

Evgenia (Jane) Kerzhentseva

[yev-'GE-nee-ya]

+31 636 076 670 | kerzh.j@gmail.com | [web](#) | [linkedin](#)

Versatile, people-oriented, business-savvy IT professional and leader. In 8+ years of my work experience, I have been able to develop and combine strong technical skills with empathy and emotional agility to successfully lead diverse global teams with proven results in efficiency, profitability and customer satisfaction. I speak technical language fluently, understand business & care about people.

Experience

Customer Solutions Delivery Manager, Rocket Software, 2022 – Present

- Leading a team of Delivery Engineers: delivering a million \$ portfolio of Web & API services from discovery, architecture and design to coding, testing and deploying solutions for the users of our customers (b2b)
- People management: effective coaching, career conversations and evaluations, meaningful 1x1s
- Owning key services metrics, such as utilisation, revenue forecast, customer satisfaction
- Working with customers and internal stakeholders to identify features that deliver value to the customers
- Leading cross-functional work between PMO, Sales, R&D, Services & Support

Key Achievements

- Made the team gel. Previously the team worked in a siloed way with minimal collaboration and knowledge sharing. I have introduced collaboration practices and applied soft skills to help team members feel the sense of belonging and a sense of common goal.
- Improved project delivery timelines by introducing a structured project strategy phase and empowering the team with the tools to set and manage project estimates. 83% of projects close within budget, compared to the previous 67%
- Played a role of a product manager for numerous delivery projects, both internally and externally with 100% customer satisfaction rate

Customer Solutions Delivery Team Lead, Rocket Software, 2020 – 2022

- Acting as a scrum master on various projects, supporting team members in their tasks
- Managing internal and external stakeholders in project delivery
- Being team's contact person for the cross-functional communications between the PMO, R&D, Technical Support & Sales
- Delivering modernization projects: leading scoping, designing, coding and training phases

Key Achievements

- Implemented use of tracking system (JIRA) and other tools and set up the workflows that led to improved quality of the delivered services and a clearer view of team operations as well as higher collaboration rates
- Introduced agile framework for project delivery in the team and delivered a number of multi-stakeholder, multi-million modernization projects to the customers across the globe

Senior Customer Solutions Engineer, Rocket Software, 2018 – 2020

- Delivering multi-million application modernization projects to customers in various markets: finance, healthcare, retail, automotive, and more
- Conducting discovery to identify project goal, risks and the true value that the customers are looking for
- Building the solution by creating a solution architecture, coding various modules of the application (front- and backend), integrating third-party applications

- Organising and leading UAT, DevOps and post go-live phases of the project delivery

Key Achievements

- Established relationships with the product team that allowed the Delivery team to influence the product and provide the voice of a customer more efficiently.
- Supported a big cruise ship line customer in the middle of the company reorg. Was able to work with a team that changed members once in 2 weeks and delivered the project successfully to complete end-users satisfaction.

Program Manager, The English Club, 2015 – 2018

- Manage a portfolio of technical projects across different functions in the organisation
- Identify, scope and plan projects directed at improving efficiency and profitability of operations
- Communicate progress to the business owners
- Manage resources, identify & mitigate risks, ensure timely delivery within budget
- Finding and managing external partners to achieve successful project delivery

Key Achievements

- Oversaw a full digital transformation program from scoping to adoption and continuous improvement. The outcomes are still operational.
- Delivered a project within CX focused on implementing customer satisfaction measurement and customer retention framework that helped identified better strategies to maintaining customer relationships

Education & Qualifications

B.Sc. in Computer Science, South Ural State University, 2011 – 2015

- Fundamental studies of Information Technology
- Computer architecture
- Electrical engineering
- Software engineering
- 240 credit points

Certificate: ITIL v4 Foundation, AXELOS, 2020

Certificate: Leading Diversity, Equity & Inclusion, Northwestern University, 2022

- Managing and leading transformational change
- Communicating strategies for Diversity, Equity and Inclusion
- Developing metrics for Diversity, Inclusion and Equity

Technologies, Tools, Methodologies & Skills

- Web & API stacks
- html, css, xml, xslt, js
- SQL/noSQL
- Salesforce, Oracle
- Jira/Confluence, Notion
- CI/CD
- High Availability/Disaster Recovery
- git/SVN
- Power BI/MO365
- a11y: nocoffee/Lighthouse
- Agile: Kanban, Scrum
- Speak: en, nl, ru