ESILV_PFDS_Online_Shoppers_Purchasing_Intention_Analysis

January 10, 2021

1 ESILV Python for Data Analysis Final Project - Online Shoppers Purchasing Intention Dataset

1.1 STEP 0: Importing libraries and files

```
[103]: # Importing the libraries
       import pickle
       import numpy as np
       import pandas as pd
       import seaborn as sns
       import matplotlib.pyplot as plt
       from mpl_toolkits.mplot3d import Axes3D
       from sklearn.compose import make_column_transformer
       from sklearn.preprocessing import OneHotEncoder, MinMaxScaler
       from sklearn.utils import resample
       from sklearn.model_selection import train_test_split, GridSearchCV
       from sklearn.decomposition import PCA
       from sklearn.metrics import confusion_matrix, ConfusionMatrixDisplay, __
       →accuracy_score, f1_score
       from sklearn.naive_bayes import GaussianNB
       from sklearn.linear model import LogisticRegression, SGDClassifier
       from sklearn.svm import SVC
       from sklearn.neighbors import KNeighborsClassifier
       from sklearn.tree import DecisionTreeClassifier
       from sklearn.ensemble import RandomForestClassifier, __
        →GradientBoostingClassifier, VotingClassifier
       from sklearn.discriminant_analysis import LinearDiscriminantAnalysis
       # Importing the dataset (Link - https://archive.ics.uci.edu/ml/datasets/
       → Online+Shoppers+Purchasing+Intention+Dataset)
       data = pd.read_csv("online_shoppers_intention.csv", header = 0)
```

1.2 STEP 1 : Data Cleaning (if necessary)

We can have a quick look at the data type in each column of our dataset to make sure if there are any missing values.

[92]: data.dtypes [92]: Administrative int64 Administrative_Duration float64 Informational int64 Informational_Duration float64 ${\tt ProductRelated}$ int64 ProductRelated Duration float64 BounceRates float64 ExitRates float64 PageValues float64 SpecialDay float64 Month object OperatingSystems int64 Browser int64 int64 Region TrafficType int64 VisitorType object Weekend bool Revenue bool dtype: object

Month and VisitorType are object type, we can quickly check if there is any missing values by counting the values.

```
[93]: print(data['Month'].value counts())
      print(data['VisitorType'].value_counts())
              3364
     May
     Nov
              2998
     Mar
              1907
     Dec
              1727
     Oct
               549
     Sep
               448
               433
     Aug
               432
     Jul
               288
     June
```

Name: Month, dtype: int64
Returning_Visitor 10551
New_Visitor 1694
Other 85

184

Feb

Name: VisitorType, dtype: int64

1.3 STEP 2: Data preprocessing

As we have categorical features in our dataset, we need to encode them before so we can use them in our analysis later.

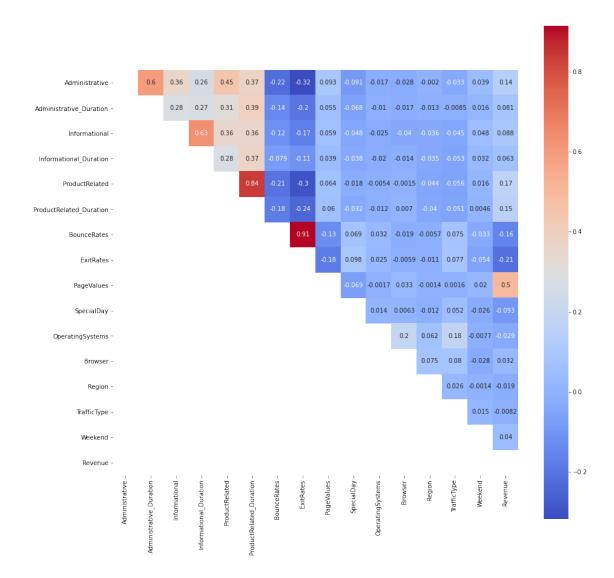
```
[94]: column_trans =
       →make_column_transformer((OneHotEncoder(),['Month','OperatingSystems','Browser','VisitorType
      # Scaler
      scalar = MinMaxScaler()
      # Purchased
      dataset_p = data[data.Revenue==True]
      # Not Purchased
      dataset_np = data[data.Revenue==False]
      # Downsampled Dataset
      dataset_p_down = resample(dataset_p,replace=False,n_samples=1000)
      dataset_np_down = resample(dataset_np,replace=False,n_samples=5000)
      dataset = pd.concat([dataset_p_down,dataset_np_down])
      # Identifying the class label
      X = dataset.drop(columns=['Revenue'])
      y = dataset['Revenue']
      # Encoding categorical features
      column_trans.fit(X)
      X = column_trans.transform(X)
      # Creating training and testing set
      X_train, X_test, y_train, y_test = train_test_split(X,y,test_size=0.
      \rightarrow25,random_state=0)
      # Center and normalize the data
      scalar.fit(X)
      X_train = scalar.transform(X_train)
      X_test = scalar.transform(X_test)
```

