

Supply Chain

June 25, 2025

1 Supply Chain Management

1.1 Project Overview

This project aims to perform a comprehensive analysis of a supply chain dataset to uncover key business insights and performance metrics across various operational dimensions. The dataset includes product information, sales performance, customer demographics, supplier data, manufacturing costs, transportation details, and quality control outcomes.

The objective of this analysis is to identify patterns, trends, and potential areas for optimization in the supply chain. Insights gained from this study will support data-driven decision-making in areas such as pricing strategy, inventory management, supplier evaluation, logistics planning, and quality assurance.

1.2 Dataset Overview

The dataset includes the following key features:

- **Product Information:** Product type, SKU, price, availability, and stock levels.
- **Sales & Revenue:** Number of products sold and total revenue generated.
- **Customer Demographics:** Gender and identity segments contributing to sales.
- **Manufacturing Data:** Production volumes and associated manufacturing costs.
- **Logistics & Transportation:** Shipping carriers, transportation modes, routes, and transportation costs.
- **Supplier Details:** Supplier name and location.
- **Quality Control:** Inspection results and defect rates.

1.3 Key Analytical Goals

- Measure sales and revenue performance by product type and customer demographics.
- Examine pricing effectiveness and its impact on product sales.
- Evaluate supplier contributions and manufacturing cost efficiency.
- Analyze transportation modes and routes in relation to shipping costs.

- Investigate quality metrics including inspection outcomes and defect rates.
- Compare performance metrics across different regional locations.

1.3.1 Load Required libraries

```
[53]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

1.3.2 Load Data From CSV File

```
[2]: df = pd.read_csv("supply_chain_data.csv")
df.head(10)
```

```
[2]:  Product type  SKU      Price  Availability  Number of products sold \
0      haircare  SKU0  69.808006             55             802
1      skincare  SKU1  14.843523             95             736
2      haircare  SKU2  11.319683             34              8
3      skincare  SKU3  61.163343             68             83
4      skincare  SKU4   4.805496             26            871
5      haircare  SKU5   1.699976             87            147
6      skincare  SKU6   4.078333             48             65
7      cosmetics  SKU7  42.958384             59            426
8      cosmetics  SKU8  68.717597             78            150
9      skincare  SKU9  64.015733             35            980
```

```
Revenue generated  Customer demographics  Stock levels  Lead times \
0      8661.996792             Non-binary             58             7
1      7460.900065             Female             53            30
2      9577.749626             Unknown              1            10
3      7766.836426             Non-binary             23            13
4      2686.505152             Non-binary              5              3
5      2828.348746             Non-binary             90            27
6      7823.476560             Male              11            15
7      8496.103813             Female             93            17
8      7517.363211             Female              5            10
9      4971.145988             Unknown             14            27
```

```
Order quantities  ...  Location  Lead time  Production volumes \
0              96  ...    Mumbai           29             215
1              37  ...    Mumbai           23             517
2              88  ...    Mumbai           12             971
3              59  ...   Kolkata           24             937
4              56  ...     Delhi            5             414
5              66  ...  Bangalore           10             104
6              58  ...   Kolkata           14             314
```

7	11	...	Bangalore	22	564
8	15	...	Mumbai	13	769
9	83	...	Chennai	29	963

	Manufacturing lead time	Manufacturing costs	Inspection results	\
0	29	46.279879	Pending	
1	30	33.616769	Pending	
2	27	30.688019	Pending	
3	18	35.624741	Fail	
4	3	92.065161	Fail	
5	17	56.766476	Fail	
6	24	1.085069	Pending	
7	1	99.466109	Fail	
8	8	11.423027	Pending	
9	23	47.957602	Pending	

	Defect rates	Transportation modes	Routes	Costs
0	0.226410	Road	Route B	187.752075
1	4.854068	Road	Route B	503.065579
2	4.580593	Air	Route C	141.920282
3	4.746649	Rail	Route A	254.776159
4	3.145580	Air	Route A	923.440632
5	2.779194	Road	Route A	235.461237
6	1.000911	Sea	Route A	134.369097
7	0.398177	Road	Route C	802.056312
8	2.709863	Sea	Route B	505.557134
9	3.844614	Rail	Route B	995.929461

[10 rows x 24 columns]

1.3.3 Data Inspection

```
[3]: # Get all columns name
df.columns
```

```
[3]: Index(['Product type', 'SKU', 'Price', 'Availability',
          'Number of products sold', 'Revenue generated', 'Customer demographics',
          'Stock levels', 'Lead times', 'Order quantities', 'Shipping times',
          'Shipping carriers', 'Shipping costs', 'Supplier name', 'Location',
          'Lead time', 'Production volumes', 'Manufacturing lead time',
          'Manufacturing costs', 'Inspection results', 'Defect rates',
          'Transportation modes', 'Routes', 'Costs'],
          dtype='object')
```

```
[4]: #Drop un-usefull columns and update main data frame
df.drop(['Lead times', 'Lead time', 'Shipping times', 'Manufacturing lead_
↪time'],axis=1,inplace=True)
```

```
[5]: df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 100 entries, 0 to 99
Data columns (total 20 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   Product type                          100 non-null    object
1   SKU                                   100 non-null    object
2   Price                                100 non-null    float64
3   Availability                          100 non-null    int64
4   Number of products sold              100 non-null    int64
5   Revenue generated                    100 non-null    float64
6   Customer demographics                100 non-null    object
7   Stock levels                         100 non-null    int64
8   Order quantities                     100 non-null    int64
9   Shipping carriers                    100 non-null    object
10  Shipping costs                       100 non-null    float64
11  Supplier name                        100 non-null    object
12  Location                             100 non-null    object
13  Production volumes                   100 non-null    int64
14  Manufacturing costs                  100 non-null    float64
15  Inspection results                   100 non-null    object
16  Defect rates                         100 non-null    float64
17  Transportation modes                 100 non-null    object
18  Routes                              100 non-null    object
19  Costs                               100 non-null    float64
dtypes: float64(6), int64(5), object(9)
memory usage: 15.8+ KB
```

```
[6]: df.isnull().sum()
```

```
[6]: Product type      0
SKU                  0
Price                0
Availability          0
Number of products sold  0
Revenue generated    0
Customer demographics  0
Stock levels         0
Order quantities     0
Shipping carriers     0
Shipping costs       0
Supplier name        0
Location             0
Production volumes   0
Manufacturing costs  0
Inspection results   0
```

```

Defect rates          0
Transportation modes  0
Routes                0
Costs                 0
dtype: int64

```

```
[7]: df.describe()
```

```

[7]:
      Price  Availability  Number of products sold  Revenue generated \
count  100.000000      100.000000          100.000000          100.000000
mean   49.462461       48.400000          460.990000          5776.048187
std    31.168193       30.743317          303.780074          2732.841744
min     1.699976        1.000000           8.000000          1061.618523
25%    19.597823       22.750000          184.250000          2812.847151
50%    51.239831       43.500000          392.500000          6006.352023
75%    77.198228       75.000000          704.250000          8253.976921
max    99.171329      100.000000          996.000000          9866.465458

```

```

      Stock levels  Order quantities  Shipping costs  Production volumes \
count  100.000000      100.000000      100.000000      100.000000
mean   47.770000       49.220000       5.548149       567.840000
std    31.369372       26.784429       2.651376       263.046861
min     0.000000        1.000000       1.013487       104.000000
25%    16.750000       26.000000       3.540248       352.000000
50%    47.500000       52.000000       5.320534       568.500000
75%    73.000000       71.250000       7.601695       797.000000
max    100.000000      96.000000       9.929816       985.000000

```

```

      Manufacturing costs  Defect rates  Costs
count          100.000000      100.000000  100.000000
mean           47.266693       2.277158  529.245782
std            28.982841       1.461366  258.301696
min             1.085069       0.018608  103.916248
25%            22.983299       1.009650  318.778455
50%            45.905622       2.141863  520.430444
75%            68.621026       3.563995  763.078231
max            99.466109       4.939255  997.413450

```

2 Exploratory Analysis

2.0.1 Product Type Sales Performance

