



Incorporating AI into Teaching

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FMA 2025



JPMorgan: Chatbots to Agents

CNBC, September 30, 2025: In 2023, JPMorgan gave employees access to OpenAI's models through LLM Suite.

It was essentially a corporate ChatGPT tool used to draft emails and summarize documents.

About 250,000 JPMorgan employees have access to the platform today ... Half of them use it roughly every day.

JPMorgan is now early in the next phase of its AI blueprint: It has begun deploying agentic AI to handle complex multistep tasks for employees, according to an internal road map provided by the bank.

From Makers to Checkers

Derek Waldron, JP Morgan Chief Analytics Officer:

What we're working towards is that every employee will have their own personalized AI assistant; every process is powered by AI agents, and every client experience has an AI concierge.

You'll still have people at the top who are managing and have relationships with clients, but many, many of the processes underneath are now being done by AI systems.

Workers would shift from being creators of reports or software updates, or 'makers' ... to 'checkers' or managers of AI agents doing that work.



MIT/Media Labs Report

Pilots to Production

Only 5% of AI pilots reach production.

Used by Everyone

Workers from **over 90%** of companies surveyed reported regular use of personal AI tools for work tasks.

Almost every single person used an LLM in some form for their work.

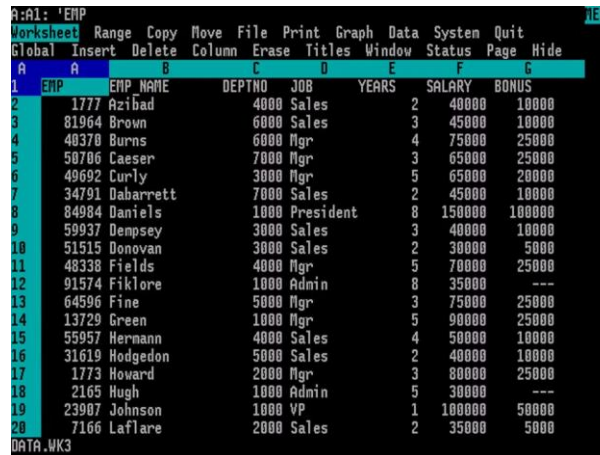
Change was only at the margins for the past 40 years



VisiCalc spreadsheet showing a list of items and their costs. The interface is green and black. The data is as follows:

ITEM	NO.	UNIT	COST
MUCK RAKE	43	12.95	556.85
BUZZ CUT	15	6.75	101.25
TOE TONER	250	49.95	12487.50
EYE SNUFF	2	4.95	9.90
SUBTOTAL			13155.50
9.75% TAX			1282.66
TOTAL			14438.16

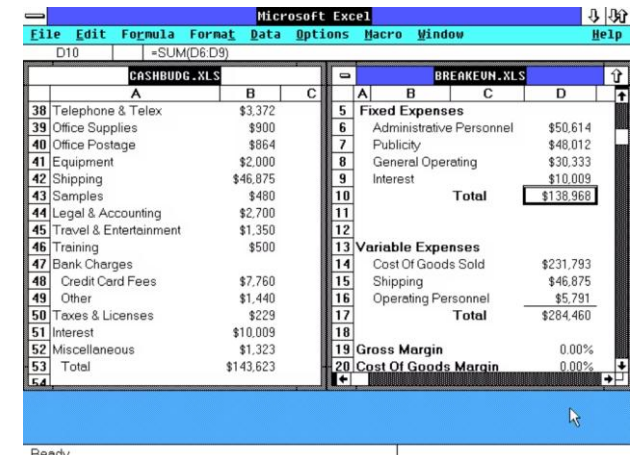
VisiCalc (1979)



Lotus 1-2-3 spreadsheet showing employee data. The interface is black and white. The data is as follows:

EMP	EMP NAME	DEPTNO	JOB	YEARS	SALARY	BONUS
1777	Azibad	4000	Sales	2	40000	10000
81964	Brown	6000	Sales	3	45000	10000
40370	Burns	6000	Mgr	4	75000	25000
50706	Caesar	7000	Mgr	3	65000	25000
49692	Curly	3000	Mgr	5	65000	20000
34791	Dabarrett	7000	Sales	2	45000	10000
84984	Daniels	1000	President	8	150000	100000
59937	Dempsey	3000	Sales	3	40000	10000
51515	Donovan	3000	Sales	2	30000	5000
48338	Fields	4000	Mgr	5	70000	25000
91574	Fiklore	1000	Admin	8	35000	---
64596	Fine	5000	Mgr	3	75000	25000
13729	Green	1000	Mgr	5	90000	25000
55957	Hermann	4000	Sales	4	50000	10000
31619	Hodgedon	5000	Sales	2	40000	10000
1773	Howard	2000	Mgr	3	80000	25000
2165	Hugh	1000	Admin	5	30000	---
23907	Johnson	1000	VP	1	100000	50000
7166	Laflare	2000	Sales	2	35000	5000

Lotus 1-2-3 (1983)



Microsoft Excel spreadsheet showing cash budget and breakeven analysis. The interface is blue and white. The data is as follows:

CASHBUDG.XLS			BREAKEUN.XLS		
A	B	C	A	B	C
38	Telephone & Telex	\$3,372	5	Fixed Expenses	
39	Office Supplies	\$900	6	Administrative Personnel	\$50,614
40	Office Postage	\$864	7	Publicity	\$48,012
41	Equipment	\$2,000	8	General Operating	\$30,333
42	Shipping	\$46,875	9	Interest	\$10,009
43	Samples	\$480	10	Total	\$138,968
44	Legal & Accounting	\$2,700	11		
45	Travel & Entertainment	\$1,350	12		
46	Training	\$500	13	Variable Expenses	
47	Bank Charges		14	Cost Of Goods Sold	\$231,793
48	Credit Card Fees	\$7,760	15	Shipping	\$46,875
49	Other	\$1,440	16	Operating Personnel	\$5,791
50	Taxes & Licenses	\$229	17	Total	\$284,460
51	Interest	\$10,009	18		
52	Miscellaneous	\$1,323	19	Gross Margin	0.00%
53	Total	\$143,623	20	Cost Of Goods Margin	0.00%

Excel (1987)

For 40 years, the fundamental tool of business analysis remained essentially the same.



Now We're All Learning Together

AI has created an unprecedented situation:

Faculty, students, and industry professionals are all navigating the technological shift simultaneously.

Roadmap for Today's Discussion

A Course on AI for Finance

Dedicated curriculum focused on AI applications in financial analysis

Updating Existing Courses

Integrating AI tools and concepts into traditional finance curriculum

Previous Disruptive Technologies

How education adapted to calculators and spreadsheets

Deep Dive into Claude Code

Exploration of advanced AI coding agent for financial analysis



Course on AI for Finance

Core Themes

Chatting:

- Treat AI as a colleague: collaborate, evaluate, iterate
- Coding: LLMs are unreliable for arithmetic; coding is essential

Building:

- Apps: to reuse tested code
- Custom chatbots: system prompts, RAG, or fine tuning
- Agents: chatbots with tools



Prompt Engineering

Ethan Mollick, Wharton:

Treat AI like an infinitely patient new coworker ... As it is a coworker, you want to work with it, not just give it orders, and you also want to learn what it is good or bad at ... Working with AI is a dialogue, not an order.

Students ask how to prompt, but **practicing collaboration** is the key.

