Dear Hiring Manager,

I would like to take this opportunity for Digital Enterprise Solutions Team Leader that I believe my profile, expertise and experience will perfectly fit the role you are looking as I take pride on being an agile business and highly technical competent leader in the Energy, Chemicals and Life Science Industries with expertise in technical, business and financial management, project management and with a strong background on validation and qualification, software development, digitalization, leading teams and connecting and pitching ideas and presentations to multiple levels of stakeholders.

I have a proven track record and expertise as a consultant and being a subject matter expert in the topics software digitalisation, cybersecurity, manufacturing, and process control system topics and standardisation. In addition, a track record in driving engineering efficiency and effectiveness within complex projects and processes and was able to lead the development of digitalisation tools, guidelines and standards that is proven to give significant advantage in engineering execution and delivery resulting in increase in margin and profit.

I am currently working here in Siemens AG under Digital Industries business as an Engineering Lead with Line and Resource Management responsibility for Solutions-Engineering-Consulting business unit. My multi-hat role provides myself an overall hands-on expertise on the complete business and project lifecycle and be a contributor to overall financial and business targets as well as leading technical consultancy and engineering improvements.

I have an intensive year of experience and expertise in leading and managing multicultural and diverse teams across different regions including global engineering centers. I take pride in being internally recognized in Siemens in my people and business leadership, innovation and technological developments, and project management, managing remote and virtual teams across different regions operating in different time zones.

It will always be enjoyable to have a conversation on this opportunity and I can share further what my experience, expertise and passion is all about. I have attached my Resume for your review and future reference.

I can always be reachable on my email address, in my UK mobile- +44 7808 015613 or in my LinkedIn profile - <u>Kertvin Tugado | LinkedIn</u>

Regards, Kertvin