CHRISTOPHER J. URBANCHUK

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## Objective:

## To Secure a Social Studies Teacher Position in Grades 7-12 Where I Can Apply My Diverse Experience and Skills to Impact Students and Grow Life Long Learners

## Education, Training, and Certifications

* Pennsylvania Department of Education Social Studies Level 1 Certification, Grades 7-12 2015
* Post-Baccalaureate Accredited Certification for Teachers Program, Delaware Valley University 2015
* Red Cross First Aid/CPR/AED Certification 2014
* Teacher Certification Internship Program, Delaware Valley College 2010
* United States Army Infantry Officer Basic Course, Fort Benning, GA 1996
* Penn State University, Bachelor of Arts Degree, PreLaw 1995

## Relevant Skills And Experience

## Education And Leadership

* Student teacher, High School social studies. Effectively used real-life experience to enhance lessons for 9th and 10th grade U.S history students in a suburban school district. Successfully **managed** classes of up to 24 students including ELL/ESLs, IEPs, and, 504s.
* Collaborated with my cooperating teacher, fellow teachers, administration and support staff to continually **improve** and **differentiate** my lesson plans. Used technology, A/V, and library support to create **engaging** and **impactful** lessons.
* Kindergarten volunteer; assisted classroom teacher of 20 children by **directing** learning centers for students.
* As a cardiovascular and metabolic disease pharmaceutical sales representative, effectively **communicated** detailed medical information to busy physicians. Skillfully acted in a **consultative** role as well as being highly **responsive** to physician questions and concerns.
* Successfully led teams of elite infantry paratroopers to accomplish the mission under stressful, demanding, and dangerous conditions.
* Responsible for **leading** teams providing personnel support for training and real-world missions in addition to strategic and tactical operational planning as a part of 82nd Airborne Division headquarters.
* Effectively led production teams, providing clear direction and encouraging **teamwork** and **high performance**.

## Customer, Relationship, And Project Management

* Through **differentiating** my approach to customer service, grew a key account by more than 100% during my tenure.
* As the primary customer contact for market research projects, developed and managed long-term client **relationships** and **collaborated** with clients to prepare research according to their unique specifications.
* Managed all aspects of custom marketing research projects for fortune 100 pharmaceutical companies with a very high project workload in a fast-paced and quick-turnaround environment. Constantly kept clients informed on the status of their projects, and helped resolve issues quickly and effectively.

## Analysis

* Insightfully provided secondary marketing research and data analysis for consulting projects in several industries including **agricultural** commodities and **agribusiness**.
* Capably collected and analyzed reports on market conditions and customer behavior to ensure my clients’ success. Personally delivered results to clients.
* Saved my business unit over $100,000 through negotiations with key company and client stakeholders.

**Home Economics**

* Regularly and unfailingly provide daily household support for a family of five.
* Manage all aspects of daily household operations including but not limited to, administrative support, meal preparation, cleaning and sanitation, first aid, transportation, budget management, entertainment, and education.

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Awards And Recognition

* + Recognized by the President and VP of the Worldwide Medicines Group at Bristol-Myers Squibb for helping my team save over $50 million in 2000.
* Military decorations include the Army Commendation Medal, Army Achievement Medal, Humanitarian Service Medal, National Defense Service Ribbon, and the Army parachutist badge.

Continuing Professional Education

* Burke Institute Marketing Research Seminar 2005
* SAS 1, SAS-2, and SAS-3 Training Courses 2003 / 2004
* Statistics course, Bucks County Community College 2004
* Marketing course, Bucks County Community College 2003

Volunteering / Extra-Curricular / Memberships

* Assistant Troop Leader, Girl Scouts
* Third Grade Homeroom Coordinator
* Penn State Alumni Association
* 82nd Airborne Division Association
* Trout Unlimited
* Cooking Camp Volunteer Instructor

## Work History

**William Tennent High School, Warminster PA**  January 2015 – May 2015

*Social Studies Student Teacher*

**Stay at Home Dad, Doylestown, PA** November 2009 – Present

*Jack-of-All-Trades*

## Epocrates, East Windsor, NJ January 2008 – November 2009

## *Account Manager, Market Research Panel Management*

## Synovate Healthcare, Florham Park, NJ May 2007- December 2007

*Senior Study Director*

## Health Products Research Inc., Somerset, NJ April 2002 – May 2007

*Senior Market Research Analyst*

**AUS Consultants, Moorestown, NJ** December 2001- April 2002

## *Consultant, Part-time*

## Bristol-Myers Squibb Company, Plainsboro, NJ July 2000 – December 2001

## *Sales Representative, Cardiovascular and Metabolic Primary Care Sales Force / Business Analyst*

**Rock-Tenn, Alliance Display and Packaging,Hunt Valley, MD** June 1999 – June 2000

*Project Coordinator / Account Manager*

**United States Army, 82nd Airborne Division, Fort Bragg, NC** March 1996 – June 1999

*Officer, U.S. Army Infantry*