Learning How to Work with AI

1

Learn Capabilities

Discover what AI does well and where it struggles through hands-on experimentation

2

Refine Prompts

Develop more precise prompts based on understanding of AI strengths and limitations

3

Save & Reuse

Build a library of effective prompts for common financial analysis tasks

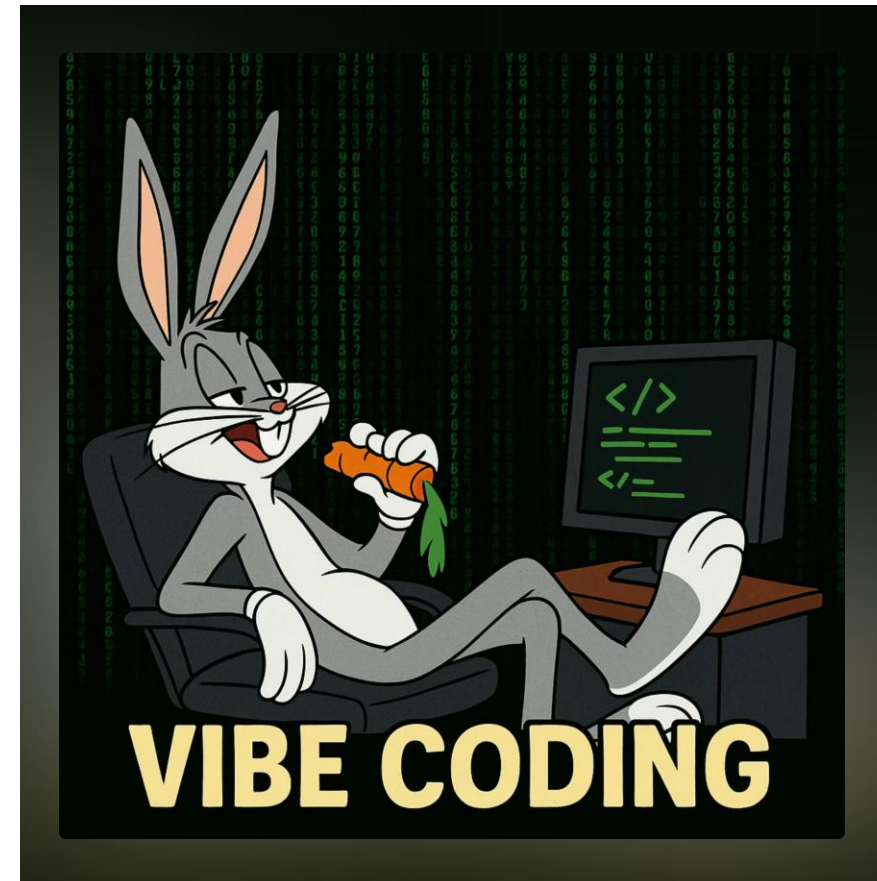


Class Exercise: Chat with a chatbot about financial analysis, evaluate the output, then develop a reusable prompt that achieves better results faster for similar future analyses.

Using AI to Write Code

Y Combinator CEO Garry Tan and Managing Partner Jared Friedman, March 2025:

For roughly a quarter of the startups in our Winter 2025 cohort, **95% of the codebase was written by AI.**





Claude + Python at Bridgewater

Aaron Linsky, CTO, AIA Labs at Bridgewater:

We've been developing capabilities powered by Claude since 2023 within AIA Labs.

Claude powered the first versions of our Investment Analyst Assistant, which streamlined our analysts' workflow by generating **Python code**, creating **data visualizations**, and iterating through **complex financial analysis tasks** with the precision of a junior analyst."

Coding Tools

Chatbots with Code Execution

ChatGPT, Gemini, Claude, **Julius.ai** - integrated environments for coding and testing

Python Environments with AI

Google Colab, VS Code, Cursor, Windsurf - traditional development enhanced by AI assistance

All-in-One Solutions

Replit - complete development and hosting platform with AI integration

My Current Preference

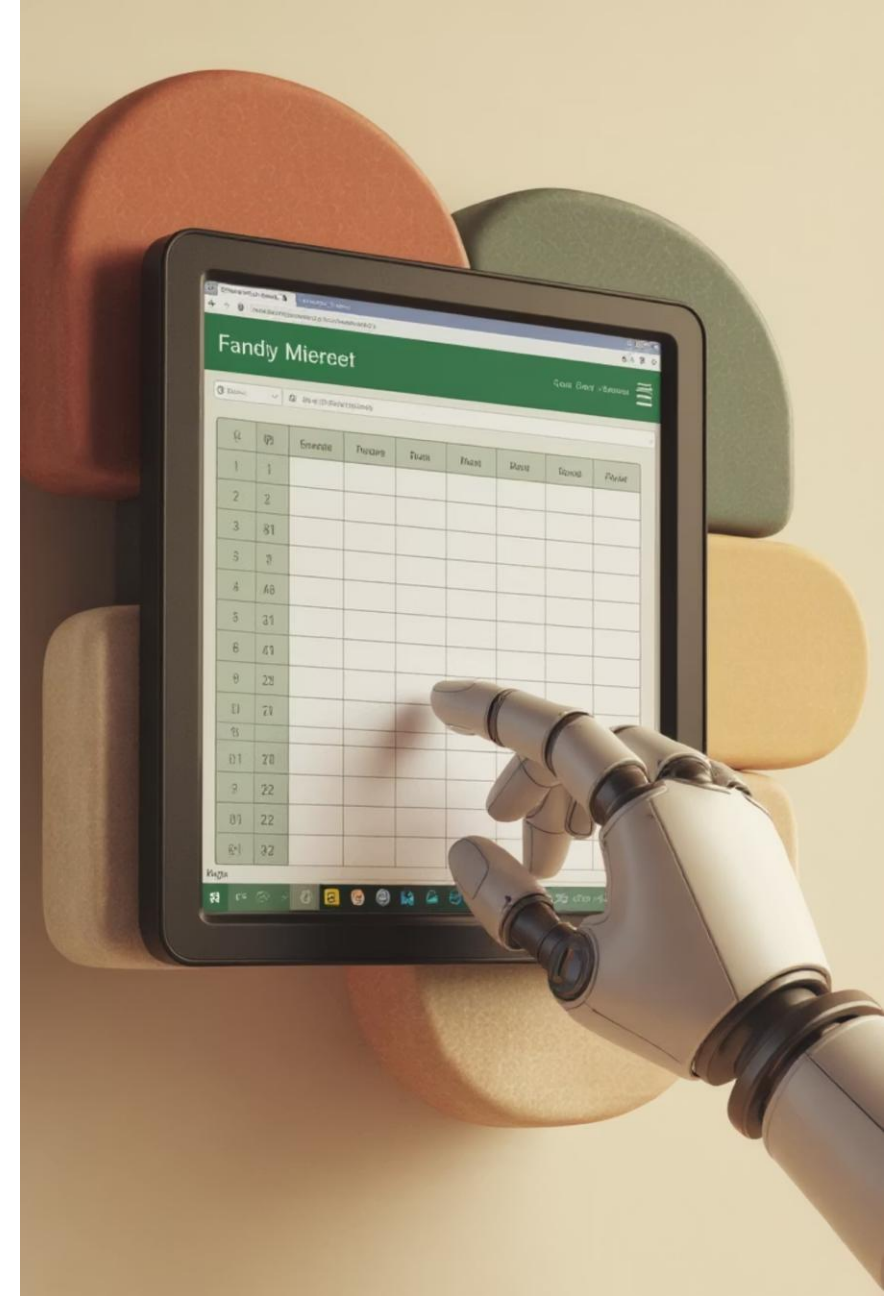
Claude Desktop (cloud Python) and **Claude Code** (local Python)

Claude Can Create Excel

Claude became able to generate fully functioning, nicely formatted Excel workbooks in September 2025. Microsoft has introduced the same Anthropic technology into Excel itself.

