

2019

Technical & Financial Proposal
Of
**Purchase, Inventory, Sales, CRM, Accounting &
Employee Role Management Modules for Depot
Management Software**
Of



A sister concern of
KRISHIBID GROUP
For Green Bangladesh

Date: 13th February, 2019

Submitted By
Venus IT Limited



13th February, 2019

To
Abu Hena Mastafa Kamal
CEO
KFMAL (Krishibid Farm Machinery and Automobile Limited)
Krishibid Group
Mobile: 01938849266
E-Mail: ahkamal@krishibidgroup.com

Subject: Proposal of Purchase, Inventory, Sales, CRM & Accounting & Employee Role Management Module into Depot Management Software for KFMAL (Krishibid Farm Machinery and Automobile Limited)

Dear Sir,

We would like to take the opportunity to submit the Technical & Financial Proposal for your company as well as the opportunity to work with you.

Here at **Venus IT Limited** we are always excited about working with new projects and clients, and building new bridges. Developing Inventory, Sales, CRM, Accounting, and Depot & Employee Role Management Software is a professional task. It requires experience, creativity, and profound technical knowledge, and we have all the resources necessary to blend these three.

We have carefully studied your requirements and have a firm understanding of what needs to be done in order to accomplish your goals. As with every case study, we take our time, come up with the most cost-effective solution through a number of brainstorming session, and submit you a proposal that will hopefully be the best proposal to bring out the productivity through web application of **KFMAL (Krishibid Farm Machinery and Automobile Limited)**.

I hope you find this proposal very complete and innovative. We take pride in being different and creative. If you have any questions, queries, or simply want to talk more to us regarding any matter, do feel free to drop a question and we will answer that promptly.

Sincerely,

Md. Nasir Uddin
Director of Operations
Venus IT Limited
Venus Complex (13th Floor)
Bir Uttam Rafiqul Islam Avenue
Middle Badda, Dhaka-1212, Bangladesh
Mobile: +88 01700619263, +88 01708872244
Email address: nasir.venusitltd@gmail.com & nasir@venusitltd.com

Budget Control Analysis & Project Completion Date:

Budget Control Analysis:

PROJECT COST ESTIMATES					
	Mandays	Rate/Days	Subtotals	Totals	% of Total
1. General Areas				144,772.73	23.47%
1.1 Software Requirement Analysis	7	2,954.55	20,681.82		
1.2 Software Requirement Specification	4	2,045.45	8,181.82		
1.3 Architectural Design	10	1,818.18	18,181.82		
1.4 Database Design	10	2,954.55	29,545.45		
1.5 Software Installation/Application Delivery	5	2,954.55	14,772.73		
1.6 Software Testing	25	1,818.18	45,454.55		
1.7 User Acceptance Testing (UAT) & Feedback Incorporation	5	1,590.91	7,954.55		
2. Modules (Inventory, Sales, Depot Management, CRM)				217,272.73	35.22%
2.1 User administrations, Rules	5	2,954.55	14,772.73		
2.2 Data Entry Module Development	5	2,045.45	10,227.27		
2.3 Inventory Management	7	2,045.45	14,318.18		
2.4 Depot Transfer & Management	5	2,045.45	10,227.27		
2.5 Searching Facility	10	2,045.45	20,454.55		
2.6 Sales Invoice and Ledger Generation	20	2,045.45	40,909.09		
2.7 Sales Returns Management	7	2,045.45	14,318.18		
2.8 Report Generation	25	2,045.45	51,136.36		
2.9 Dashboard & Data Export Facility	20	2,045.45	40,909.09		
3. Modules (Accounting)				152,000.00	24.64%
3.1 Property & Assets					
3.2 Capital & Liabilities	6	1,727.27	10,363.64		
3.3 Fixed Assets					
3.4 Investment					
3.5 Cash & Bank Balance	3	1,727.27	5,181.82		
3.6 Advances	4	1,727.27	6,909.09		
3.7 Accounts Receivable	4	1,727.27	6,909.09		
3.8 Stock & Stores	6	1,727.27	10,363.64		
3.9 Provision Profit Intercompany	5	1,727.27	8,636.36		
3.10 Preliminary Expenses	3	1,727.27	5,181.82		
3.11 Share Holder's Investment	3	1,727.27	5,181.82		
3.12 Reserve Fund	7	1,727.27	12,090.91		
3.13 Loan A/C	7	1,727.27	12,090.91		
3.14 Accounts Payable					
3.15 AIT	2	1,727.27	3,454.55		
3.16 Sundry Account	3	1,727.27	5,181.82		
3.17 Provision for Bad Debt					
3.18 Provision for Financial Charge	5	1,727.27	8,636.36		
3.19 Provision for Business Promotion					
3.20 Provision for Other Expenses					
3.21 Profit & Loss A/C	4	1,727.27	6,909.09		
3.22 Retained Earnings	2	1,727.27	3,454.55		
3.23 Gross Sales					
3.24 Gross Profit/Loss	4	1,727.27	6,909.09		
3.25 Purchase	3	1,727.27	5,181.82		
3.26 Sales	3	1,727.27	6,909.09		
3.27 Stock & Stores-Opening Balance					
3.28 Stock & Stores-Closing Balance	4	1,727.27	6,909.09		
3.29 Material Consumed	3	1,727.27	8,636.36		
3.30 Administrative Expenses	5	1,727.27	3,454.55		
3.31 Non-Operating Income	2	1,727.27	3,454.55		
5. Reserves (20% of total HR estimate)			102,809.09	102,809.09	16.67%
Total project cost estimate				616,854.55	