```

[178]: plt.margins(0.3)

sold = df.groupby('Product type')['Number of products sold'].sum().
        reset_index().sort_values(by='Number of products sold')

```

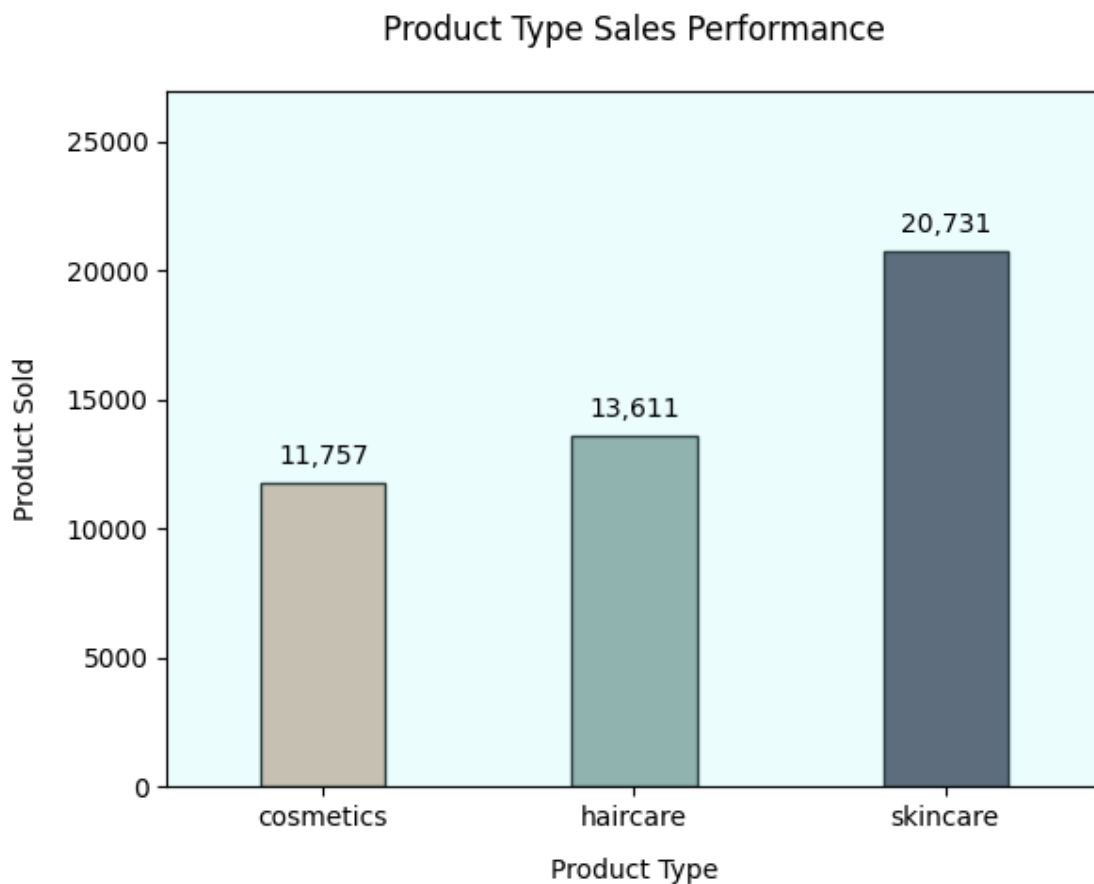
```

ax = sns.barplot(data = sold,
                  x = "Product type",
                  y = "Number of products sold",
                  palette = ['#c8c2ae', '#8ab9b5', '#586d83'],
                  hue = "Product type",
                  errorbar = None,
                  width = 0.4,
                  edgecolor="#2b4141")

ax.set_facecolor("#ebfdd")
ax.set_title('Product Type Sales Performance',y=1.05)
ax.set_xlabel('Product Type',labelpad=10)
ax.set_ylabel('Product Sold',labelpad=10)

for container in ax.containers:
    ax.bar_label(container,fmt='{:, .0f}',padding=5)
plt.savefig('sale.png')
plt.show()

```



The bar chart illustrates the total number of units sold for three product type: **cosmetics**, **haircare**, and **skincare**.

- **Skincare** products achieved the highest sales volume, with **20,731** units sold, indicating strong consumer demand in this category.
- **Haircare** followed with **13,611** units sold, showing moderate market performance.
- **Cosmetics** registered the lowest sales among the three, with **11,757** units sold.

This data highlights a clear consumer preference for skincare products, significantly outperforming both haircare and cosmetics. The insights suggest potential for increased investment or marketing focus on the skincare category to further leverage its market traction. and For both Haircare and Cosmetics, a dual approach of strategic niche identification and aggressive, targeted promotions is crucial for revenue growth.

2.0.2 Revenue Contribution by Product Type

```
[179]: plt.margins(0.3)

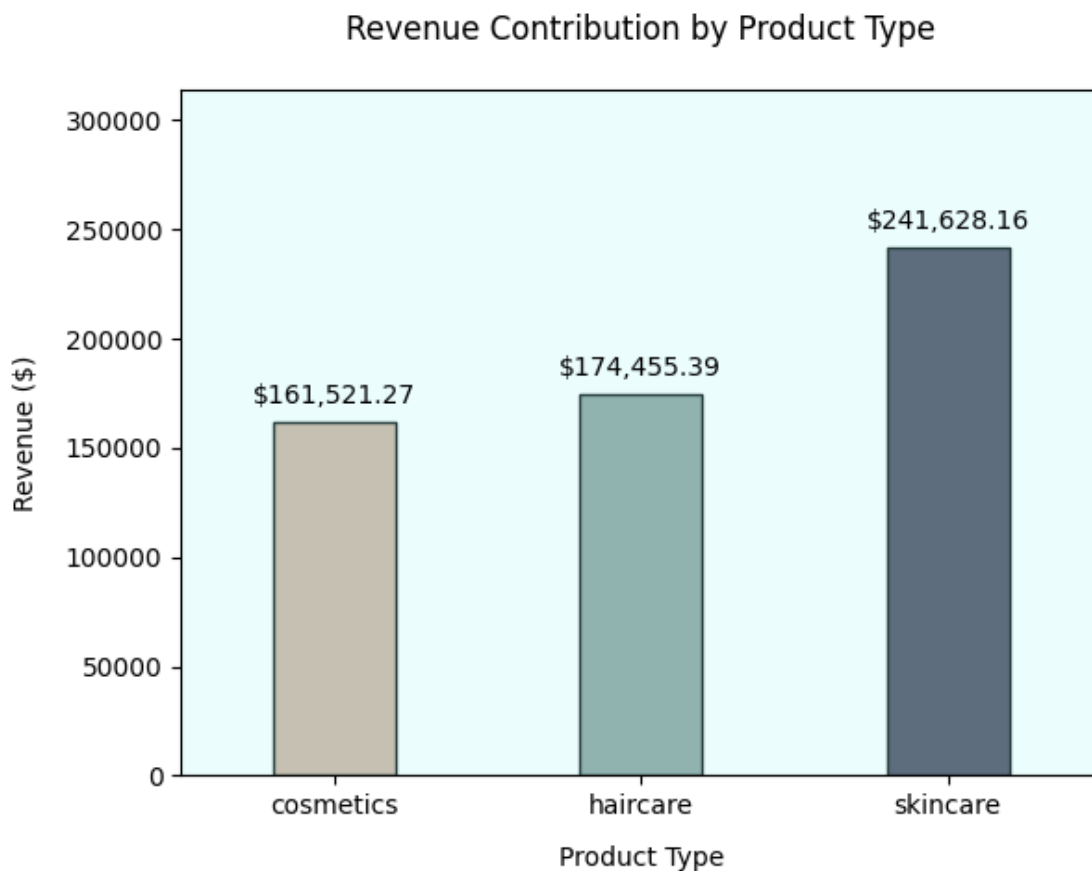
revenue = df.groupby('Product type')['Revenue generated'].sum().reset_index().
    ↪sort_values(by='Revenue generated')

ax = sns.barplot(data = revenue,
                 x = "Product type",
                 y = "Revenue generated",
                 palette = ['#c8c2ae', '#8ab9b5', '#586d83'],
                 hue = "Product type",
                 errorbar = None,
                 width = 0.4,
                 edgecolor="#2b4141")

ax.set_facecolor("#ebfdfd")
ax.set_title('Revenue Contribution by Product Type',y=1.05)
ax.set_xlabel('Product Type',labelpad=10)
ax.set_ylabel('Revenue ($)',labelpad=10)

for container in ax.containers:
    ax.bar_label(container,fmt='${:,.2f}',padding=5)