Claude prompt: "Create an Excel file illustrating two-stage DCF valuation."

[Claude Excel File](#)



Valuation with Claude

HBS Case *Valuing Wal-Mart 2010*:



Read the uploaded case. Ignore the valuation method described in the case. Do a two-stage DCF valuation. Create a PowerPoint deck and fully functioning and professionally formatted Excel workbook.

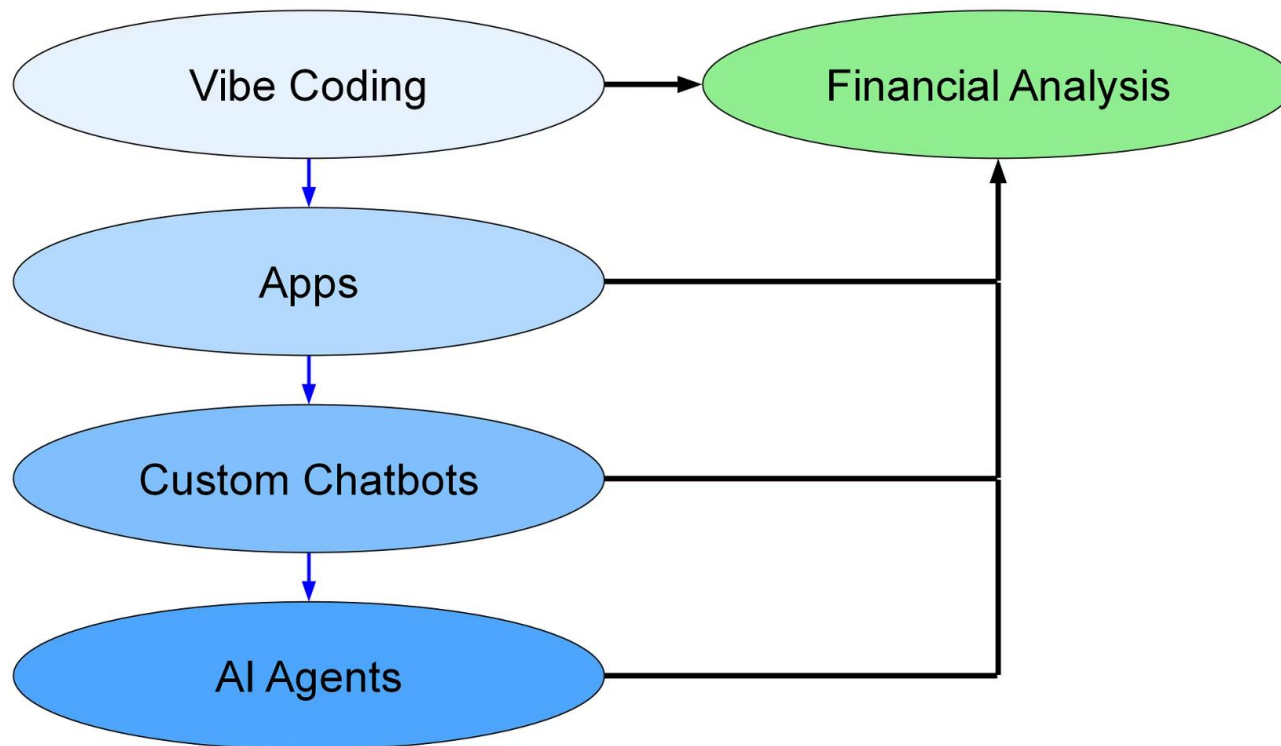
Document your assumptions and your reasons for them. Put years in columns and items in rows throughout the Excel workbook and PowerPoint deck.

Currently requires Claude Max subscription.

Microsoft's
Vibe Working

Powered by Claude

Agent Mode
in Excel



AI Plumbing

- Store code in an app
- Chatbots are apps
- Agents are chatbots with tools (tools=apps)

Why Teach the Plumbing?

- Students gain perspective on how things fit together in the AI space
- Students may end up at small or medium size firms and be the plumbers
- Building apps/chatbots/agents to do finance can deepen understanding of finance
- May check a box for recruiters

Chatbot Elements

1 **User Interface**
The front-end interface where users interact with the system

2 **API Connection**
Secure connection to Large Language Model (OpenAI, Anthropic, Google, etc.)

3 **System Prompt**
Foundational instructions that define the chatbot's behavior

4 **Document Retrieval**
Optional capability to access specific documents or knowledge bases

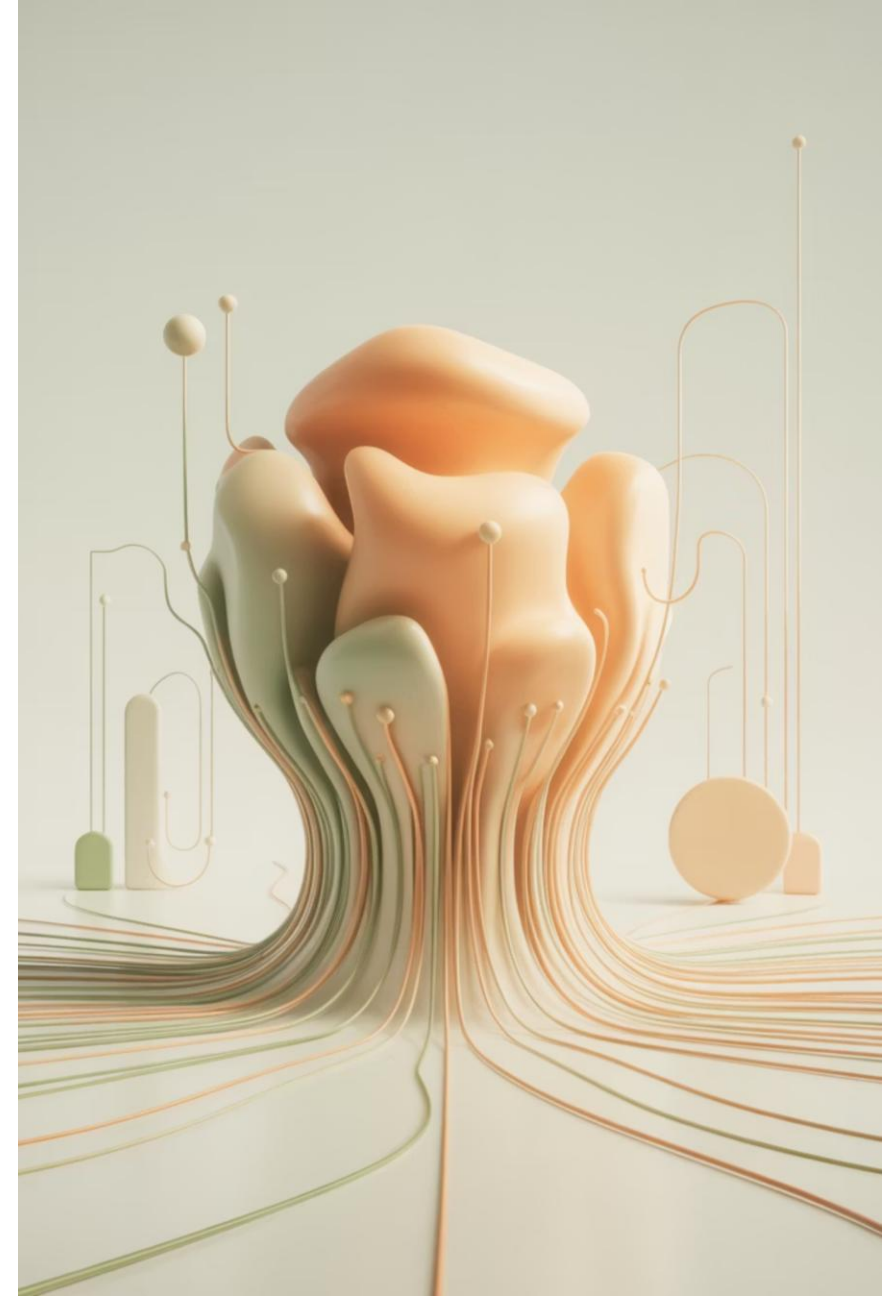
5 **Tool Integration**
Optional connections to external tools, databases, or APIs

