

US commercial continues to accelerate in Q1 2025 alongside AIP revolution

+71% Y/Y

US Commercial Revenue

+19% Q/Q

US Commercial Revenue

+65% Y/Y

US Commercial Customer Count

+13% Q/Q

US Commercial Customer Count

+127% Y/Y

US Commercial Remaining Deal Value

+30% Q/Q

US Commercial Remaining Deal Value

2x Y/Y

US Commercial Deals Closed of \$1M or Greater

\$810M

US Commercial Total Contract Value

+183% Y/Y

US Commercial Total Contract Value