* See Mandays and Personnel Cost Estimate

Personnel Cost Estimate	Salary/Month	Total Mandays	Rate/Day	Total
Project Manager	65,000.00	7	2,954.55	20,681.82
Business Analyst	45,000.00	4	2,045.45	8,181.82
Technical Lead/Sr. Software Engineer	65,000.00	20	2,954.55	59,090.91
Software Developer	45,000.00	99	2,045.45	202,500.00
Programmer	38,000.00	88	1,727.27	152,000.00
UI/UX Designer	40,000.00	10	1,818.18	18,181.82
Sr. System Quality Assurance	40,000.00	25	1,818.18	45,454.55
Quality Assurance (Tester)	35,000.00	5	1,590.91	7,954.55
Total Mandays/Resources		258		514,045.45

Project Completion Date

Total development duration is **6-7 months**. Please note that weekends and holidays are excluded in the schedule. Any public holidays and announced no-work day will affect our schedule and extend the corresponding deadlines using a ratio of one-is-to-one.

Total Price Breakdown & Payment Schedule:

Total Price Breakdown:

***Payment amounts under this package do not include VAT & Server Cost;** Services are subject to 5.5% VAT (Value Added Tax) & Server cost is yearly 12,000 Taka only.

***Venus IT Limited** would provide Purchase, Inventory, Sales, CRM, Accounting, Employee Role Management, Depot Management Software (Total Solutions according to agreement) development to **Client (KFMAL)** for **BDT 617,000** (Six Lakh & Seventeen Thousand Taka Only).

Payment Schedule:

Sl. No	Amount	Percentage	Time
1.	BDT 277,650	45%	Immediate (at the time of work order)
2.	BDT 246,800	40%	In the beginning of 3 rd Month from start
3.	BDT 92,550	15%	After Full Delivery of All Modules

Payment Procedure:

- Payment will goes to VENUS IT Accounts pay Cheque.

Support & Maintenance:

- Free Support & Maintenance: 3 month
- Support & Maintenance Charge after 3 month: 12,000 taka per year

Training:

- 1st training: Free
- 2nd training & others: 1000 taka(In Venus IT Ltd), 2000 taka(In client's office)

Sample Work Order

Date:

To

Md. Nasir Uddin

Director of Operations

Venus IT Limited

Venus Complex (12th Floor)

Bir Uttam Rafiqul Islam Avenue

Middle Badda, Dhaka-1212, Bangladesh

Mobile: +88- 0170 8872244 & 01700 619263

Email address: nasir.venusitltd@gmail.com & coo@venusitltd.com

Subject: Work Order for Inventory, Depot, Sales, Accounting & Customer Management Software for KFMAL.

This refers to your offer Ref No.000000 Date: --/--/-- and the subsequent discussions that had the undersigned with you on the above subject. We are pleased to inform you that the management of **KFMAL (Krishibid Farm Machinery and Automobile Limited)** has approved your proposal for Purchase, Inventory, Sales, CRM, Accounting & Employee Role Management and Depot Management Software with the following terms and conditions.

Terms and Conditions:

1. The total valuation of the projects is **Six Lakh & Seventeen Thousand Taka (BDT 617,000)** only.
2. Payment 45% in Advanced at the time of work order.
3. **KFMAL** will pay another 55% in two installments (40% & 15%).
4. **Venus IT Limited** will provide 6-month free service from the date of Service Delivery.
5. **KFMAL** will pay **12,000 (Twelve Thousand) Taka/year** as a service & maintenance cost after the expiration date of free service.

Thanks and best regards.

Abu Hena Mastafa Kamal

CEO

KFMAL (Krishibid Farm Machinery and Automobile Limited)

Krishibid Group

Mobile: 01938849266

E-Mail: ahkamal@krishibidgroup.com