System Prompts: The Foundation

A system prompt is text sent to the LLM alongside each user prompt. It contains essential information and instructions that shape the AI's behavior and responses.

System prompts are fundamental to creating reliable, consistent AI behavior. They define the chatbot's personality, expertise level, response format, and operational constraints.

Explore [Anthropic's System Prompts](#)



RAG: Retrieval Augmented Generation

Document Storage

Store relevant documents in a searchable database or vector store

Relevance Matching

Choose most relevant document chunks using vector similarity algorithms

Context Integration

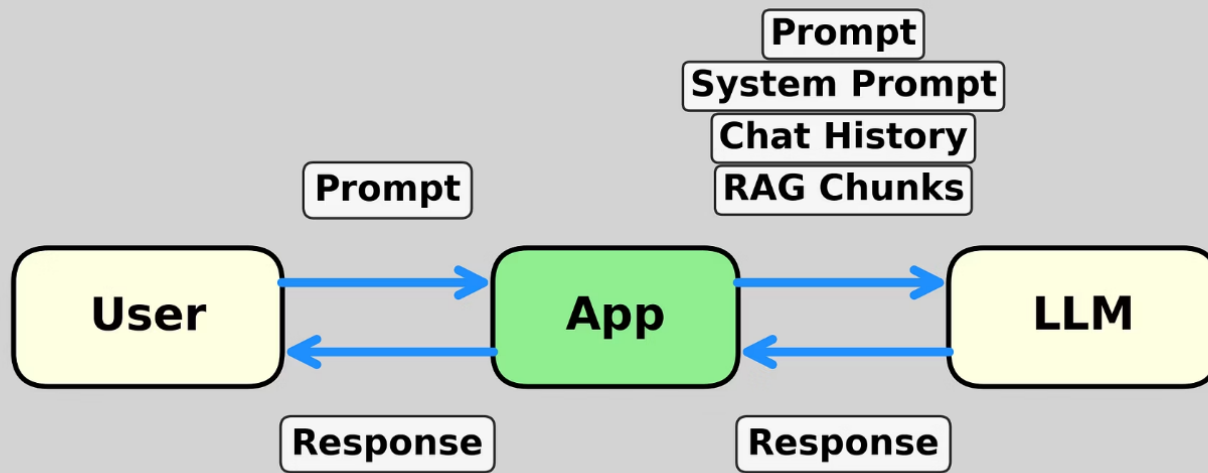
Send relevant chunks to LLM along with user prompt and system prompt

RAG is a key element of many corporate AI implementations.

Example RAG Chatbot

Visit chat.derivative-securities.org





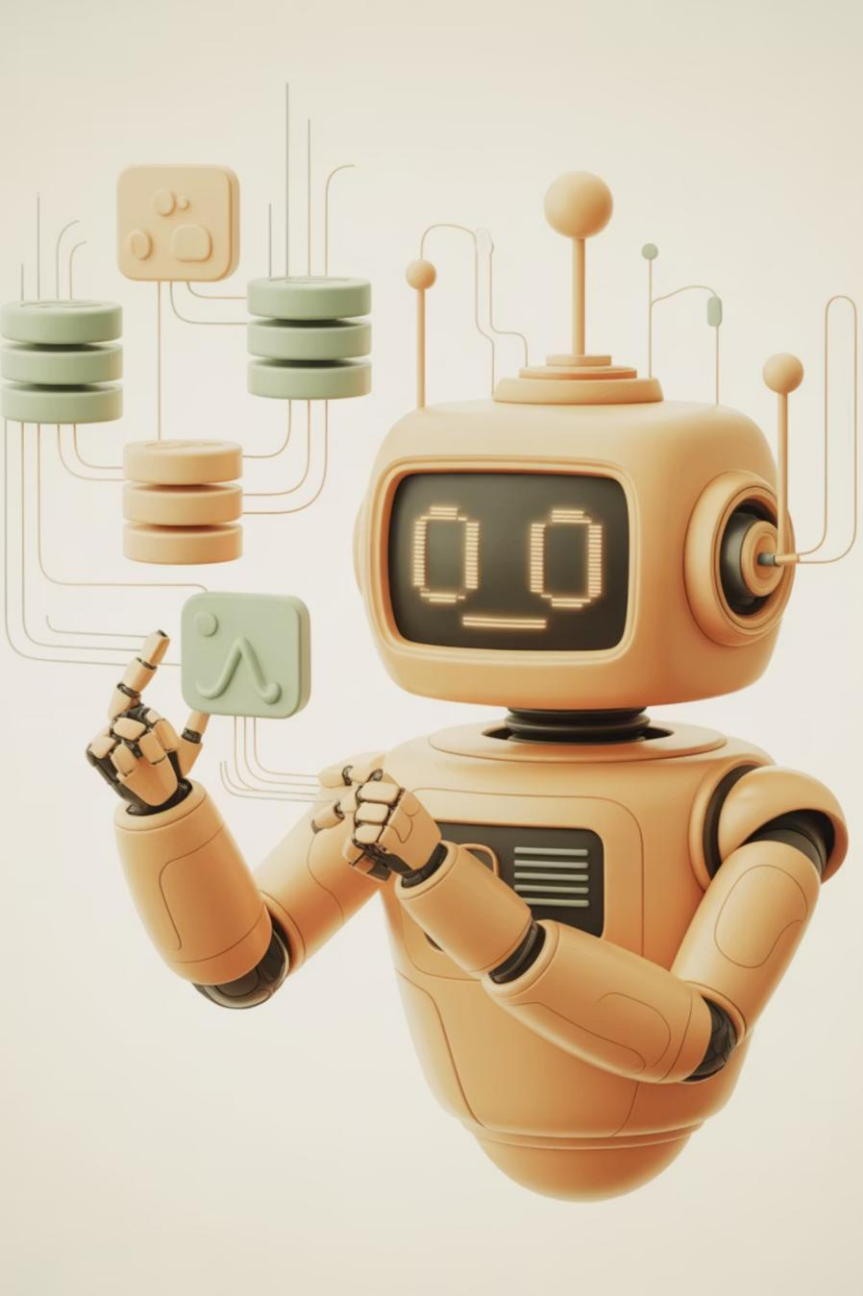
Chatbot
Architecture

Claude Code Live Demo

Create a streamlit app that takes a user prompt and sends it to OpenAI GPT 4.1 using my OPENAI_API_KEY stored in C:\users\kerry\Dropbox\.ENV.

