

# Enterprise Information System in the Manufacturing Industry

Fong Khah Kheh<sup>a,1</sup>, Kee Shin Pearl<sup>a,2</sup>

<sup>a</sup>*Bachelor of Computing in Data Engineering,  
Universiti Teknologi Malaysia*

<sup>1</sup>fongkhkeh@graduate.utm.my

<sup>2</sup>keeppearl@graduate.utm.my

**Abstract—** The manufacturing industry is experiencing rapid technological advances, effective information and operations management to improve efficiency and competitiveness. Enterprise Information Systems (EIS) provide a comprehensive platform for integrating various functions and processes within the enterprise and play a crucial role in modernising manufacturing operations. This paper provides an in-depth analysis of EIS in the context of the manufacturing industry.

**Keywords—** Enterprise Information Systems, Manufacturing Industry, Efficiency, Decision-Making

## I. INTRODUCTION

An enterprise information system (EIS) is a suite of integrated software solutions that provide organisations with a secure and efficient way of managing information and operations. It includes various components such as software applications, databases, network infrastructure and security measures to ensure effective collaboration, data management and decision-making processes [1].

In today's dynamic and competitive manufacturing environment, organisations are constantly seeking innovative solutions to improve efficiency, reduce costs and increase productivity. Enterprise Information Systems (EIS) are the cornerstone for achieving these goals by providing a comprehensive platform that integrates various functions and processes within a manufacturing organisation. By providing access to real-time data, facilitating decision-making and automating processes, EIS plays a vital role in modernising manufacturing operations.

In this article, we will take an in-depth look at the role of EIS in the manufacturing industry. We will explore how these systems can change the way companies operate, improve efficiency and ultimately drive success. By understanding the benefits of implementing an EIS, we can gain valuable insight into how manufacturing companies can thrive in today's competitive landscape.

Every organization would have its own customized Enterprise Information Systems (EIS) that can be integrated to manage business operations. Common types of systems are:

### A. Enterprise Resource Planning (ERP)

This system integrates various business processes and functions into a unified system. It focuses on managing finance, human resources, manufacturing, and supply chain. ERP systems streamline operations, improve efficiency and provide real-time insights into organisational performance. It helps departments share data and ensure consistency and accuracy in decision-making [1].

### B. Customer Relationship Management (CRM)

CRM systems manage interactions with existing and prospective customers throughout the customer lifecycle. They store customer data, track interactions, manage the sales pipeline and facilitate marketing campaigns. CRM systems help organisations build and maintain relationships with customers, improve customer satisfaction and drive sales growth through personalised engagement [1].

### C. Supply Chain Management (SCM)

This system manages logistics, inventory and forecasting demands to enhance supply chain performance. It optimises supply chain processes, reduces costs, minimises inventory levels, and enhances collaboration with suppliers and partners to ensure timely delivery of goods and services [1].

### D. Business Intelligence (BI)

BI system transforms raw data into actionable insights into business operations through reporting, analytics, data mining and predictive modelling. It helps organisations make data-driven decisions by providing visualisations, dashboards and performance metrics [1].

## II. COMPARATIVE ANALYSIS FOR PREVIOUS STUDY

Enterprise Information Systems (EIS) has become an essential part of modern manufacturing operations, facilitating seamless

integration of various processes and improving overall efficiency. The purpose of this paper is to explore the benefits of EIS in improving business efficiencies, focusing on examples from three industry-leading organisations: Toyota, General Electric (GE) and Siemens.

TABLE 1. COMPARISON OF EIS SOLUTIONS IN MANUFACTURING INDUSTRIES

<i>Manufacturing Company</i>	<i>EIS solution</i>	<i>Type of EIS</i>
Toyota	Odoo	ERP
General Electric	Predix MES	ERP, CRM, BI
Siemens	Siemens Opcenter Execution Manufacturing Suite	ERP, SCM

#### A. Toyota

Toyota, renowned for its commitment to reliability and safety in the automotive industry operates across diverse regions and serves a broad range of clientele. It has implemented an Enterprise Information System (EIS) powered by Odoo ERP, a suite of open-source software that integrates various functionalities including customer relationship management, e-commerce, accounting and inventory management [2].

Toyota opted for Odoo ERP as its EIS solution was driven by several compelling factors:

- a) Scalability: As Toyota expands globally, its operational needs are constantly changing. Odoo ERP provides scalability by allowing Toyota to easily add features, users and modules as needed. For example, if Toyota establishes new manufacturing plants in different regions, they can seamlessly integrate these plants into their existing ERP system [3].
- b) Cost-effectiveness: Toyota benefits from the cost-effectiveness of Odoo ERP. Firstly, the open-source nature of Odoo means that Toyota does not have to pay the expensive license fees associated with proprietary ERP systems. Odoo's modular approach allowed Toyota to implement only the modules it needed to avoid unnecessary expenses. For example, Toyota can deploy Odoo's inventory management and accounting modules first and then add functionality such as customer relationship management or e-commerce as business needs evolve. In this way, Toyota can allocate resources efficiently and optimise the return on ERP investment [2].
- c) Data-driven decision-making: In Toyota, Odoo ERP facilitates data-driven decision-making by providing real-time data and comprehensive analytics capabilities. Executives can use the analytics capabilities of the ERP system to optimise

production schedules by analysing historical production data, identifying bottlenecks and forecasting future demand. Furthermore, ERP dashboards and reports enable management to monitor key performance indicators (KPIs) including productivity, quality metrics and inventory levels to make informed decisions and improve operational performance [3].

