

KEVIN CARRILLO

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DATA SCIENTIST

An autodidactic Data Scientist with a proven background as a Data Analyst at Leadfusion, Inc. Skilled in project management, strategic planning, and cross-functional collaboration. Ready to use data science expertise and administrative experience to drive impactful solutions and insights in the dynamic field of Data Science.

EDUCATION

Master of Science, Data Science – National University (2024)

Bachelor of Arts, Economics – San Diego State University (2023)

AREAS OF EXPERTISE

Machine Learning | Deep Learning | Neural Networks | Data Mining | Statistical Analysis | Data Analysis | Salesforce Integrations | Optimization | Analytical & Critical Thinking Skills | Python | R | SAS | SQL | AWS | Tableau | Pandas | Numpy | Pytorch | TensorFlow | sklearn

PROFESSIONAL EXPERIENCE

Leadfusion, Inc., San Diego, CA

Data Analyst & Sales Operations (August 2023 – Present)

- Created a comprehensive Market Size Model for all financial institutions within the US, providing actionable insights for marketing
- Spearheaded the Weighted Tool Engagement Rate, overseeing its successful completion from end to end, demonstrating strong project management skills
- Manage the weekly SEO performance audits
- Designed and implemented a comprehensive dataset tracking user behavior to support the development of a new product
- Administered contracts exceeding \$3 million, facilitating end-to-end contract processes
- Coordinated due diligence efforts, completing countless client questionnaires

The Camp Transformation Center / Self-Employed, San Diego, CA

Owner, Lead Personal Trainer, and Operations Manager (June 2019 – November 2023)

- Built and operated a successful personal training business, overseeing all financial and operational aspects
- Managed payroll, scheduling, and operations as Operations Manager

United States Navy, San Diego, CA

Helicopter Crew Chief / Rescue Swimmer (June 2013 – June 2019)

- Led mission planning, navigation, and joint operations, ensuring mission success
- Managed training records, conducted assessments, and created lectures for skill development of 20+ students
- Managed and trained 20+ personnel, managing daily operations and team performance