plt.show()
```



The bar chart presents a clear picture of revenue distribution across three key product types: **cosmetics**, **haircare**, and **skincare**.

- **Skincare** products stand out, generating the highest revenue at **\$241,628.16** , which indicates robust consumer interest.
- **Haircare** products secured the second spot with **\$174,455.39**, reflecting a solid market presence.
- **Cosmetics** recorded the lowest revenue at **\$161,521.27**.

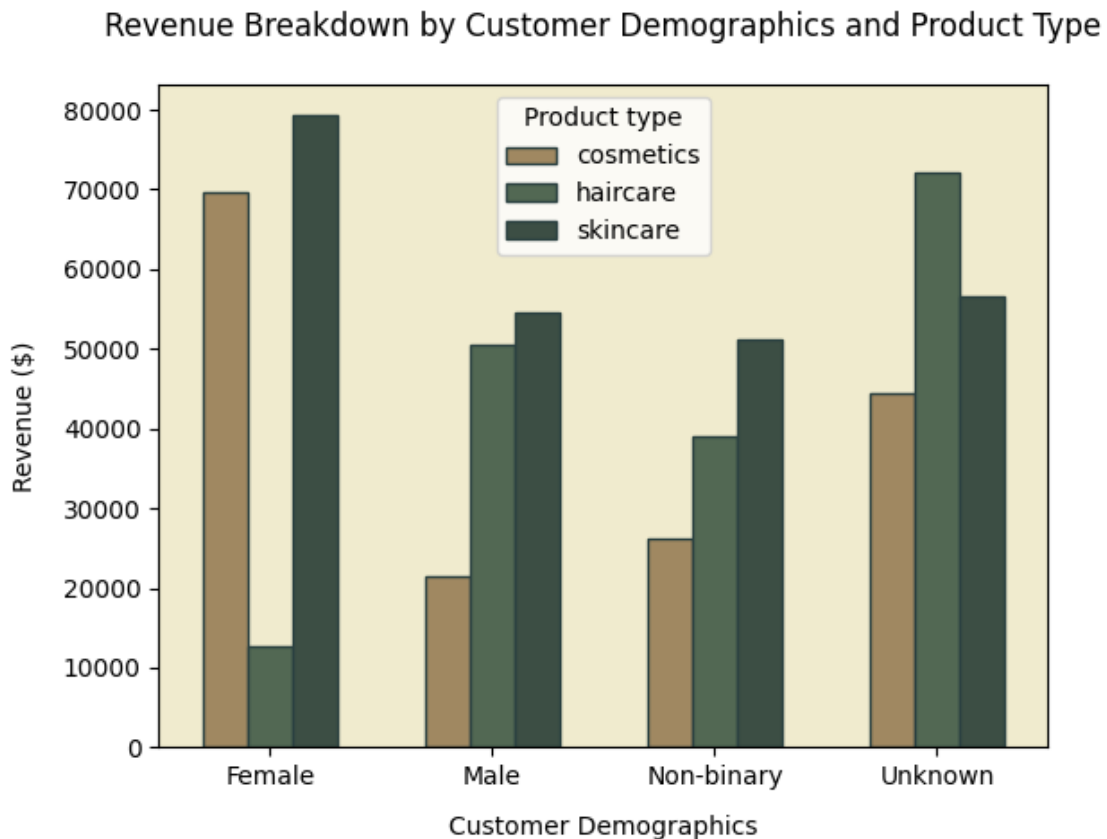
We've observed that skincare product sales and their corresponding revenue are dominant, surpassing both haircare and cosmetic categories. The insights suggest potential for increased investment or marketing focus on the skincare category to further leverage its market traction. and For both Haircare and Cosmetics, a dual approach of strategic niche identification and aggressive, targeted promotions is crucial for revenue growth.

2.0.3 Revenue Breakdown by Customer Demographics and Product Type

```
[135]: revenue = df.groupby(['Customer demographics', 'Product type'])['Revenue_↵
↵generated'].sum().reset_index()

ax = sns.barplot(data = revenue,
                 x = "Customer demographics",
                 y = "Revenue generated",
                 palette = ['#AA8B56', '#4E6C50', '#395144'],
                 hue = "Product type",
                 errorbar = None,
                 width = 0.6,
                 edgecolor="#2b4141")

ax.set_facecolor("#F0EBCE")
ax.set_title('Revenue Breakdown by Customer Demographics and Product Type',y=1.
↵05)
ax.set_xlabel('Customer Demographics',labelpad=10)
ax.set_ylabel('Revenue ($)',labelpad=10)
plt.show()
```



This clustered bar chart breaks down revenue by customer demographics (Female, Male, Non-binary, Unknown) across three product types: **Cosmetics**, **Haircare**, and **Skincare**.

Female customers are the primary revenue drivers, especially for Skincare and Cosmetics.

Male customers show higher revenue in Skincare and Haircare compared to cosmetics.

Non-binary and **Unknown** demographics contribute lower, but still noticeable, revenue across all categories, with Skincare being generally higher.

Overall, Skincare consistently generates high revenue across all known demographics, while Cosmetics is strong with Female customers and Haircare has a broader appeal.

The insights suggest to prioritize female-centric marketing for Cosmetics and Skincare and male marketing for Skincare. Capitalize on haircare's universal appeal by marketing it to a diverse customer base.

2.0.4 Relationship Between Price And Number Of Product Sold

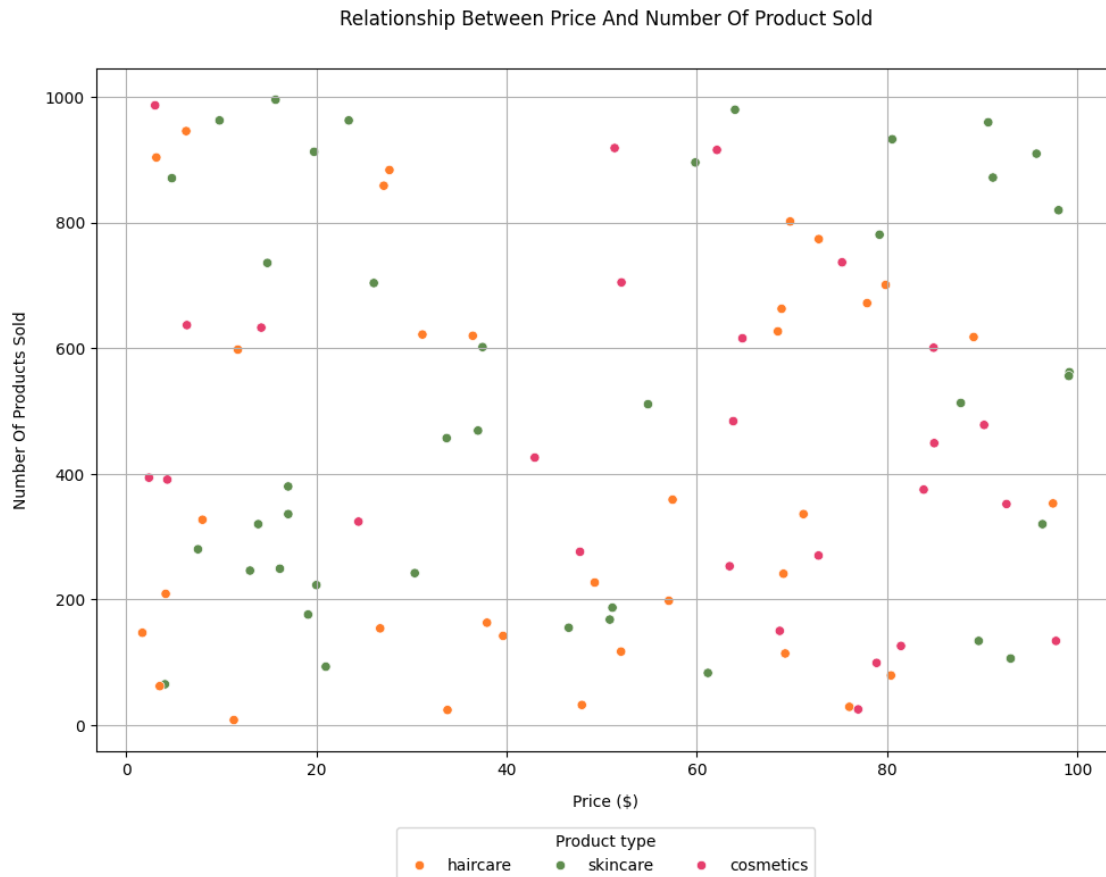
```
[136]: plt.figure(figsize=(10, 8))
ax = sns.scatterplot(data=df,
                    x='Price',
                    y='Number of products sold',
                    hue='Product type',
                    palette=['#FF7D29', '#5F8D4E', '#E63E6D'],)

sns.move_legend(
    ax, "lower center",
    bbox_to_anchor=(0.5, -0.20), ncol=3, title='Product type', frameon=True,
)

ax.set_title('Relationship Between Price And Number Of Product Sold',y=1.05)
ax.set_ylabel('Number Of Products Sold',labelpad=10)
ax.set_xlabel('Price ($)',labelpad=10)

plt.grid(True)
plt.tight_layout()
plt.show()

print(f"The correlation between Price and number of product sold is:␣
↪{df['Price'].corr(df['Number of products sold']):.4f}")
```



The correlation between Price and number of product sold is: 0.0057

2.0.5 Manufacturing Cost Breakdown by Supplier and Product