1.4 STEP 3: Data Visualisation

1.5 Features correlation matrix

To have an idea of correlation between our variables we can plot the correlation matrix.

[95]: <matplotlib.axes._subplots.AxesSubplot at 0x19a3ca1a0d0>



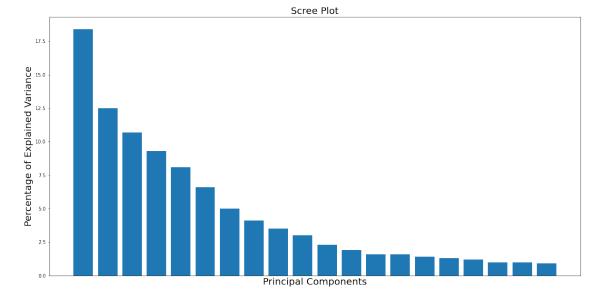
We see in the last column that the target is only correlated to a small number of variables in this dataset.

1.6 Principal Component Analysis

We can use principal component analysis to see if we can have a good representation of our dataset in two or three dimensions.

```
[107]: pca = PCA(n_components=20)
X_train_pca = pca.fit_transform(X_train)
per_var = np.round(pca.explained_variance_ratio_*100,decimals=1)
labels = [str(x) for x in range(1,len(per_var)+1)]
plt.rcParams['figure.figsize'] = (20, 10)
font=20
plt.bar(x=range(1,len(per_var)+1),height=per_var)
```

```
plt.tick_params(axis='x',which='both',bottom=False,top=False,labelbottom=False)
plt.ylabel('Percentage of Explained Variance', fontsize = font)
plt.xlabel('Principal Components', fontsize = font)
plt.title('Scree Plot', fontsize = font)
plt.show()
```

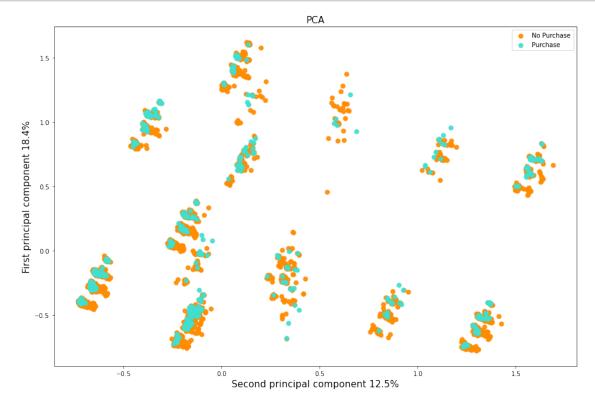


Because the percentage of explained variance decay slowly, it is not possible to represent well our dataset in two or three dimensions.

1.7 2D PCA Plot

We can have a look at our dataset in a 2D Plot.

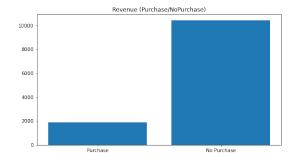
```
D2 = "Second principal component " + str(round(pca100[1] * 100,1)) + "%"
plt.ylabel(D1,fontsize=font)
plt.xlabel(D2,fontsize=font)
plt.rcParams['figure.figsize'] = (15, 10)
plt.show()
```

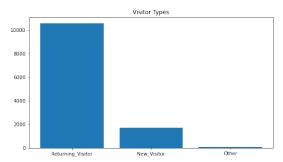


There are 12 clusters that may correspond to the 12 months.

