Codes

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Installing necessary packages

```
# install.packages("rstatix")
# install.packages("vctrs")
# install.packages("devtools")
# devtools::install_github("dongyuanwu/RSBID")
# install.packages("dplyr")
# install.packages("corrplot")
# install.packages("caret")
# install.packages("magrittr")
# install.packages("MLmetrics")
# install.packages("rpart.plot")
# install.packages("e1071")
library(rstatix)
## Warning: package 'rstatix' was built under R version 4.2.3
##
## Attaching package: 'rstatix'
## The following object is masked from 'package:stats':
##
##
       filter
library("RSBID")
## Loading required package: FNN
## Warning: package 'FNN' was built under R version 4.2.3
## Loading required package: clustMixType
## Warning: package 'clustMixType' was built under R version 4.2.3
## Loading required package: klaR
## Warning: package 'klaR' was built under R version 4.2.3
## Loading required package: MASS
##
## Attaching package: 'MASS'
```

```
## The following object is masked from 'package:rstatix':
##
       select
##
library(dplyr)
## Warning: package 'dplyr' was built under R version 4.2.3
##
## Attaching package: 'dplyr'
## The following object is masked from 'package:MASS':
##
       select
##
## The following objects are masked from 'package:stats':
##
       filter, lag
##
## The following objects are masked from 'package:base':
##
       intersect, setdiff, setequal, union
##
library(corrplot)
## corrplot 0.92 loaded
library(caret)
## Warning: package 'caret' was built under R version 4.2.3
## Loading required package: ggplot2
## Warning: package 'ggplot2' was built under R version 4.2.3
## Loading required package: lattice
library(magrittr)
## Warning: package 'magrittr' was built under R version 4.2.3
library(MLmetrics)
## Warning: package 'MLmetrics' was built under R version 4.2.3
## Attaching package: 'MLmetrics'
## The following objects are masked from 'package:caret':
##
##
       MAE, RMSE
```

```
## The following object is masked from 'package:base':
##
## Recall
library(rpart.plot)
## Warning: package 'rpart.plot' was built under R version 4.2.3
## Loading required package: rpart
library(e1071)
## Warning: package 'e1071' was built under R version 4.2.3
```

Loading Data

Link to the Dataset:

https://archive.ics.uci.edu/dataset/468/online+shoppers+purchasing+intention+dataset

```
set.seed(12345)
df <- read.csv(".../online_shoppers_intention.csv", stringsAsFactors = TRUE)</pre>
```

