## **Dear Exhibitor:**

Your company is exhibiting at the event below.

Please direct this service manual to the person in charge of your exhibit.



## FOSS4G NORTH AMERICA

MAY 14 - 16, 2018

HILTON ST. LOUIS AT THE BALLPARK ST. LOUIS, MISSOURI



#### FOSS4G NORTH AMERICA

MAY 14 - 16, 2018 HILTON ST. LOUIS AT THE BALLPARK ST. LOUIS, MISSOURI

## **General Information**

#### **Booth Equipment**

Gold and Platinum Sponsors - Each 10'x5' booth will be set with 8' high black back drape, one (1) 8' counter high black skirted table, two (2) high stools, one (1) wastebasket and a 7" x 44" one-line identification sign.

Silver and Bronze Sponsors - Each 8'x5' booth will be set with 8' high black back drape, one (1) 6' counter high black skirted table, two (2) high stools, one (1) wastebasket and a 7" x 44" one-line identification sign.

\*Each package can be upgraded to receive one (1) 42" pedestal table instead of the 6' or 8' skirted table. Please contact Show Management if you would like to upgrade your booth package.

#### **Discount Price Deadline Date**

In order to receive advance order discount rates listed on the price sheet, we must receive your order and payment by Wednesday, April 25<sup>th</sup>, 2018.

#### Shipments to Advance Warehouse Deadline Date

May 14th

Heritage will begin receiving freight at the advance warehouse on Friday, April 13<sup>th</sup>, 2018. To avoid late fees all shipments to the advanced warehouse must arrive no later than Monday, May 7<sup>th</sup>, 2018.

### **Show Schedule**

#### **Exhibitor Move-In**

Monday

,	,					
Exhibit Hours						
Monday	May 14th	12:00	-	19:00		
Tuesday	May 15th	10:00	-	19:00		
Wednesday	May 16th	10:00	-	15:45		
Exhibitor Move-Out						
Wednesday	May 16th	15:45	-	16:30		

Empty crates and containers will begin being returned at 15:45. Wednesday, May 16<sup>th</sup>.

9:00 - 11:45

- All carriers must check-in no later than 15:45 on Wednesday, May 16<sup>th</sup>. Heritage will begin redirecting all outbound freight not claimed by appointed freight carriers to the preferred show carrier at 15:45.
- Please refer to the Outbound Shipments Form included in this packet for detailed information regarding outbound shipping procedures.

(Continued on next page)

#### FOSS4G NORTH AMERICA

ST. LOUIS, MISSOURI

MAY 14 - 16, 2018 HILTON ST. LOUIS AT THE BALLPARK

## **General Information**

## **Shipping Information**

Warehouse Shipping Information:

Exhibitor Company Name and Booth Number Heritage Trade Show Services 2322 South 7<sup>th</sup> St. St. Louis, MO 63104

FOR: FOSS4G

Heritage will accept exhibit materials beginning Friday, April 13<sup>th</sup>, 2018 at the above address. Material arriving after Monday, May 7<sup>th</sup>, 2018 will be received at the warehouse with an additional after deadline charge.

Show Site Shipping Address:

Exhibitor Company Name and Booth Number

C/O Heritage Trade Show Services Hilton St. Louis at the Ballpark

1 South Broadway

St. Louis, MO 63102

FOR: FOSS4G

Freight will be accepted at show site beginning Monday, May 14<sup>th</sup>, 2018. See the Material Handling Instructions within this kit for additional information.

#### **Service Center Hours**

The Heritage Exhibitor Service Center will be staffed during exhibitor move-in and exhibitor move-out.

#### **Assistance**

We want you to have a successful show. If we can be of assistance, please call our Exhibitor Services at 314-534-8500.

