



KESSIE BAGRO

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PROFILE

Trusted Finance Business Advisor with 9+ years of experience in financial management, analysis, reporting, business partnering, and financial advisory across APAC and Oceania. Proven track record in budgeting, forecasting, revenue recognition, and working capital optimization within global organizations. Skilled at translating complex financial data into actionable insights that support C-suite decision-making. Recognized for leading challenging projects and initiatives, with a strong focus on process improvement and automation within finance; keen to continually enhance these capabilities and explore innovative ways to drive efficiency and business impact.

EDUCATION

- Batangas State University - Master's in Business Administration (In progress)
- University of Batangas | BSBA - Major in Accounting Management (2011- 2015)

CERTIFICATIONS

- IELTS/PTE - Superior Certificate (with a score of 90)
- Certified Financial Consultant (CFC) - March 2023
- Certified Bookkeeper – CAT Level 1 Institute of Certified Bookkeeper
- NCIII Bookkeeping Passer 2015
- Civil Service 2015 Passer – Professional Eligibility

AWARDS AND RECOGNITION

- Consistently rated "Differentiating" in EY GDS annual lead feedback performance reviews for the past 3 years.
- Multiple Extra Miler Spot Awards, including process automation (2021–2025).
- Exceptional Client Service Award (2024).
- Social Impact Champion (2022).

CHARACTER REFERENCE

Available upon request.

PROFESSIONAL EXPERIENCE

Ernst & Young Global Delivery Services Phils. Inc.

Senior Finance Business Advisor III - Oceania (March 2020 - present)

- Partner with Oceania Engagement Partners & Directors, advising on budgeting, pricing, and revenue recognition to improve financial outcomes.
- Translate complex metrics (WIP, AR, Margin, Billings) into strategic insights that drive engagement growth and financial performance.
- Helps improve working capital optimization through AR aging, WIP, and revenue days reporting, improving cash flow management.
- Supports revenue recognition at key periods, ensuring compliance and accuracy; actively resolves stakeholder inquiries.
- Provides guidance and understanding on billing processes, accounts payable, expense settlements, and reimbursements.
- Partner-in-Charge Representative (PIC) for sub-team (Account & Support), advising colleagues on the feasibility and impact of process improvement projects, while driving initiatives through dashboards and AI tools (Advanced Excel, Power Query, Power BI, Copilot, EY AI Agent, ChatGPT).
- Delivers and co-facilitates finance systems and skills training across Oceania, fostering continuous improvement and capability building.

Ernst & Young Global Delivery Services Phils. Inc.

Markets Finance Support Analyst - APAC (Dec. 2023 - April 2024 - secondment)

- Supported APAC Director with monthly performance reports (GTER, margin, pipeline, backlog, wins) and risk assessments.
- Monitored market performance against KPIs, providing insights to guide strategic and operational decisions.
- Leveraged ThoughtSpot, Power BI, and Excel to conduct ad-hoc analysis, highlighting shifts in revenue trends.

SyCip Salazar Hernandez & Gatmaitan Law Offices

Accounting Assistant (Dec. 2017 – Feb. 2020)

- Managed AP, bank reconciliations, journal entries, and partner transactions ensuring compliance and accuracy.
- Recommended system enhancements to streamline accounting processes and improve efficiency.

Online English Teacher (Sep. 2017 - Nov. 2017)

- English teaching to students from various Asian nationalities, including Japan, Korea, and Thailand, focusing on improving language skills through tailored lessons and cultural understanding.

Ernst & Young Philippines

Financial Management Associate - APAC & Global (Jan. 2016 – Sep. 2017)

- Conducted variance analysis (actuals vs. budget) and prepared revenue/billing reports across the APAC region.
- Developed financial dashboards and reports for monthly leadership meetings.

SKILLS & ATTRIBUTES

- **Financial Advisory & FP&A:** Skilled in engagement budgeting, forecasting, variance analysis, pricing, and timely revenue recognition. Experienced in advising stakeholders on the impact of revenue adjustments, translating financial insights into decisions that enhance engagement profitability and business performance.
- **Systems & Analytics:** Mercury ERP, Power BI, SAP, ThoughtSpot, Dynamics 365, ServiceNow, Genesys, PowerPoint, Advanced Excel (dashboards, pivot tables, formulas), Power Query; adept at driving process automation and improvement by leveraging Excel and AI technologies (Copilot, EY AI Agent, ChatGPT). Skilled in applying logical, solution-oriented thinking to streamline workflows, enhance efficiency, and save time for both true business and employees.
- **Soft Skills:** Strategic business partnering, stakeholder management, cross-cultural collaboration, presentation & communication, customer service and stakeholder support (via Genesys); strong analytical and problem-solving skills