# Lending Club Case Study



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## **Problem Statement**

This organization is the largest online loan marketplace for personal, business, and medical loans. A rapid internet interface lets borrowers get lower-interest loans.

Lending to 'risky' candidates is the biggest source of credit loss for most lending organizations. The lender loses credit when the borrower defaults or flees. Thus, defaulting borrowers cost lenders the most. Customers branded 'charged-off' are 'defaulters'.

By identifying hazardous loan applicants, credit loss can be reduced. In this case study, EDA is used to identify such applications.

The company needs to know the primary drivers of loan default, or variables that strongly predict default. This might help the organization assess portfolio and risk.

## **Analysis Approach**

- 1. Understanding the data set
- 2. Data Cleaning
- 3. Data preparation
- 4. Data Analysis
- 5. The Conclusions

## Data Cleaning Process

- 1. Check duplicate rows
- 2. Check the missing values and drop columns that have >90% of missing values
- 3. Filter the data set to include the important columns only
- 4. Refill missing values with a proper value

## Data Preparation

- 1. Categorize columns to numerical and categorical
- 2. Chand column format if needed

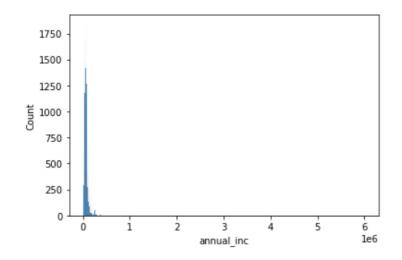
## Data Analysis

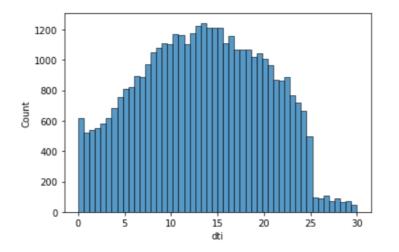
I did below data analysis approach and provide the observations

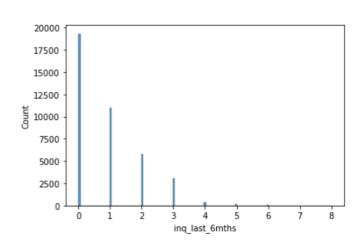
## 1. Univariate analysis

a. Numerical analysis

- Annual\_inc majority near to 0
- There is a big drop for DTI after 25.
- inq\_last\_6mths start with highest value at 0, then decrease

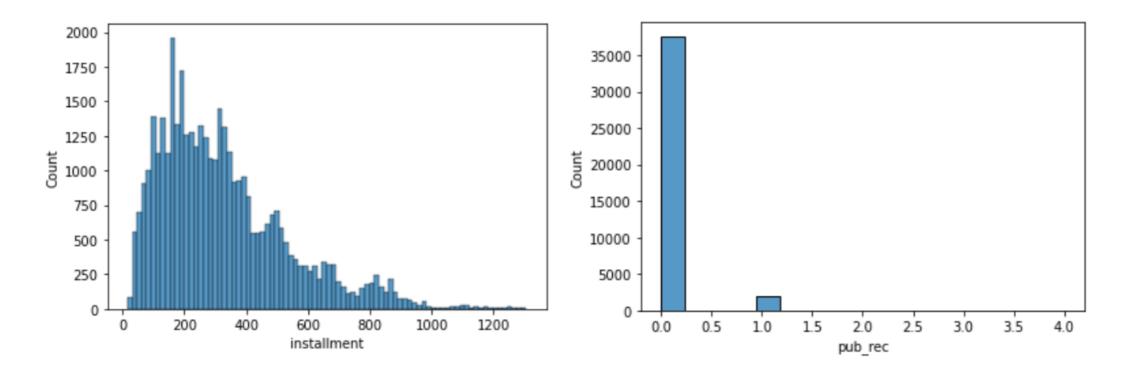






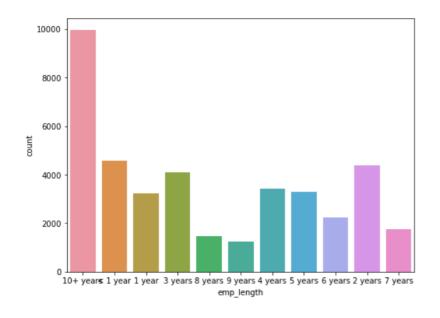
## a. Numerical analysis (Continue)