## We Appreciate Your Business



620 Shenandoah Avenue | St. Louis, MO 63104 Phone 314-534-8500 | Fax 314-534-8050 Exhibitor.Services@heritagesvs.com

## M ETHOD OF PAYMENT & CREDIT CARD AUTHORIZATION

NAME OF CONVENTION FOSS4G		BOOTH #_	<del></del>
EXHIBITING COMPANY	PHONE#	FAX#	
ADDRESS	CITY	STATE	ZIP
CONTACT EMAIL			
PRINT NAME	SIGN	IATURE	
CREDIT CARD PAYMENT			
CARD HOLDER'S NAME (Please print)			
CARD HOLDER'S SIGNATURE			
CREDIT CARD BILLING ADDRESS			
CITYSTATE_		ZIP	
CREDIT CARD NUMBER	V-CODE	E <u>////</u> EX	P DATE/
Charge to: American Express Master	Card \	Visa Discov	er
If for any reason the submitted credit card or check is declined or returned we will also process your card for payment of any additional charges incur otherwise by you.			
COMPANY CHECK: Heritage Trade Show Services, 620 Shenandoa order form with your check.	h Ave, St Louis, MO 63	3104, Attn: Exhibitor Services.	Please include a copy of this
<b>BANK WIRE TRANSFER:</b> Enterprise Bank and Trust; St. Louis, MO reference name of show & booth number so we can properly credit your a \$25.00 to your invoice total for each wire to cover inbound bank processing.	account. Customers ar		
ESTIMATED MATERIAL HANDLING/DRAYAGE (Credit Card Ri PRIORITY EMPTY CONTAINER RETURN/ACCESSIBLE STORAGE			
			Ф
Please note: In some instances equipment or services listed above may by other contractors. Payment should be made directly to those cornot listed as part of the total due Heritage.		TOTAL AMOUNT	DUE\$

All orders received at the Exhibitor Service Desk will be charged at standard rates. All outstanding balances must be paid by the close of the show. Adjustments to your invoice will not be made after the close of the show. Heritage requires that you provide a credit card authorization form if you require material handling, sign hanging or labor services. For your convenience, we will use this authorization to charge your credit card account for your advance orders, and any additional amounts incurred as a result of show site orders placed by your representative. These charges may include all Heritage companies, including but not limited to HES Logistics, Inc., or any charges which Heritage may be obligated to pay on behalf of Exhibitor, including without limitation, any shipping charges. By submitting this form or ordering materials or services from Heritage, you agree to be bound by all terms & conditions included in your service manual.

For questions or comments, your Exhibitor Services Representative is available by phone at 314-534-8500, by email at <a href="mailto:exhibitor.services@heritagesvs.com">exhibitor.services@heritagesvs.com</a> or in person on the show site at the Service Desk. Thank you for your business.

#### Remit To:



620 Shenandoah Avenue | St. Louis, MO 63104 Phone 314-534-8500 | Fax 314-534-8050 Exhibitor.Services@heritagesvs.com

## FURNITURE/ CARPET RENTAL ORDER FORM

Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted. Fax orders will be accepted with enclosed credit card authorization form only. Charges for rental items listed below are for the duration of the show, and include delivery and removal. Cancellation of equipment delivered will be subject to a 100% cancellation charge for labor involved. Orders received after the deadline are subject to availability.

	ITEM #	QTY	DISCOUNT RATES	STANDARD AMOUNT
	_	30" Diameter Pede	APED DISPLAY TABLE estal Table (Gray)157.55 10 □ 30" High F100 □ 42	204.80
			TOTAL ORDER	
NAME OF CONVENTION FOSS4G			BOOTH #	
EXHIBITING COMPANY	_ PHONE#	FAX#		
ADDRESS_				
EMAIL ORDER CONFIRMATION & INVOICETO				
CONTACT NAME			DATE	

(Print & Sign)



620 Shenandoah Avenue | St. Louis, MO 63104 Phone 314-534-8500 | Fax 314-534-8050 Exhibitor.Services@heritagesvs.com

## MATERIAL HANDLING INFORMATION

Heritage shall not be liable for piece count or condition of any shipments received without individual carrier receipts or freight bills from carriers such as UPS, Federal Express, Express Mail, Parcel Post, private vehicles, etc, due to their delivery procedures.

#### A. MATERIAL HANDLING FOR DELIVERIES TO WAREHOUSE

Heritage Trade Show Services will start receiving crated, boxed or skidded materials 30 days prior to show move-in. Shipments will be received Monday

