

# Julianna Yank

Creative and innovative product designer with 3 years of experience in developing user-obsessed interactive experiences that increase satisfaction and user engagement. I turn ideas into visually appealing and intuitive products that bring people together.

## Experience

### 10x Ventures - Lead UX/UI Designer

Jun 2019 - Mar 2020

*LetzB is an early-stage seed startup focused on creating innovative ways for the LGBTQ community to meet & mingle.*

- Crafted low and high-fidelity prototypes used to raise over \$500,000 in investments in the span of a few months.
- Liaise with the CEO as the main point of contact and cross-collaborate with developers from the ideation phase to hand-off.
- Identified 4 opportunities to serve the LGBTQ community by conducting user research via google surveys that had 230 respondents
- Designed a set of 15 stickers and 6 pieces of apparel that were distributed to our target audience in order to increase brand awareness.

*Metric Zoom is the first application that connects B2B business with the most qualified talent for sales appointments.*

- Designed entire mobile and web wireframes, and launched the Metric Zoom mobile app on the Apple App Store and Google Play Store.
- Utilized MailChimp to help increase brand awareness by 45%
- Improved the web application user experience which increased user engagement by 40% and customer satisfaction by 30%

### ASAP+/C+ - UX & Graphic Designer

Feb 2019 - Jul 2019

*ASAP+/C+ is a digital marketing agency in Shanghai which works with multinational brands such as Starbucks, Aston Martin, and Porsche.*

- Designed mobile WeChat Mini Programs for clients such as GOAT, Forevermark, and Victoria
- Crafted company marketing and fundraising decks for ASAP+ and Connect+ which helped raise capital ¥200k for Connect+
- Focused on crafting localized web experiences for clients by translating websites from Chinese to English and vice versa using the best UX writing practices.

### Radiate - UX & Graphic Design Intern

May 2018 - Aug 2018

*Radiate is a mobile app that allows you to easily connect with new people around the events you go to.*

- Improved events and squad pages by following the best UI/UX practices which were used by over 50,000 users.
- Implemented social media and email marketing strategies using Hootsuite and Mailchimp which increased awareness by 25%.

<https://julianna.work/>

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## Education

### Hunter College

New York City, NY

#### Bachelor of Arts:

Dual major in New (Visual) Media and Chinese Language  
Aug 2015 - Dec 2019

## Skills

**Tools:** Sketch, Figma, Framer.js, InVision, Principle, Illustrator, Photoshop, After Effects, Adobe XD, Zeplin, Axure, Marvel, Canva

**Generative:** User Interaction Design, PaaS Research, User Interface, User-Centered Design, Storyboarding, Prototyping, Affinity Mapping, UED, Visual Design, Information Architect, Personas, HCI, Wireframing, Animation, Usability Testing

**Programming:** HTML, CSS, JS, JQuery, React, PHP, Java, SQL, SCSS, Android, SaaS, React-Native, SMS

## Awards & Scholarships

SHIAF Awards for ASAP+/C+

Chinese Government Scholarship of \$20,000

Chancellor's Global Scholarship by CUNY

## Published Apps

#### Radiate

Connecting music festival attendees with each other

#### MetricZoom

Connecting companies with potential employees