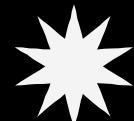
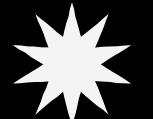


# Tourism & Hospitality

## DataAnalysis



SQL-Driven Insights & Business strategy



DATA ANALYST

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# DATASET OVERVIEW

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- SOURCE - TOURISM AND HOSPITALITY DATASET
- ▶ COLUMNS - COUNTRY, CITY, YEAR, REVENUE, TOURISTS, OCCUOANCY, SATISFACTION, ETC.
- ▶ PERIOD COVERED - 2020 TO 2024

# KEY KPI'S

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**174.87M**

Sum of Tourism\_Revenue\_USD

**7.44**

Average of Tourist\_Satisfaction\_Score

**63M**

Sum of Number\_of\_Tourists

**64.84**

Average of Hotel\_Occupancy\_Rate

# REVENUE INSIGHTS

- TOP COUNTRIES/CITIES BY REVENUE

```
SELECT
    `COUNTRY`,
    `CITY`,
    SUM(`TOURISM_REVENUE_USD`) AS TOTAL_REVENUE
FROM
    HOSPITALITY.TOURISM_HOSPITALITY_INDUSTRY_ANALYSIS
GROUP BY `COUNTRY` , `CITY`
ORDER BY TOTAL_REVENUE DESC
LIMIT 10;
```

|   | Country        | City           |
|---|----------------|----------------|
| ▶ | Egypt          | Luxor          |
|   | China          | Beijing        |
|   | South Africa   | Johannesburg   |
|   | United Kingdom | Manchester     |
|   | Singapore      | Sentosa Island |
|   | Brazil         | Rio de Janeiro |
|   | Greece         | Santorini      |
|   | India          | Mumbai         |

- YEAR-OVER-YEAR REVENUE GROWTH

```
SELECT
    `YEAR`,
    SUM(`NUMBER_OF_TOURISTS`) AS TOTAL_TOURISTS,
    SUM(`TOURISM_REVENUE_USD`) AS TOTAL_REVENUE
FROM
    HOSPITALITY.TOURISM_HOSPITALITY_INDUSTRY_ANALYSIS
GROUP BY `YEAR`
ORDER BY `YEAR`;
```

# TOURIST INSIGHTS

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- Average spending per tourist by city & purpose of visit

```
SELECT
    `CITY`,
    `PURPOSE_OF_VISIT`,
    AVG(`TOURIST_SPENDING_USD`) AS AVG_SPENDING
FROM
    HOSPITALITY.TOURISM_HOSPITALITY_INDUSTRY_ANALYSIS
GROUP BY `CITY` , `PURPOSE_OF_VISIT`
ORDER BY AVG_SPENDING DESC
LIMIT 10;
```

| City      | Purpose_of_Visit | Avg_Spending |
|-----------|------------------|--------------|
| Marseille | Leisure          | 4983.79      |
| Dubai     | Business         | 4963.83      |
| London    | Cultural         | 4950.63      |
| Istanbul  | Medical          | 4901.28      |
| Montreal  | Business         | 4894.2       |
| Shanghai  | Leisure          | 4892.39      |
| Bangkok   | Medical          | 4835.06      |
| Jaipur    | Leisure          | 4795.97      |
| Edinburgh | Educational      | 4776.07      |
| Berlin    | Educational      | 4771.88      |

## ● TOP DESTINATIONS BY TOURIST COUNT

```
SELECT
    `CITY`, SUM(`NUMBER_OF_TOURISTS`) AS TOTAL_TOURISTS
FROM
    HOSPITALITY.TOURISM_HOSPITALITY_INDUSTRY_ANALYSIS
GROUP BY `CITY`
ORDER BY TOTAL_REVIEWS DESC
LIMIT 10;
```

# HOSPITALITY PERFORMANCE

## ● CITIES WITH HIGHEST OCCUPANCY RATES & RELATION WITH PRICE

SELECT

```
`CITY`,  
    AVG(`HOTEL_OCCUPANCY_RATE`) AS  
AVG_OCCUPANCY,  
    AVG(`AVERAGE_ROOM_PRICE_USD`) AS  
AVG_ROOM_PRICE  
FROM  
HOSPITALITY.TOURISM_HOSPITALITY_INDUSTRY_ANAL  
YSIS  
GROUP BY `CITY`  
ORDER BY AVG_OCCUPANCY DESC  
LIMIT 10;
```

| City            | Avg_Occupancy     | Avg_Room_Price     |
|-----------------|-------------------|--------------------|
| Barcelona       | 76.25555555555556 | 273.4911111111111  |
| Jaipur          | 73.5              | 151.64000000000001 |
| Puerto Vallarta | 72.97500000000001 | 347.11             |
| Guangzhou       | 72.94285714285715 | 255.66714285714286 |
| Cape Town       | 71.5142857142857  | 248.68785714285715 |
| Antalya         | 70.76363636363637 | 245.07727272727269 |
| Abu Dhabi       | 70.38             | 264.848            |
| Istanbul        | 70.30909090909091 | 269.0409090909091  |
| Delhi           | 70.28333333333335 | 223.45666666666662 |
| Madrid          | 69.92222222222222 | 247.38             |

## ● RELATIONSHIP BETWEEN ROOM PRICE AND SATISFACTION

```
SELECT
    `CITY`,
    AVG(`AVERAGE_ROOM_PRICE_USD`) AS AVG_ROOM_PRICE,
    AVG(`TOURIST_SATISFACTION_SCORE`) AS AVG_SATISFACTION
FROM
    HOSPITALITY.TOURISM_HOSPITALITY_INDUSTRY_ANALYSIS
GROUP BY `CITY`
ORDER BY AVG_ROOM_PRICE DESC;
```

- DIVERSE REVENUE STREAMS

- HIGH TOURIST INFLOW

# S

- UNEVEN OCCUPANCY

- DEPENDENCE ON FEW MARKETS

# W

- ECO-TOURISM GROWTH

- UNTAPPED HIGHPOPULATION CITIES

# O

- SEASONAL VOLATILITY

- GLOBAL RISKS & COMPETITION

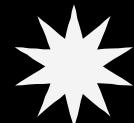
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# RECOMMENDATIONS

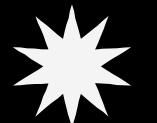
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- TARGET HIGH-SATISFACTION BUT LOW-REVENUE CITIES
- INVEST IN ECO-TOURISM & SUSTAINABILITY
- APPLY DYNAMIC PRICING MODELS
- DIVERSIFY ACROSS REGIONS

# THANK YOU



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