	each piece and address all shipping documents/bills of lading as follows for shipments to warehouse:				
	TOR COMPANY NAME  AGETRADE SHOW SERVICES  BOO	BOOTH NO.			
2322 5		TOTAL PIECES			
FOR: F	OSS4G APPRO	OX. WT			
	**DELIVERIES TO THE WAREHOUSE MUST BE MADE BETWEEN THE HOURS OF 10 AM - 4 PM, MOND	DAY THROUGH FRIDA	4Y**		
RATES	FOR DELIVERIES TO WAREHOUSE Deadline Date: Monday, May 7 <sup>th</sup> , 2018 To A	Avoid Late Fees			
	Description	Rate per 100 lbs.	Min Charge		
I	Packaged Shipments to the Advance Warehouse	\$ 106.00	\$ 212.00		
II	Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS or U.S. Mail to the Advance Warehouse	\$ 127.20	\$ 254.40		
			1 .		
Ш	Packaged Shipments to the Advance Warehouse after the deadline date	\$ 132.50	\$ 265.00		
IV <b>B. N</b> Herita	Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date  IATERIAL HANDLING FOR DELIVERIES TO SHOWSITE  ge Trade Show Services will receive and unload shipments at show site only during scheduled exhibitor move-in	\$ 153.70	\$ 307.40 show site at an		
IV  B. N Herita other to be accordance return	Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date  IATERIAL HANDLING FOR DELIVERIES TO SHOWSITE  ge Trade Show Services will receive and unload shipments at show site only during scheduled exhibitor move-intimes, as the facility has no provisions to accept advance shipments. Shipments must be sent with freight charge cepted. A 200 lb. minimum will apply for each shipment received. Rates below include receipt of your freight of empty crates; and reloading.	\$ 153.70  n times.Do not ship to s prepaid. Collect shi	\$ 307.40 show site at an		
IV  B. N Herita other to be accordance return	Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date  IATERIAL HANDLING FOR DELIVERIES TO SHOWSITE  ge Trade Show Services will receive and unload shipments at show site only during scheduled exhibitor move-intimes, as the facility has no provisions to accept advance shipments. Shipments must be sent with freight charge expted. A 200 lb. minimum will apply for each shipment received. Pates below include receipt of your freight of empty crates; and reloading.	\$ 153.70  In times.Do not ship to s prepaid. Collect shint; delivery to the book	\$ 307.40 show site at an ipments will nooth; storage and		
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IV  B. N Herita other f be acc return  Label 6  EXHIB	Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date  IATERIAL HANDLING FOR DELIVERIES TO SHOWSITE  ge Trade Show Services will receive and unload shipments at show site only during scheduled exhibitor move-intimes, as the facility has no provisions to accept advance shipments. Shipments must be sent with freight charge copted. A 200 lb. minimum will apply for each shipment received. Rates below include receipt of your freight of empty crates; and reloading.  Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date.	\$ 153.70  In times.Do not ship to s prepaid. Collect shint; delivery to the book	\$ 307.40  show site at an ipments will nooth; storage and		
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IV  B. N  Herita  tother f  be acc  return  Label C  EXHIB  CO H  HILTO  1 SOU  ST. LO  FOR: F	Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date  IATERIAL HANDLING FOR DELIVERIES TO SHOWSITE  ge Trade Show Services will receive and unload shipments at show site only during scheduled exhibitor move-intimes, as the facility has no provisions to accept advance shipments. Shipments must be sent with freight charges pepted. A 200 lb. minimum will apply for each shipment received. Rates below include receipt of your freight of empty crates; and reloading.  Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date.  IATERIAL HANDLING FOR DELIVERIES TO SHOWSITE  Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse Warehouse Interest on the Advance Warehouse Interest on the Advance Warehouse Interest on the Advance Interest on the Advance Warehouse Interest on the Advance Inte	\$ 153.70  In times.Do not ship to sprepaid. Collect shint; delivery to the book the book that the book the book that the book that the book the book that the book that the book that the book the book that the book that the book the book that the book	\$ 307.40  show site at an ipments will no oth; storage and		
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The per cwt. (100 lb.) rates listed above are based on inbound weight only, rounded up to the next 100 lbs. Services include receiving, unloading, delivery to booth, storage and return of empty containers, moving materials to the dock and reloading on designated outbound carrier.

	ESTIMATED COSTS.	* (Round to next highest	whole number)		
Estimated Weight in lbs	÷ 100 = _	* x Rate _	=	Total	

#### C. INBOUND SHIPMENTS

All shipments must have a bill-of-lading or delivery receipt showing number of pieces, true weight (via certified scale ticket), and description of merchandise. If shipments arrive without weight on bill-of-lading and weight is unobtainable, Heritage will estimate the weight. If actual scale weights are not submitted prior to move-out the estimated weight will be final and binding. All shipments received are subject to reweigh. Copies of bills-of-lading, with the name of the carrier, should be forwarded to HERITAGE TRADE SHOW SERVICES as soon as shipments are made. This will assist in tracing, if required. Shipments received at the warehouse after scheduled exhibitor set-up or shipments received at show site after exhibitor move-in times, are subject to surcharges to cover additional trucking or labor and will be billed accordingly.

#### D. EMPTY CONTAINER LABELS

Empty container labels will be available at the service desk for all exhibitors using Heritage material handling services. Affixing the labels is the sole responsibility of the exhibitor or his representative. All previous labels should be removed or obliterated. Heritage assumes no responsibility for removal of containers with old empty labels, improper information on empty labels or valuables stored in containers removed for storage.