```
[143]: plt.figure(figsize = (10,10))
plt.subplot(2,1,1)
plt.margins(0.1)

manufacturing_cost_supplier = df.groupby('Supplier name')['Manufacturing_
costs'].sum().reset_index().sort_values(by="Manufacturing costs")

ax = sns.barplot(manufacturing_cost_supplier,
                 x = 'Supplier name',
                 y = 'Manufacturing costs',
                 palette = ['#b392b1', '#82809f', '#586d83', '#3b5862', '#2b4141'],
                 hue = "Supplier name",
                 errorbar = None,
                 width = 0.4,
                 edgecolor="#2b4141")
```

```

ax.set_facecolor("#ebfddfd")
ax.set_title('Supplier By Manufacturing Costs',y=1.05)
ax.set_xlabel('Supplier Name',labelpad=10)
ax.set_ylabel('Manufacturing Costs ($) ',labelpad=10)

for container in ax.containers:
    ax.bar_label(container,fmt='${:.2f}',padding=5)

plt.subplot(2,1,2)
plt.subplots_adjust(hspace=0.4)
plt.margins(0.1)

manufacturing_cost_product = df.groupby('Product type')['Manufacturing costs'].
    ↪sum().reset_index().sort_values(by="Manufacturing costs")

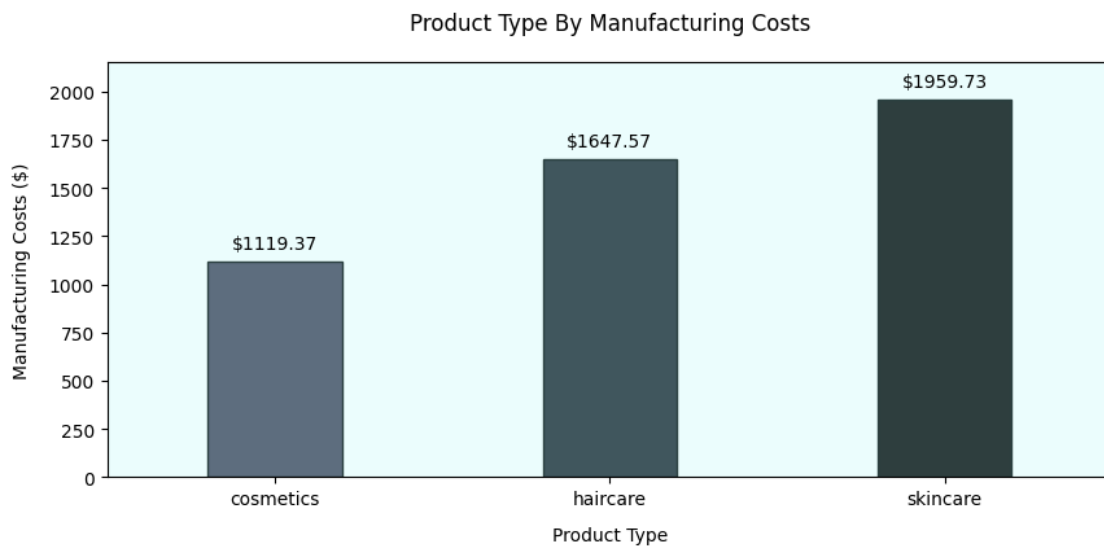
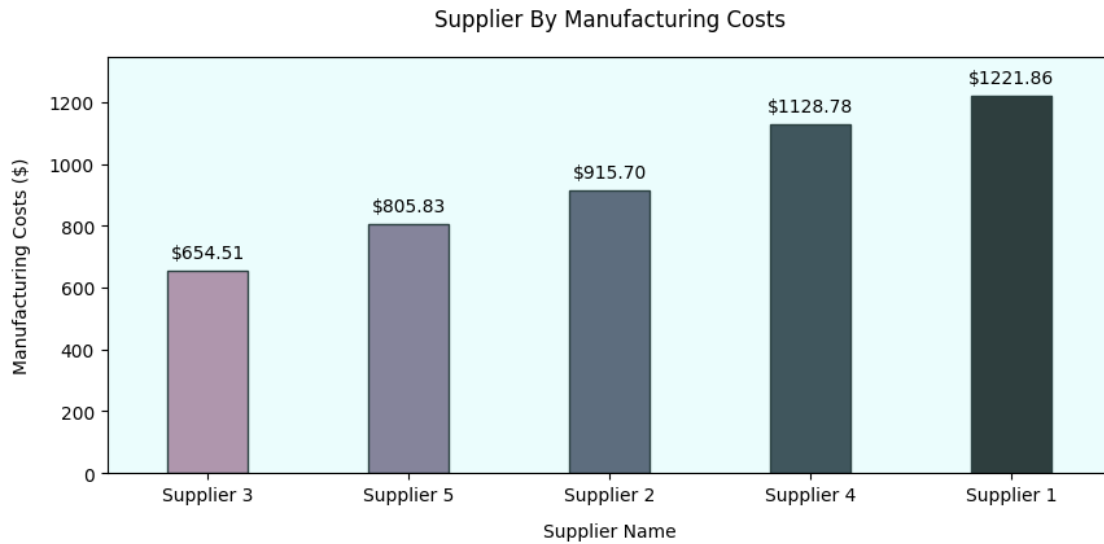
ax = sns.barplot(manufacturing_cost_product,
                 x = 'Product type',
                 y = 'Manufacturing costs',
                 palette = ['#586d83', '#3b5862', '#2b4141'],
                 hue = "Product type",
                 errorbar = None,
                 width = 0.4,
                 edgecolor="#2b4141")

ax.set_facecolor("#ebfddfd")
ax.set_title('Product Type By Manufacturing Costs',y=1.05)
ax.set_xlabel('Product Type',labelpad=10)
ax.set_ylabel('Manufacturing Costs ($) ',labelpad=10)

for container in ax.containers:
    ax.bar_label(container,fmt='${:.2f}',padding=5)

plt.show()

```

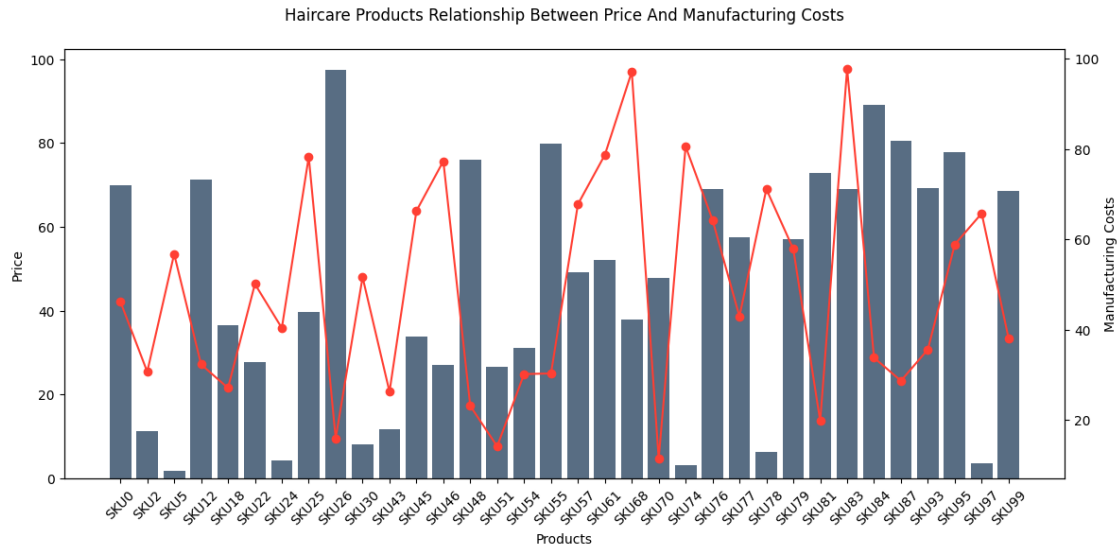


2.0.6 Price Vs Manufacturing Cost