#### B. General Electric (GE)

GE is a conglomerate that focuses on power generation, transmission and distribution solutions, including gas and steam turbines, generators and grid solutions.

The EIS used by GE includes various components such as ERP, CRM and BI [8]. The specific EIS solution used by GE is GE Digital's Predix Manufacturing Execution System (MES). The benefits GE derives from using a Predix MES include:

- a) Increased Productivity: Predix MES helps GE increase productivity by automating manual tasks including optimising production workflows and reducing production errors. For example, GE uses MES to automate data collection, standardise work instructions and provide real-time feedback to operators. This ensures consistent production processes, minimises errors and maximises productivity [5].
- b) Better Quality Control: Predix MES enables GE to implement strict quality control measures throughout the manufacturing process. GE uses the MES to monitor product quality in real-time to detect defects early and take corrective action promptly. For example, MES tracks quality metrics such as dimensional accuracy, surface finish and material properties to ensure product quality and reliability [8].
- c) Enhanced Supply Chain Management: Predix MES provides GE with visibility into its supply chain operations by enabling the company to track inventory levels, monitor supplier performance and optimise procurement processes. For example, GE uses MES to track raw material inventory levels, monitor supplier lead times and optimize reorder points to minimize stockouts and reduce lead time. This ensures that GE's supply chain is efficient, responsive and resilient to disruptions [5].

#### C. Siemens

Siemens is a global technology company headquartered in Munich, Germany. The company operates in a variety of manufacturing industries including energy, healthcare and infrastructure.

Siemens uses Siemens Opcenter Execution Manufacturing Suite as its EIS. The benefits that Siemens gains from using Opcenter Execution Manufacturing Suite as its EIS include:

a) Improve Operational Visibility: Opcenter provides real-time visibility into key manufacturing processes. Siemens uses Opcenter to monitor the performance of its production lines, track equipment utilisation and identify bottlenecks in the manufacturing process. By analysing real-time data, Siemens can make informed decisions to optimise productivity and minimise downtime [6].

b) Optimized Production Planning and Scheduling: Opcenter helps Siemens optimize production planning and scheduling by providing advanced planning tools and algorithms. Siemens can use Opcenter to create optimized production schedules, allocate resources efficiently and balance production capacity with demand. This ensures that Siemens can meet customer demands while minimizing production costs and lead times [7].

c) Quality Management: Siemens uses Opcenter to manage quality throughout the manufacturing process. The suite includes tools for tracking quality metrics managing non-conformances and performing root cause analysis. By proactively addressing quality issues, Siemens can minimize defects, reduce rework and ensure the products meet customer expectations [7].

### ***III. OPINION***

Enterprise Information Systems (EIS) have revolutionised the way businesses operate by providing a powerful infrastructure for data management, collaboration and decision-making. These systems provide a centralised platform for companies to access accurate, timely information to make informed decisions that drive business success.

While EIS offers great potential for improving the efficiency and competitiveness of the manufacturing industry, its successful implementation requires careful consideration of various factors.

These are the critical factors influencing the successful implementation of Enterprise Information Systems (EIS) in the manufacturing industry including:

#### **a) Data Security and Privacy:**

EIS involve the collection, storage and transmission of vast amounts of sensitive data, including confidential information, customer details and operational insights. Thus, protecting this data from cyber threats and ensuring compliance with data protection regulations are paramount concerns. In 2019, Toyota experienced a data breach in which the personal information of over 3.1 million customers was exposed. This incident highlights the importance of strong cyber security measures in protecting sensitive data within EIS [9].

Therefore, Toyota has implemented security measures in its Odoo ERP system to ensure that confidential information about Toyota's business operations is securely stored. The Odoo system's security features include encryption, audit trails and access controls such as systems that only allow authorised personnel to access the data centre and systems controlled by authorised personnel via security badges or biometric security.

These comprehensive security measures not only prevent unauthorised personnel from accessing business-critical data, but also encourage secure collaboration throughout the supply chain process to ensure that Toyota's suppliers and partners have access to relevant information while maintaining data confidentiality and integrity. The Odoo system's functionality helps Toyota companies manage a secure and efficient business environment while complying with legal requirements and meeting industry standards for data privacy and security.

#### **b) Organizational Culture and Change Management:**

The successful implementation of EIS requires alignment with organisational culture and an effective change management strategy. Resistance to technological change and cultural inertia may restrict EIS adoption and reduce its potential benefits. As an example, General Electric (GE) faced challenges in transitioning its legacy manufacturing processes to a digital system. By implementing a comprehensive change management programme and fostering a culture of innovation, GE successfully integrated EIS into its operations, improving efficiency and competitiveness [10].

#### **c) Leadership and Communication:**

Leadership plays a key role in driving EIS adoption by effectively communicating the benefits of EIS, engaging employees in the decision-making process, and providing the necessary training and support. Strong leadership fosters a culture of innovation and collaboration, which is critical to successful EIS implementation.

Under the leadership of CEO Joe Kaeser, Siemens has prioritised effective communication and leadership alignment throughout the digital transformation process. Kaeser spearheaded the vision of using EIS to improve operational efficiency and innovation, articulating clear goals and expectations to employees across the organisation. Siemens leadership actively communicated with stakeholders, soliciting feedback and addressing concerns to ensure buy-in from employees at all levels. By fostering a collaborative culture and shared goals, Siemens successfully navigated the complexities of implementing EIS [11].

#### **d) Integration and Interoperability:**

EIS often involves the integration of different systems and technologies and requires seamless interoperability to realise its full potential. Ensuring compatibility and smooth communication between the different components of an EIS is critical to optimising processes and decision-making.

Toyota's Production System (TPS) is a great example of effective integration and interoperability within an EIS, integrating elements such as inventory management, supply chain logistics and production planning for operational excellence and continuous improvement. By adopting a modular approach to system design and standardised interfaces and protocols, Toyota ensures seamless communication and data exchange between the different components of TPS. In addition, Toyota emphasises cross-functional collaboration and knowledge sharing between the teams responsible for each aspect of production to achieve overall optimisation of processes and decision-making [12].

## CONCLUSION

Enterprise Information Systems (EIS) play a vital role in modernising and improving the efficiency of manufacturing operations. By analysing the case studies of Toyota, General Electric (GE) and Siemens, it is clear that EIS solutions offer a range of benefits including streamlined workflows, process automation, real-time data visibility and analytical capabilities.

Successful implementation of an EIS requires careful planning, investment and commitment on the part of the organisation. By utilising the capabilities of an EIS solution, manufacturing organisations can significantly improve productivity, quality and competitiveness. However, it is important to recognise that EIS implementation is an ongoing process that requires constant monitoring, evaluation and adjustment to ensure long-term success.

In short, EIS is a valuable investment for manufacturing companies seeking to thrive in today's fast-moving business environment. By utilising the power of EIS, companies can drive innovation, optimise operations and maintain a competitive edge in the global marketplace.

## REFERENCES

- [1] M. C. McKay, "Understanding enterprise information systems and their impact on business efficiency - [UPdated April 2024 ]," DigitalGadgetWave.com, May 17, 2023.  
<https://digitalgadgetwave.com/understanding-enterprise-information-systems-and/>
- [2] "Why Toyota choose Odoo ERP for their business," Cybrosys.  
<https://www.cybrosys.com/blog/why-toyota-choose-odoo-erp-for-their-business>
- [3] "Toyota Information System & Toyota ERP Case Study," IvyPanda, Aug. 27, 2023.  
<https://ivy panda.com/essays/information-system-in-toyota-motor-manufacturing/>
- [4] "Digital Enterprise Services," siemens.com Global Website.  
<https://www.siemens.com/global/en/products/services/digital-enterprise-services.html>
- [5] "Geospatial Information System | SmallWorld GIS | GE Digital."  
<https://www.ge.com/digital/applications/smallworld-gis-geospatial-asset-management>
- [6] "Opcenter Execution," Siemens Digital Industries Software.  
<https://plm.sw.siemens.com/en-US/opcenter/execution/>
- [7] "Management (MOM) software," Siemens Digital Industries Software.  
<https://plm.sw.siemens.com/en-US/opcenter/>
- [8] "What is Predix Platform? | Predix Platform | GE Digital," (C) Copyright 2023.  
[https://www.ge.com/digital/documentation/predix-platform/ms/c\\_what\\_is\\_predix\\_platform.html](https://www.ge.com/digital/documentation/predix-platform/ms/c_what_is_predix_platform.html)
- [9] S. Gatlan, "Toyota security breach exposes personal info of 3.1 million clients," BleepingComputer, Mar. 29, 2019. [Online]. Available:  
<https://www.bleepingcomputer.com/news/security/toyota-security-breach-exposes-personal-info-of-31-million-clients/>
- [10] Developers and Developers, "Digital transformation at GE: Shifting minds for agility," IMD Business School for Management and Leadership Courses, Jun. 22, 2023.  
<https://www.imd.org/research-knowledge/strategy/case-studies/digital-transformation-at-ge-shifting-minds-for-agility/>
- [11] "Leadership succession successfully completed – Roland Busch to s ..."  
<https://press.siemens.com/global/en/pressrelease/leadership-succession-successfully-completed-roland-busch-succeeded-joe-kaeser-president>
- [12] T. M. Corporation, "Toyota Production System | Vision & Philosophy | Company | Toyota Motor Corporation Official Global Website," Toyota Motor Corporation Official Global Website.  
<https://global.toyota/en/company/vision-and-philosophy/production-system/>