#### E. ADDITIONAL AVAILABLE SERVICES

All per 100 lb. Rates quoted in the foregoing do not include any Blocking, Spotting, or Bracing in booth, or Local pickups for deliveries. For such services, the following rates apply:

	STRAIGHT TIME	OVERTIME
Material Handler	\$ 89.85 per hr.	\$ 134.78 per hr. (One Hour Minimum)
Local Pickups & Deliveries	\$ 213.75 per hr.	\$ 320.63 per hr. (One Hour Minimum)

#### F. SPECIAL SERVICES

Metal banding will be available for securing outbound shipments at a rate of \$.50 per foot, plus labor (One Hour Minimum). Shrink wrap of a pallet will be charged at \$50.00 per pallet. Mobile equipment will be moved into and out of the exhibit facility at \$150.00 per round trip unless otherwise noted in this kit.

#### G. OUTBOUND SHIPMENTS

Exhibitors are responsible for labeling their exhibit materials and providing outbound shipping information. To assist you with these arrangements, Heritage will have a Service Desk in the exhibit hall with labels, bills-of-lading and available shipping information. When materials are labeled, packed and ready to be shipped, completed bills-of-lading should be turned in at the Service Desk. Pick ups for local deliveries or small package shipments, i.e., UPS and Parcel Post should be dealt with in the same manner as all other outbound shipments. In order to expedite removal of materials, Heritage reserves the right to change designated carriers, if such carriers fail to pickup or refuse to accept shipments. Where no disposition is made, materials will be returned to the warehouse awaiting shipping instructions.

#### H. RETURNED SHIPMENTS TO HERITAGE WAREHOUSE

Where no disposition has been made for outbound shipments or later scheduled pickups are necessary; Heritage will return exhibit materials to the warehouse and load on outbound carriers at the rate of \$30.00 per 100 lbs. or fraction thereof for each shipment returned. Minimum charge: \$300.00.

#### I. LIMITS OF LIABILITY AND RESPONSIBILITY

- 1. Heritage Trade Show Services shall not be responsible for loss, theft, or disappearance of exhibitor's materials after same has been delivered to exhibitor's booth and shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.
- 2. Heritage Trade Show Services shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for reloading after the Show. Bills-of lading covering outgoing shipments, which are furnished by Heritage Trade Show Services to exhibitors, will be checked at time of actual pickup from the booth and corrections made where discrepancies occur.
- 3. Heritage Trade Show Services liability shall be limited to the physical loss of or damage to the specific article which is lost or damaged, and in any event Heritage Trade Show Services' maximum liability shall be limited to \$ .30 per pound per article with a maximum liability of \$50.00 per item, or \$1,000.00 per shipment, whichever is less.
- 4. Heritage Trade Show Services shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.

AUTHORITY TO HANDLE All terms and conditions herein stated are un	derstood and accepted.				
NAME OF CONVENTION FOSS4G			B	OOTH #	 
EXHIBITING COMPANY		PHONE#		FAX#	 
ADDRESS	CITY		STATE	ZIP	 
EMAIL ORDER CONFIRMATION & INVOICE TO _					 
CONTACT NAME			DATE		 
	(Print & Sign)				

#### Remit To:



620 Shenandoah Avenue | St. Louis, MO 63104 Phone 314-534-8500 | Fax 314-534-8050 Exhibitor.Services@heritagesvs.com

## PRIORITY RETURN/ ACCESSIBLE STORAGE FORM

All orders must have a credit card authorization form on file.

## **Priority Empty Container Return**

This service provides for the priority return of your empties to your booth after the close of the show. This service must be ordered prior to the removal of your empties. If you would like this service, please fill out the information below and return to Heritage Trade Show Services, Inc..

