

# BLACKTECH CAPITAL

\$500k to 2M Target] | Pre-Seed | Toronto + Canadian Only Deployments

Good for People.  
Good for Planet.

## Investment Thesis

BlackTech Capital focuses on pre-seed investing in underrepresented founders building ClimateTech and CleanTech companies. Our approach centers on ensuring founders secure fully funded follow-on rounds through established partnerships, structured support programs, and proven fundraising assistance, delivering both measurable climate outcomes and outsized financial returns.

## Management Team

### Bryan Duarte, Managing Partner

- 30+ years energy industry, CleanTech EIR at multiple accelerators, Techstars advisor, Founder of Enliten

### Keyona Meeks, General Partner

- Investment + GTM strategist, g8 + Village Capital Mentor, 10 deal attributions at Bronze Valley, including wildwonder, Brevity, and Grovara, Founder of ReRev Labs, SXSW Judge

## Track Record

- WEF (UpLink) Top Innovative Fund selection 2022
- Bryan Duarte: 5x Entrepreneur - 3 Exits, 8x and 10x EBITDA, 10+ Years in CleanTech/Sustainability
- Keyona Meeks: 10 deal attributions at Bronze Valley including wildwonder (Inc. 5000 #109, 400% post-Shark Tank growth), Brevity (\$2M AI pitch platform), and Grovara (\$8.75M B2B marketplace)

Value Add

- Early deal sourcing through established accelerator & university networks
- Partnerships with leading universities and innovation programs
- Structured founder support programs for revenue growth
- Strategic exit planning and acquirer relationship development
- Active board participation in portfolio companies

### the Warehouse | Mars Materials (Carbon Utilization Company)

- Initial Investment: April 2022 as part of \$660K Pre-Seed round
- Current Performance: 1.6x valuation increase based on current pre-seed extension
- Growth Metrics: \$6.3M in non-dilutive funding secured, including Breakthrough Energy (Bill Gates Foundation)
- Technology: Carbon-negative drop-in replacement for acrylonitrile used in automotive, mining, aviation, textiles, and water treatment
- Recent Milestones: June 2025 completed industry-first vendor validation for entire product suite of 1,500+ polymers and in January 2026 announced it is now a high-quality material for making Carbon Fibre
- Impact Target: Store 35M megatonnes CO2 by 2050, abate 1-3 gigatonnes CO2

## Market Opportunity

ClimateTech represents the largest capital reallocation in human history, and we're positioned at the inflection point. Private climate finance surpassed \$1 trillion in 2023, with global clean energy investment on track to hit \$2.2 trillion in 2025. This isn't just about saving the planet; it's about capturing one of the largest economic transformations since the internet.

**Why Now Creates Returns:** Three forces converge to create opportunity. Climate urgency: 2024 was the hottest year on record, with infrastructure losses projected at \$4-14 trillion by 2100. Regulatory tailwinds: governments mandate decarbonization with trillions in subsidies. Technology maturity: energy storage (\$500B market by 2032), sustainable materials (\$800B by 2032), and industrial decarbonization (\$250B by 2030) are ready for deployment.

**Our Position:** While mainstream funds chase obvious deals, we access overlooked talent 12-24 months early. Diverse founders provide 30% higher ROI but receive less than 10% of VC funding. We're not just investing in climate solutions; we're capturing the trillion-dollar reallocation toward companies rebuilding major industries. The question isn't whether ClimateTech will deliver returns. It's whether investors will position themselves to capture them.



## Fund Terms

Fund Size	up to \$2M CDN
Management Fee	~2%
Carried Interest	20%
Fund Life	10 yrs + 2 extensions
LP Minimum	\$10K
Hurdle Rate	7%
Port Companies	6

## The Numbers

- ClimateTech VC market expected to reach **\$150B** by 2032
- Climate tech's share of total VC funding rose to over **10%** in 2023, up from 7% in 2018
- **\$7.6B** VC invested in US clean energy in 2024
- AI-powered climate solutions raised **\$6B** in 9 months of 2024

## CONTACT

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## LP INVESTMENT OPTIONS

**\$10K | \$100K | \$300K**

Pro-rata co-investment opportunities available to LPs