1.8 Univariate Analysis

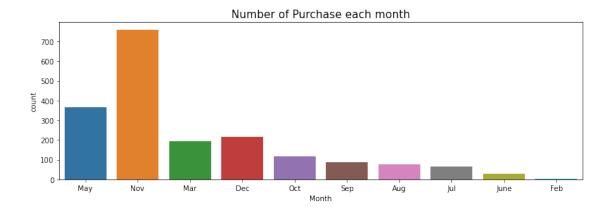
We can look at the dataset balance with a few bar plots.





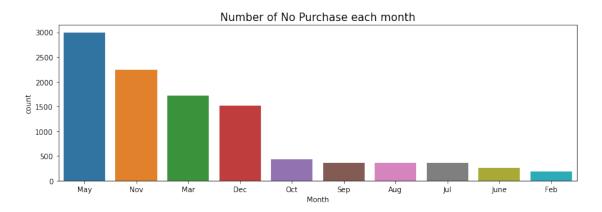
We have approximately 5 times more negative entries and most of our dataset is composed of Returning_Visitors

[84]: Text(0.5, 1.0, 'Number of Purchase each month')



The number of 'purchase' is very important in November, maybe it is because of Black Friday?;)

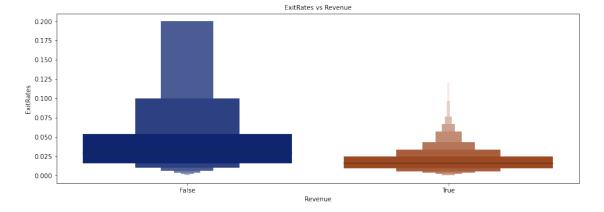
[85]: Text(0.5, 1.0, 'Number of No Purchase each month')



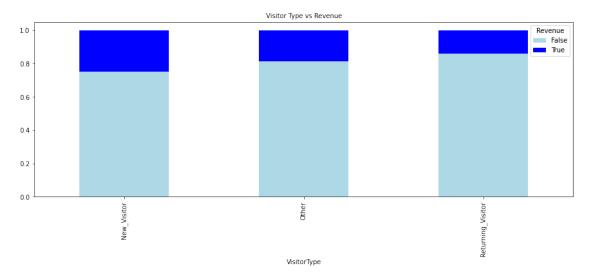
The number of "no purchase" sessions is more important in May, November, March and December, showing that there are more visits to the site these months.

1.9 Bivariate analysis

```
[100]: plt.rcParams['figure.figsize'] = (15, 5)
# exit rate vs raevenue
sns.boxenplot(data['Revenue'], data['ExitRates'], palette = 'dark')
plt.title('ExitRates vs Revenue', fontsize = 10)
plt.xlabel('Revenue', fontsize = 10)
plt.ylabel('ExitRates', fontsize = 10)
plt.show()
```

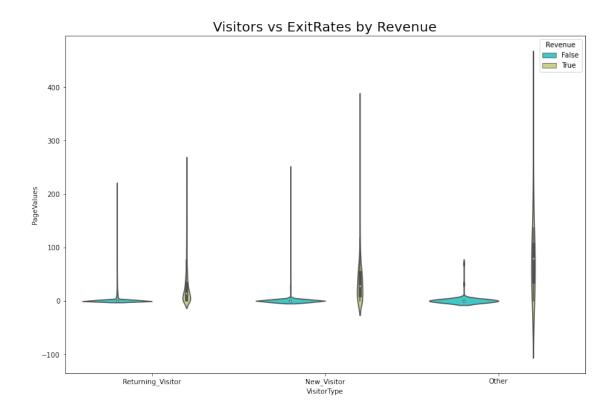


Differences in ExitRates are not that significant by Revenue. We can note that the ExitRates are a little lower when there is a 'Purchase'.



This crosstab shows us that the Visitor_Type has almost no influence on the number of Purchases.

1.10 Multivariate analysis



The violin plot is showing us the same pattern for each visitor type. Page Value for most of the entries are close to 0 when the Revenue is False. But the values are spread out when Revenue is True. This may come from the definition of the PageValue, which gives a value close to 0 to pages which did not generate a lot of revenue.