Priority Empty Container Return	•		
Estimated Number of Pieces			
A storage area will be available for exhibitor	CESSIBLE STORAGE 's samples and literature in the facility. Depending on space		
be available to access storage items during after show closing each day. All materiel in a designated booth space at the close of the SDELIVERIES CAN BE MADE DURING SHOW Hany time during the show hours, so please storage items during the show hours.	stored on trailers in the loading dock area. Heritage employees will show hours, one hour prior to show opening, and one half hour storage on the last day of the show will be returned to their show. Due to fire regulations and for security purposes, NO LARGE HOURS. Show management reserves the right to stop deliveries at schedule deliveries prior to show opening. Storage space may be adline date to guarantee storage space. The charge for storage		
Accessible Storage Rate: \$100.00 base cha Labor Rates:	rge, plus labor charges per delivery (one hour minimum)		
Straight Time: (one hour minimum per man) 8:00 a.m 4:30 p.m. Monday - Friday	)\$89.85		
Over Time: (one hour minimum per man)	\$134.78		
YES, I wish to reserve space for accessible	e storage, I plan on storingpallets/ boxes/ crates/ cases(circle one)		
Deliveries To have items placed in or removed from ac	ccessible storage, please notify the Heritage Service Desk.		
theft, or destruction, including, but not limited to dam ourselves or by servants, agents, employees or others' floods, acts of God or any act beyond our sole control of profit or loss due to failures to obtain or turnover g	T YOUR OWN RISK. We shall not be liable for any injury, damage, loss, nage from atmospheric conditions or rust, negligence (whether caused by ), failures to act breach of contract, breach of warranty, water condensation, fire, I. We are not liable for any direct, consequential, or incidental damages nor for loss goods at any particular time or place whatsoever, however such loss may be loss of sales, income, resale, commissions, or brokerage, nor for any freight or		
NAME OF CONVENTION FOSS4G			
	PHONE#FAX#		
	ITYSTATEZIP		
EMAIL ORDER CONFIRMATION & INVOICE TO			
CONTACT NAME	DATE		

## **HERITAGE**

Trade Show Services

## DO NOT DELAY!

# ADVANCE SHIPMENT TO WAREHOUSE

TO:\_\_\_\_\_EXHIBITOR NAME
BOOTH NUMBER:\_\_\_\_\_

HERITAGE TRADE SHOW SERVICES 2322 SOUTH 7<sup>TH</sup> ST. ST. LOUIS, MO 63104

FOR: FOSS4G

## **HERITAGE**

**Trade Show Services** 

## DO NOT DELAY!

## ADVANCE SHIPM ENT TO WAREHOUSE

TO:_	
	EXHIBITOR NAME
B00	TH NUMBER:
	HERITAGE TRADE SHOW SERVICES
	2322 SOUTH 7 <sup>TH</sup> ST.

ST. LOUIS, MO 63104

FOR: FOSS4G

## **HERITAGE**

**Trade Show Services** 

## DO NOT DELAY!

## ADVANCE SHIPM ENT TO WAREHOUSE

TO:
EXHIBITOR NAME
BOOTH NUMBER:

HERITAGE TRADE SHOW SERVICES 2322 SOUTH 7<sup>TH</sup> ST. ST. LOUIS, MO 63104

FOR: FOSS4G

## **HERITAGE**

**Trade Show Services** 

## DO NOT DELAY

## ADVANCE SHIPM ENT TO WAREHOUSE

TO:
EXHIBITOR NAME
BOOTH NUMBER:

HERITAGE TRADE SHOW SERVICES 2322 SOUTH 7<sup>TH</sup> ST. ST. LOUIS, M O 63104

FOR: FOSS4G



# IM PORTANT NOTICE REGARDING DIRECT SHIPM ENTS

Please be aware that the Hilton St. Louis at the Ballpark does NOT receive exhibitor freight, literature or supplies through the venue package room. The package room is too small to handle Exhibit Materials and the venue's everyday receiving. All exhibit materials, being shipped directly to show site must be addressed as listed below to insure unloading and delivery to your booth area.

NOTE: Direct shipments will only be received beginning at 9:00 a.m., Monday, May 14<sup>th</sup>, 2018. Any materials sent to the venue prior to this date may be returned to sender and/or may be turned over to Heritage Trade Show Services and will be billed according to the Show's Shipping & Receiving Rates, and will be subject to venue assessed fees.

EXHIBITOR COMPANY NAME	
BOOTH NUMBER	
C/O HERITAGE TRADE SHOW SERVICES HILTON ST. LOUIS AT THE BALLPARK 1 SOUTH BROADWAY ST. LOUIS, MO 63102	

FOR: FOSS4G

All shipments should be accompanied with a Bill of Lading or Packing List indicating the total weight of shipment and piece count.

See the enclosed Shipping Information/Material Handling Order Form for detailed service descriptions, rates and limits of liability.