Understanding data

```
# View(df)
dim(df)
## [1] 12330
              18
str(df)
## 'data.frame':
                 12330 obs. of 18 variables:
## $ Administrative
                         : int 0000000100...
## $ Administrative Duration: num 0 0 0 0 0 0 0 0 0 0 ...
## $ Informational
                         : int 0000000000...
## $ Informational Duration : num 00000000000...
## $ ProductRelated
                         : int 1 2 1 2 10 19 1 0 2 3 ...
## $ ProductRelated Duration: num 0 64 0 2.67 627.5 ...
## $ BounceRates
                         : num 0.2 0 0.2 0.05 0.02 ...
## $ ExitRates
                         : num 0.2 0.1 0.2 0.14 0.05 ...
## $ PageValues
                         : num 0000000000...
                         : num 0000000.400.80.4 ...
## $ SpecialDay
## $ Month
                         : Factor w/ 10 levels "Aug", "Dec", "Feb", ...: 3 3
3 3 3 3 3 3 3 ...
## $ OperatingSystems
                         : int 1 2 4 3 3 2 2 1 2 2 ...
## $ Browser
                         : int 1212324224 ...
## $ Region
                         : int 1192113121...
## $ TrafficType
                         : int 1234433532...
## $ VisitorType
                         : Factor w/ 3 levels "New Visitor",..: 3 3 3 3 3
3 3 3 3 ...
## $ Weekend
                         : logi FALSE FALSE FALSE TRUE FALSE ...
## $ Revenue
                          : logi FALSE FALSE FALSE FALSE FALSE ...
```

```
summary(df)
##
    Administrative
                     Administrative Duration Informational
##
   Min. : 0.000
                     Min.
                                0.00
                                              Min. : 0.0000
##
    1st Qu.: 0.000
                     1st Qu.:
                                0.00
                                              1st Qu.: 0.0000
   Median : 1.000
                     Median :
                                7.50
                                              Median : 0.0000
##
   Mean
         : 2.315
                     Mean
                               80.82
                                              Mean
                                                     : 0.5036
##
    3rd Qu.: 4.000
                     3rd Qu.:
                               93.26
                                              3rd Qu.: 0.0000
##
   Max.
          :27.000
                            :3398.75
                                                     :24.0000
                     Max.
                                              Max.
##
##
   Informational Duration ProductRelated
                                            ProductRelated Duration
##
   Min.
               0.00
                           Min.
                                  : 0.00
                                            Min.
                                                         0.0
##
               0.00
                           1st Qu.: 7.00
                                                       184.1
    1st Qu.:
                                            1st Qu.:
##
   Median :
               0.00
                           Median : 18.00
                                            Median :
                                                       598.9
##
   Mean
              34.47
                           Mean
                                 : 31.73
                                            Mean
                                                  : 1194.8
          :
                           3rd Qu.: 38.00
##
    3rd Ou.:
                                            3rd Ou.: 1464.2
               0.00
##
   Max.
           :2549.38
                           Max.
                                  :705.00
                                            Max.
                                                   :63973.5
##
                         ExitRates
##
     BounceRates
                                            PageValues
                                                              SpecialDay
##
   Min.
           :0.000000
                       Min.
                              :0.00000
                                                : 0.000
                                                                   :0.00000
                                         Min.
                                                            Min.
    1st Qu.:0.000000
                                         1st Qu.: 0.000
##
                       1st Qu.:0.01429
                                                            1st Qu.:0.00000
   Median :0.003112
                       Median :0.02516
                                         Median : 0.000
                                                            Median :0.00000
                                                                   :0.06143
##
   Mean
           :0.022191
                       Mean
                              :0.04307
                                         Mean
                                                 :
                                                   5.889
                                                            Mean
                                          3rd Qu.: 0.000
##
    3rd Ou.:0.016813
                       3rd Ou.:0.05000
                                                            3rd Ou.:0.00000
##
   Max.
           :0.200000
                       Max.
                              :0.20000
                                         Max.
                                                 :361.764
                                                            Max.
                                                                   :1.00000
##
##
        Month
                   OperatingSystems
                                       Browser
                                                          Region
##
   May
           :3364
                   Min.
                          :1.000
                                    Min.
                                           : 1.000
                                                      Min.
                                                             :1.000
           :2998
##
    Nov
                   1st Qu.:2.000
                                    1st Qu.: 2.000
                                                      1st Qu.:1.000
           :1907
##
   Mar
                   Median :2.000
                                    Median : 2.000
                                                      Median :3.000
##
           :1727
                          :2.124
                                    Mean
                                           : 2.357
                                                      Mean
                                                             :3.147
   Dec
                   Mean
##
   0ct
           : 549
                   3rd Qu.:3.000
                                    3rd Qu.: 2.000
                                                      3rd Ou.:4.000
##
    Sep
           : 448
                   Max.
                          :8.000
                                    Max.
                                           :13.000
                                                      Max.
                                                             :9.000
##
    (Other):1337
##
    TrafficType
                               VisitorType
                                               Weekend
                                                                Revenue
## Min.
          : 1.00
                    New_Visitor
                                      : 1694
                                               Mode :logical
                                                               Mode :logical
   1st Qu.: 2.00
##
                    Other
                                         85
                                               FALSE:9462
                                                               FALSE:10422
## Median : 2.00
                                               TRUE :2868
                                                               TRUE :1908
                    Returning_Visitor:10551
           : 4.07
##
   Mean
    3rd Qu.: 4.00
## Max.
          :20.00
##
table(df$Revenue)
##
## FALSE
          TRUE
         1908
## 10422
names(df)
```

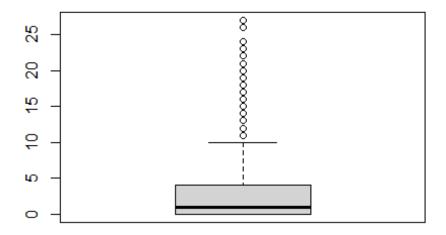
```
## [1] "Administrative"
                                   "Administrative Duration"
## [3] "Informational"
                                   "Informational Duration"
## [5] "ProductRelated"
                                   "ProductRelated Duration"
## [7] "BounceRates"
                                   "ExitRates"
## [9] "PageValues"
                                   "SpecialDay"
## [11] "Month"
                                   "OperatingSystems"
## [13] "Browser"
                                   "Region"
## [15] "TrafficType"
                                   "VisitorType"
## [17] "Weekend"
                                   "Revenue"
```