1.11 STEP 4: Building ML Model

1.12 Overview of a few model's performance

Let's compare a few algorithms that can be used for classification to see the performance of each ones.

```
[105]: classifiers = {
    "Naive Bayes": GaussianNB(),
    "Logistic Regression": LogisticRegression(),
    "K Nearest Neighbour": KNeighborsClassifier(),
    "Support Vector Classification": SVC(),
    "Decision Tree Classification": DecisionTreeClassifier(),
    "Stochastic Gradient Descent": SGDClassifier(),
    "Linear Discriminant Analysis": LinearDiscriminantAnalysis(),
    "Gradient Boosting Classification ": GradientBoostingClassifier(),
    "Random Forest Classification": RandomForestClassifier()
}
```

```
f, axes = plt.subplots(2, 5, figsize=(20, 5), sharey='row')
for i, (key, classifier) in enumerate(classifiers.items()):
    j = 0
    k = i
    if i>4:
        k = i-5
        j+=1
    y_pred = classifier.fit(X_train, y_train).predict(X_test)
    cf_matrix = confusion_matrix(y_test, y_pred)
    print(key, "\n Accuracy:",accuracy_score(y_test,y_pred),"\n_
 →F-score",f1_score(y_test,y_pred))
    disp = ConfusionMatrixDisplay(cf_matrix,
                                   display_labels=["Not Purchased", "Purchased"])
    disp.plot(ax=axes[j][k], xticks_rotation=45)
    disp.ax_.set_title(key)
    disp.im_.colorbar.remove()
    disp.ax_.set_xlabel('')
    if i!=0:
        disp.ax .set ylabel('')
f.text(0.43, -0.1, 'Predicted label', ha='left')
plt.subplots_adjust(wspace=0.40, hspace=1)
f.colorbar(disp.im_, ax=axes)
plt.show()
Naive Bayes
 Accuracy: 0.298
F-score 0.3122142390594383
Logistic Regression
 Accuracy: 0.872666666666667
 F-score 0.41230769230769226
C:\ProgramData\Anaconda3\lib\site-
packages\sklearn\linear_model\_logistic.py:762: ConvergenceWarning: lbfgs failed
to converge (status=1):
STOP: TOTAL NO. of ITERATIONS REACHED LIMIT.
Increase the number of iterations (max_iter) or scale the data as shown in:
    https://scikit-learn.org/stable/modules/preprocessing.html
Please also refer to the documentation for alternative solver options:
    https://scikit-learn.org/stable/modules/linear_model.html#logistic-
regression
 n_iter_i = _check_optimize_result(
K Nearest Neighbour
```

Accuracy: 0.842

F-score 0.2796352583586626 Support Vector Classification Accuracy: 0.8573333333333333 F-score 0.24647887323943657 Decision Tree Classification

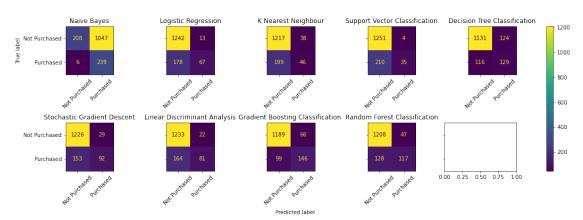
Accuracy: 0.84

F-score 0.5180722891566265 Stochastic Gradient Descent Accuracy: 0.878666666666667 F-score 0.5027322404371585 Linear Discriminant Analysis

Accuracy: 0.876

F-score 0.4655172413793104 Gradient Boosting Classification

Accuracy: 0.89



The four best performing ones are Random Forest, Gradient Boosting, Stochastic Gradient Descent and Decision Tree.

1.13 STEP 5: Model Tuning (Grid Search)

We will tune the hyperparameters of our four best performing algorithms to see if we can improve the accuracy and f-score. We have to tune our parameters by the F-score because our dataset is unbalanced.