## WE APPRECIATE YOUR COOPERATION. HERITAGE TRADE SHOW SERVICES

## **HERITAGE**

**Trade Show Services** 

## DO NOT DELAY

# DIRECT SHIPMENT TO SHOW SITE

MUST NOT ARRIVE BEFORE MONDAY, MAY 14<sup>TH</sup>, 2018

TO:EXHIBITOR NAME BOOTH NUMBER:			
C/O FOR:	HERITAGE TRADE SHOW SERVICES HILTON ST. LOUIS AT THE BALLPARK 1 SOUTH BROADWAY ST. LOUIS, MO 63102 FOSS4G		

## **HERITAGE**

**Trade Show Services** 

## DO NOT DELAY

# DIRECT SHIPMENT TO SHOW SITE

MUST NOT ARRIVE BEFORE MONDAY, MAY 14<sup>TH</sup>, 2018

TO:_		
	EXHIBITOR NAME	
BOOTH NUMBER:		
C/O	HERITAGE TRADE SHOW SERVICES	
	HILTON ST. LOUIS AT THE BALLPARK	
	1 SOUTH BROADWAY	
	ST. LOUIS, MO 63102	
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## **HERITAGE**

**Trade Show Services** 

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FOR:	FOSS4G			

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FOR: FOSS4G



## NEED A RELIABLE CARRIER TO TRANSPORT YOUR FREIGHT?

Email, fax, or call in the information needed below to have your freight shipped to the advance warehouse, and invoiced along with any other orders placed with the show decorator, Heritage Trade Show Services.

NOTE: If the inbound or outbound shipment requires air or expedited service, please inform HES Logistics as soon as possible. HES Logistics can accommodate any type of shipping need, but specializes in LTL ground freight totaling 100 lbs or greater.

Show Name	USE THE SHOW CARRIER			
Booth Name	(HES Logistics)			
Booth Number(if known)	FOR ROUNDTRIP SHIPPING!			
Pickup Information	<u>BENEFITS INCLUDED</u>			
Company Name	Lowest Material Handling			
Address	Rate Offered by Heritage			
Suite	Complimentary Priority			
City, ST Zip	Empty Container Return			
Contact Name	Complimentary Shrink			
Contact Number(for the driver to call, if needed)	Wrapping and / or Banding at the Show Site, if requested			
Pickup Hours	No need to schedule a			
Pickup Date(call HES Logistics to discuss, if needed)	pickup for the return shipment			
Description of Pieces & Loading Area				
(quantity / type / approx. lbs & dims L"xW"xH") Example: 2 Cases 150	lbs each 54"x36"x12" / 1 crate 600 lbs 96"x48"x40"			
Is there a loading dock at the pickup address?If not, plea	ase describe pickup area and / or additional			
instructions for the driver:				

For return (outbound) shipping, all exhibitors must visit the Exhibitor Services Desk at the show site to arrange handling, unless you are hand carrying all of your items out of the show.

(ex. Lift Gate Truck Required / Residential / Inside pickup / Notify / White Glove Service)

Phone: 1-866-493-1675 Fax: 1-314-534-8050 Email: exhibitfreight@heslogistics.com



## IM PORTANT INFORM ATION REGARDING OUTBOUND SHIPM ENTS

To ensure that your outbound shipment is handled according to your instructions, please be advised of the following:

- CONTACT YOUR CARRIER TO SCHEDULE PICK UP OF YOUR SHIPM ENT. You must call your carrier, unless you are using the show recommended carrier. Carriers, including FED EX and UPS, will not pick up your shipment unless you have made arrangements with them. In the event your selected carrier fails to show on final move-out day, your shipment will be rerouted to Heritage's show carrier.
- PACK AND LABEL YOUR MATERIALS. Banding, shrink wrap and shipping labels are available at the Heritage Service Desk.
- COM PLETE AND TURN IN A HERITAGE BILL OF LADING FOR
   EACH OUTBOUND SHIPM ENT. Bill of ladings may be obtained from the Heritage
   Service Desk. Complete a bill of lading for each shipment/destination. Turn in all
   completed bill of ladings to the Heritage Service Desk once your shipments are ready
   to be loaded out.
- For your convenience, show recommended carriers are available to handle outbound transportation.

Thank you and we hope you have a great show!



## UNION JURISDICTION RULES

Since Work Rules and Union Jurisdictions vary from city to city, we apprise you of the following statements to help you in understanding the Union Requirements in the facility.

#### **DECORATOR & CARPENTER JURISDICTION**

It is necessary for all exhibitors to use qualified union personnel for the installation and dismantling of prefabricated exhibits and displays and to install and remove draperies and floor covering. The handling, placing or setting out of merchandise that is to be displayed does not require union labor and may be done by the exhibitor. In addition, the installation or dismantling of an exhibit which does not require the use of hand tools, or more than one person, and can be accomplished within thirty minutes, may be performed by the owner or company representative. Your labor requirements can be ordered on the enclosed Exhibit Labor Order Form.