Required pre-processes

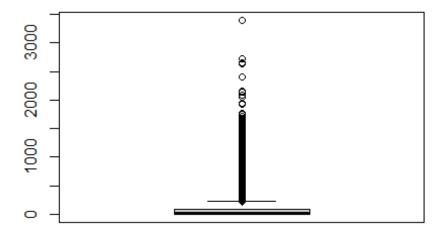
- 1) Converting to factor (Done)
- 2) missing values (Done)
- 3) Duplicate values (Done)
- 4) Outliers ()
- 5) Variable selection by correlation plot
- 6) balancing (Done)
- 7) Scaling (Done)

```
Names <-
c("SpecialDay", "Month", "OperatingSystems", "Browser", "Region", "TrafficType", "V
isitorType","Weekend","Revenue" )
for (i in Names) {
 df[,i] <- as.factor(df[,i])</pre>
}
str(df)
## 'data.frame':
                   12330 obs. of 18 variables:
## $ Administrative
                           : int 000000100...
## $ Administrative Duration: num 00000000000...
## $ Informational
                           : int 0000000000...
## $ Informational_Duration : num 00000000000...
## $ ProductRelated
                           : int 1 2 1 2 10 19 1 0 2 3 ...
## $ ProductRelated Duration: num 0 64 0 2.67 627.5 ...
## $ BounceRates
                           : num 0.2 0 0.2 0.05 0.02 ...
## $ ExitRates
                            : num 0.2 0.1 0.2 0.14 0.05 ...
## $ PageValues
                           : num 0000000000...
                            : Factor w/ 6 levels "0", "0.2", "0.4", ...: 1 1 1 1
## $ SpecialDay
1 1 3 1 5 3 ...
                            : Factor w/ 10 levels "Aug", "Dec", "Feb", ...: 3 3
## $ Month
3 3 3 3 3 3 3 ...
                           : Factor w/ 8 levels "1", "2", "3", "4", ...: 1 2 4 3
## $ OperatingSystems
3 2 2 1 2 2 ...
## $ Browser
                            : Factor w/ 13 levels "1", "2", "3", "4", ...: 1 2 1
2 3 2 4 2 2 4 ...
```

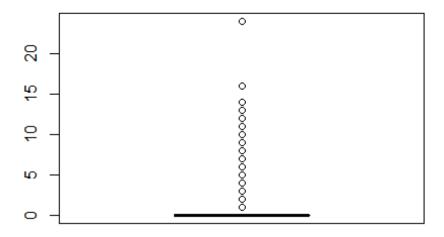
```
## $ Region
                              : Factor w/ 9 levels "1","2","3","4",..: 1 1 9 2
1 1 3 1 2 1 ...
                             : Factor w/ 20 levels "1","2","3","4",..: 1 2 3
## $ TrafficType
4 4 3 3 5 3 2 ...
## $ VisitorType
                             : Factor w/ 3 levels "New_Visitor",..: 3 3 3 3 3
3 3 3 3 3 ...
                             : Factor w/ 2 levels "FALSE", "TRUE": 1 1 1 1 2 1
## $ Weekend
1 2 1 1 ...
                             : Factor w/ 2 levels "FALSE", "TRUE": 1 1 1 1 1 1
## $ Revenue
1 1 1 1 ...
# Checking for missing values
sum(is.na.data.frame(df))
## [1] 0
# Removing duplicate entries
library(dplyr)
dim(df)
## [1] 12330
                18
df <- distinct(df)</pre>
dim(df)
## [1] 12205
                18
# plotting boxplots to identify outliers
X <-
c("Administrative", "Administrative_Duration", "Informational", "Informational_D
uration", "ProductRelated", "ProductRelated_Duration", "BounceRates", "ExitRates"
,"PageValues")
for (j in X) {
  boxplot(df[,j], xlab = j)
}
```



