

PROFESSIONAL EXPERIENCE

Alvarez & Marsal India Private Limited, Bangalore (*Transaction advisory group - FDD*)

Assistant Manager (*January 2025 – March 2025*)

- Assisted a global payment services company in its proposed divestment of Indian business (having annual turnover of ~INR 1,000 crores). Executed key areas of revenue and cost drivers, working capital and related party dependencies.
- Supported senior leadership in identifying new business opportunities through comprehensive industry research and proposal drafting.

KPMG India Services LLP, Bangalore (*Deals advisory - Transaction services - FDD*)

Assistant Manager (*April 2023 – December 2024*) | Associate (*March 2022 – March 2023*)

- Performed **end-to-end financial due diligence** - both buy side (for corporate M&A, private equity, and venture capital funds) and sell side. Working experience across industries - consumer including dairy, seafood exports, technology, entertainment, healthcare and defence engineering.
- Performed comprehensive **financial analysis of revenue, margins, cash flows**, and key financial statement components, integrating commercial data and **operational KPIs** to explain historical trends and assess sustainability of future projections.
- Reviewed financial models & business plan, orderbook & pipeline analysis and **drafted effective diligence reports**.
- Regularly communicated with senior management of clients and targets to articulate issues and key findings along with answering questions to provide relevant insights to support investment and corporate development decision-making.
- Identified key matters and risks for **consideration in SPA** (including CP, CS, indemnities, warranties, and representations) and **adjustments to purchase price**, including quality of revenue and earnings, net debt, and net working capital analysis.
- Advised on post-transaction value creation, risk mitigations, and operational improvement opportunities.
- Supervised and **mentored junior team members** throughout the field-work and directly reported to Managers and Partners.
- Select key transactions worked on includes:
 - Assisted Reliance Retail in its proposed acquisition of a dairy manufacturer having annual turnover of ~ INR 80 crores.
 - Assisted Lightspeed India with its investment in an audio entertainment platform, having annual revenue of ~INR 1,000 crores.
 - Assisted Siemens Healthineers with its proposed divestment of Indian healthcare business (annual revenue ~ INR 700 crores).
 - Assisted a major B2B seafood trader and exporter (having annual turnover of ~ INR 800 crores), with vendor due diligence in its fund raise from multiple VC funds.
 - Assisted a key defence engineering player (having annual revenue of ~ INR 250 crores) with vendor due diligence for its strategic stake sale.

Infosys Limited, Bangalore (*Finance – Risk and Analytics*)

Associate Finance (*July 2020 – Jan 2022*)

- Process reviews, data analysis and KPI monitoring, to identify design, operational & system risks and deficiencies and recommend improvements and cost control measures, while collaborating with global teams.
- Developed Power BI dashboards for real-time analytics on various aspects of employee lifecycle management (financial and non-financial), to provide interactive business insights to senior management.

Grant Thornton India LLP, Kolkata (*Risk advisory*)

Analyst (*April 2017 – April 2020*)

- Process reviews in risk-based internal audit engagements, primarily in healthcare, hospitality, and manufacturing industry. Analysed operational data to identify areas for improvement in operational efficiency and cost control measures.
- Key value additions via actionable recommendations includes:
 - Implementation of a hub-and-spoke model based outbound logistics system for a dairy player resulting in annual cost savings of about INR 7 crores.
 - Helped strengthen supply chain process, leading to freeing up of working capital blocked in inventory by INR 10 crores.
 - Implementation of follow-up mechanism for advised surgeries for a major healthcare player in East India, resulting in increase in surgery conversion and revenues.
 - Implementation of system and SoD controls to rationalize on-invoice discounts and improve invoicing and collection.
 - Implementation of periodic review mechanism to ensure continuous compliance to labour laws for a hospital.

QUALIFICATIONS

Executive Alumni. Indian Institute of Management (IIM), Calcutta. 2022 – 2023
Executive Program in Investment Banking and Capital Markets. Score: Excellent

Chartered Accountant. Institute of Chartered Accountants of India (ICAI). 2015 – 2019
Final (Nov'19): 60% - First attempt, Intermediate (Nov'16): 64%, CPT (Jun'15): 79%.

B.Com (H) in Accounting & Finance. St. Xavier's College, Kolkata. 2015 – 2018
Score: 72% - First class

IT & LINGUISTIC PROFICIENCY

- Experienced in using MS-Office tools with **advanced proficiency in Excel** (including power-query, macros & VBA).
- Proficient in **MS Power BI** for data **analytics** and visualizations and **leveraging AI tools** for efficiency and accuracy.
- Languages Known: English (Proficient) and Hindi (Proficient).

ACHIEVEMENTS, CERTIFICATES & PROJECTS

- Recognised by Infosys and KPMG with **Spot and Kudos award** respectively, for commitment and quality of work.
- Led a group of 7 in project work (IIM Calcutta) on “Corporates’ inorganic growth” covering **entire M&A deal lifecycle**, including identification of inorganic growth opportunity, **valuation, synergy evaluation, SPA considerations** and deal structuring.
- **Certified in ‘Financial modelling & Valuation’ from IMS Proschool and NSE Academy**, covering M&A valuations. Developed full-fledged financial models on airlines and solar power sectors, in association with IMS Proschool.
- Certified by ICAI for securing **2nd rank in presentation** and communication skills.
- Secured 1st position among 110 candidates in IT test and grade ‘A’ in advanced IT test conducted by ICAI.
- Regularly involved in assessing listed companies for investment in equity markets, through fundamental and technical analysis.