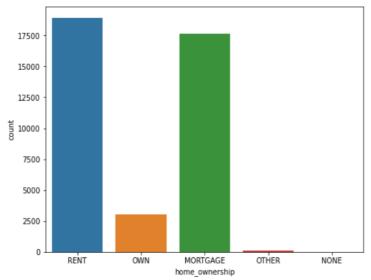
- instalment majority between 50 and 400
- The majority of pub\_rec at 0 to 2

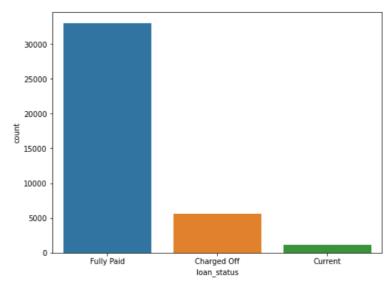


#### b. <u>Categorical analysis</u>

- The majority of emp\_length is 10+ .
- The majority of home\_ownership is rent, then mortgage.
- The majority of loan\_status is fully paid and charge off less than 75 % of fully paid
- The majority of its purpose is debt consolidation .
- The majority of the term is 36 months (60 months, almost half 26 months).

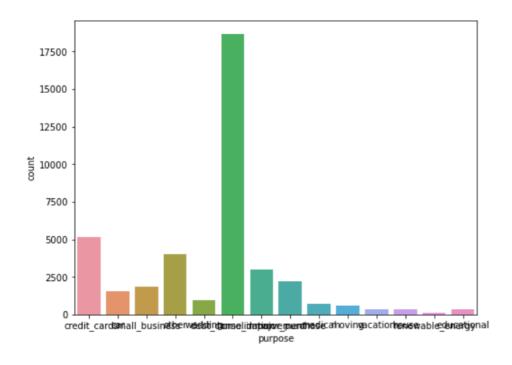


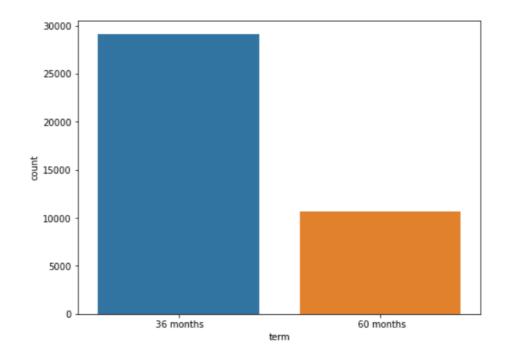




## b. Categorical analysis (Continue)

- The majority of its purpose is debt consolidation .
- The majority of the term is 36 months (60 months, almost half 26 months).

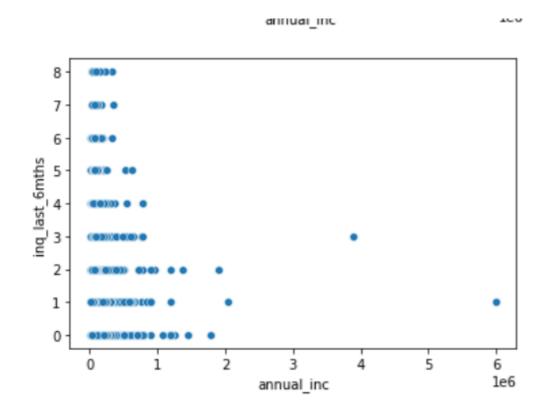


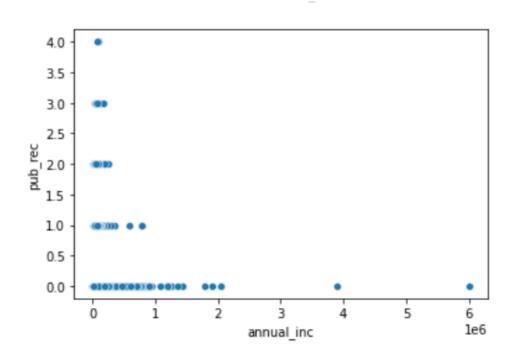


## 2. Bivariate Analysis

a) Numerical Vs Numerical:

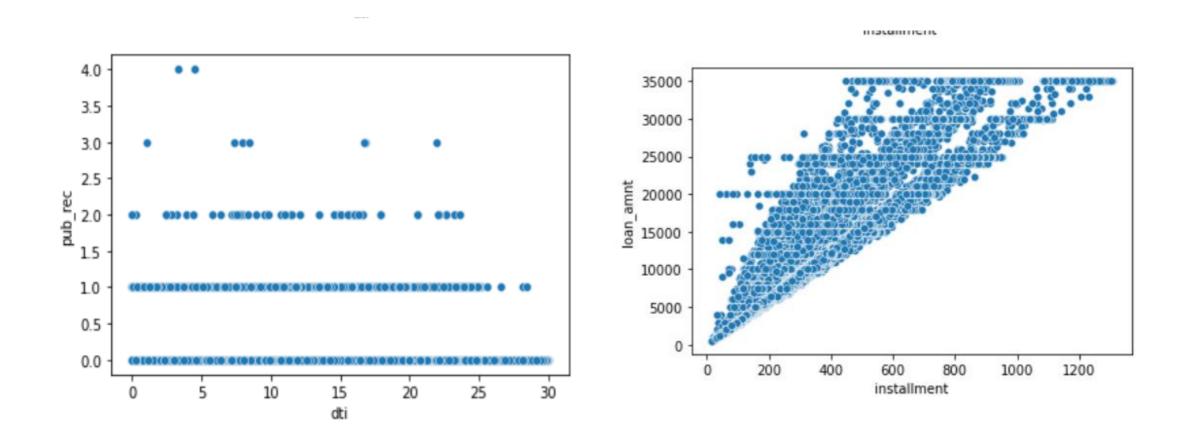
- There are outliers between annual\_inc and inq\_last\_6mths
- The majority of annual\_inc values between 0 and 2, while 0 for pub\_rec





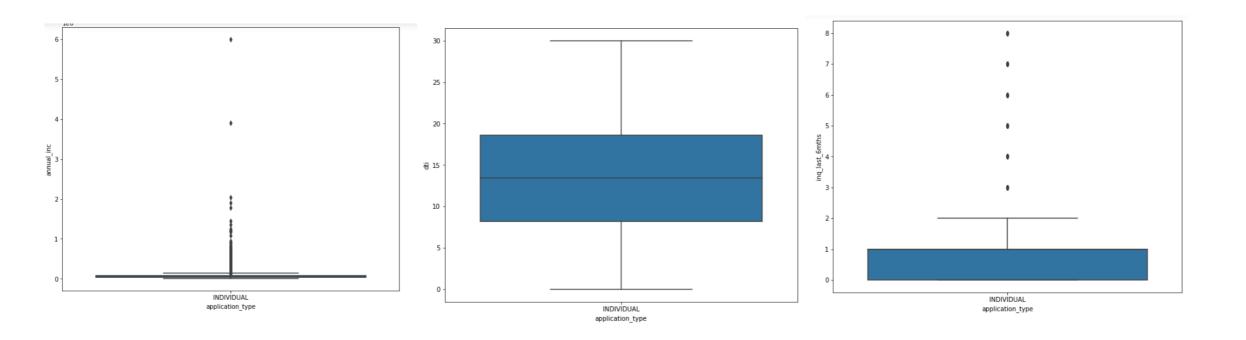
### a) Numerical Vs Numerical: (Continue)

- The majority of pub\_rec between 0 and 1 while distributed in DTI
- The a loan\_amnt and instalment have a positive relationship as they increase together.



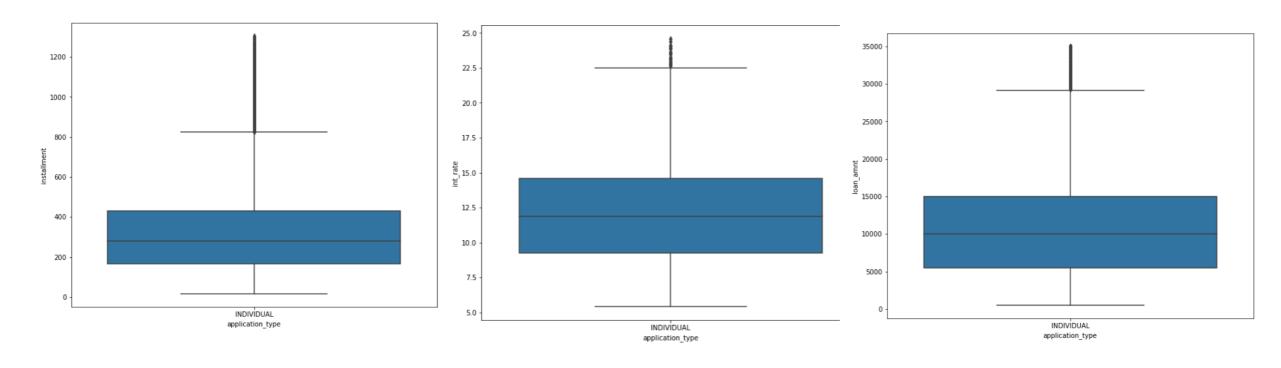
### b) Numerical Vs Categorical:

