

## Job Scope

- Mechanical Engineer
- Sales Engineer
- Automation Engineer (PLC)

## Technical Skills

Machine System  
Troubleshooting

Mechanical Installation

Human Machine  
Interface (HMI) Training

Electrical Wiring

PCB Soldering

Microsoft Excel

## Languages

English

Chinese

Malay

# Ch'ng Kha Leong

## Sales Engineer

Chinese, Malaysian  
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## Profile

Sales Engineer for CNC machines at CK Mac Sdn Bhd (formerly EME Machinery Sdn Bhd), Penang, Malaysia

July 2017 - Present

Started as **technician** role which initially provides repair and maintenance for CNC machines, currently working as **sales engineer** in CK Mac Sdn Bhd, a local CNC system solution industry. As sales engineer, have considerable experience in **promoting products** to the customers based on their needs. Also provide **software training** (such as HMI), **technical repair & maintenance** service and **consultancy**.

## Employment history

Sales Engineer for CNC machines at CK Mac Sdn Bhd, Penang, Malaysia

July 2017 - Present

- **Promoting and selling company products** to customers based on their requirements as primary role.
- **Provide technical consultancy and specifications** related to company products (such as CNC, milling, turning machines).
- **Provide technical troubleshooting, repair, maintenance & support** to customers in needs.
- **Provide technical training** such as HMI, machine repair, etc.
- **Schedule appointments** with customers for requirements briefing.
- **Search for potential customers** for the company.
- **Manage logistics and delivery** to ensure machines are delivered to the customers on a timely basis.
- **Manage price negotiations and deals** with the customers.
- **Responsible for managing and arranging technicians** for customer support.

## Technician for CNC machines at EME Machinery Sdn Bhd, Penang, Malaysia

July 2014 - June 2017

- **Machinery installation and assembly** for customers.
- **Electrical wiring and assembly.**
- **PCB soldering and troubleshooting.**
- **Provide technical troubleshooting, repair, maintenance & support** to customers in needs.
- **Provide technical training** such as HMI, machine repair, etc.

## Kerian Cemerlang Trading, Perak, Malaysia

Sept 2013 - June 2014

- **Gas delivery**

## Education

### Secondary/SPM/"O" Level, SMK Taman Perwira, Bukit Mertajam

2009 - 2010

- Field of study: **Science**
- 9 Credits (1 B, 2 C, 1 D, 5 G)

### Lower Secondary Education Level/PMR, SMK Taman Perwira, Bukit Mertajam

2005 - 2008

## Activities

### Malaysia Technology Expo

2018

- **Company exhibition**

### Metaltech

2018

- **Company exhibition**

### Fanuc/Mitsubishi Application Technical Training

2018

- **Company Training**