```
[139]: product = df[df['Product type'] == "haircare"]
fig, ax1 = plt.subplots(figsize=(12, 6))
ax2 = ax1.twinx()
ax1.bar(product['SKU'], product['Price'],color="#586d83")
ax2.plot(product['SKU'], product['Manufacturing costs'], 'o-', color="#FF3F33" )

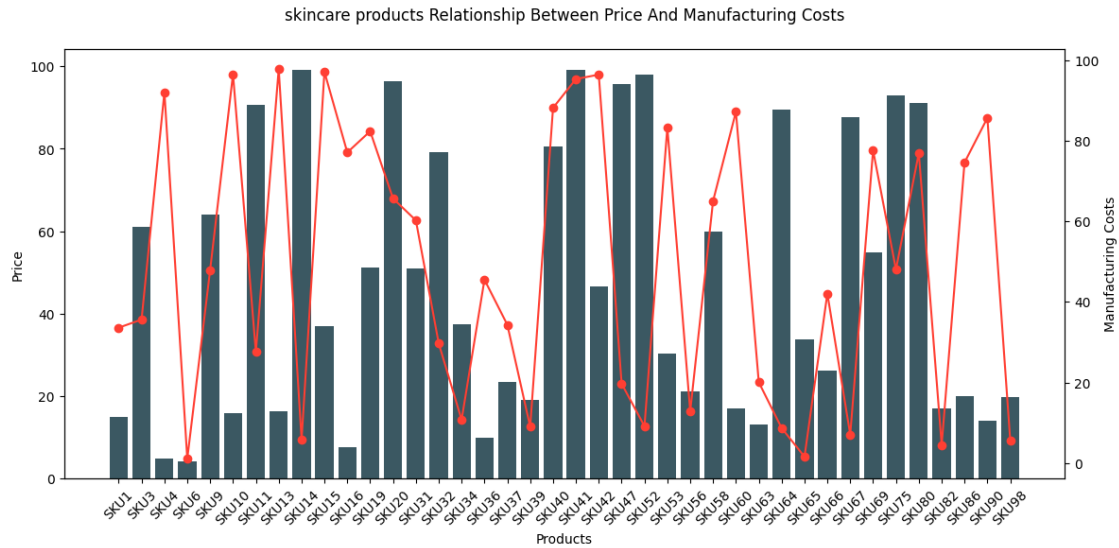
ax1.set_xlabel('Products')
ax1.tick_params(axis='x', labelbottom=True,rotation=45)
ax1.set_ylabel('Price')
ax2.set_ylabel('Manufacturing Costs')
```

```
plt.title('Haircare Products Relationship Between Price And Manufacturing_↵
↵Costs',y=1.05)
fig.tight_layout(h_pad=10)
plt.show()
```



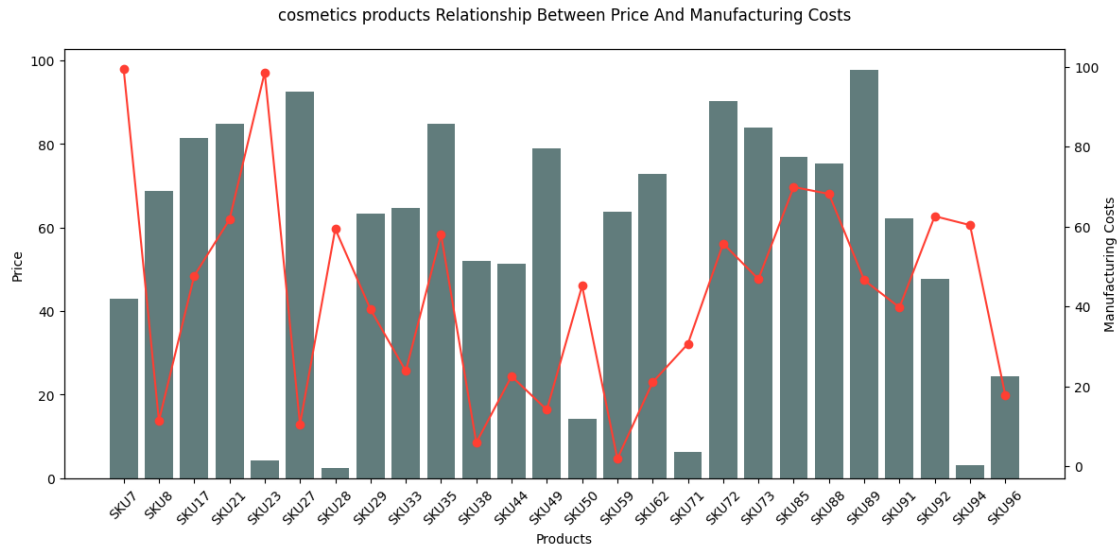
```
[140]: product = df[df['Product type'] == "skincare"]
fig, ax1 = plt.subplots(figsize=(12, 6))
ax2 = ax1.twinx()
ax1.bar(product['SKU'], product['Price'],color="#3b5862")
ax2.plot(product['SKU'], product['Manufacturing costs'], 'o-', color="#FF3F33" )

ax1.set_xlabel('Products')
ax1.tick_params(axis='x', labelbottom=True,rotation=45)
ax1.set_ylabel('Price')
ax2.set_ylabel('Manufacturing Costs')
plt.title('skincare products Relationship Between Price And Manufacturing_↵
↵Costs',y=1.05)
fig.tight_layout(h_pad=10)
plt.show()
```



```
[141]: product = df[df['Product type'] == "cosmetics"]
fig, ax1 = plt.subplots(figsize=(12, 6))
ax2 = ax1.twinx()
ax1.bar(product['SKU'], product['Price'],color="#617c7c")
ax2.plot(product['SKU'], product['Manufacturing costs'], 'o-', color="#FF3F33" )

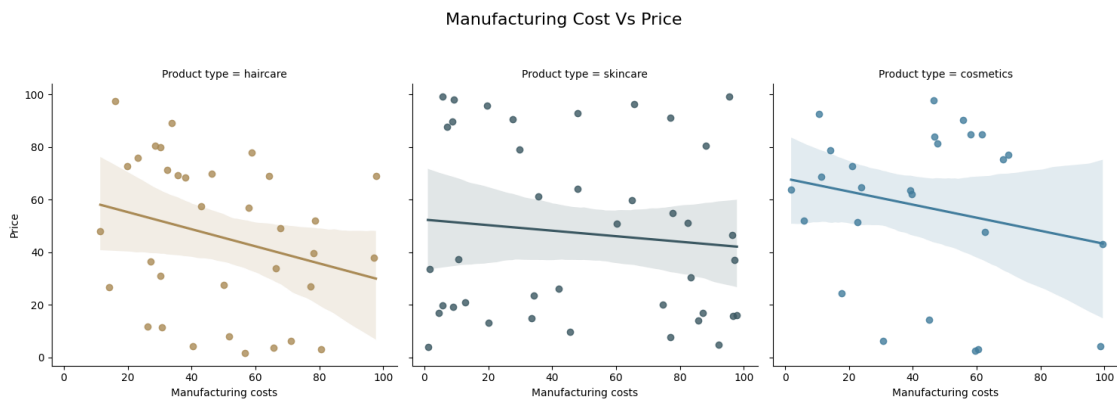
ax1.set_xlabel('Products')
ax1.tick_params(axis='x', labelbottom=True,rotation=45)
ax1.set_ylabel('Price')
ax2.set_ylabel('Manufacturing Costs')
plt.title('cosmetics products Relationship Between Price And Manufacturing_
↪Costs',y=1.05)
fig.tight_layout(h_pad=10)
plt.show()
```



2.0.7 Manufacturing Cost vs Price

```
[148]: ax = sns.lmplot(df,
                        x="Manufacturing costs",
                        y="Price",
                        hue="Product type",
                        col="Product type",
                        palette = ['#AA8B56', '#3b5862', '#427D9D'])

