Kevin Renois

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Dear Hiring Manager:

Please find attached my application for Functional Associate Consultant position at Oracle in Austin, TX. I believe that my set of experiences and skills make me a great fit for this position. In the past three years since graduating from college, I have exhibited exceptional initiative, leadership, and problem-solving abilities – all skills that are crucial for success as a Functional Associate Consultant on the Oracle NetSuite team. Please allow me to explain how I could add value in this role.

I attended Baylor University and graduated in 2016 with a Bachelor’s of Business Administration in Entrepreneurship and Public Administration. After graduating, I stayed in Waco and successfully pitched to leadership in the local government and at the university to collaboratively create and fund a new position for me. My job was to analyze and map the system of resources for startups in the city, report my findings to the Mayor of Waco and the COO of Baylor, and to work directly with those startups to ensure they were properly connecting to the resources they needed. This developed into my co-leading the creation of a 501 (c) (3) non-profit company called Start Up Waco, focused on growing the local startup ecosystem as a form of economic development. By recruiting key leadership from the public, private, academic and nonprofit sectors, I became instrumental in the effort to bring a city together to support its entrepreneurs. My biggest project on the team was to lead the vision, design, and implementation of Hustle Co-Working, a 5,000 square foot co-working space and resource center for startups. I designed the revenue structure and all the programming having to do with the space. The project had a $750K budget which I helped raise from a local government grant.

Through these experiences, I developed excellent professional and interpersonal skills. I gained a keen sense for analyzing large amounts of information, finding gaps and inefficiencies, and identifying the best solutions to solve problems. I learned how to manage key relationships and expectations, and to communicate with managers, clients, and stakeholders in a concise and convincing manner.

These skills will directly translate into a Functional Associate Consultant role at Oracle. As a member of the team, I would be responsible for working directly with customers to assist them in the configuration of their NetSuite systems, and I would collaborate with internal teams to ensure that we design the best solutions for Oracle Clients. I believe the passion and energy that I applied in my previous roles would fit perfectly in this new capacity.

I welcome the chance to speak with you further about my capabilities. Thank you, and I look forward to hearing from you soon.

Gratefully,



Kevin Renois