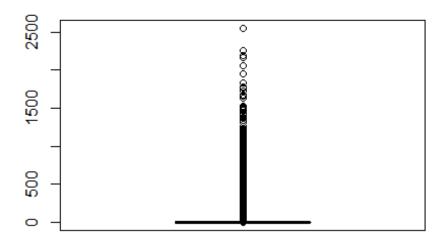
Administrative



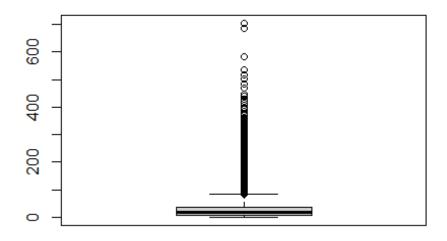
Administrative_Duration



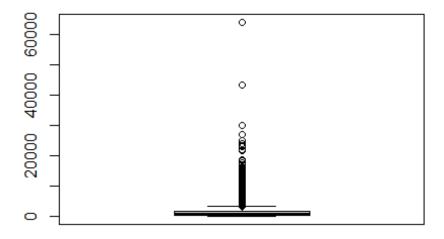
Informational



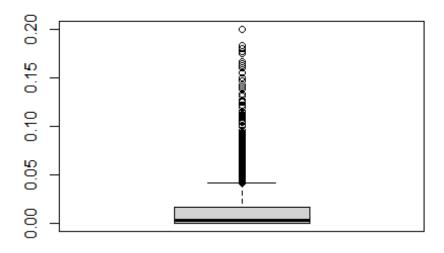
Informational_Duration



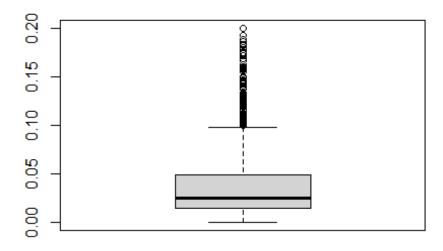
ProductRelated



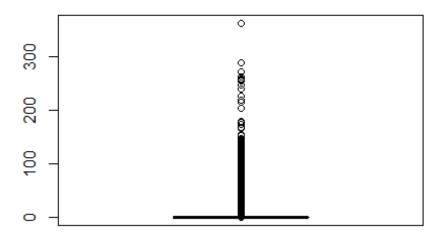
ProductRelated_Duration



BounceRates



ExitRates



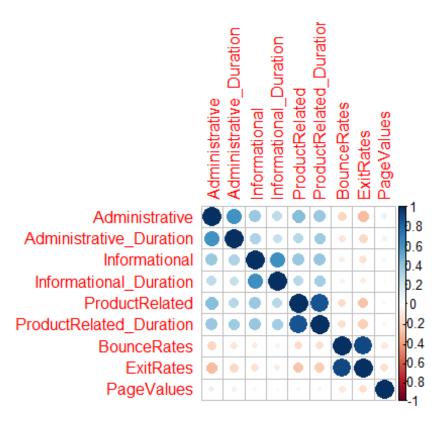
PageValues 1 4 1

```
# There seems to be too many outliers to be seen from the boxlots
# Counting the extreme outliers in each variable
for (j in X) {
  Outliers <- identify_outliers(j, data = df)</pre>
  print("No. of outliers in")
  print (j)
  print(nrow(Outliers[Outliers$is.extreme == TRUE,]))
}
## Warning: Using an external vector in selections was deprecated in
tidyselect 1.1.0.
## i Please use `all_of()` or `any_of()` instead.
##
    # Was:
     data %>% select(j)
##
##
    # Now:
##
##
     data %>% select(all_of(j))
## See <https://tidyselect.r-lib.org/reference/faq-external-vector.html>.
## This warning is displayed once every 8 hours.
## Call `lifecycle::last_lifecycle_warnings()` to see where this warning was
## generated.
## [1] "No. of outliers in"
## [1] "Administrative"
```

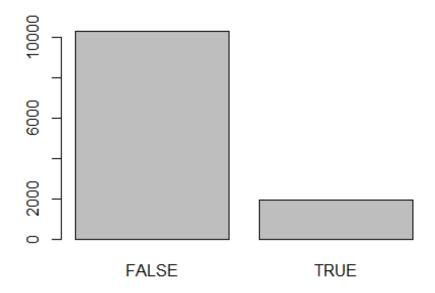
```
## [1] 51
## [1] "No. of outliers in"
## [1] "Administrative_Duration"
## [1] 540
## [1] "No. of outliers in"
## [1] "Informational"
## [1] 2631
## [1] "No. of outliers in"
## [1] "Informational_Duration"
## [1] 2405
## [1] "No. of outliers in"
## [1] "ProductRelated"
## [1] 446
## [1] "No. of outliers in"
## [1] "ProductRelated_Duration"
## [1] 398
## [1] "No. of outliers in"
## [1] "BounceRates"
## [1] 924
## [1] "No. of outliers in"
## [1] "ExitRates"
## [1] 666
## [1] "No. of outliers in"
## [1] "PageValues"
## [1] 2730
```

