



WIRELESS SALES ASSISTANT STORE MANAGER

(Hourly + Commission + Bonuses)

JOB TITLE: Wireless Sales Assistant Store Manager

FLSA STATUS: Non-Exempt

WORK STATUS: Full Time

JOB TYPE: Permanent

LOCATION: Multiple Store Locations (San Diego and Los Angeles areas)

Looking for a rewarding and challenging opportunity? Do you want to do something that has a purpose and is valued? The wireless industry is booming and now is the perfect time to get involved with a rapidly developing business. As a Premier Agent for T-Mobile, we pride ourselves on offering superior customer service, advancement opportunities, and a fun success-driven work environment. We are currently seeking motivated Retail Sales Associates for locations throughout Los Angeles and San Diego. Join the team!

What Do YOU Get?!

- Growth OPPORTUNITIES in the booming wireless industry
- Hourly AND commission pay
- Monthly bonuses & contests
- Employee discounts on personal cell phone lines & accessories
- PTO (paid time off) accrues after 7th month of employment
- 401K Plan (when eligible)
- Medical, dental & vision insurance (when eligible)
- Fun, upbeat work environment

Responsibilities:

- Assess customer needs and educate customers with our services and products that fit their needs
- Service existing accounts, establish new accounts, handle customer inquiries, and make recommendations
- Promote the highest level of customer service
- Proactively contact past customers and new prospective customers to ensure they are satisfied with their product and service
- Adjust content of sales presentations
- Focus sales efforts by studying existing and potential store traffic
- Contribute to team effort for store success
- Cultivate long-term customer relationships
- Meet and exceed individual and team sales goals
- Key holder responsibilities

Skills & Qualifications:

- Abilities to train, motivate, coach and develop a successful sales team
- Stellar interpersonal skills
- Operational and financial performance management know-how especially site P&L
- Strong knowledge of common business applications (Web browsers, Outlook, Excel, Word, PowerPoint, etc.)
- Ability to demonstrate financial results in sales individually & organizationally

Requirements:

- Bilingual highly preferred



- Minimum 3 years of sales management experience required
- Track record of high personal performance
- Flexible schedule (willing to work nights, weekends, & holidays)
- Reliable transportation

Join the HIT Mobile team, and be ready for a rewarding experience!