In the system prompt, tell GPT to respond in Spanish. Run the app.

Use my NGROK_TOKEN in C:\users\kerry\Dropbox\.ENV to tunnel the app.



Agents = Enhanced Chatbots

Definition

An AI agent is a chatbot equipped with tools to perform actions beyond conversation.

Database Integration

Database tools are particularly valuable for chatbots in financial applications.

Claude for Financial Services:

Anthropic: Through data providers, Claude (for Financial Services) has real-time access to comprehensive financial information.



Data Platforms

Box, Daloopa, Databricks



Financial Data

FactSet, Morningstar,
Palantir



Market Intelligence

PitchBook, S&P
Global, Snowflake

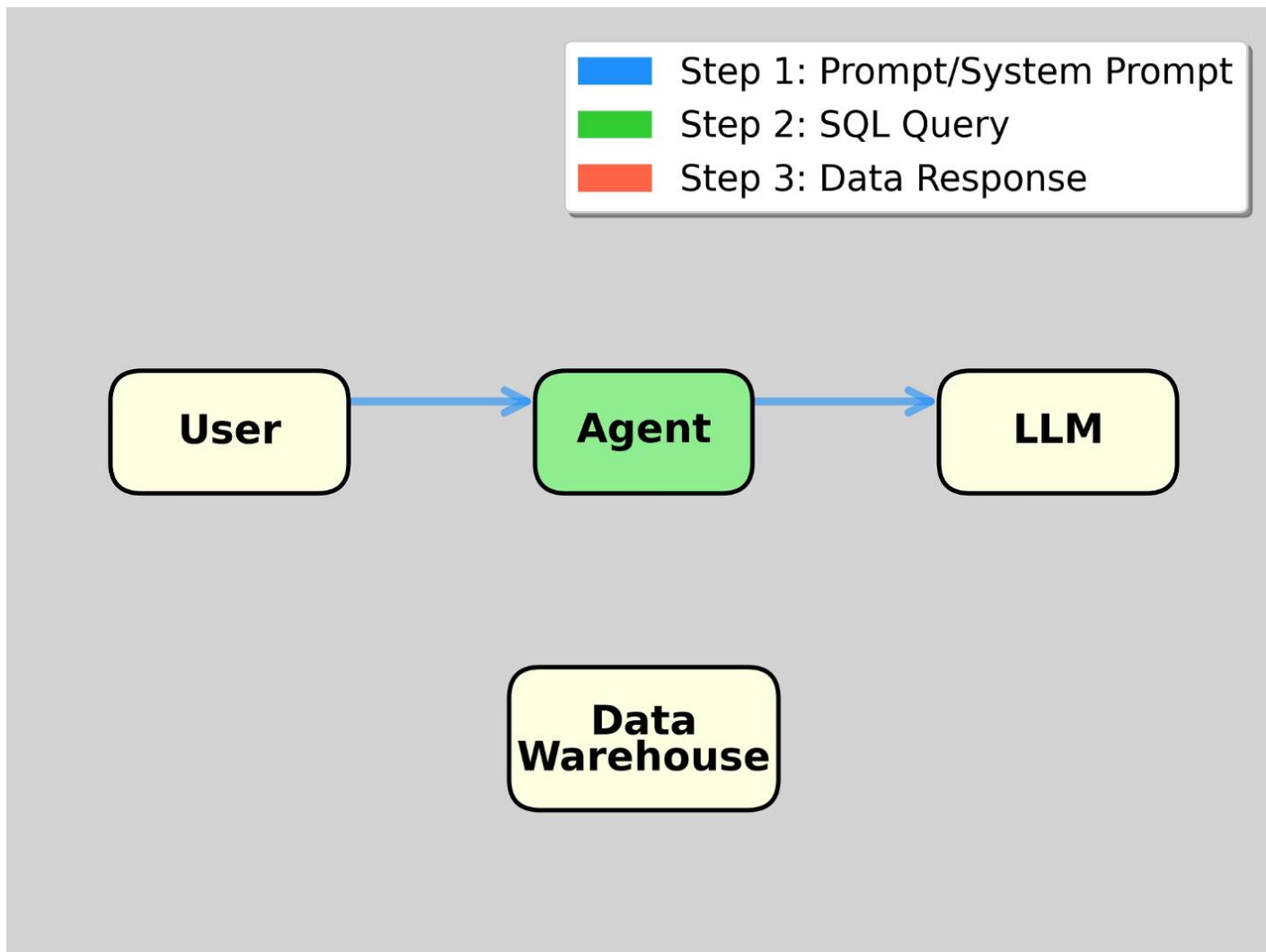
Why MBAs Should Learn about Agents

Fortune, September 14, 2025:

PromptQL, an enterprise AI platform created by San Francisco-based developer tooling company Hasura, is doling out **\$900-per-hour** wages to its engineers tasked with building and deploying AI agents to analyze internal company data using large language models (LLMs).

Tanmai Gopal, PromptQL's cofounder and CEO, said '**MBA types** ... are very strategic thinkers, and they're smart people, but they **don't have an an intuition for what AI can do.**'

