# Kevin Duque, MBA

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## **WORK EXPERIENCE**

### **Senior Product Manager**

Oct 2021 - Present

Bynder (Remote, Houston, TX, USA)

Currently accountable for two major product teams including vision, roadmap, cross-functional collaboration, development, and production releases for Capture (Upload, Download, Converters, Metadata Extraction, and more) and Migration & Onboarding tooling. Previously supported Platform Storage through first MVP production release.

- Gather requirements, lead prioritization, and communicate broadly throughout the organization
- Manage 2 engineering teams with backend engineers, frontend engineers, and UX
- Developed and pitched a single stack vision for core services within the Capture domain to reduce feature fragmentation, current engineering overhead, and migrate customers to our most modern services
- Implemented improvement to Bynder's upload API specific for FIFA to increase image upload speed by 20% for FIFA World Cup Qatar 2022
- Developed and pitched two directions for migration tooling that can accelerate customer migrations from Webdam (owned by Bynder)
- Implemented an asset service that makes the file transfer process an estimated 2-5x faster and less prone to error

## Senior Staff Technical Program Manager, Advanced Analytics

Apr 2021 - Oct 2021

Baker Hughes [Formerly GE Oil & Gas] (Houston, TX, USA)

Accountable for three early-stage machine learning products including vision, roadmap, cross-functional collaboration, development, and releases for <u>Drilling Hazard Prevention</u> (DHP), <u>Predictive Failure Analysis</u> (PFA), and Rate of Penetration (ROP). In addition, managed two analytics proof of concept engagements with Saudi Aramco (Saudi Arabia) and YPF (Argentina).

- Gathered requirements, led prioritization, managed budget, and communicated broadly throughout the organization
- Managed 3 engineering teams with backend engineers, frontend engineers, data scientists, and UX
- Developed and pitched vision for taking DHP from standalone to an Analytic-as-a-Service that would support real-time inputs from the field
- Implemented improved natural language processing methods for DHP to increase the amount of data that could be extracted from historical drilling reports for inputs into the ML model
- Implemented new data types in the DHP ML model to increase hazard prediction accuracy by 25% from validated dataset
- Presented DHP development progress to Equinor to ensure continued support and access to data needed for ML model development

## **Senior Product Manager & Product Manager**

Apr 2019 - Apr 2021

Accountable for vision, roadmap, development, cross-functional collaboration, and releases for <u>BakerHughes.com</u> with one direct report. In addition, managed the enterprise implementation and operations for a portfolio of marketing tech including: <u>Bynder</u>, <u>Bizzabo</u>, <u>Demandbase</u>, <u>6sense</u>, and <u>Semrush</u>.

- Gathered requirements, led prioritization, managed budget, and communicated broadly throughout the organization
- Managed an engineering team with backend engineers, frontend engineers, SEO/analytics specialists, and UX
- Developed and pitched long-term vision to take BakerHughes.com from brand launch, to localization, to personalization
- Delivered MVP implementation of BakerHughes.com in a 4-month timeframe to launch the new Baker Hughes brand followed by 12+ production releases thereafter
- Implemented mobile first design to increase mobile adoption by 35% compared to previous site
- Implemented "Talk to an expert" CTA on product pages to drive multi-million new lead generation directly into Salesforce
- Implemented translations via Lingotek multi-language and retrofitted component design for Japanese and Russian

#### **Commercial Leadership Program**

Mar 2017 - Apr 2019

General Electric [GE Oil & Gas] (Houston, TX, USA | London, UK)

The <u>Commercial Leadership Program</u> (CLP) is a 24-month intensive training program designed to produce future leaders in GE and its respective portfolio companies. Assigned to GE Oil & Gas (now known as Baker Hughes). **Awards:** (2x) <u>Deliver results in an uncertain world</u> – awarded and presented during GE's global training summit in Shanghai, China.

Analyst Jun 2016 – Feb 2017

Brook Venture Partners (Wakefield, MA, USA)

Brook Venture Partners is a Boston-based venture capital firm that acquires growth stage companies. As an Analyst, I led due diligence for the acquisition of <a href="Cole Information">Cole Information</a> and assisted with the due diligence related to the bolt-on acquisition of <a href="DSM Computing Solutions">DSM Computing Solutions</a>.

## **EDUCATION**

Full-Stack Software Engineering Certificate | Thinkful

Master of Business Administration, Management | Van Loan Graduate School at Endicott College

Bachelor of Science in Business Administration, Finance | Curtis L. Gerrish School of Business at Endicott College

2022

2016

2015