

Enrique Jones

Sales Manager

California, United States

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Hobbies

Adventure Travel: Exploring off-the-beaten-path destinations to broaden my horizons, engage with diverse cultures, and gain valuable life experiences.

DIY Projects: Tackling various home improvement projects, honing problem-solving skills, and cultivating a sense of accomplishment through hands-on tasks.

Profile

With over a decade of experience in the sales industry, I am excited to apply my diverse skillset as a Sales Manager in your esteemed organization. Throughout my career, I've had the privilege of significantly boosting sales figures by connecting with customers on a personal level and fostering a culture of excellence within my team. By combining my strategic mindset, ability to motivate others, and keen understanding of market trends, I am ready to contribute to your company's continued growth and success.

Employment History

Sales Executive, DynamicSales Inc.

2008 – 2012

Built long-lasting client relationships and consistently surpassed sales targets, contributing to the company's strong market presence.

Sales Team Leader, NextGen Sales

2012 – 2016

Led a high-performing sales team, effectively motivating members to reach their full potential and achieve outstanding results.

Sales Manager, Pinnacle Commerce

2016 – 2021

Successfully identified new market opportunities, implemented innovative sales strategies, and consistently exceeded quarterly sales goals.

Education

Bachelor of Science in Business Management, Renowned Business University

2004 – 2008

Graduated with distinction, receiving recognition for an exceptional sales strategy project that incorporated comprehensive market research.