There are too many extreme outliers according to this result. So, removing them is not a wise decision. Instead models that are tolerant to outliers will be used to construct the classifier

```
# Correlation pot
df.cor <- cor(df[-c(10:18)])
corrplot(df.cor)</pre>
```



```
# calculating the extreme correlations
cor(df$ProductRelated,df$ProductRelated_Duration)
## [1] 0.8603299
cor(df$BounceRates,df$ExitRates)
## [1] 0.9021444
cor(df$Administrative,df$Administrative_Duration)
## [1] 0.6004568
# removing features
df \leftarrow df[-c(5,7)]
# Data balancing with SMOTE_NC
# Class distribution before SMOTE
(T <- table(df$Revenue))</pre>
##
## FALSE
         TRUE
## 10297 1908
barplot(T)
```



```
# SMOTE
df <- SMOTE_NC(df,16)</pre>
## Variables are continous and categorical, SMOTE_NC could be used.
##
                                                                                 0%
                                                                                 1%
                                                                                 1%
                                                                                 2%
                                                                                 2%
                                                                                 3%
                                                                                 4%
|==
                                                                                 4%
                                                                                 5%
                                                                                 5%
 ====
                                                                                 6%
|====
```

-===	1	6%
	1	7%
 =====	1	8%
	1	8%
	1	9%
	1	9%
	1	10%
	1	11%
	1	11%
	1	12%
	1	12%
	1	13%
	1	14%
	1	14%
	1	15%
	1	15%
	1	16%
 ========= 	1	16%
	1	17%
	1	18%
	1	18%
	1	19%
 ===================================	1	19%
	1	20%
======================================		21%

	1	21%
 ===================================	1	22%
	1	22%
 ===================================	1	23%
 ===================================	1	24%
 ===================================	1	24%
 ===================================	1	25%
 ===================================	1	25%
 ===================================	1	26%
	1	26%
	1	27%
	1	28%
	1	28%
	1	29%
 ===================================	1	29%
	1	30%
	1	31%
	1	31%
	1	32%
	1	32%
	1	33%
	I	34%
	I	34%
	I	35%
	1	35%

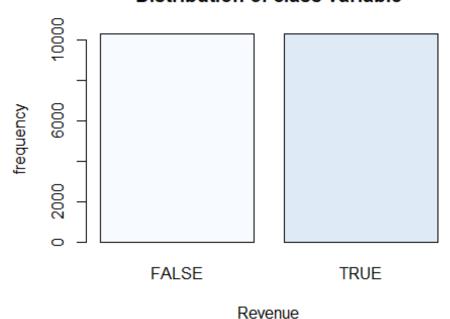
	1	36%
	1	36%
	1	37%
 ===================================	1	38%
 ===================================	1	38%
 ===================================	1	39%
	1	39%
 	1	40%
 	1	41%
	1	41%
	1	42%
	1	42%
	1	43%
	1	44%
	1	44%
	1	45%
	1	45%
	1	46%
	1	46%
	1	47%
	1	48%
	1	48%
	1	49%
	1	49%
		50%

 ===================================	I	51%
 ===================================	1	51%
 ===================================	1	52%
! ====================================	1	52%
 ===================================	l	53%
! ====================================	l	54%
! ====================================	l	54%
! ====================================	l	55%
! ======== !	1	55%
! ====================================	I	56%
 ===================================	I	56%
 ===================================	I	57%
 ======== 	I	58%
 ======== 	I	58%
 ======== 	I	59%
 ======== 	1	59%
 ======== 	I	60%
 ======== 	l	61%
 ======== 	1	61%
 ======== 	l	62%
 ========= 	l	62%
! ======== 	1	63%
 ======== 	1	64%
 ======== 	I	64%
 =========		65%

	1	65%
	1	66%
	1	66%
	1	67%
	1	68%
	1	68%
	1	69%
	1	69%
	1	70%
	1	71%
	1	71%
	1	72%
	1	72%
	1	73%
	I	74%
	I	74%
	1	75%
	I	75%
	1	76%
	1	76%
	1	77%
 	1	78%
 	1	78%
	1	79%
		79%

