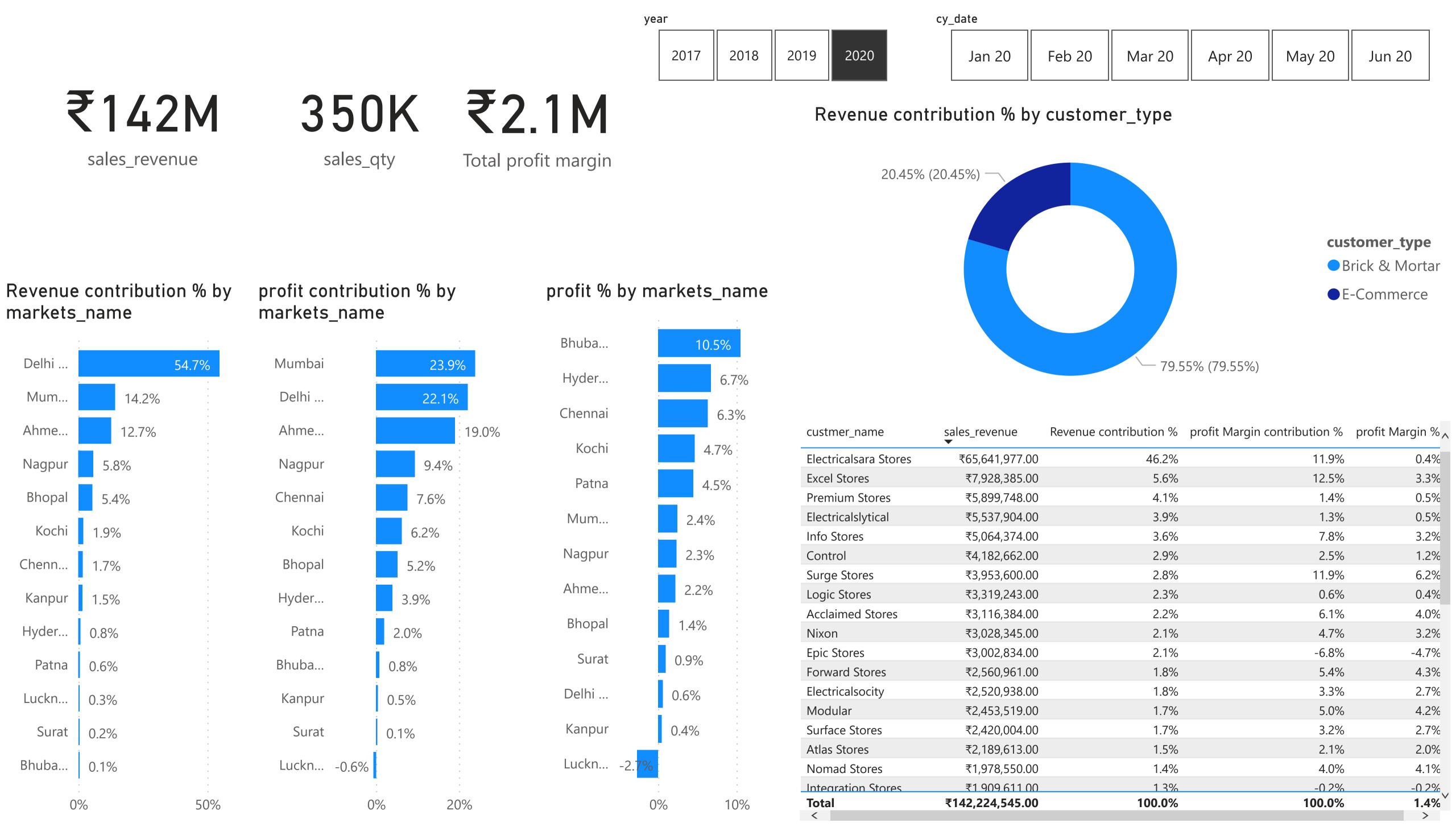
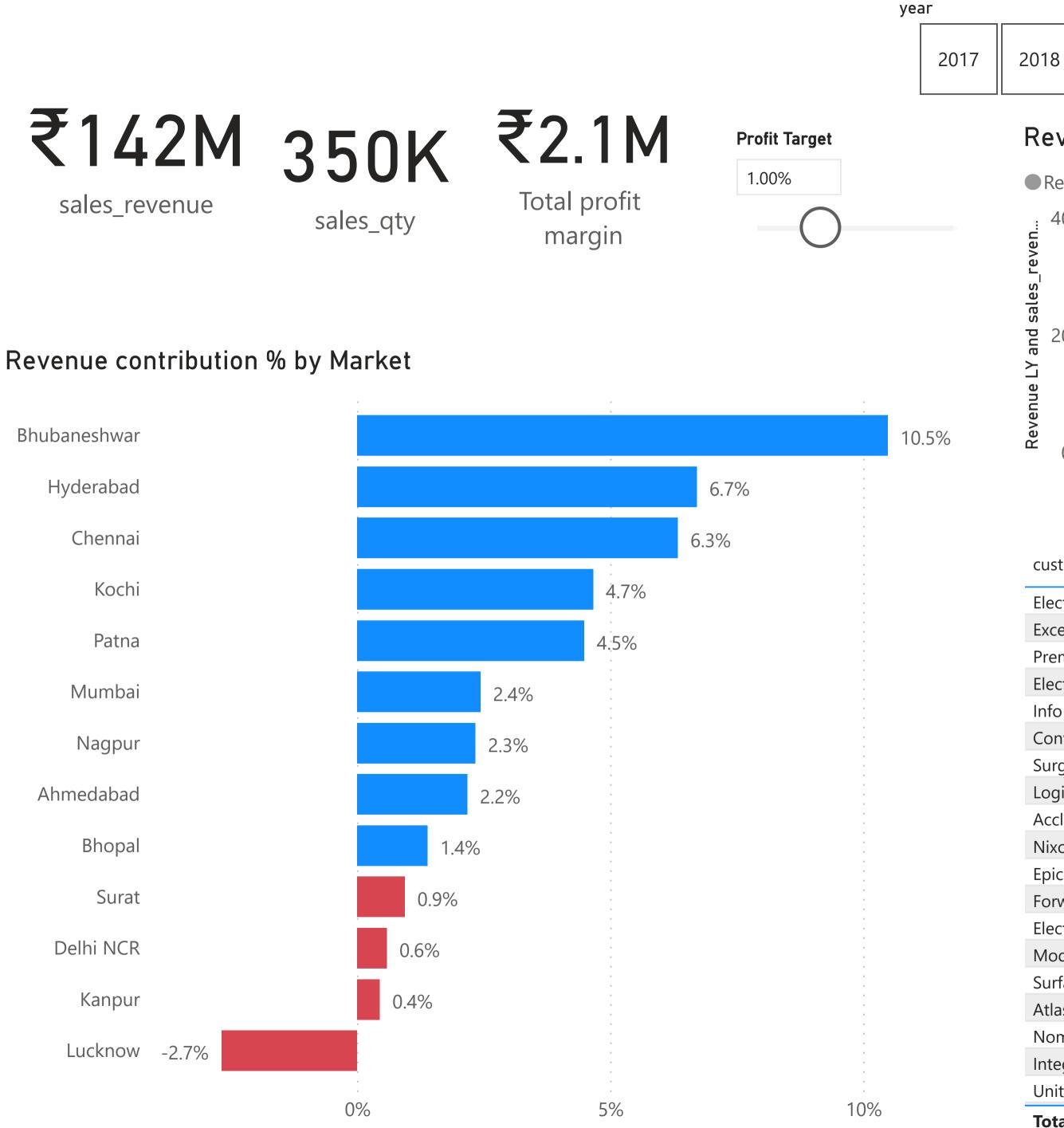
cy_date year 2018 2017 2019 2020 Oct Dec Sep Nov Jun Aug Jan Jul 17 17 17 17 17 17 18 ₹984.87M 2M sales_revenue by cy_date sales_revenue sales_qty ₹40M sales_revenue by sales_qty by markets_name markets_name Delhi N... 0.99M Delhi N... ₹0.52bn ₹10M Mumbai 0.38M Jan 2018 Jul 2018 Jan 2019 Jul 2019 Jan 2020 Mumbai ₹0.15bn cy_date Nagpur 0.26M Ahmed.. ₹0.13bn Kochi 0.26M Top 5 customer by revenue Top 5 customer by quantity Bhopal ₹0.06bn Ahmed... 0.21M Nagpur Electricalsara ... Electricalsara ... ₹0.41bn 0.65M Bhopal 0.11M Kochi ₹0.02bn Electricalslytical Premium Stor... 0.28M ₹0.05bn **Excel Stores** Surge Stores Hydera... 0.18M Chennai 0.08M ₹0.05bn ₹0.02bn **Premium Stores Excel Stores** ₹0.04bn 0.14M Kanpur ₹0.01bn Chennai 0.05M Surface Stores Nixon ₹0.04bn 0.13M Hydera... ₹0.01bn Lucknow 0.04M Info Stores Nixon 0.12M ₹0.04bn Patna ₹0.00bn **Epic Stores** Control ₹0.03bn 0.08M Surat 0.02M Surge Stores Electricalslytical ₹0.03bn 0.08M Lucknow ₹0.00bn Kanpur 0.02M ₹0.02bn Acclaimed Sto... Electricalsope.. 0.08M Surat ₹0.00bn Bhuban... 0.01M Forward Stores ₹0.02bn Info Stores Bhuban... ₹0.00bn Epic Stores ₹0.02bn Modular 0.07M Patna 0.01M Bengal... ₹0.00bn Nomad Stores ₹0.02bn Control 0.05M Bengal... 0.00M Electricalsocity ₹0.02bn Flawless Stores 0.04M ₹0.0bn ₹0.5bn ₹0.0bn 0.5M 0.0M 0.5M 1.0M 0.0M ₹0.5bn







Revenue LY, sales_revenue and profit Margin % by cy_date

cy_date



| custmer_name | sales_revenue ▼ | Revenue contribution % | profit Margin contribution % | profit Margin % |
|-----------------------|--------------------|------------------------|------------------------------|-----------------|
| Electricalsara Stores | ₹65,641,977.00 | 46.2% | 11.9% | 0.4% |
| Excel Stores | ₹7,928,385.00 | 5.6% | 12.5% | 3.3% |
| Premium Stores | ₹5,899,748.00 | 4.1% | 1.4% | 0.5% |
