Kitchens Confidential -

# Ironside Newark

**Ironside Newark** 110 Edison Place Newark, NJ 07102

**Expected Launch** Spring 2021



Newark is headquarters to top employers, home to a collection of luxury residences, and campuses of top tier universities.

# A growing, vibrant market.

### **MARKET FACTS:**

Median Age:

34

Average Household Income:

\$58,717

Total Population:

174,721

Day-time Population Density:

15,100 per sq. mi.

Number of Businesses:

6,127

Number of Employees:

149,288

Number of Households:

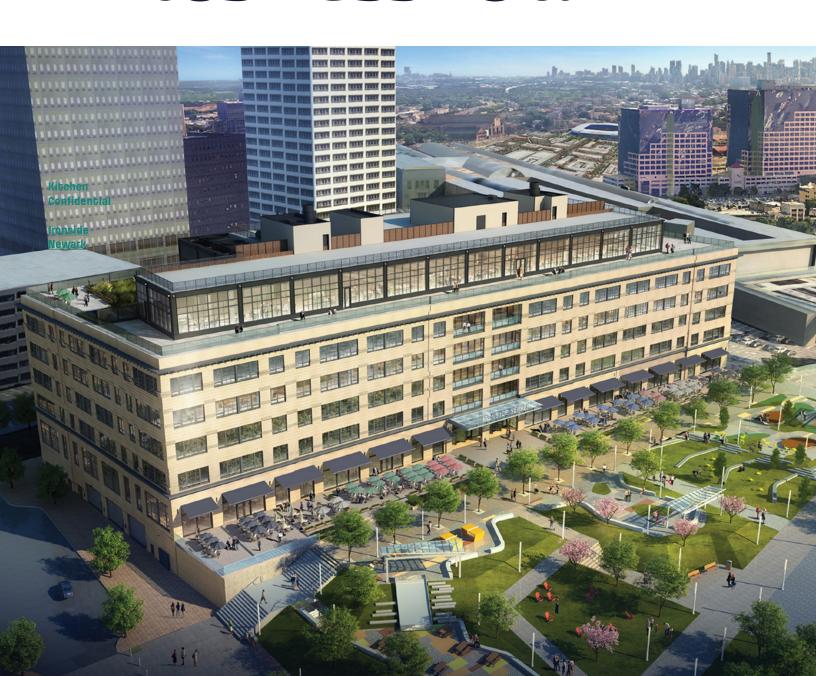
96,888

Night-time Population Density:

**11,700** per sq. mi.

A state-of-the art office and retail destination with plenty of historical charm.

# Ironside Newark is the newest central business hub.





# Central downtown location makes it ideal for both pick-up and delivery.

# **LUXURY RESIDENCES:**

# 1 24 Jones

- 2 Eleven 80
- 3 One Theatre Square
- 4 50 Rector Park
- 5 Hahne & CO.
- 6 The Kislak Buildin
- 7 Ironbound Lofts
- 8 Walker House
- 9 325 Ferry Street
- 10 115 Bruen

### **TOP EMPLOYERS:**

Audible	
IDT	
Gateway	Group One
Horizon B	lue Cross Blue Shield
New Com	munity Corporation
Panasoni	C
Prudentia	al
PSEG	
Saint Mic	hael's Medical Center





# **ABOUT OUR IRONSIDE SPACE:**

7500 sq.ft.

10 Built-out and fully-equipped individual kitchens

400 Amp Power

Shared Facilities:

- Dry and Cold Storage
- Scullery
- Ice Machine



### **AMENITIES:**

Dedicated 24/7 Access

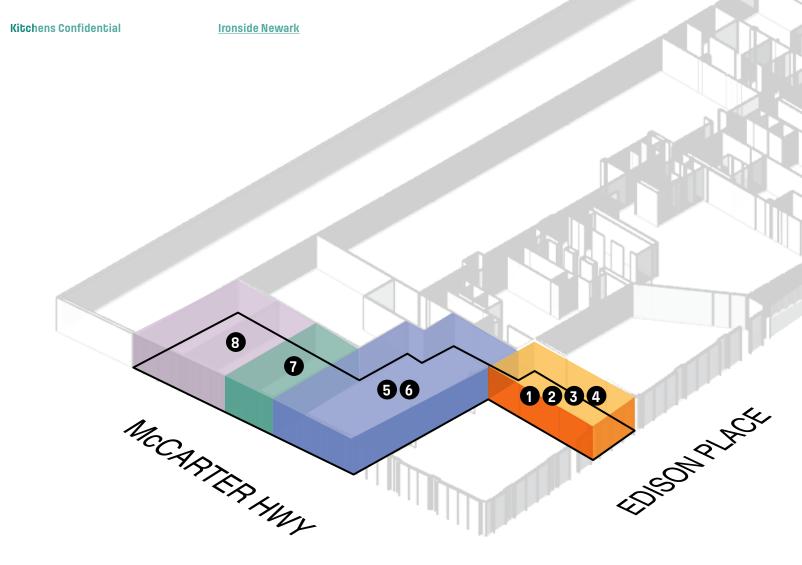
Secure Loading/Storage Area

Breakroom and lockers

Utilities, Trash Removal, Pest Control

Kitchens Confidential Staff\*:

- Manage Orders and Customers
- Receive and Store Inventory
- Clean and Maintain Premises
- Clean and Maintain Equipment
- \* ServSafe certified with local Food Handler's Permit



