Ames Housing Project, Iowa



Prediction model and recommendations

Problem Statement

Prospective homeowners are faced with a deluge of considerations when it comes to decisions regarding property purchase. Some of these considerations might include:

- 1) What is the condition of the property?
- 2) How old is the property?
- 3) Will the value of my property rise? Is this dependent on what kind of future development will take place near my area (e.g. Industrial/Commercial, etc.)?

We want to help prospective homeowners in Ames, Iowa to make informed decisions about which property they should consider purchasing for best value. We also want to help prospective sellers to determine how to maximise the value of their sales.

Specifically, our problem statement is as such:

Which features of a property will have an effect on the sale price?

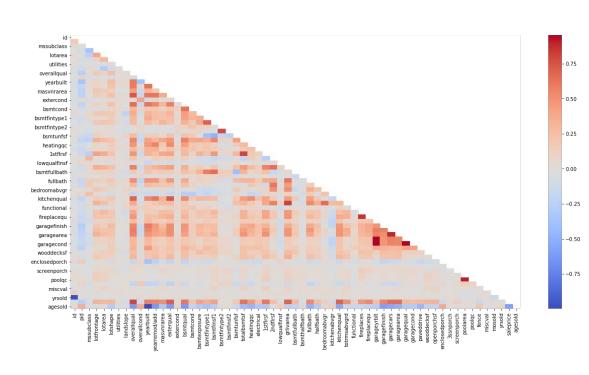
Our methodology

We use the dataset of residential property sold in Ames, Iowa from 2006 to 2010. The data dictionary can be found here.

Data Cleaning	EDA	Feature Transform	Model Eval	Production model
Grouped the data into categories and filled the null values	Performed exploratory data analysis to examine relationships between features. (using correlation and looking at their distributions)	Transformed other features to minimise multicollinearity by adding them together or dropping them	Built and evaluated Linear, Ridge and Lasso models using a preselected set of 23 features (117 after encoding categorical features)	Built final production (Ridge) model using lassoed features.

Findings

EDA - a lot of strong correlation between independent variables



- exterqual and kitchenqual (around 0.73),
- 1stflrsf and totalbsmtsf (around 0.8)
- garagecars with garagearea (around o.89)
- Implies multicollinearity!

Some features were combined, e.g. quality, living area related features while others were dropped.

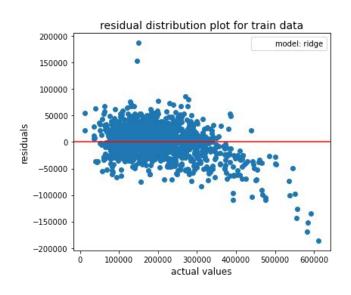
Findings

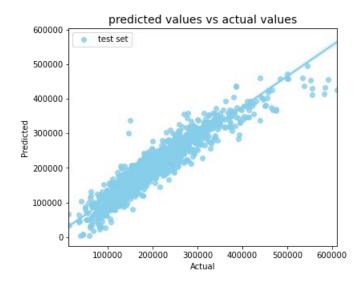
Model Eval - Ridge had lowest RMSE and highest r2 scores

Model	R2	RMSE
Linear(train)	0.88628	5.178110585812386e+16
Linear(test)	0.88997	27556.2398
Lasso(train)	0.88938	27809.8671
Lasso(test)	0.88636	27546.1351
Ridge (train)	0.89351	27625.5983
Ridge (test)	0.89087	26994.0547
Dummy(baseline)	-0.0003877	81732.4755

Findings

Production Model - Our final ridge regression model seems pretty robust





- Data seems well distributed, tending to cluster towards the middle of the plot. Implies homoscedasticity.
- Actual vs predicted values scatter plot shows strong correlation between predictions and actual results.
- Implies model does not seem to be overfitting, and should be able to generalise sale prices well.

Conclusions and Recommendations -1

Production Model - Our final ridge regression model can generalise reasonably well on unseen data



RMSE vs Kaggle submission RMSE

Conclusions and Recommendations -2

Which features have a strong effect on property sale prices in Ames?

- 1) **Neighborhood**: The neighborhood the property is located in.
- 2) **Quality**: The overall finishing and material of the house.
- 3) **Square Feet**: The size of the property.
- 4) Materials e.g. Foundation, Roof: The materials used to construct the property

Surprisingly, the age of the property did not influence the sale price as much as we initially assumed. It was zeroed out by lasso.

Homeowners can therefore consider spending some money to remodel their homes to increase their property value.

Conclusions and Recommendations -3

Which neighborhoods are good investments?

- 1) Stone Brook: A few minutes drive from the <u>lowa State University campus</u>.
- 2) Northridge Heights: Located to thriving Gilbert school district.
- 3) Green Hills: Retirement community for lowa State University alumni.



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