1.14 Gradient Boosting

```
[15]: parameters = [{
          "loss":["deviance"],
          "learning_rate": [0.2,0.3,0.4],
          "min_samples_split": [0.01,0.1, 0.5],
          "min_samples_leaf": [0.0001,0.001, 0.01],
          "max_depth": [8,10,15],
          "max_features":["log2", "sqrt"],
          "criterion": ["friedman_mse", "mae"],
          "subsample": [0.7,0.8,0.9],
          "n_estimators": [10,20,30]
          }]
      gbm = GridSearchCV(GradientBoostingClassifier(), parameters, cv=5, __
       →n_jobs=-1,scoring='f1', verbose=True)
      gbm.fit(X_train,y_train)
     Fitting 5 folds for each of 2916 candidates, totalling 14580 fits
     [Parallel(n_jobs=-1)]: Using backend LokyBackend with 12 concurrent workers.
     [Parallel(n_jobs=-1)]: Done 26 tasks
                                                 | elapsed:
                                                                2.3s
     [Parallel(n_jobs=-1)]: Done 176 tasks
                                                 | elapsed:
                                                                4.8s
     [Parallel(n_jobs=-1)]: Done 576 tasks
                                                 | elapsed:
                                                                8.8s
     [Parallel(n_jobs=-1)]: Done 1276 tasks
                                                  | elapsed:
                                                                16.9s
     [Parallel(n_jobs=-1)]: Done 2176 tasks
                                                   | elapsed:
                                                                30.9s
     [Parallel(n_jobs=-1)]: Done 3276 tasks
                                                  | elapsed:
                                                               42.8s
     [Parallel(n_jobs=-1)]: Done 4576 tasks
                                                  | elapsed:
                                                                59.3s
     [Parallel(n_jobs=-1)]: Done 6076 tasks
                                                  | elapsed:
                                                              1.3min
     [Parallel(n_jobs=-1)]: Done 7566 tasks
                                                  | elapsed:
                                                              3.7min
     [Parallel(n_jobs=-1)]: Done 8516 tasks
                                                  | elapsed: 10.9min
     [Parallel(n_jobs=-1)]: Done 9566 tasks
                                                  | elapsed: 19.9min
     [Parallel(n_jobs=-1)]: Done 10716 tasks
                                                   | elapsed: 29.2min
     [Parallel(n_jobs=-1)]: Done 11966 tasks
                                                   | elapsed: 39.6min
     [Parallel(n_jobs=-1)]: Done 13316 tasks
                                                   | elapsed: 50.2min
     [Parallel(n_jobs=-1)]: Done 14580 out of 14580 | elapsed: 60.3min finished
[15]: GridSearchCV(cv=5, estimator=GradientBoostingClassifier(), n_jobs=-1,
                   param_grid=[{'criterion': ['friedman_mse', 'mae'],
                                 'learning_rate': [0.2, 0.3, 0.4],
                                 'loss': ['deviance'], 'max_depth': [8, 10, 15],
                                 'max_features': ['log2', 'sqrt'],
                                 'min_samples_leaf': [0.0001, 0.001, 0.01],
                                 'min_samples_split': [0.01, 0.1, 0.5],
                                 'n_estimators': [10, 20, 30],
                                 'subsample': [0.7, 0.8, 0.9]}],
                   scoring='f1', verbose=True)
[16]: print(gbm.best_params_)
```

```
{'criterion': 'friedman_mse', 'learning_rate': 0.2, 'loss': 'deviance',
     'max_depth': 10, 'max_features': 'sqrt', 'min_samples_leaf': 0.0001,
     'min_samples_split': 0.1, 'n_estimators': 30, 'subsample': 0.7}
[18]: # Gradient boosting with best parameters
      gs_gbm = GradientBoostingClassifier(
          criterion='friedman_mse',
          learning_rate=0.2,
          loss='deviance',
          max_depth=10,
          max features='sqrt',
          min_samples_leaf= 0.0001,
          min_samples_split= 0.1,
          n_{estimators} = 30,
          subsample = 0.7
      )
      gs_gbm.fit(X_train, y_train)
      gs_gbm.score(X_test,y_test)
```

[18]: 0.892666666666667

1.15 Stochastic gradient descent

Fitting 5 folds for each of 4608 candidates, totalling 23040 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 12 concurrent workers.
[Parallel(n_jobs=-1)]: Done 28 tasks
                                           | elapsed:
                                                         0.2s
[Parallel(n_jobs=-1)]: Done 952 tasks
                                           | elapsed:
                                                         5.7s
[Parallel(n_jobs=-1)]: Done 1828 tasks
                                            | elapsed:
                                                         13.3s
[Parallel(n_jobs=-1)]: Done 3224 tasks
                                            | elapsed:
                                                         24.6s
[Parallel(n_jobs=-1)]: Done 5024 tasks
                                            | elapsed:
                                                         39.9s
[Parallel(n_jobs=-1)]: Done 7292 tasks
                                            | elapsed:
                                                         56.8s
[Parallel(n_jobs=-1)]: Done 9848 tasks
                                            | elapsed:
                                                        1.2min
[Parallel(n_jobs=-1)]: Done 13368 tasks
                                             | elapsed: 1.6min
```