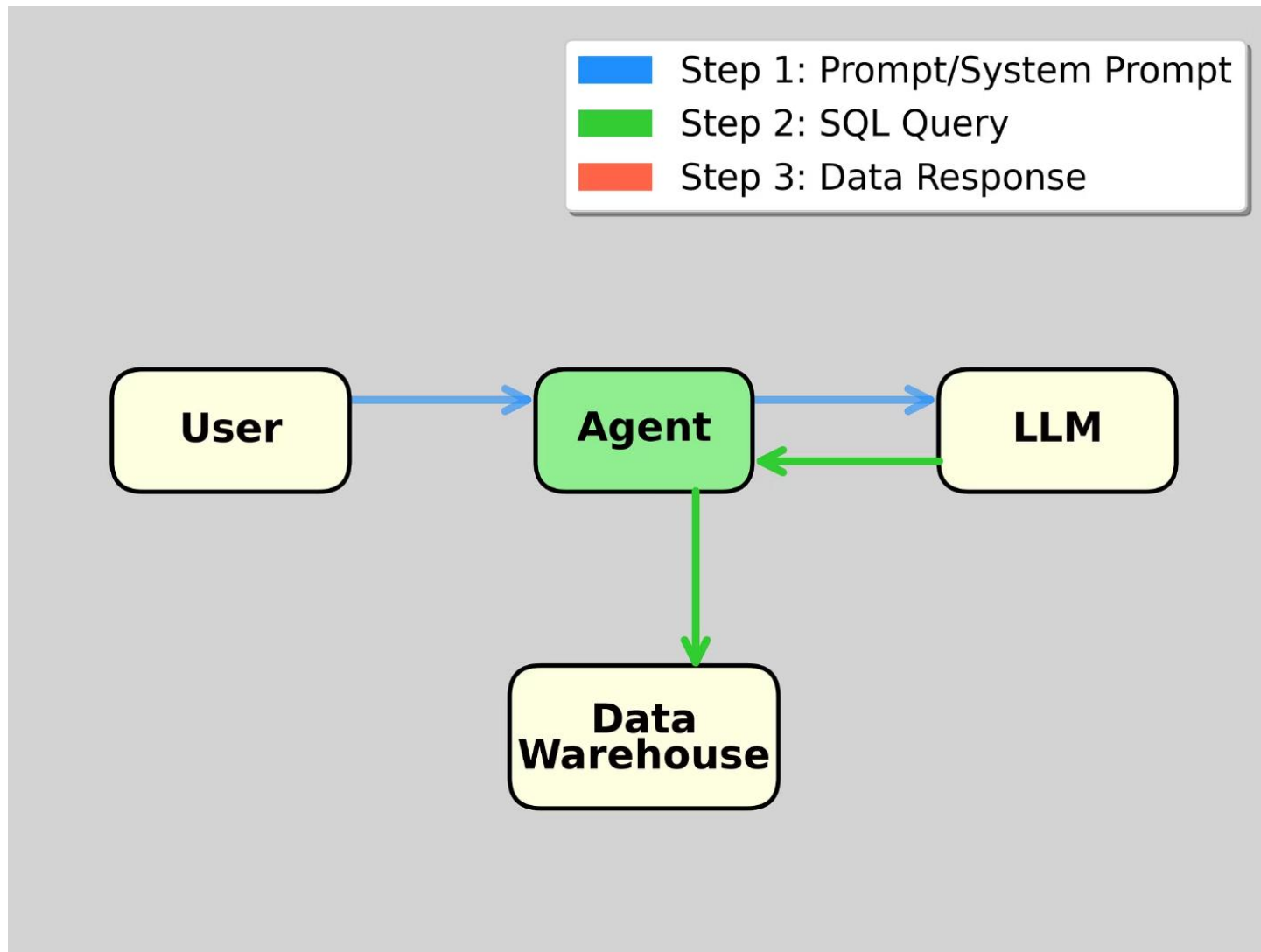
Database Agent



(1) User prompt → LLM

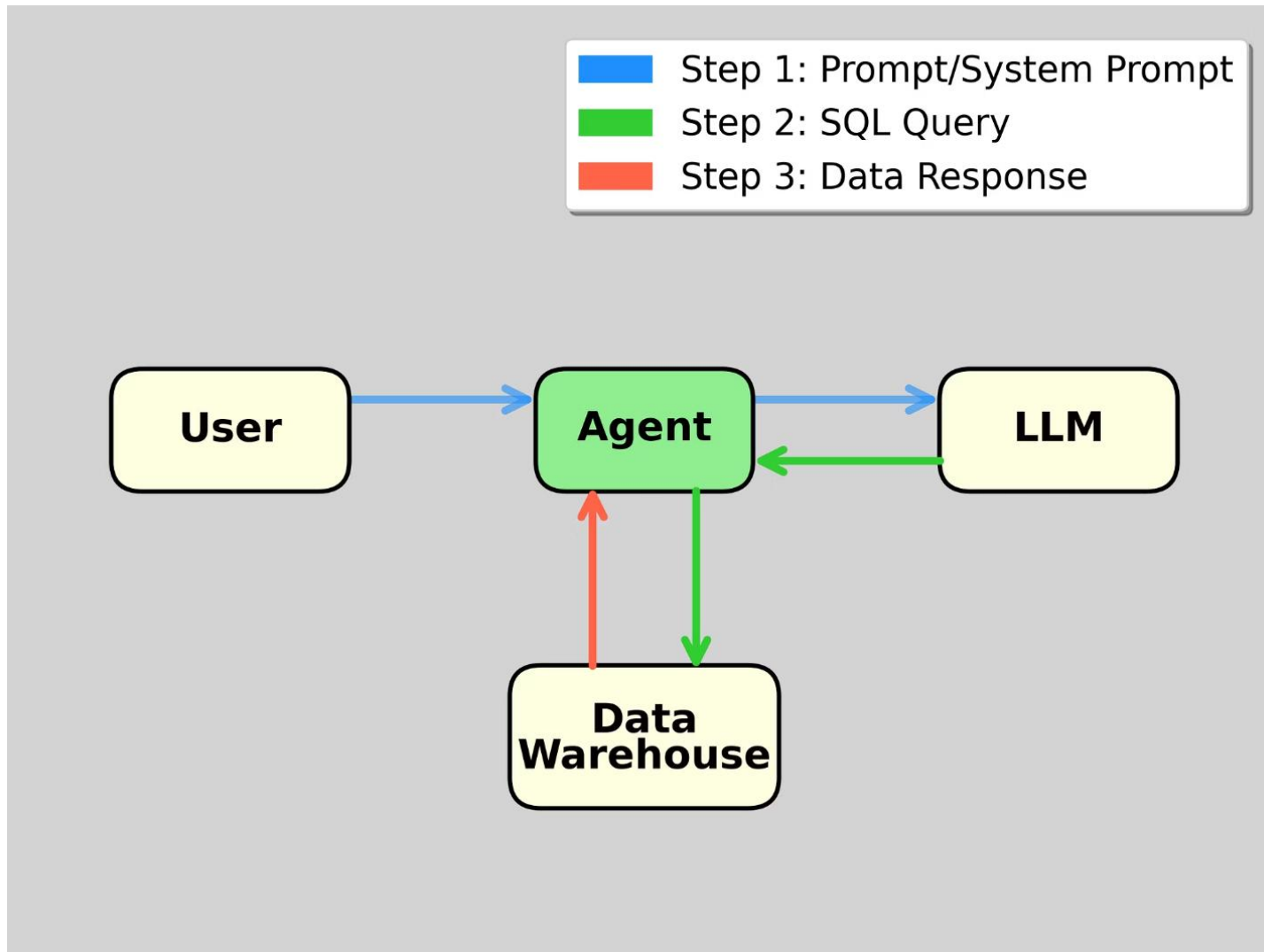
May be multiple rounds to clarify prompt