#### TEAM STER JURISDICTION

Our Material Handling Department is responsible for maintaining in and out traffic schedules at the show site. Even local exhibitors should clear all movements of exhibit materials through this department, as we will have priority at the unloading area at all times. Union jurisdiction allows individually hand carried items only and will not permit exhibitors use of dollies, hand trucks or pushcarts. Material Handling Services may be ordered in advance by completing and returning the enclosed Shipping Information and Service Order Form or by ordering on site at the Heritage Service Desk.

#### **SAFETY**

Standing on chairs, table or other rental equipment is prohibited. This equipment is not engineered to support your weight. Heritage cannot be responsible for injuries or falls caused by the improper use of this equipment. If assistance is required in assembling your booth, please order labor in the Display Labor section of the Heritage order form and the necessary ladders and/or tools will be provided.

#### NOTE:

- If you encounter any difficulty with any laborer, or if you are not satisfied with the work performed, please bring this to the attention of the Show Manager at Heritage. Please refrain from voicing complaints directly to craft personnel.
- The person in charge of your exhibit should carefully inspect and sign all work order forms. If there are any questions about any bills, bring the bill to the appropriate Service Desk and discuss it with the person in charge.



## EXHIBITOR APPOINTED CONTRACTOR THIRD PARTY AUTHORIZATION

#### EXHIBITOR APPOINTED CONTRACTOR

If your company plans to use a firm who is not the official service contractor as designated by Show Management, please complete this form and return to the address above.

**NOTE** If you require material handling, sign hanging or exhibit labor, Heritage requires a completed credit card authorization form on file in order to provide these services.

# EXHIBITOR APPOINTED CONTRACTOR ADDRESS CONTACT PERSON PHONE

Non-official contractors must use labor supplied by Heritage unless the following requirements are fulfilled:

- Exhibitors must return this completed form to Heritage at least thirty (30) days prior to the show.
- Non-official contractors must submit proof of adequate insurance, in the form of an original policy rider, listing Heritage as an additional insured, furnished by their broker to Heritage's office no later than thirty (30) days in advance of actual installation dates. This must include a copy of your Worker's Compensation insurance.
- All personnel must be properly badged for the show.
- Labor must conform to local labor jurisdiction as outlined under the appropriate section of this service manual.

Non-official installation and dismantle contractors may provide supervision. Non-official contractors are allowed on the exhibit floor only during official installation and dismantle hours, providing the information above it supplied.

It is the responsibility of the exhibitor to assure that each representative of an Exhibitor Appointed Contractor abides by the official rules and regulations of this event.

#### THIRD PARTY AUTHORIZATION

FOR USE OF AN EXHIBITOR APPOINTED CONTRACTOR: We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges. In the event that the named third party does not discharge payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company. The items checked below are to be invoiced to the third party:

ALL SERVICES BOOTH CLEANING I & D LABOR MATERIAL HANDLING/IN & OUT RENTAL FURNITURE & CARPET SIGNS OTHER (Please specify)				
THIRD PARTY AGENT:				
CREDIT CARD ACCOUNT NO				
EXPIRATION DATE/VERIFICATION CODE///				
PERSONAL CREDIT CARD COMPANY CREDIT CARD				
CARDHOLDER'SNAME				
AUTHORIZED SIGNATURE				
PRINT NAME				
COMPANY NAME				
ADDRESS				
CITY/STATE/ZIP				
PHONEFAX				

We have read, understand and agree to all terms as described above and have advised our show site representative accordingly.

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Exhibitor Signature:	Print Name:		Date:		
(Please Print) NAME OF CONVENTION FOSS4G				BOOTH #	
EXHIBITING COMPANY		PHONE#		FAX#	
ADDRESS	CITY		STATE	ZIP	
EMAIL ORDER CONFIRMATION & INVOICE TO					
CONTACT NAME				DATE	
<u> </u>	(Print & Sign)				

## **Exhibit Hall Fire Regulations**

The information contained in this brief outline does not by any means cover completely the ordinances and regulations contained in the local Fire Prevention Code.

The following are basic rules governing concessions, exhibits, and shows in any building open to the public:

- 1. All curtains, drapes and decorations must be constructed of flameproof material, or treated with an approved flameproofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flameproofing effect.)
- 2. No combustible materials, merchandise or signs shall be attached to, hung from, or draped over flameproofed side and rear divider draperies of booths or attached to table skirting facing aisles, unless flameproofed.
- 3. All exits, hallways and aisles leading from buildings or tents are to be kept clear and unobstructed at all times.
- 4. No exit door shall be locked, bolted or otherwise fastened or obstructed at any time an exhibit building is open to the public. Moreover, it shall be unlawful to obstruct, or reduce in any manner, the clear width of any doorway, hallway, passageway or other means of egress. Additionally, all required exits shall be so located as to be discernible and accessible with unobstructed access thereto.
- 5. Access through turnstiles, gates, rails or similar devices shall not be permitted unless such a device is equipped to swing readily in the direction of exit travel under a total force of not more than 15 pounds and/or prior approval of the Fire Marshal.
- 6. All sawdust, shavings, hay and straw shall be flameproofed, stored and maintained in a manner approved by the Fire Marshal.
- 7. Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside any building shall have no more than two (2) gallons of fuel in the tank; all fuel tanks shall be locked or effectively sealed and battery cables shall be disconnected from the ignition system. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in the event of an emergency.

- 8. There shall not be any gasoline powered forklifts or carts allowed in a place of assembly. Exceptions: Propane or electric vehicles are allowed.
- 9. The use of liquefied petroleum gases inside buildings, tents or other areas is strictly prohibited, except for demonstration purposes when approved by the Fire Marshal. Maximum LPG allowed for exhibition purposes is a six (6) pound cylinder.
- 10. "No Smoking by Order of Fire Marshal" signs shall be posted and maintained in areas designated by the Fire Marshal.
- 11. Provide for daily removal and disposal of trash and rubbish from buildings and tents.
- 12. All electrical wiring shall be installed in a manner approved by the City Chief Electrical Inspector.
- 13. Provide and maintain approved fire extinguishing equipment in all areas as designated by the Fire Marshal.
- 14. All standpipe and hose cabinets shall be kept clear and unobstructed at all times.
- 15. All appliances fired by natural gas shall be approved by the City Chief Mechanical Inspector and Fire Marshal before being used.
- 16. The use of welding and cutting equipment for demonstration purposes must be by permit from the Fire Marshal.
- 17. Cylinders of compressed gases are prohibited unless approved by the Fire Marshal, and shall be secured in a vertical or horizontal positions depending on the tank use and design.
- 18. The operator or the person in charge of operation or use of any place of assembly or education shall check egress facilities before such building is occupied for any use. If such inspection reveals that any element of the required means of egress is obstructed, inaccessible, locked, fastened or otherwise unsuited for immediate use, admittance to the building shall not be permitted until necessary corrective action has been completed.

- 19. There shall not be any obstructions blocking exit doors from the outside of any building such as autos parked in doorways or barricades across sidewalks.
- 20. No curtains, drapes or decorations shall be hung in such a manner as to cover any exit signs.
- 21. No vehicles shall be parked in fire lanes outside of buildings.
- 22. No flammable liquids shall be used or admitted inside of buildings except by approval of the Fire Marshal.
- 23. Artificial lighting such as lanterns and candles are prohibited.
- 24. The use of all gas-fired heating units, either portable or stationary, shall meet the approval of the City Chief Mechanical Inspector and the Fire Marshal. The use of the so-called "salamander" stove is strictly prohibited.
- 25. All cooking appliances shall be equipped with ventilating hoods and equipment as deemed necessary by the Fire Marshal, but in any instance such equipment shall be installed in accordance with provision of the City Building and Fire Codes.

However, countertop fryers not exceeding 15 lbs. of oil may be used without the necessary ventilating hood and surface protection requirements. Additionally, the exhibitor shall be allowed no more than one (1) fryer per booth and shall provide two (2) ten (10) pound B.C. extinguishers, positioned on both sides of said fryers.

All cooking appliances shall be listed by a National Testing Agency: i.e. Underwriters Laboratory or Factory Mutual.

- 26. Booth and seating plans must be approved by the Fire Marshal. Submit plans to the Fire Marshal no later than 15 days before set-up date.
- 27. There shall not be any ticket booths, tables or any other display setup in the lobby without the prior approval of the Fire Marshal.
- 28. All aisles shall be maintained at a minimum of ten (10) feet clearance.

- 29. All covered structures in excess of ninety (90) square feet in area shall be protected by an automatic fire detection system approved by the Fire Marshal.
- 30. All floor plans submitted shall by totally representative of the halls, rooms and/or areas in which the events are held in, such as the location of manual pull stations, fire hose standpipe closets, exits, aisles and man doors in air walls, etc.