```
[Parallel(n_jobs=-1)]: Done 16992 tasks | elapsed: 2.0min
     [Parallel(n_jobs=-1)]: Done 23040 out of 23040 | elapsed: 2.5min finished
[18]: GridSearchCV(cv=5, estimator=SGDClassifier(), n_jobs=-1,
                   param grid=[{'alpha': [0.0001, 0.001, 0.01, 0.1],
                                'class_weight': [{0: 0.5, 1: 0.5}, {0: 0.6, 1: 0.4},
                                                 \{0: 0.4, 1: 0.6\}, \{0: 0.3, 1: 0.7\}\},\
                                'eta0': [1, 10],
                                'learning_rate': ['constant', 'optimal', 'invscaling',
                                                  'adaptive'],
                                'loss': ['hinge', 'log', 'squared_hinge',
                                          'perceptron'],
                                'max_iter': [100, 200, 300],
                                'penalty': ['elasticnet', 'l1', 'l2']}],
                   scoring='f1', verbose=True)
[35]: print(sgd.best_params_)
     {'alpha': 0.001, 'class_weight': {1: 0.7, 0: 0.3}, 'eta0': 10, 'learning_rate':
     'adaptive', 'loss': 'perceptron', 'max_iter': 300, 'penalty': 'elasticnet'}
[19]: # Stochastic gradient descent with best parameters
      gs_sgd = SGDClassifier(alpha =0.001,
                             class_weight ={1: 0.7, 0: 0.3},
                             eta0 =10,
                             learning_rate = 'adaptive',
                             loss= 'perceptron',
                             max iter=300,
                             penalty= 'elasticnet')
      gs_sgd.fit(X_train, y_train)
      gs_sgd.score(X_test,y_test)
```

[19]: 0.88466666666667

1.16 Random Forest

```
cv=5,
                        n_jobs=-1,
                        scoring='f1',
                        verbose=True)
      rf.fit(X_train,y_train)
     Fitting 5 folds for each of 3600 candidates, totalling 18000 fits
     [Parallel(n_jobs=-1)]: Using backend LokyBackend with 12 concurrent workers.
     [Parallel(n_jobs=-1)]: Done 26 tasks
                                                 | elapsed:
                                                               7.0s
     [Parallel(n_jobs=-1)]: Done 176 tasks
                                                 | elapsed:
                                                              47.5s
     [Parallel(n_jobs=-1)]: Done 426 tasks
                                                 | elapsed: 2.1min
     [Parallel(n_jobs=-1)]: Done 776 tasks
                                                 | elapsed: 3.7min
     [Parallel(n_jobs=-1)]: Done 1226 tasks
                                                  | elapsed: 6.0min
     [Parallel(n_jobs=-1)]: Done 1776 tasks
                                                  | elapsed: 9.1min
     [Parallel(n_jobs=-1)]: Done 2426 tasks
                                                  | elapsed: 13.1min
     [Parallel(n_jobs=-1)]: Done 3176 tasks
                                                  | elapsed: 17.5min
     [Parallel(n jobs=-1)]: Done 4026 tasks
                                                  | elapsed: 23.2min
     [Parallel(n_jobs=-1)]: Done 4976 tasks
                                                  | elapsed: 28.4min
     [Parallel(n jobs=-1)]: Done 6026 tasks
                                                  | elapsed: 34.0min
     [Parallel(n_jobs=-1)]: Done 7176 tasks
                                                  | elapsed: 41.6min
     [Parallel(n_jobs=-1)]: Done 8426 tasks
                                                  | elapsed: 49.7min
     [Parallel(n_jobs=-1)]: Done 9776 tasks
                                                  | elapsed: 57.3min
     [Parallel(n_jobs=-1)]: Done 11226 tasks
                                                   | elapsed: 66.1min
     [Parallel(n_jobs=-1)]: Done 12776 tasks
                                                   | elapsed: 77.0min
     [Parallel(n_jobs=-1)]: Done 14426 tasks
                                                   | elapsed: 86.8min
     [Parallel(n_jobs=-1)]: Done 16176 tasks
                                                   | elapsed: 98.8min
     [Parallel(n_jobs=-1)]: Done 18000 out of 18000 | elapsed: 117.3min finished
[21]: GridSearchCV(cv=5, estimator=RandomForestClassifier(), n_jobs=-1,
                   param_grid=[{'bootstrap': [True, False],
                                'criterion': ['gini', 'entropy'],
                                'max_depth': [5, 50, 100],
                                'max_features': ['auto', 'sqrt'],
                                'min samples leaf': [1, 5, 10, 15, 20],
                                'min_samples_split': [5, 10, 15, 20, 25, 30],
                                'n_estimators': [200, 400, 600, 800, 1000]}],
                   scoring='f1', verbose=True)
[40]: print(rf.best_params_)
     {'bootstrap': False, 'criterion': 'entropy', 'max_depth': 100, 'max_features':
     'sqrt', 'min_samples_leaf': 1, 'min_samples_split': 25, 'n_estimators': 800}
[20]: # Random forest with best parameters
      gs_rf = RandomForestClassifier(bootstrap=False,
                                     criterion='entropy',
                                     max_depth= 100,
```

[20]: 0.9

1.17 Decision Tree

{'criterion': 'gini', 'max_depth': 1, 'min_samples_leaf': 1,