- The majority of application\_type has 0 annual\_inc
- The majority of application\_type between 8 and 19 for dti
- The majority of application\_type between 0 and 1 for inq\_last\_6mths.



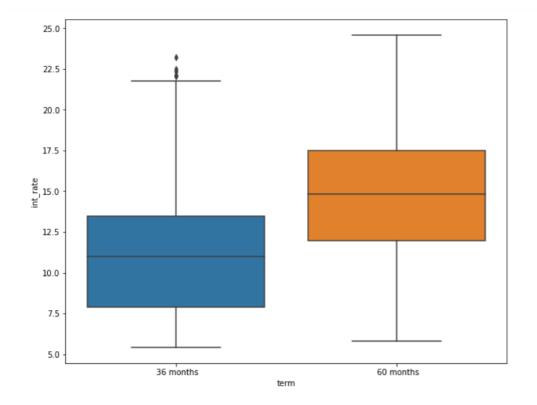
#### b) Numerical Vs Categorical: (Continue)

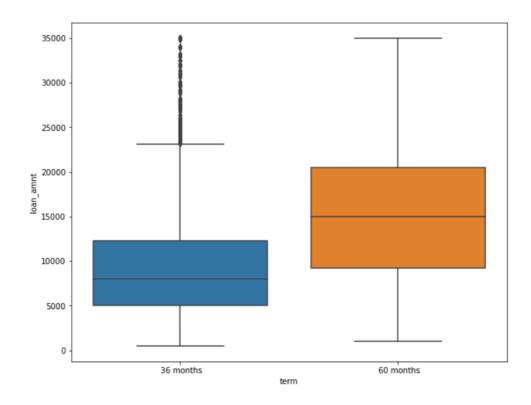
- The majority of application\_type between ~200 and ~ 400 for installment
- The majority of application\_type between 9 to 15 for int\_rate
- The majority of application\_type between 5000 to 15000 for loan\_amnt



## b) Numerical Vs Categorical: (Continue)

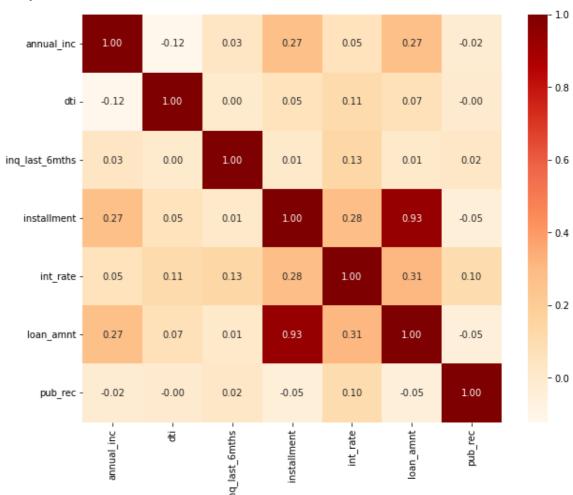
- The 60-month term is higher than the 36-month term for int\_rate.
- The 60-month term is higher than the 36-month term for loan\_amnt.





## 3. Multivariate Analysis:

- loan\_amt has strong positive correlation with instalment (0.93)
- loan\_amt has positive correlation with int\_rate ( 0.31 )



## The Conclusions

- > Applications with a big drop for DTI after 25 should be carefully reviewed.
- Installment majority between 50 and 400 should be given more weight in the decision-making process.
- > Applications with emp length majority at 10+ should be prioritized.
- Loans for debt consolidation purposes should be given preference.
- > Preferably accept loan applications with a term of 36 months, as it is the majority.
- > Strong positive correlation between loan\_amnt and installment should be considered in loan approval decisions.
- > Positive correlation between loan amnt and int rate should also be considered.