| Electricalslytical | ₹5,537,904.00 | 3.9% | 1.3% | 0.5% |
| Info Stores | ₹5,064,374.00 | 3.6% | 7.8% | 3.2% |
| Control | ₹4,182,662.00 | 2.9% | 2.5% | 1.2% |
| Surge Stores | ₹3,953,600.00 | 2.8% | 11.9% | 6.2% |
| Logic Stores | ₹3,319,243.00 | 2.3% | 0.6% | 0.4% |
| Acclaimed Stores | ₹3,116,384.00 | 2.2% | 6.1% | 4.0% |
| Nixon | ₹3,028,345.00 | 2.1% | 4.7% | 3.2% |
| Epic Stores | ₹3,002,834.00 | 2.1% | -6.8% | -4.7% |
| Forward Stores | ₹2,560,961.00 | 1.8% | 5.4% | 4.3% |
| Electricalsocity | ₹2,520,938.00 | 1.8% | 3.3% | 2.7% |
| Modular | ₹2,453,519.00 | 1.7% | 5.0% | 4.2% |
| Surface Stores | ₹2,420,004.00 | 1.7% | 3.2% | 2.7% |
| Atlas Stores | ₹2,189,613.00 | 1.5% | 2.1% | 2.0% |
| Nomad Stores | ₹1,978,550.00 | 1.4% | 4.0% | 4.1% |
| Integration Stores | ₹1,909,611.00 | 1.3% | -0.2% | -0.2% |
| Unity Stores | ₹1,748,166.00 | 1.2% | 3.3% | 3.9% |
| Total | ₹142,224,545.00 | 100.0% | 100.0% | 1.4% |