# Street retail access and simple traffic flow means serving more customers.

# IRONSIDE KITCHENS CONFIDENTIAL SPACE (7500 sq. ft.)

# Front of House (1215 sq ft)

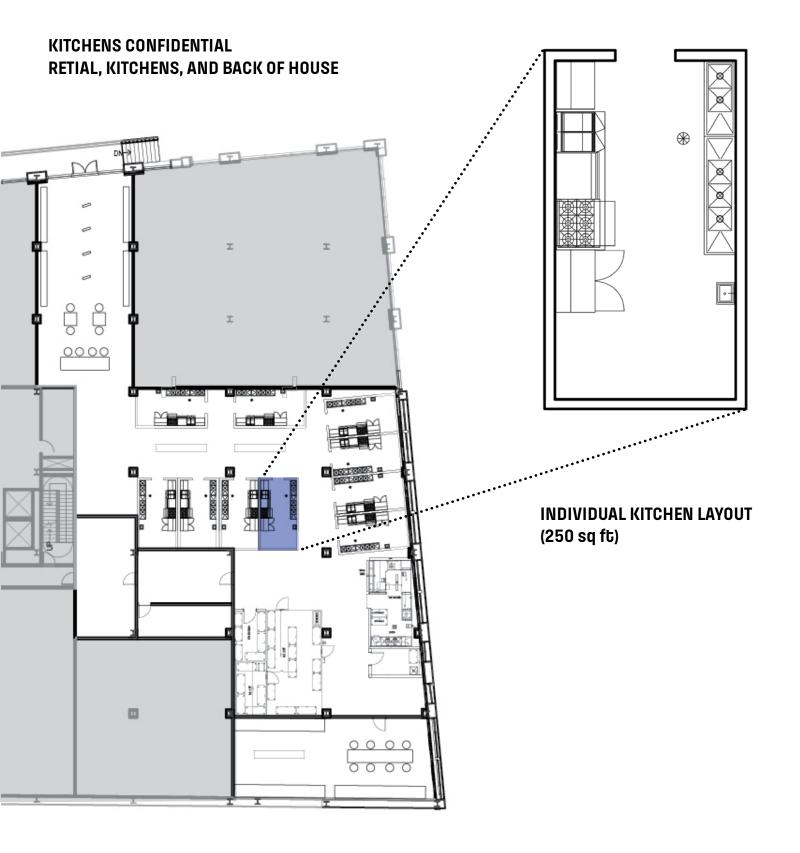
- 1. Foodie Merchandise
- 2. Foodie Bar
- 3. Ordering Kiosks

### Kitchens (3385 sq ft)

- 5. 10 Individual Kitchens
- 6. Swing Space (490 sq ft)

### Amenities (2900 sq ft)

- 7. Breakroom (900 sq ft)
- 8. Back of House (2000 sq ft)







# More than just a 250 sq. ft. kitchen

**Ironside Newark** 

Each individual kitchen is furnished with an efficient layout, state-of-the-art equipment, and great vibes.

# **KITCHEN EQUIPMENTS**

# Standard Equipment

36" Range with Convection Oven

45" Gas Floor Fryer

36" Charbroiler

36" Griddle

30"x36" 14 Gauge Stainless Steel Worktable

2 Compartment Prep Sink

3 Compartment Wash Sink

### Refrigeration and Storage

48" 2 Door Worktop Refrigerator

48" 2 Door Worktop Freezer

48" 2 Door Sandwich Prep Refrigerator

24"x36" Chrome Shelving

24"x36" Green Epoxy Shelving

#### Miscellaneous

Hand Wash Sink
Pre-Rinse Hose and Spring Faucets

What makes us the best team for you? We believe, through food, we can build an engaged and enthusiastic community with a vibrant culture.



**Hudson Tang**Operations & Partnership



**Thabo Lenneiye**Design & Experience

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Food, afterall, should be a playful, tasteful, and flavorful experience.



**Danny Bin**Finance & Engineering



**Jen Liao**Brand Strategy & Marketing

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# Additional Material

# **Positive Numbers**

We work hard on perfecting a financial model that will make positive impacts on your bottom line so you can grow your dream.

# STARTUP COSTS, YOUR PASSION & CRAFT

With 10% of the capital investment of traditional brick and mortar restaurant setup costs, you know you are off a good start. <u>Kitchens Confidential</u> is just as invested as you.

# HIGH 3RD PARTY ORDERING SERVICE FEES. GONE!

It is their customers, not yours.
By focusing on building a strong community and market differentiators, you got more than a 15% saving of your revenue. It is a win win.

# **Potential gross revenue uptick**

25%+

**Contact us** to review your finacial model



# **H&S Commitment**

We are committed to the well-being of our partners and customers by providing clear guidlines and supports. Together, we can create a safe and healthy environment to cook and to enjoy food.

# **OUR TEAM**

Kitchens Confidential Crew is retrained and re-certified on hygiene, sanitation and safety standards through industry mandatory courses. They are also health & safety ambassadors for our restaurant partners.

#### **OUR SPACE**

The difference is in the detail. From providing hand sanitizer stations to contactless payment system, and doors, we focus on keeping the premise clean inside and out with sanitizing regimen and helpful signage.

#### **OUR GUIDELINES**

Our Health & Safety Guidelines address all the necessary touch points so our restaurant partners can perform their work in a safe manners. We constantly update guidelines with the latest information from the local and federal health authorities and collaborate with our restaurant partners for their inputs. We not only believe in providing a safe and healthy environment, we are committed to it.

Contact us for the latest Health & Safty Guidelines