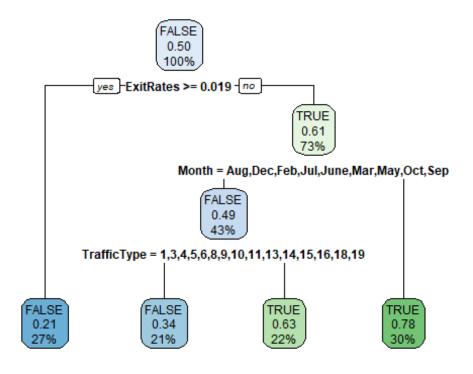
 ===================================	1	80%
 	I	81%
 ===================================	1	81%
 ===================================	1	82%
 ===================================	1	82%
 	1	83%
 	1	84%
 	1	84%
 ===================================	1	85%
 ===================================	1	85%
 ===================================	1	86%
 ===================================	1	86%
 ===================================	1	87%
 	1	88%
 	1	88%
 	I	89%
 	1	89%
 	1	90%
 	1	91%
 	1	91%
 	I	92%
 	I	92%
 	- 1	93%
 	- 1	94%
		94%

Distribution of class variable



```
# Scaling
c("Administrative", "Administrative_Duration", "Informational", "Informational_D
uration", "ProductRelated_Duration", "ExitRates", "PageValues")
for (j in Y) {
  df[,j] <- scale(df[,j])</pre>
}
summary(df)
##
     Administrative.V1
                         Administrative Duration.V1 Informational.V1
##
           :-0.814608
                                :-0.530245
                                                     Min.
                                                             :-0.460093
   Min.
                         Min.
##
    1st Qu.:-0.814608
                         1st Qu.:-0.530245
                                                     1st Qu.:-0.460093
## Median :-0.366052
                         Median :-0.369864
                                                     Median :-0.460093
##
    Mean
           : 0.000000
                         Mean
                                : 0.000000
                                                     Mean
                                                             : 0.000000
##
    3rd Qu.: 0.410765
                         3rd Ou.: 0.110504
                                                     3rd Ou.: 0.088239
##
    Max.
          : 7.174024
                         Max.
                                :18.631435
                                                     Max.
                                                             :17.845091
##
## Informational Duration.V1 ProductRelated Duration.V1
                                                               ExitRates.V1
##
   Min.
           :-0.283980
                               Min.
                                       :-0.703392
                                                            Min.
                                                                   :-0.854843
##
    1st Qu.:-0.283980
                               1st Qu.:-0.555823
                                                            1st Qu.:-0.527104
##
   Median :-0.283980
                               Median :-0.315042
                                                            Median :-0.317015
##
                                     : 0.000000
    Mean
           : 0.000000
                               Mean
                                                            Mean : 0.000000
##
    3rd Qu.:-0.257117
                               3rd Qu.: 0.154367
                                                            3rd Qu.: 0.062826
##
                                                                   : 4.388980
    Max.
           :17.310563
                               Max.
                                       :29.697496
                                                            Max.
##
##
       PageValues.V1
                         SpecialDay
                                                     OperatingSystems
                                         Month
                         0 :19334
##
   Min.
          :-0.543071
                                     Nov
                                             :7588
                                                     2
                                                             :13262
##
    1st Qu.:-0.543071
                         0.2: 178
                                                     1
                                                             : 3686
                                     May
                                             :5028
##
   Median :-0.527962
                         0.4:
                               243
                                     Dec
                                             :2413
                                                     3
                                                             : 3026
##
           : 0.000000
                         0.6:
                               361
                                             :2392
                                                     4
                                                                513
    Mean
                                     Mar
##
    3rd Qu.: 0.187555
                         0.8:
                               324
                                     0ct
                                             : 900