Database Agent



(2) SQL → Data Warehouse

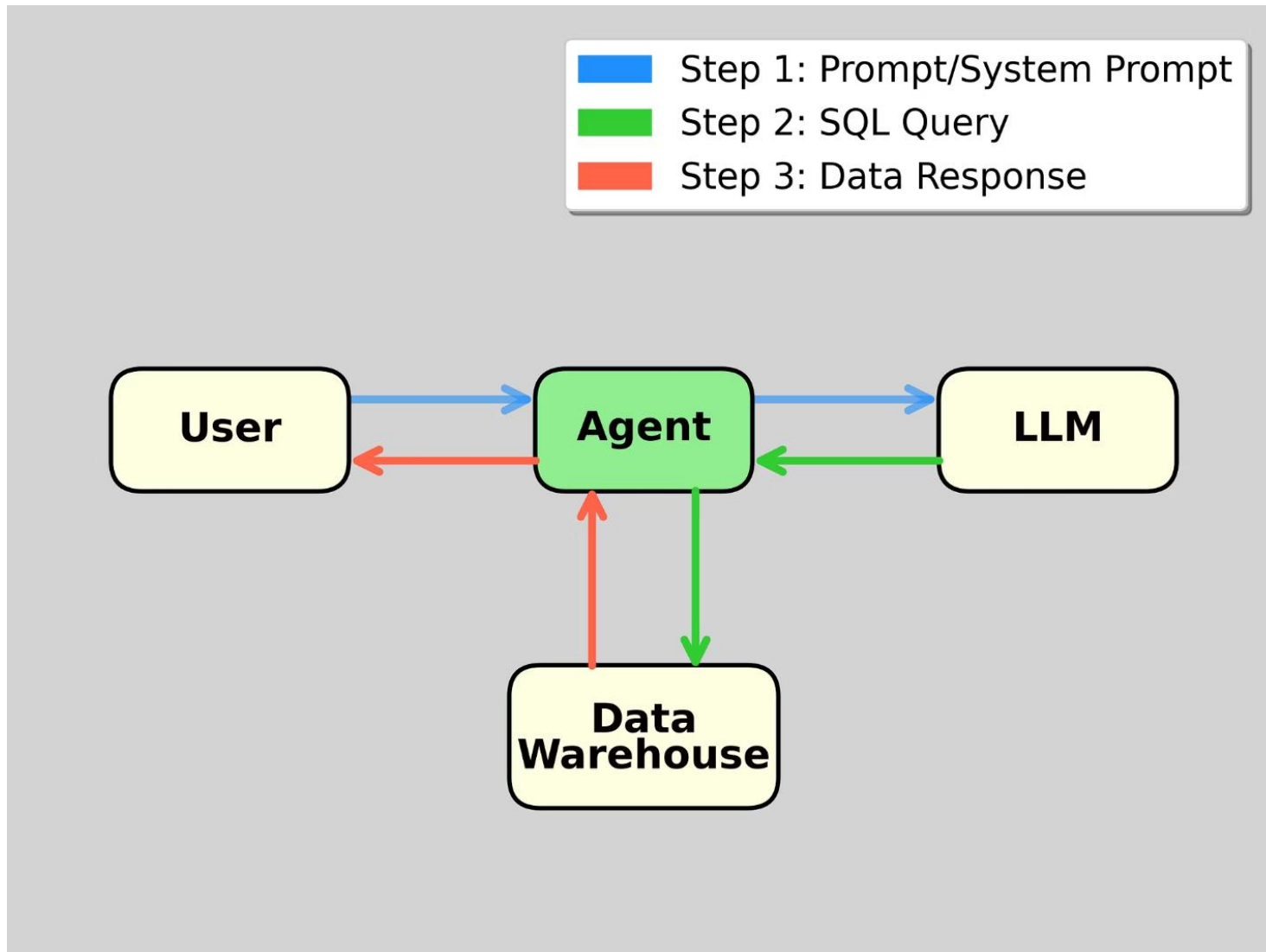
Database Agent



(3) Data or Error → Agent

Error message will be sent to LLM for new SQL

Database Agent



(3) Data → User

Could attach more tools.

For example, Python to analyze data.

Then output → User



Example: Rice Business Data Portal

[Visit data-portal.rice-business.org](https://data-portal.rice-business.org)

Demonstrates how students (and workers) can interact with complex databases using natural language.

No-Code Solution: OpenAI Custom GPT

- System prompt
- RAG
- OpenAI tools: web browsing, image generation, Python execution
- External tools

Requires ChatGPT Plus subscription



Previous Disruptive Technologies

Handheld Calculators

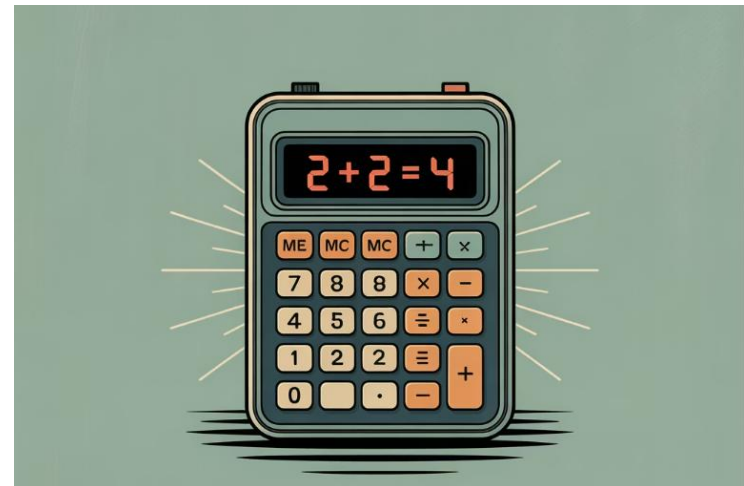
The Concerns

Educators worried students wouldn't learn fundamental arithmetic operations

The Reality

Studies haven't found significant negative effects on basic math skills. However, primary schools still provide practice and assessments without calculators.

Some hoped schools could move beyond calculation to teach deeper mathematical concepts. That didn't happen either.





Personal Computers & Spreadsheets

We added courses on how to use spreadsheets

We updated existing courses to use spreadsheets

We assess how well students can use spreadsheets (no pencil and paper valuation analyses)

Teaching how to do finance in spreadsheets is a main educational goal.

Why Spreadsheets Succeeded



Business Relevance

Spreadsheets are extensively used in real business environments



Educational Value

Ideal for teaching the logic of valuation and capital budgeting concepts



Tool Evolution

Spreadsheets don't automatically do what we want students to learn

AI: A Different Challenge

✓ Business Usage

AI is increasingly used across business functions

✓ Educational Tool

AI provides excellent tutoring and learning support

✗ Automation Risk

AI can automatically perform many tasks we previously taught manually

AI is more like calculators than spreadsheets. We face similar concerns about skill atrophy. Like primary schools with arithmetic, we'll need practice and assessments without AI to ensure fundamental competencies.

Updating Existing Courses



A New Teaching Sequence

1

Concepts First

Begin with fundamental concepts using slides or board presentations as usual

2

Tool Implementation

Demonstrate implementation in traditional tools (usually Excel) as usual

3

AI Enhancement

New step: Apply concepts using chatbots and AI agents

Traditional Approach

Teach Excel implementation →
students build Excel models

Additional Piece

Teach AI implementation → students
conduct AI chats or build AI apps



The New Skills Landscape

Brookings Institute, 2025:

As AI models begin to handle underwriting, compliance, and asset allocation, the traditional architecture of financial work is undergoing a fundamental shift.

As job descriptions evolve, so does the definition of financial talent. **Excel is no longer a differentiator. Python is fast becoming the new Excel.**

But technical skills alone will not cut it. The **most in demand profiles today are those that speak both AI and finance.**

Three Legs of Assessment

Assignments

"Turn in your chat, its output, and your evaluation of the output"

Exams Without AI

In-class assessments ensuring students understand fundamental concepts independently

Exams With AI

More ambitious assessments leveraging AI assistance - complex cases can become exams with AI support

AI as Educational Partner

AI can be a highly effective tutor, and we should leverage it in our teaching.

Replace Reading Assignments

Ask students to chat with chatbots instead of traditional reading assignments



Pre-Class or In-Class

Assign pre-class or in class before slides and class discussion.

Assignment: "Ask your chatbot to teach you about [topic]. Tell it to ask you questions to ensure you are understanding."

