



KHAI PHAM

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Hello,

My name is Khai Pham, I recently graduated from UC San Diego with a B.S in Management Science. Since the start of the pandemic, I've lost over 40lbs. Fitness and dieting taught me success through being goal-oriented. I really enjoy how it physically and mentally challenged me. I believe Sales is a number's game just like fitness. My growth reflects the effort I put into it. This parallel is what made me want to pursue sales professional. An accomplishment I'm most proud of was selling over \$75,000 worth of patio heaters to local businesses during the outdoor dining mandate. I was able to use the profit generated to help pay for my tuition and housing cost at UCSD.

Thank you for your consideration,

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