                                                     8
                                                                 75
##
           :13.636028
                               154
                                     Sep
                                             : 655
                                                     6
                                                                 19
##
                                      (Other):1618
                                                                 13
                                                     (Other):
##
       Browser
                         Region
                                     TrafficType
                                                                VisitorType
##
    2
           :15061
                                            :9661
                                                                      : 2911
                     1
                            :9903
                                    2
                                                    New_Visitor
           : 3438
                     3
##
   1
                            :3923
                                    1
                                            :3511
                                                    Other
                                                                          81
##
   4
              871
                     2
                            :1588
                                    3
                                            :2496
                                                    Returning_Visitor:17602
    5
              512
##
                     4
                            :1556
                                    4
                                            :1448
##
    6
              175
                     7
                                    13
                                            : 807
                            :1037
##
   10
           :
              169
                            :1030
                                            : 591
                     6
##
    (Other):
              368
                     (Other):1557
                                    (Other):2080
##
     Weekend
                    Revenue
##
    FALSE:16805
                   FALSE:10297
                  TRUE :10297
##
    TRUE: 3789
##
##
##
```

```
##
##
# Splitting the data into train(80%) and test(20%)
df <- df[,-7]
names(df)
## [1] "Administrative"
                                   "Administrative Duration"
## [3] "Informational"
                                   "Informational_Duration"
## [5] "ProductRelated_Duration" "ExitRates"
## [7] "SpecialDay"
                                   "Month"
## [9] "OperatingSystems"
                                   "Browser"
## [11] "Region"
                                   "TrafficType"
## [13] "VisitorType"
                                   "Weekend"
## [15] "Revenue"
train.index <- df$Revenue%>%
  createDataPartition(p = 0.8, list = FALSE)
train <- df[train.index,]</pre>
test <- df[-train.index,]</pre>
# Classification tree
CT Model <- rpart(train$Revenue~., data = train)</pre>
CT_Model
## n= 16476
##
## node), split, n, loss, yval, (yprob)
##
         * denotes terminal node
##
##
  1) root 16476 8238 FALSE (0.5000000 0.5000000)
      2) ExitRates>=0.01866119 4518 954 FALSE (0.7888446 0.2111554) *
      3) ExitRates< 0.01866119 11958 4674 TRUE (0.3908680 0.6091320)
##
        6) Month=Aug, Dec, Feb, Jul, June, Mar, May, Oct, Sep 7013 3431 FALSE
(0.5107657 0.4892343)
         12) TrafficType=1,3,4,5,6,8,9,10,11,13,14,15,16,18,19 3378 1149
FALSE (0.6598579 0.3401421) *
##
         13) TrafficType=2,7,20 3635 1353 TRUE (0.3722146 0.6277854) *
##
        7) Month=Nov 4945 1092 TRUE (0.2208291 0.7791709) *
rpart.plot(CT Model)
```



```
CT_pred <- predict(CT_Model, test, type = 'class')</pre>
confusionMatrix(CT_pred,test$Revenue)
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction FALSE TRUE
        FALSE 1497 543
##
        TRUE
##
                562 1516
##
##
                  Accuracy : 0.7317
##
                    95% CI: (0.7179, 0.7452)
       No Information Rate: 0.5
##
       P-Value [Acc > NIR] : <2e-16
##
##
##
                     Kappa: 0.4633
##
##
    Mcnemar's Test P-Value : 0.5882
##
##
               Sensitivity: 0.7271
##
               Specificity: 0.7363
##
            Pos Pred Value: 0.7338
##
            Neg Pred Value: 0.7295
##
                Prevalence: 0.5000
##
            Detection Rate: 0.3635
##
      Detection Prevalence: 0.4954
##
         Balanced Accuracy: 0.7317
```

```
##
          'Positive' Class : FALSE
##
##
print("Accuracy")
## [1] "Accuracy"
Accuracy(y_pred = CT_pred, y_true = test$Revenue)
## [1] 0.7316659
print("Precision")
## [1] "Precision"
Precision(y_pred = CT_pred, y_true = test$Revenue, positive = NULL)