If Chatbot Reliability is a Concern

Use RAG

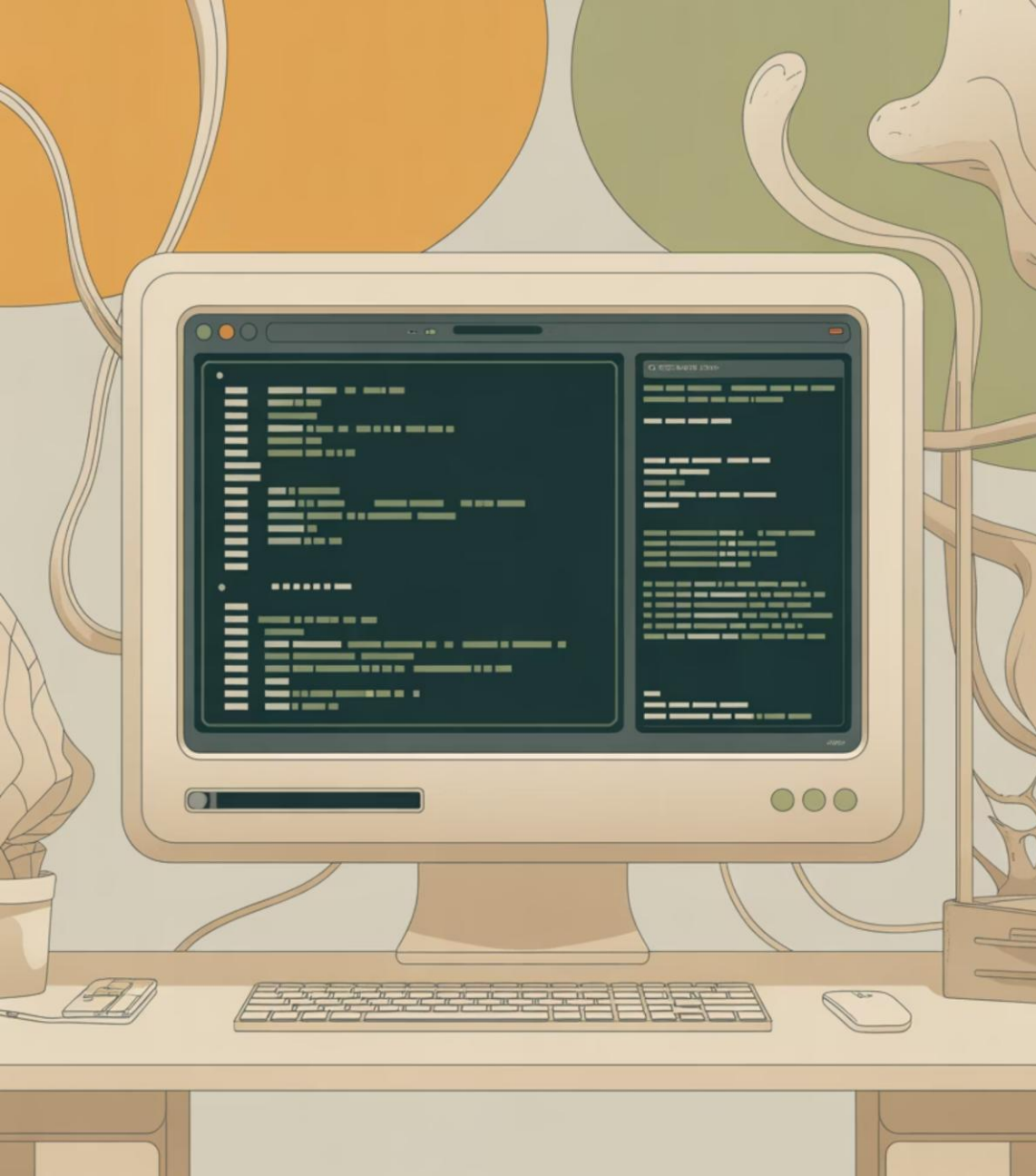
Build custom systems (could use Google's Notebook LM or Custom GPT) for specific source control

Build with AI Reports

Can have AI create a comprehensive report, then edit if needed and use

Reliability Reality

LLMs today are significantly more reliable than earlier versions - hallucinations have diminished



Deep Dive into Claude Code

Claude Code

Part of a new generation of terminal-based coding agents, along with OpenAI Codex and Gemini CLI.

It integrates well with popular development environments like VS Code.

Built on standard Anthropic models, Claude Code appears to have an exceptionally well-designed system prompt that optimizes it for development tasks.



Requires Claude Pro subscription

Claude Code's Capabilities



File Operations

Create, edit, copy, move, and delete files



Document Creation

Generate and edit **LaTeX** documents.
Generate **Word** docs and **PowerPoint** presentations



Python Development

Write, edit, and execute **Python scripts** and **Jupyter notebooks**



Deployment

Create **GitHub** repositories and **deploy apps** on hosting platforms like Hugging Face Spaces, Streamlit Community Cloud, Koyeb, and Render

Claude Code in VS Code Demo

Create a Jupyter notebook for mean-variance optimization.

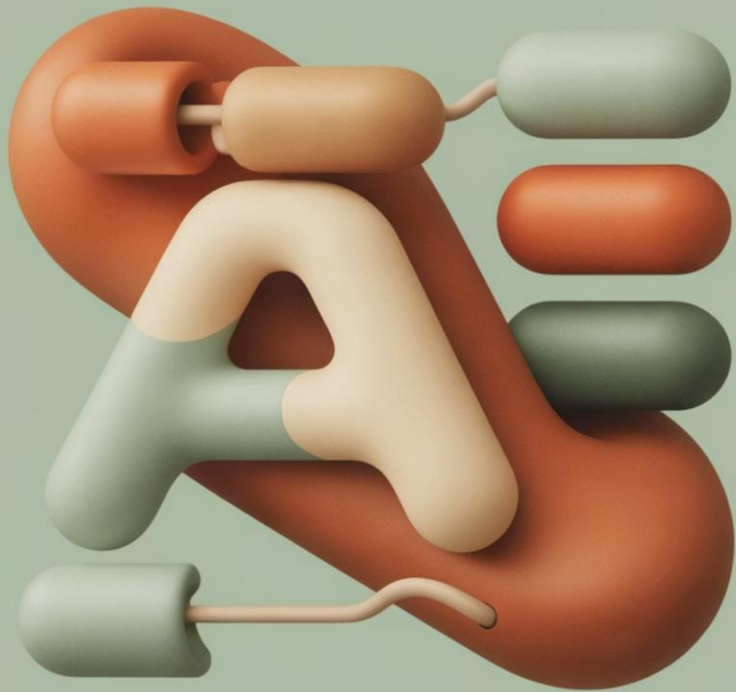
Prompt the user for the number of assets, their means, standard deviations, and correlations and the risk-free rate.

Only ask for the minimum number of correlations required to compute the correlation matrix.

Assume short sales are allowed.

Compute and display the tangency portfolio.





MCP Servers

Anthropic's Model Context Protocol (MCP) enables adding custom tools to chatbots. I've added an MCP server for the Rice database to my Claude Code setup.

Demo Query: Get TSLA's ROE by quarter on a trailing 4-quarters basis for Q1 2020 through Q3 2025 **from the Rice stock database.**

Get TSLA's adjusted closing price starting Jan 1, 2020. Filter to keep only end-of-quarter prices.

Plot the ROE and filtered price series in the same figure, with ROE on the left y-axis and price on the right y-axis.



Some Additional Resources

Scan the QR code to access
genai4finance.kerryback.com