

## CUSTOMER CARD

Nomor:	HMI01	Segment:	A2W	Salesman:	SONY STIAWAN	AREA: 100
Name:	PT HM INDUSTRIES INDONESIA					SUBAREA: 170
Address:	JL. MALIGI IV LOT K-1D KIIC SUKALUYU TELUKJAMBE TIMUR KARAWANG					
Phone:	(021) 89117140	Fax:	(021) 89117174	NPWP:	31.160.652.9-408.000	
TOP:	30 hari	email:				
SSP:	No	SSP-HT:	No	Quote:	SPO	LFT: No
LFT-HT:	No					
Collect Area:	200	Collector:	HARSANTO			
Condition:	A/R Jatuh Tempo	Notes:		Credit Limit:	500,000,000.00	
Ship to:						

Contact:

No	Name	Phone	Fax	Email
1	IBU RINA	021-89117140		

Discount:

Product Name	Sales Price	Disc.	Nett Price	Product Name	Sales Price	Disc.	Nett Price
1.2738-F1	76,200	18.50	62,100	DHAT-R2	399,400	16.07	335,225
1.2738-F2	76,200	18.50	62,100	DHAT-R2 Paket G (Mat + Pr	319,550	4.55	305,000
DH31EX-F1	397,100	49.89	198,996	DHAT-R3	408,200	17.88	335,225
DH31EX-F1 Paket G (Mat +	317,825	37.07	200,000	DHAT-R3 Paket G (Mat + Pr	326,150	6.48	305,000
DH31EX-F1 Paket G (Mat +	327,825	36.25	209,000	DHAW-F1	241,100	39.82	145,096
DH31EX-F2	342,100	43.53	193,200	DHAW-F1 Paket E (Mat + M	209,825	27.08	153,000
DH31EX-F2 Paket E (Mat +	285,575	22.44	221,500	DHAW-F1 Paket G (Mat + P	200,825	32.78	135,000
DH31EX-F2 Paket G (Mat +	276,575	27.69	200,000	DHAW-F1 Paket G (Mat + P	210,825	31.77	143,850
DH31EX-F2 Paket G (Mat +	286,575	27.07	209,000	DHAW-F2	229,800	42.20	132,825
DH31EX-R1	345,700	39.70	208,472	DHAW-F2 Paket E (Mat + M	201,350	24.01	153,000
DH31EX-R2	334,600	37.70	208,472	DHAW-F2 Paket G (Mat + P	192,350	29.82	135,000
DH31EX-R3	339,800	38.65	208,472	DHAW-F2 Paket G (Mat + P	202,350	28.91	143,850
DHA1-F1	241,100	39.82	145,096	DHAW-R1	220,200	34.11	145,096
DHA1-F1 Paket G (Mat + Pr	200,825	29.79	141,000	DHAW-R1 Paket G (Mat + P	195,150	19.35	157,386
DHA1-F1 Paket G (Mat + Pr	210,825	29.94	147,700	DHAW-R2	220,200	34.11	145,096
DHA1-F2	229,800	36.86	145,096	DHAW-R2 Paket G (Mat + P	195,150	19.35	157,386
DHA1-F2 Paket G (Mat + Pr	192,350	26.70	141,000	DHAW-R3	231,100	37.22	145,096
DHA1-F2 Paket G (Mat + Pr	202,350	27.01	147,700	DHAW-R3 Paket G (Mat + P	203,325	23.03	156,500
DHA1-R1	220,200	34.11	145,096	GOA-F1 Paket A (Mat + Milli	109,250	6.64	102,000
DHA1-R1 Paket G (Mat + Pr	195,150	19.35	157,386	GOA-F2 Paket A (Mat + Milli	105,200	3.04	102,000
DHA1-R2	220,200	34.11	145,096	HP4MA-F1	76,200	16.99	63,250
DHA1-R2 Paket G (Mat + Pr	195,150	19.35	157,386	HP4MA-F2	76,200	16.99	63,250
DHA1-R3	231,100	37.22	145,096	P20-F1	52,900	13.04	46,000
DHA1-R3 Paket G (Mat + Pr	203,325	23.03	156,500	P20-F2	52,900	13.04	46,000
DHAT-R1	403,000	16.82	335,225	PX4-F1	114,100	22.87	88,000
DHAT-R1 Paket G (Mat + Pr	322,250	5.35	305,000	PX4-F1 Paket A (Mat + Millir	96,075	3.20	93,000

Nomor: HMI01Segment: A2WSalesman: SONY STIAWAN

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AREA: 100

SUBAREA: 170

Discount:

Product Name	Sales Price	Disc.	Nett Price
PX4-F2	114,100	22.87	88,000
PX4-F2 Paket A (Mat + Millir	96,075	3.20	93,000
PX4-R1	134,800	31.86	91,858
PX4-R2	109,300	15.99	91,826
PX4-R3	112,700	18.52	91,826
S45C-F1	26,000	23.85	19,800
S45C-F2	27,000	26.67	19,800
S45C-R1	26,600	25.56	19,800
S45C-R2	29,400	32.65	19,800
S45C-R3	31,900	37.93	19,800
S50C-F1	30,000	20.67	23,800
S50C-F2	32,500	22.15	25,300
S50C-R1	26,600	25.56	19,800
S50C-R2	29,400	32.65	19,800
S50C-R3	31,900	37.93	19,800
SKD61-F1 Paket G (Mat + F	94,550	2.70	92,000
SKD61-F2 Paket G (Mat + F	94,550	2.70	92,000