

# Project Title: E-Commerce Sales Analysis

## Project Overview:

This project involves working with a relational database system to manage customers, orders, products, and payments. The goal is to develop SQL queries to extract insights, manage data efficiently, and understand the relationships between different tables.

## Objectives

- Implement database design principles.
- Retrieve and manipulate data using SQL queries.
- Utilize aggregate functions for analytical insights.
- Apply join operations to combine data from multiple tables.
- Use subqueries and advanced filters for efficient data processing.

## Database Schema

The project involves the following tables:

1. **Customers:** Stores customer details.
2. **Orders:** Contains order information.
3. **Products:** Lists products available in the store.
4. **Order\_Items:** Stores items included in each order.
5. **Payments:** Maintains records of payments made for orders.

## Project Deliverables:

1. **Database Setup:** Create the required tables and insert sample data.
2. **Basic Queries:** Retrieve and filter data efficiently.
3. **Aggregations:** Generate summary reports using GROUP BY and HAVING.
4. **Joins & Relationships:** Combine data from multiple tables.
5. **Subqueries & Advanced SQL:** Optimize and refine queries for real-world scenarios.

## Conclusion

This project successfully demonstrates SQL database management skills by creating and executing queries to extract meaningful insights. The structured approach to managing data enhances the efficiency and scalability of a relational database system.

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## Analysis Questions-

## 1. Basic Data Retrieval (SELECT, WHERE, ORDER BY, LIMIT)

1. Retrieve all records from the **customers** table, displaying all available columns.
  2. Fetch only the **customer ID, first name, and email** from the **customers** table.
  3. List all **products** that belong to the **Clothing** category.
  4. Retrieve all **orders** where the total purchase amount is **greater than \$500**.
  5. Find all **customers** who joined the platform **after January 1, 2023**.
  6. Display the **top 5 most expensive products** available in the database.
  7. List the **latest 10 orders** placed, sorted by order date in **descending order**.
  8. Retrieve all **orders** that have a status of **"Completed"**.
  9. Find all **orders** that were placed between **February 1, 2023, and February 28, 2023**.
  10. List all **products** that have a **price between \$50 and \$100**.
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## 2. Aggregate Functions (COUNT, SUM, AVG, MIN, MAX, GROUP BY, HAVING)

1. Count the **total number of customers** in the database.
  2. Find the **average order amount** from the orders table.
  3. Retrieve the **highest and lowest** priced products from the product list.
  4. Count the **number of products in each category**, grouping by category.
  5. Calculate the **total revenue** generated from all orders.
  6. Find the **total number of orders placed by each customer**, sorted by highest to lowest.
  7. Calculate the **total revenue generated for each month** in 2023.
  8. List all **customers who have placed more than 5 orders**.
  9. Identify the **most frequently used payment method** based on the number of transactions.
  10. Find the **average product price** for each category.
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## 3. Joins (INNER JOIN, LEFT JOIN, RIGHT JOIN, FULL JOIN)

1. Retrieve all **order details along with the customer's first and last name**.
2. Fetch **order items with product names, quantities, and subtotal values**.
3. List all **payment transactions along with the corresponding order details**.
4. Identify **customers who have never placed an order**.
5. Find all **products that have never been purchased** (i.e., do not appear in any order).
6. Retrieve **customers and their total spending** by summing up all their orders.
7. Get the **total number of products ordered by each customer**.

8. Display all **orders along with the names of the products included in each order.**
  9. Find **orders that do not have any associated payments** recorded.
  10. Retrieve **customers along with the last date they placed an order.**
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#### 4. Subqueries & Advanced Filters

1. Find the **most expensive product** in the store using a subquery.
  2. Retrieve the list of **customers who have placed at least one order.**
  3. Display **orders where the total amount is greater than the average order amount.**
  4. Find the **cheapest product in each category** using a correlated subquery.
  5. Identify **the customer who has placed the highest number of orders.**
  6. Fetch the **second most expensive product** using an alternative ranking method.
  7. List all **customers who have never made a payment for any order.**
  8. Retrieve all **products with stock levels below the average stock quantity.**
  9. Find **customers who have spent more than \$2000 in total on orders.**
  10. Identify employees who **earn the same salary as at least one other employee.**
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