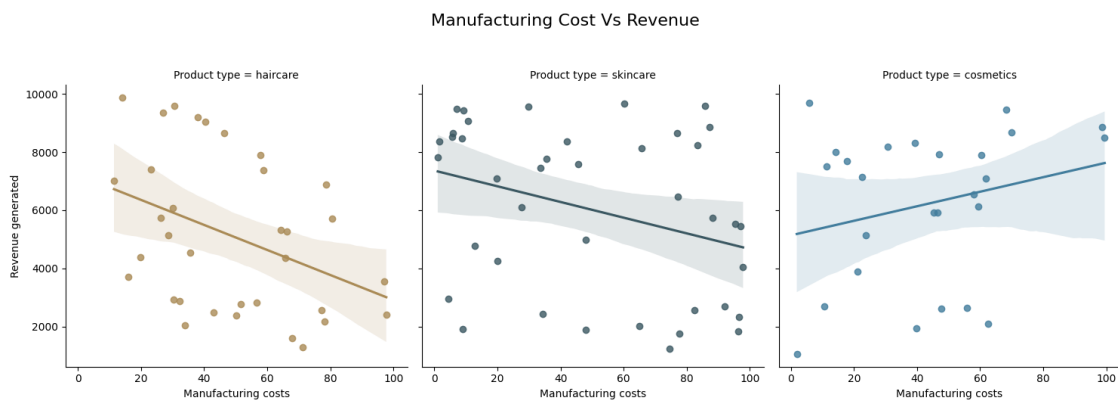
fig = ax.fig
fig.suptitle('Manufacturing Cost Vs Price', fontsize=16,y=1.05)
plt.tight_layout()
plt.show()
```



2.0.8 Manufacturing Cost vs Revenue

```
[147]: ax = sns.lmplot(df,
                    x="Manufacturing costs",
                    y="Revenue generated",
                    hue="Product type",
                    col="Product type",
                    palette = ['#AA8B56', '#3b5862', '#427D9D'])

fig = ax.fig
fig.suptitle('Manufacturing Cost Vs Revenue', fontsize=16,y=1.05)
plt.tight_layout()
plt.show()
```



2.0.9 Shipping Carrier By Shipping Cost

```
[149]: shipping_cost = df.groupby('Shipping carriers')['Shipping costs'].sum().
        ↪reset_index().sort_values(by="Shipping costs")

plt.margins(0.1)

ax = sns.barplot(shipping_cost,
                x = 'Shipping carriers',
                y = 'Shipping costs',
                palette = ['#9BBEC8', '#427D9D', '#164863'],
                hue = "Shipping carriers",
                errorbar = None,
                width = 0.4,
                edgecolor="#2b4141")

ax.set_facecolor("#DDF2FD")
ax.set_title('Shipping Carrier By Shipping Cost',y=1.05)
ax.set_xlabel('Shipping carriers',labelpad=10)
```

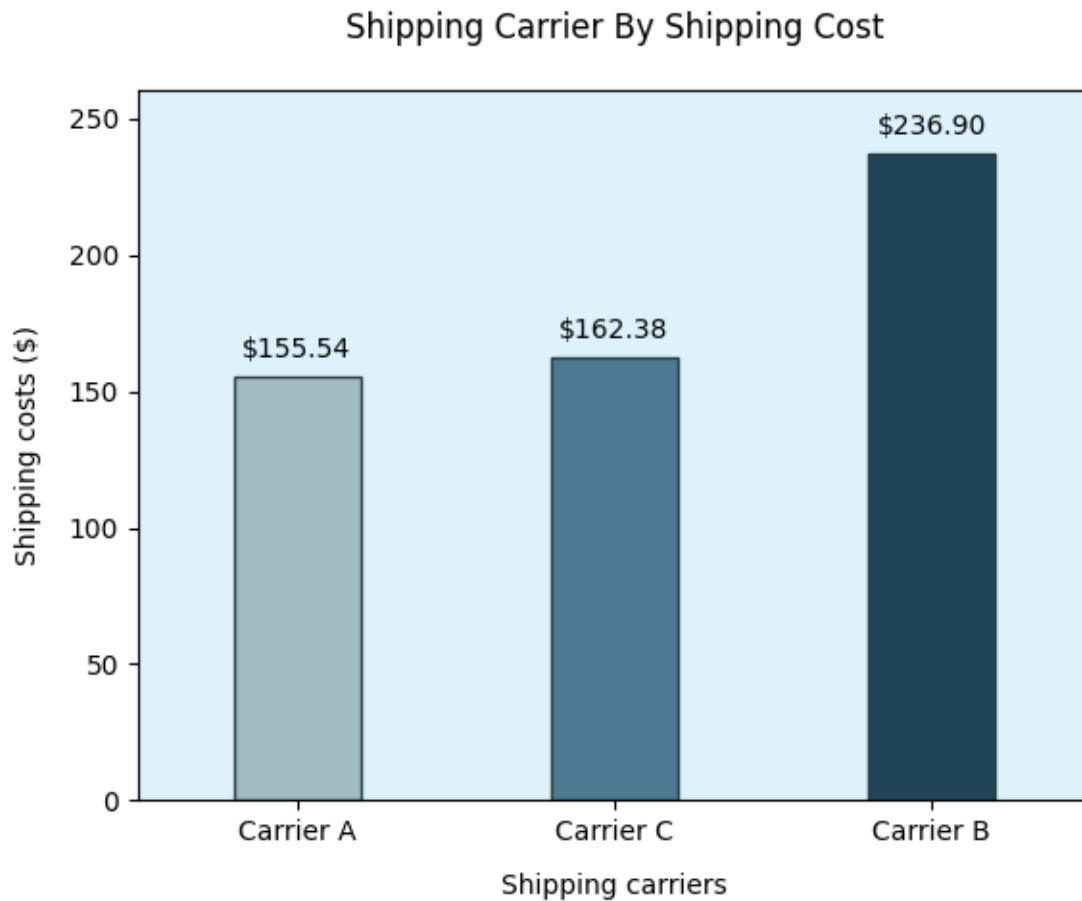
```

ax.set_ylabel('Shipping costs ($)',labelpad=10)

for container in ax.containers:
    ax.bar_label(container,fmt='${:.2f}',padding=5)

plt.show()

```



2.0.10 Modes Of Transportation

```

[155]: transportation = df.groupby(['Transportation modes', 'Product_
    ↪type'])['Transportation modes'].value_counts().reset_index()
fig, ax = plt.subplots(figsize=(7, 7))

# Outer pie chart data
wedges_outer, texts_outer, autotexts_outer = ax.pie(transportation['count'],
    radius=1.2,
    ↪labels=transportation['Product type'].str.title(),

```

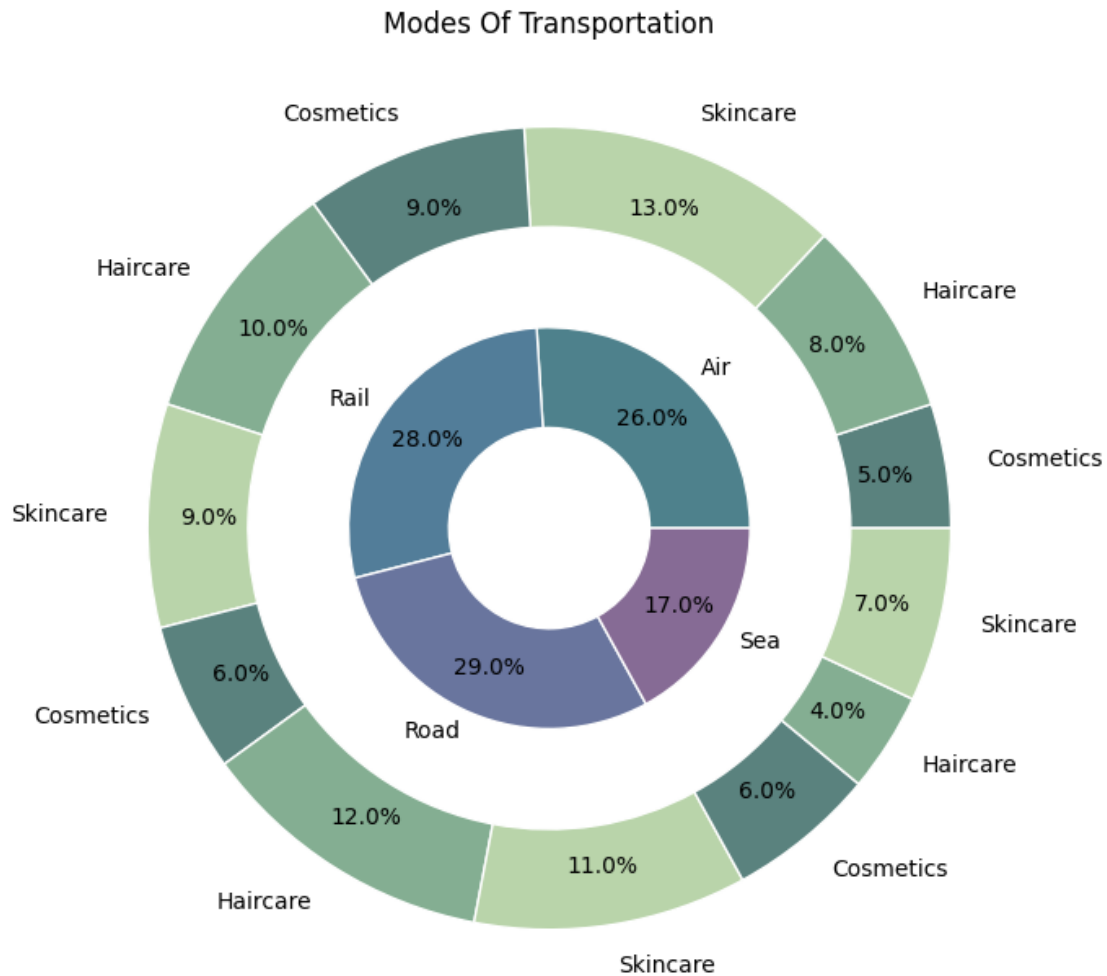
```

