## Dear Hiring Manager,

I would like to take this opportunity to apply for the role of Leadership and Management Positions that I believe my profile, expertise and experience will perfectly fit the role you are looking as I take pride on being an agile business and highly technical competent leader with expertise in technical, business and financial management, project management and with a strong background on software development, digitalization, leading teams and connecting and pitching ideas and presentations to multiple levels of stakeholders.

Pushing the limits of technologies, business and operational excellence are my passion and I did achieved accomplishments on those areas and as part of Siemens leadership and management team I am on the lead of pushing new technologies and trends across digital industries and enterprise, developing and conceptualisation of smart plants and digital twins towards the digitalisation age of industrial plants.

I have a proven track record and expertise as a consultant and being a subject matter expert in the topics software digitalisation, manufacturing, and process control system topics and standardisation. In addition, a track record in driving engineering efficiency and effectiveness within complex project and processes, and was able to develop tools, guidelines and standard that is proven to give significant advantage in engineering execution and delivery resulting in increase in margin and profit.

I am currently working here in Siemens AG under Digital Industries business as an Engineering Lead - Line and Resource Manager for Solutions-Engineering-Consulting business unit. My multi-hat role provides me an overall hands-on expertise on the complete business and project lifecycle and be a contributor to overall financial and business targets as well as technical and engineering improvements.

I have an intensive year of experience and expertise in leading and managing multicultural and diverse teams across different regions including global engineering centers. I take pride in being internally recognized in Siemens in my people and business leadership, resource, and project management, managing remote and virtual teams across the different regions operating in different time zones.

It will always be enjoyable to have a conversation on this opportunity and I can share further what my experience, expertise and passion is all about. I have attached my Resume for your review and future reference.

I can always be reachable on my email address, in my UK mobile- +44 7808 015613 or in my LinkedIn profile - <u>Kertvin Tugado | LinkedIn</u>

Regards, Kertvin