Pre-registration Experiment 2

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1 Descriptives

Table 1: Descriptives

| discipline | impressiveness | impressed_mean | learn_mean | competence_mean | trust_mean | consensus_mean |
|------------|----------------------|----------------|------------|-----------------|------------|----------------|
| archeo | basic | 3.31 | 2.78 | 3.31 | 3.35 | 3.90 |
| archeo | imp | 3.98 | 3.48 | 3.70 | 3.60 | 3.92 |
| entom | basic | 3.10 | 2.76 | 3.22 | 3.36 | 3.78 |
| entom | imp | 4.04 | 3.84 | 3.82 | 3.76 | 3.59 |

2 Manipulation check, hypotheses, research questions

We have one manipulation check:

M1: Participants perceive the texts in the impressive condition as more impressive than the texts in the basic condition.

Our hypotheses are:

- H1a: Participants will perceive scientists as more competent than they did before after having read an impressive text about their discipline's findings, compared to when reading a basic text.
- H1b: Across all conditions, participants who are more impressed by the text about a discipline will also tend to perceive the scientists of the discipline as more competent.
- H2a: Participants will trust a discipline more than they did before after reading an impressive text about the discipline's findings, compared to when reading a basic text.
- H2b: Across all conditions, participants who are more impressed by the text about a discipline will also tend to trust the scientists of the discipline more.

Research questions:

- RQ1: Do participants perceive to learn more from the texts in the impressive condition, compared to the basic condition?
- RQ2: Do perceptions of consensus interact with the relationships proposed in the hypotheses, such that greater perceived consensus is a associated with a more postive relationship between impressiveness and trust/competence?

| | Manipulation check |
|-------------------|--------------------|
| (Intercept) | 3.202*** |
| | (0.102) |
| impressivenessimp | 0.808*** |
| | (0.121) |
| SD (Intercept id) | 0.551 |
| SD (Observations) | 0.849 |
| Num.Obs. | 198 |
| R2 Marg. | 0.138 |
| R2 Cond. | 0.394 |
| AIC | 569.3 |
| BIC | 582.4 |
| ICC | 0.3 |
| RMSE | 0.74 |

| + p < | 0.1. * | p < | 0.05. | ** p | < 0.01. | *** $p < 0.001$ |
|-------|--------|-----|-------|------|---------|-----------------|
|-------|--------|-----|-------|------|---------|-----------------|

| | H1a (Competence) | H1b (Competence pooled) | H2a (Trust) | H2b (Trust pooled) |
|-------------------|------------------|-------------------------|-------------|--------------------|
| (Intercept) | 3.263*** | 2.043*** | 3.354*** | 2.449*** |
| | (0.086) | (0.185) | (0.086) | (0.177) |
| impressivenessimp | 0.495*** | | 0.323*** | |
| | (0.091) | | (0.077) | |
| impressed | | 0.407*** | | 0.296*** |
| | | (0.048) | | (0.045) |
| SD (Intercept id) | 0.565 | 0.409 | 0.657 | 0.551 |
| SD (Observations) | 0.642 | 0.640 | 0.542 | 0.547 |
| Num.Obs. | 198 | 198 | 198 | 198 |
| R2 Marg. | 0.078 | 0.254 | 0.035 | 0.147 |
| R2 Cond. | 0.480 | 0.471 | 0.609 | 0.577 |
| AIC | 491.4 | 458.1 | 467.9 | 446.7 |
| BIC | 504.5 | 471.3 | 481.0 | 459.9 |
| ICC | 0.4 | 0.3 | 0.6 | 0.5 |
| RMSE | 0.53 | 0.56 | 0.43 | 0.44 |

⁺ p < 0.1, * p < 0.05, ** p < 0.01, *** p < 0.001

| | RQ 1 | H1a x Consensus | H1b x Consensus | H2a x Consensus | H2b x Consensus |
|--------------------------------------|----------|-----------------|-----------------|-----------------|-----------------|
| (Intercept) | 2.768*** | 2.904*** | 1.899** | 3.287*** | 2.965*** |
| | (0.095) | (0.346) | (0.647) | (0.375) | (0.681) |
| impressivenessimp | 0.889*** | 0.132 | | -0.371 | |
| | (0.110) | (0.398) | | (0.456) | |
| consensus | | 0.117 | 0.153 | -0.006 | -0.250 |
| | | (0.087) | (0.168) | (0.095) | (0.179) |
| impressivenessimp \times consensus | | 0.054 | | 0.230+ | |
| | | (0.103) | | (0.118) | |
| impressed | | | 0.391* | | 0.129 |
| | | | (0.187) | | (0.194) |
| impressed \times consensus | | | -0.027 | | 0.074 |
| | | | (0.048) | | (0.050) |
| SD (Intercept id) | 0.535 | 0.634 | 0.552 | 0.547 | 0.390 |
| SD (Observations) | 0.775 | 0.548 | 0.548 | 0.641 | 0.648 |
| Num.Obs. | 198 | 198 | 198 | 198 | 198 |
| R2 Marg. | 0.183 | 0.056 | 0.155 | 0.101 | 0.262 |
| R2 Cond. | 0.447 | 0.596 | 0.581 | 0.480 | 0.458 |
| AIC | 539.3 | 473.5 | 457.3 | 495.0 | 467.7 |
| BIC | 552.4 | 493.2 | 477.0 | 514.7 | 487.4 |
| ICC | 0.3 | 0.6 | 0.5 | 0.4 | 0.3 |
| RMSE | 0.67 | 0.43 | 0.44 | 0.53 | 0.57 |

⁺ p < 0.1, * p < 0.05, ** p < 0.01, *** p < 0.001

3 Plots