                                autopct='%1.1f%%',
                                pctdistance=0.85,
                                ↵
    ↪colors=['#5A827E', '#84AE92', '#B9D4AA'],
                                wedgeprops=dict(width=0.3, ↵
    ↪edgecolor='w'))

# Inner pie chart data
wedges_inner, texts_inner, autotexts_inner = ax.pie(transportation.
    ↪groupby(['Transportation modes'])['count'].sum(),
                                radius=0.6,
                                ↵
    ↪labels=transportation['Transportation modes'].unique(),
                                autopct='%1.1f%%',
                                pctdistance=0.75,
                                ↵
    ↪colors=['#4e818c', '#527d99', '#69759e', '#866b95'],
                                wedgeprops=dict(width=0.3, ↵
    ↪edgecolor='w'))

plt.title('Modes Of Transportation', y=1.05)
plt.axis('equal')
plt.show()

```



2.0.11 Transportation Costs Relationship With Mode And Location

```
[156]: plt.figure(figsize=(12,6))
plt.subplot(1,3,1)

mode_cost = df.groupby(['Transportation modes'])['Costs'].sum().reset_index().
    ↪sort_values(by="Costs")
ax = sns.barplot(mode_cost,
                 x='Costs',
                 y='Transportation modes',
                 hue='Transportation modes',
                 palette=['#866b95', '#69759e', '#527d99', '#4e818c'],
                 width=.5
                )

ax.set_facecolor("#ebfdfd")
```

```

ax.set_title('Transportation Cost By Mode',y=1.05)
ax.set_ylabel('Transportation Modes',labelpad=10)
ax.set_xlabel('Costs ($)',labelpad=10)

plt.subplot(1,3,2)

cost = df.groupby(['Transportation modes','Location'])['Costs'].sum().
    ↪reset_index()

ax = sns.swarmplot(data=cost,
                    x="Costs",
                    y="Transportation modes",
                    hue="Location",
                    size=9,
                    palette=['#FF7D29','#FFC107','#B13BFF','#5F8D4E','#E63E6D'],
                    order=mode_cost['Transportation modes'])

sns.move_legend(
    ax, "lower center",
    bbox_to_anchor=(0.5, -0.40,), ncol=3, title='Locations', frameon=True,
)

ax.set_facecolor("#ebfddf")
ax.set_title('Transportation Cost By Location',y=1.05)
ax.set_ylabel('Transportation Modes',labelpad=10)
ax.set_xlabel('Costs ($)',labelpad=10)

plt.subplot(1,3,3)

cost = df.groupby(['Transportation modes','Routes'])['Costs'].sum().
    ↪reset_index()

ax = sns.swarmplot(data=cost,
                    x="Costs",
                    y="Transportation modes",
                    hue="Routes",
                    size=9,
                    palette=['#FF7D29','#FFC107','#B13BFF'],
                    order=mode_cost['Transportation modes'])

sns.move_legend(
    ax, "lower center",
    bbox_to_anchor=(0.5, -0.34), ncol=3, title='Routes', frameon=True,
)

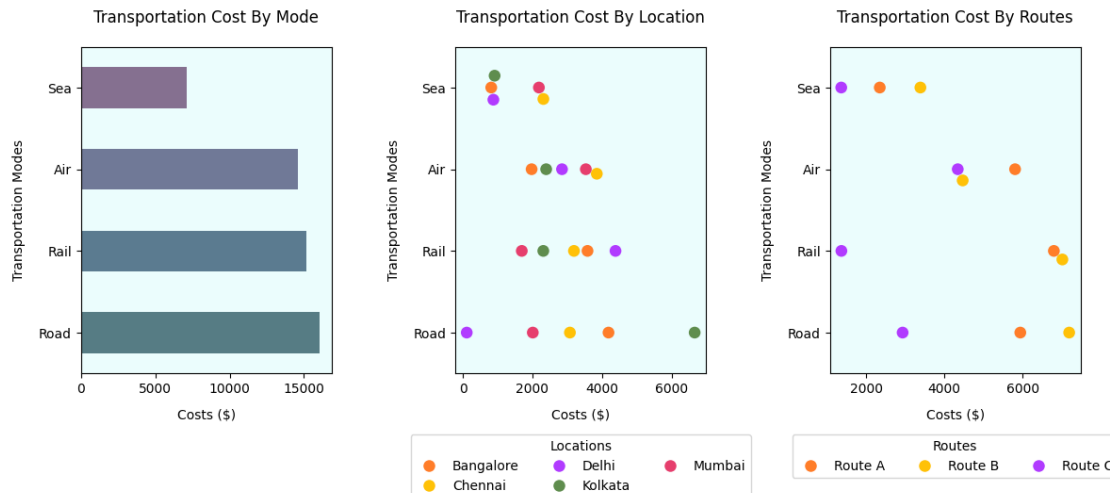
ax.set_facecolor("#ebfddf")
ax.set_title('Transportation Cost By Routes',y=1.05)

```

```

ax.set_ylabel('Transportation Modes',labelpad=10)
ax.set_xlabel('Costs ($)',labelpad=10)
plt.tight_layout()
plt.show()

```



2.0.12 Inspection Results

```

[158]: inspection_results = df.groupby(['Inspection results'])['Inspection results'].
        ↪value_counts().reset_index()

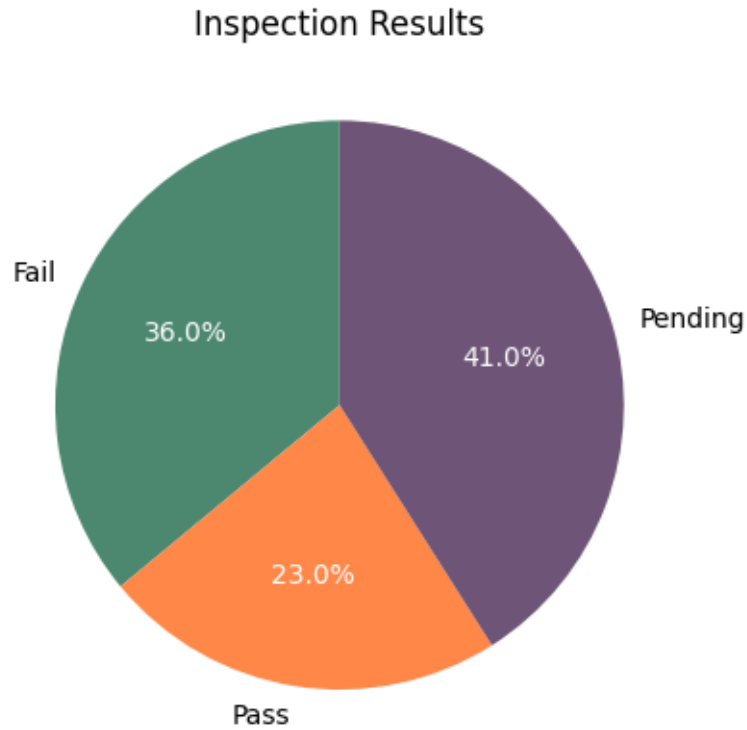
wedges, texts, autotexts = plt.pie(inspection_results['count'],
        labels=inspection_results['Inspection_
        ↪results'],

        autopct='%1.1f%%',
        startangle=90,
        colors=['#4c8770', '#ff8748', '#6e5577'])

for autotext in autotexts:
    autotext.set_color('white')