```
min_samples_split=2,)
gs_dt.fit(X_train, y_train)
gs_dt.score(X_test,y_test)
```

[21]: 0.8913333333333333

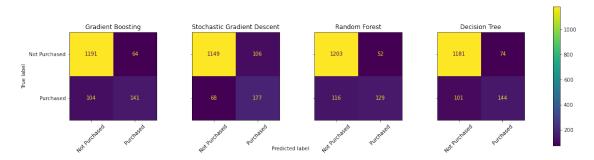
1.18 STEP 6: Ensemble Model Building

We will now compare our four model's performance.

```
[104]: classifiers = {
           "Gradient Boosting": gs_gbm,
           "Stochastic Gradient Descent": gs_sgd,
           "Random Forest": gs_rf,
           "Decision Tree": gs_dt
       }
       f, axes = plt.subplots(1, 4, figsize=(20, 5), sharey='row')
       for i, (key, classifier) in enumerate(classifiers.items()):
           y_pred = classifier.fit(X_train, y_train).predict(X_test)
           cf_matrix = confusion_matrix(y_test, y_pred)
           print(key, " \n Accuracy: ",accuracy_score(y_test,y_pred), "\n_
        →F-score",f1_score(y_test,y_pred))
           disp = ConfusionMatrixDisplay(cf_matrix,
                                         display labels=["Not Purchased", "Purchased"])
           disp.plot(ax=axes[i], xticks_rotation=45)
           disp.ax_.set_title(key)
           disp.im_.colorbar.remove()
           disp.ax_.set_xlabel('')
           if i!=0:
               disp.ax_.set_ylabel('')
       f.text(0.4, 0.1, 'Predicted label', ha='left')
       plt.subplots adjust(wspace=0.40, hspace=0.1)
       f.colorbar(disp.im_, ax=axes)
       plt.show()
```

Gradient Boosting
Accuracy: 0.888
F-score 0.6266666666666667
Stochastic Gradient Descent
Accuracy: 0.884
F-score 0.6704545454545454
Random Forest
Accuracy: 0.888
F-score 0.6056338028169014

Decision Tree



Now we will make a model out of our three best performing ones.

Accuracy: 0.892666666666667 F-score 0.6567164179104478

1.19 STEP 7 : Export

1.19.1 Exporting files for the API

In order to make our API we need to export all the processing our model. This will allow us to process our new data and make a prediction.

```
[82]: pickle.dump(ensemble, open('Flask_restful_api/model.pickle', 'wb'))
pickle.dump(scalar, open('Flask_restful_api/scaler.pickle', 'wb'))
pickle.dump(column_trans, open('Flask_restful_api/column_trans.pickle', 'wb'))
```