## [1] 0.7338235
print("Recall")
## [1] "Recall"
Recall(y_pred = CT_pred, y_true = test$Revenue, positive = NULL)
## [1] 0.727052
print("F1 Score")
## [1] "F1 Score"
F1_Score(y_pred = CT_pred, y_true = test$Revenue, positive = NULL)
## [1] 0.7304221
# c) SVM Model
SVM_Model <- svm(train$Revenue~., data=train, kernel="linear",</pre>
cost=0.10, scale=FALSE)
summary(SVM_Model)
##
## Call:
## svm(formula = train$Revenue ~ ., data = train, kernel = "linear",
       cost = 0.1, scale = FALSE)
##
##
##
## Parameters:
      SVM-Type: C-classification
##
## SVM-Kernel: linear
##
          cost: 0.1
##
```

```
## Number of Support Vectors: 9037
##
##
    ( 4524 4513 )
##
##
## Number of Classes: 2
##
## Levels:
## FALSE TRUE
SVM pred <- predict(SVM Model, test)</pre>
confusionMatrix(SVM_pred, test$Revenue)
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction FALSE TRUE
##
        FALSE 1499 413
##
        TRUE
                560 1646
##
##
                  Accuracy : 0.7637
##
                    95% CI: (0.7504, 0.7766)
##
       No Information Rate: 0.5
       P-Value [Acc > NIR] : < 2.2e-16
##
##
##
                     Kappa: 0.5274
##
   Mcnemar's Test P-Value : 2.861e-06
##
##
##
               Sensitivity: 0.7280
##
               Specificity: 0.7994
##
            Pos Pred Value: 0.7840
            Neg Pred Value: 0.7461
##
##
                Prevalence: 0.5000
##
            Detection Rate: 0.3640
##
      Detection Prevalence: 0.4643
##
         Balanced Accuracy: 0.7637
##
##
          'Positive' Class : FALSE
##
print("Accuracy")
## [1] "Accuracy"
Accuracy(y_pred = SVM_pred, y_true = test$Revenue)
## [1] 0.7637203
print("Precision")
## [1] "Precision"
```

```
Precision(y pred = SVM pred, y true = test$Revenue, positive = NULL)
## [1] 0.7839958
print("Recall")
## [1] "Recall"
Recall(y_pred = SVM_pred, y_true = test$Revenue, positive = NULL)
## [1] 0.7280233
print("F1 Score")
## [1] "F1 Score"
F1_Score(y_pred = SVM_pred, y_true = test$Revenue, positive = NULL)
## [1] 0.7549736
# Random Forest Model
library(randomForest)
## Warning: package 'randomForest' was built under R version 4.2.3
## randomForest 4.7-1.1
## Type rfNews() to see new features/changes/bug fixes.
##
## Attaching package: 'randomForest'
## The following object is masked from 'package:ggplot2':
##
##
       margin
## The following object is masked from 'package:dplyr':
##
##
       combine
RF_Model <- randomForest(train$Revenue~., data = train, ntree = 500)</pre>
summary(RF Model)
##
                   Length Class Mode
## call
                       4 -none- call
## type
                       1 -none- character
                   16476 factor numeric
## predicted
## err.rate
                   1500
                         -none- numeric
## confusion
                       6 -none- numeric
## votes
                   32952 matrix numeric
## oob.times
                   16476 -none- numeric
## classes
                      2 -none- character
## importance
                      14 -none- numeric
## importanceSD 0 -none- NULL
```

```
## localImportance
                       0 -none- NULL
## proximity
                       0 -none- NULL
## ntree
                       1 -none- numeric
                       1 -none- numeric
## mtry
## forest
                      14 -none- list
                   16476 factor numeric
## y
## test
                          -none- NULL
## inbag
                       0
                          -none- NULL
                       3
## terms
                          terms call
RF pred <- predict(RF Model, test)</pre>
confusionMatrix(RF_pred, test$Revenue)
## Confusion Matrix and Statistics
##
##
             Reference
## Prediction FALSE TRUE
##
        FALSE 1741 268
##
        TRUE
                318 1791
##
##
                  Accuracy : 0.8577
##
                    95% CI: (0.8467, 0.8682)
##
       No Information Rate: 0.5
       P-Value [Acc > NIR] : < 2e-16
##
##
##
                     Kappa: 0.7154
##
   Mcnemar's Test P-Value: 0.04295
##
##
##
               Sensitivity: 0.8456
##
               Specificity: 0.8698
##
            Pos Pred Value: 0.8666
##
            Neg Pred Value: 0.8492
##
                Prevalence: 0.5000
##
            Detection Rate: 0.4228
##
      Detection Prevalence: 0.4879
##
         Balanced Accuracy: 0.8577
##
##
          'Positive' Class : FALSE
##
print("Accuracy")
## [1] "Accuracy"
Accuracy(y_pred = RF_pred, y_true = test$Revenue)
## [1] 0.8576979
print("Precision")
## [1] "Precision"
```

```
Precision(y_pred = RF_pred, y_true = test$Revenue, positive = NULL)
## [1] 0.8666003
print("Recall")
## [1] "Recall"

Recall(y_pred = RF_pred, y_true = test$Revenue, positive = NULL)
## [1] 0.8455561
print("F1 Score")
## [1] "F1 Score"

F1_Score(y_pred = RF_pred, y_true = test$Revenue, positive = NULL)
## [1] 0.8559489
```