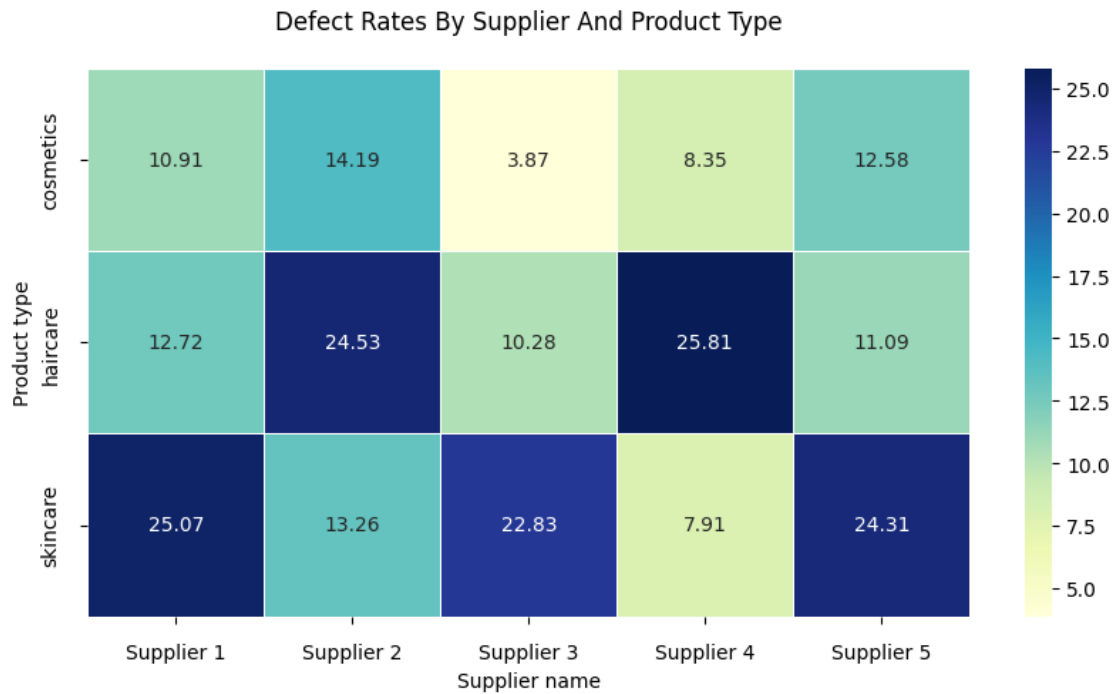
plt.title('Inspection Results')
plt.show()

```



2.0.13 Defect Rates By Supplier And Product Type

```
[157]: defect_rate = df.groupby(['Supplier name', 'Product type'])['Defect rates'].  
        ↪sum().reset_index()  
  
plt.figure(figsize=(10, 5))  
ax = sns.heatmap(defect_rate.pivot(index = 'Product type',  
                                   columns = 'Supplier name',  
                                   values = 'Defect rates'),  
                 annot=True,  
                 cmap="YlGnBu",  
                 fmt=".2f",  
                 linewidths=.5,)  
  
plt.title('Defect Rates By Supplier And Product Type', y=1.05)  
ax.tick_params(axis='both', pad=10)  
plt.show()
```



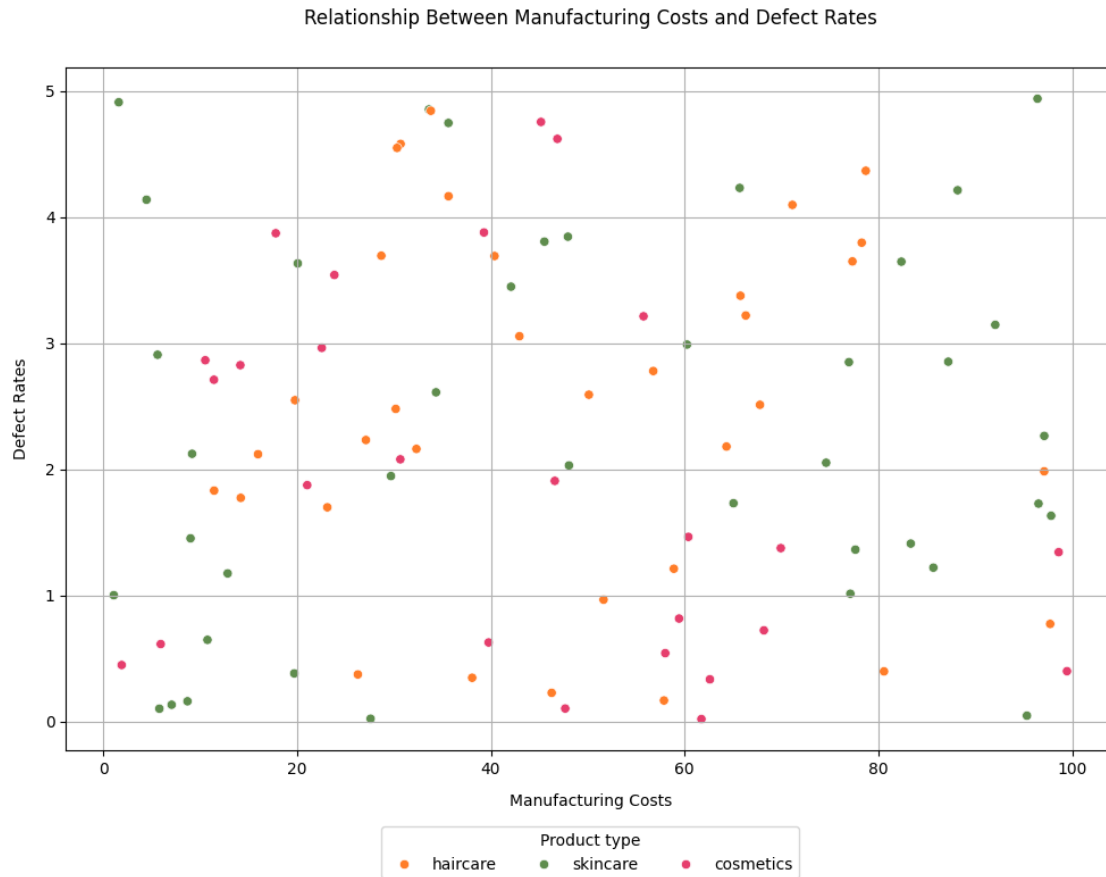
2.0.14 Relationship Between Manufacturing Costs and Defect Rates

```
[159]: plt.figure(figsize=(10, 8))
ax = sns.scatterplot(data=df,
                    x="Manufacturing costs",
                    y="Defect rates",
                    hue="Product type",
                    palette=['#FF7D29', '#5F8D4E', '#E63E6D'])

sns.move_legend(
    ax, "lower center",
    bbox_to_anchor=(0.5, -0.20), ncol=3, title='Product type', frameon=True,
)

plt.title("Relationship Between Manufacturing Costs and Defect Rates", y=1.05)
plt.xlabel("Manufacturing Costs", labelpad=10)
plt.ylabel("Defect Rates", labelpad=10)
plt.grid(True)
plt.tight_layout()
plt.show()

print(f"The correlation between Price and number of product sold is:␣
↪{df['Manufacturing costs'].corr(df['Defect rates']):.4f}")
```

The correlation between Price and number of product sold is: -0.0078

2.0.15 Location-Based Performance Variance Comparison

```
[166]: regional_performance = df.groupby('Location').agg({
    'Price': 'mean',
    'Revenue generated': 'mean',
    'Defect rates': 'mean',
    'Shipping costs': 'mean',
    'Costs': 'mean'
}).round(2)
print(regional_performance)
```

	Price	Revenue generated	Defect rates	Shipping costs	Costs
Location					
Bangalore	38.03	5700.10	2.09	5.75	586.71
Chennai	68.15	5957.14	2.64	4.69	621.75
Delhi	46.27	5401.85	2.23	5.07	548.24
Kolkata	49.45	5483.10	2.29	5.76	491.27
Mumbai	44.01	6261.59	2.12	6.25	428.34

[]: