sides of  $(\star)$  twice and evaluate at  $\sigma = 0$  to obtain  $\pi''(0) = \alpha(w)$ .

# Relative Risk Aversion

- Instead of a gambles in dollars, let's make it a percent of wealth. Investor's wealth is  $w + w\sigma\tilde{\varepsilon}$  where  $\tilde{\varepsilon}$  is a bounded zero-mean unit-variance random variable as before. Relative risk aversion:  $\rho(w) = w\alpha(w)$ .
- Write the certainty equivalent as  $w - w\gamma(\sigma)$ . So,  $\gamma := \pi/w$  is the amount she would pay **relative to wealth** to avoid the gamble.
- The variance of the gamble is now  $w^2\sigma^2$ , so, for small  $\sigma$ ,  $\pi \approx \alpha w^2\sigma^2/2$ .
- This implies  $\gamma \approx \alpha w\sigma^2 = \rho\sigma^2$ , where  $\rho$  is **relative risk aversion**..