Keval Indrodia

kevalindrodiaa@gmail.com

I am an enthusiastic, self-motivated, reliable, responsible and hard-working person. I am a mature team worker and adaptable to all challenging situations. I am able to work well both in a team environment as well as using own initiative.

Experience

Jeep Automobiles, Rajkot, India Sales Executive (Team Leader)

(09/2019)-(12/2020)

As a Sales Executive and Team Leader, I effectively led a team of 20 employees while overseeing customer service operations. My primary responsibilities included administrative management and resolving customer complaints, ensuring a high level of satisfaction and operational efficiency within the firm.

MONEY Protocol, Rajkot, India *Founder*

(12/2021)-(06/2023)

As the founder of a sub-brokership AI firm, I successfully developed a platform that quantifies P&L statements, profit margins, and yearly net revenue. This innovative solution enhanced financial analysis and decision-making processes for clients. The firm was eventually sold, marking a successful exit.

London Fashion Week, London, United Kingdom *PR Intern*

(06/2022)-(07/2022)

To provide valuable support to all the participants and models from all around the world and acknowledging them about the initiatives and marketing campaigns of the event.

Gorings Accountants Ltd, London, United Kingdom Sales Executive/ Customer Relationship Management

(03/2022)-(12/2022)

My role involves managing client relationships, obtaining feedback, scheduling meetings, and closing deals for the company's services. Additionally, I ensure clients receive excellent after-sale support.

We Hirings, London, United Kingdom *Care Executive Manager*

(06/2022)-(05/2023)

I conduct face-to-face client meetings, handle documentation, and prepare contracts on behalf of the company.

Project Coordinator

(12/2022)-(06/2023)

As a Project Coordinator, I led and motivated teams, managed legal formalities, conducted client meetings, and oversaw the financial management of the company.

Miracle Enterprises, India

Financial Analyst

(05/2023)-(03/2024)

As a Financial Analyst, I oversee cash flow management across all subsidiary branches of the company and analyze inventory reports.

Projects

Aarya Token

- Implemented using Solidity on the Polygon network
- Aims to provide faster transactions
- Comprehensively audited for security

Aarya Website

- Uses vanilla HTML, CSS and JS
- Implemented dynamic and interactive animations using Anime.js library
- Optimized animations for performance and compatibility across different devices
- Implemented scroll-triggered animations for enhanced user engagement

Crypto Trading Bot

- Integrates with multiple cryptocurrency exchanges for real-time data and trading
- Implements risk management strategies such as stop-loss and take-profit orders
- Provides customizable trading strategies and backtesting capabilities

NFT Minting Platform

- Allows participants to mint an NFT Allows login for multiple brokers account via their API
- Participants gain access to the event only after successfully minting their NFT.
- Supports integration with popular cryptocurrency wallets for seamless NFT management.

Pointzon AI Portal

- Centralizes AI-powered analytics and insights for business intelligence
- Facilitates data-driven decision-making with real-time updates and customizable reports
- Offers interactive dashboards for visualizing data and performance metrics

Price Prediction & Strategy

- Developed a machine learning model to predict Bitcoin prices using historical data.
- Utilized Python libraries such as Pandas, NumPy, and Scikit-learn for data preprocessing and model training.
- Implemented various algorithms including Linear Regression, Random Forest, and LSTM for accurate predictions.

Skills

- Leadership
- Managerial
- Recruiting
- Communication
- Negotiation
- Computing
- Organisational
- Relationship Building
- Business
 - Development
- Budget development

- Recruitment
- Inventory management
- Staff
 - **Training/development**
- Career Counselling

Technical Skills

Javascript

- Python
- Solidity
- React.js
- MySQL
- Node.js

Accomplishments

- Played National Football League twice .
- Played State Handball League .
- Represented My City In State science league.

Interests

- Expedition
- Reading History novels
- Photography
- Weekend Cooking
- Adventure Sports

Languages

- English (Proficient)
- Gujarati (Native Language)
- Hindi (Proficient)