# MSBA Workshop: Calculus — A Few Things about Derivatives

#### Maximixing a Function

Here's a pretty standard calculus problem written by ChatGPT:

A company sells a specialized product, and market research shows that the revenue (in thousands of dollars) from producing and selling the product for x months is modeled by  $^1$ 

$$f(x) = x^8 e^{-5x}$$

At what time x (in months) should the company end its sales campaign to maximize revenue? What is the maximum revenue (in thousands of dollars)?

Note: We will see a very similar problem in a probability/statistics context in GSB 518.

- 1. How you should you *first* try to solve this problem?
- 2. What is the general idea of the calculus method for solving such a problem? (Don't do it yet.)
- 3. Plot  $\log f(x)$ . What do you notice about where the maximum occurs?
- 4. Write an expression for  $\log f(x)$ . Which would you rather differentiate: f(x) or  $\log f(x)$ ?
- 5. Use calculus to find  $x^*$  that maximizes f(x).
- 6. What is the maximum value of f(x)?
- A derivative is usually interpreted as the slope of the tangent line to a curve
- Maximizing a function f usually involves taking its derivative, setting the derivative equal to 0, and solving
- By try graphical methods first!
- Finding the value  $x^*$  which maximizes f(x) is equivalent to finding the value  $x^*$  which maximizes  $\log f(x)$  (provided that f(x) > 0 for all x under consideration)
- $\log f(x)$  is often easier to differentiate than f(x), especially if f is a product of several terms
- For example, we will see in GSB518 that when finding a *maximum likelihood estimator* we usually work with the log-likelihood function rather than the likelihood function itself.

<sup>&</sup>lt;sup>1</sup>The factor  $x^8$  represents the rapid growth in sales during the early stages due to advertising and word-of-mouth. The factor  $e^{-5x}$  represents the loss of market interest and increasing competition over time.

## **Derivative of Exponential and Logarithmic Functions**

The derivative of  $e^x$  is itself

$$\frac{d}{dx}e^x = e^x$$

The derivative of  $\log(x)$  is 1/x

$$\frac{d}{dx}\log(x) = \frac{1}{x}$$

### **Derivatives in Python**

```
from sympy import symbols, diff, exp

# Define the variable
x = symbols('x')

# Define the function
f = x ** 8 * exp(5 * x)

# Partial derivative with respect to x
diff(f, x)
```

$$5x^8e^{5x} + 8x^7e^{5x}$$

#### **Partial Derivatives**

- For a function of multiple variables, we can compute *partial derivatives*.
- To compute the partial derivative with respect to one variable, treat all other variables like constants

#### **Example**

$$f(x,y) = x^5 y^2$$

- 1. If y = 1, what is the derivative of f with respect to x?
- 2. If y = 2, what is the derivative of f with respect to x?
- 3. If y = 3, what is the derivative of f with respect to x?
- 4. For general y, what is the partial derivative of f with respect to x?
- 5. What is the partial derivative of f with respect to y?

#### **Exercise**

$$f(x, y, z) = e^x y^3 + 2z^4$$

- 1. Find the partial derivative of f with respect to x.
- 2. Find the partial derivative of f with respect to y.
- 3. Find the partial derivative of f with respect to z.

## Partial Derivatives in Python

```
from sympy import symbols, diff, exp

# Define the variable
x = symbols('x')
y = symbols('y')
z = symbols('z')

# Define the function
f = exp(x) * y ** 3 + 2 * z ** 4

# Partial derivative with respect to x
diff(f, x)
```

 $y^3e^x$ 

```
# Partial derivative with respect to y
diff(f, y)
```

 $3y^2e^x$ 

```
# Partial derivative with respect to z
diff(f, z)
```

 $8z^{3}$ 

#### **Online Derivative Tools**

- WolframAlpha
- Symbolab
- Desmos