

OBJECTIVE & INSIGHTS





The main objective of this project is to analyze retail sales data to gain actionable insights that will enhance the performance of the Coffee Shop

ANALYSIS

- How do sales vary by day of the week and hour of the day?
- Are there any peak times for sales activity?
- What is the total sales revenue for each month?
- How do sales vary across different store locations?
- What is the average price/order per person
- Which products are the bestselling in terms of quantity and revenue?
- How do sales vary by product category and type?



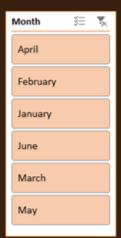
DASHBOARD

Coffee Shop Sales

Total Revenue ₹ 6,98,812.33

Total FootFall 149116 Avg. Bill per Person 4.69

Avg. Order per person 1.44

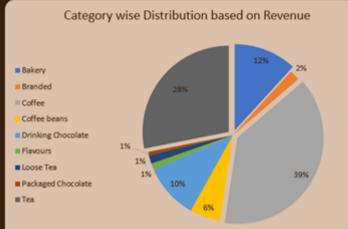
















THANK YOU

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