

KEVIN JENNINGS

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EDUCATION

GEORGETOWN UNIVERSITY, McDonough School of Business
Master of Business Administration – MBA

Washington, DC
May 2023

- MBA Merit Scholar, InSITE Fellow

RUTGERS UNIVERSITY, Rutgers School of Arts and Sciences
Bachelor's Degree, Computer Science

New Brunswick, NJ
May 2017

- Interned with a startup consulting firm in Hong Kong, helped reduce client's factory rework by 90%.

EXPERIENCE

SCHNEIDER ELECTRIC

New York, NY

Global Fortune 500 technology company.

June 2017 - July 2021

Project Manager, February 2020 - July 2021

- **Team Leadership:** Served as team leader and project manager responsible for the effective management of a team of 20 including: hardware design engineers, software engineers, field engineers, and electricians.
- **Project Management:** Expedited delivery of a high-profile hospital automation project during the peak of the first wave of COVID-19 in NYC to serve as an emergency patient overflow center. The project was completed three months ahead of schedule and within 90% of the original budget.
- **Strategic Planning:** Facilitated strategic planning session to identify ways to reduce energy use, resulting in a plan to modernize the electromechanical systems in a high-profile client's building to save 10% on energy expenditure.
- **Business Development:** Led various successful projects that resulted in additional new business contracts valued between \$5-10M; high customer satisfaction also resulted in receiving letters of praise from various clients.

Software Engineer I and II, June 2017 - February 2020

- **Business Analytics Product Launch:** Executed the delivery of a \$10MM New York-Presbyterian hospital business analytics product as the lead software engineer. Recognized at a company all-hands meeting for dedication, in addition to being requested by NYP by name to spearhead an upcoming project.
- **Innovative Solution:** Designed and implemented an innovative solution to modernize warehouse system while leveraging proprietary technology. The proposed idea was selected by upper management directly, cost 50% of the next least expensive solution, and is now used to demonstrate how robust our technology is to clients.
- **Executive Presentations:** Led executive level presentation as the face of the firm. Responsible for communicating all technical and operational content to the client, ensuring comprehension of complex systems by both technical and non-technical audiences.
- **Client Engagement:** Curated over 20 classroom training sessions and workshops for the client where I lectured on proprietary technology and the inner workings of the software systems installed. Designed and ran over 100 hours of focus groups and engagement sessions focused on user-centered design and feedback.

DODGE DATA & ANALYTICS

Hamilton, NJ

Private equity-backed analytics startup

June 2016 - May 2017

Intern, Data Analytics

- **Technology Transformation:** As an early adopter of the AWS cloud, helped migrate data from onsite servers to the AWS cloud, allowing me to gain valuable insight into data migration tradeoffs in an organization.
- **Process Improvement:** Leveraged Lean Six Sigma methodologies to optimize business processes, including a new onboarding process designed to make the new hire onboarding process more efficient. Optimization of the process flow and automation of laptop setup led to a reduction in onboarding time by 50%.
- **Customer Insights Analysis:** Developed code to aggregate data from the AWS cloud to be used for specific intelligence on customer behavior. Visualized application usage on a US map helping department heads identify new business, resulting in a 10% increase in sales after implementation.

DISTINCTIONS

Achievement

Boston Marathon qualifier (2:55:34 PR).

Leadership

Rutgers Club Lacrosse treasurer.

Community

Toastmasters Jersey City, Toastmasters Union City, Woodlawn Endurance Team.

Involvement

Running, cycling, developing software tools to analyze endurance training data.