Optimal Allocation with Noisy Inspection

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Inspection

A core economic activity

- employers **interview** potential employees
- public funds **assess** grant applications
- venture capitalists **evaluate** investment opportunities

Why **inspect**?

1. discovery or *information acquisition*
2. verification or *screening*

A class of problems

A **principal** receives an unknown reward from allocating to an **agent**.

The agent has imperfect private information about this unknown reward; they receive a unit reward from being allocated to.

The principal may elicit a report from the agent, as well as inspect the reward at a cost.

The principal can commit to a mechanism, but must do so without transfers.

How should the principal design the inspection and allocation mechanism to maximize their ex ante expected return?

Applications

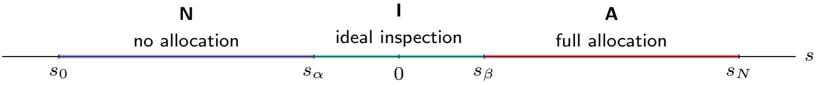
Mechanism design problems with noisy information, costly inspection, and limited transfers are widespread.

1. **Job hiring**: a firm seeks to fill an open position in their operation with a potential employee.
2. **Grant approval**: a public fund is tasked with assessing a grant application.
3. **Impact investment**: a venture capitalist sets the mechanism by which it reviews and invests in startups.

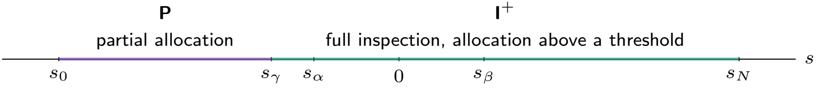
A simple solution

Let r be the principal's **reward**, and s be the agent's **type**, sorted and labelled by the expected value of the reward.

Symmetric information benchmark:



Optimal separating mechanism:

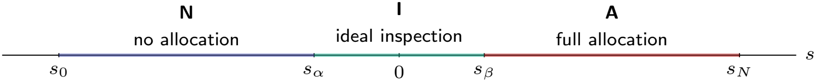


Losses

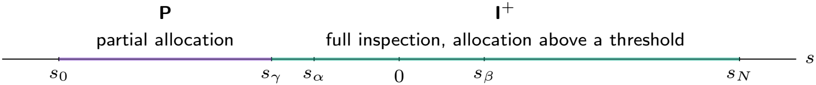
Three types of losses from private information:

1. over-allocation at the bottom,
2. over-inspection at the top and bottom, and
3. under-allocation post-inspection.

Symmetric information benchmark:

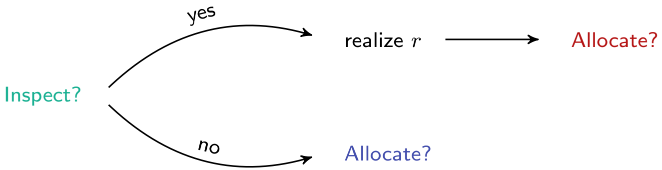


Optimal (separating) mechanism:



Mechanism

After the agent reports to the principal, what can the principal do?



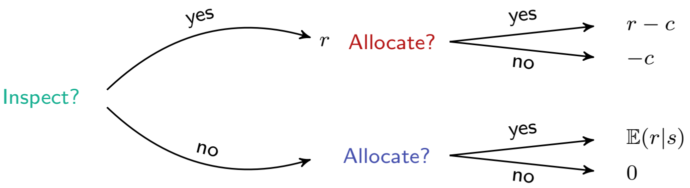
Then, a **mechanism** specifies for each type s,

- an inspection rule,
- a pre-inspection allocation, and
- a post-inspection allocation for each r.

These are potentially probabilistic choices, so are bounded between 0 and 1.

Optimal allocation

Principal's objective:



Agent's incentives: 1 if allocated to, 0 otherwise.

An **optimal allocation** is a mechanism that maximizes the ex ante expected objective subject to *incentive compatibility* (IC) for each type s:

$$u(s|s) \geq u(\hat{s}|s) \quad \forall \hat{s}$$

A solution recipe

Consider a **relaxation** of the principal's problem that only requires the upward local IC constraints to be satisfied:

Claim 1: Optimal post-inspection rules are threshold rules. That is, for each s_n there exists some τ_n such that allocation only occurs post-inspection if $r > \tau_n$.

Claim 2: Each upward local incentive compatibility constraint binds. That is, for each s_n, $u(s_n|s_n) = u(s_{n+1}|s_n)$.

Claim 3: Optimal inspection rules are themselves threshold rules. That is, there exists γ such that the agent is only inspected if $s_n > s_\gamma$.

$\Rightarrow$ Optimal post-inspection thresholds are constant: $\tau_n = \tau\ \forall n$.

Optimal separating policy

Given **Claims 1-3**, we are only left to optimize by selecting:

- γ: the first type to inspect, and
- τ: the threshold for passing those who are inspected.

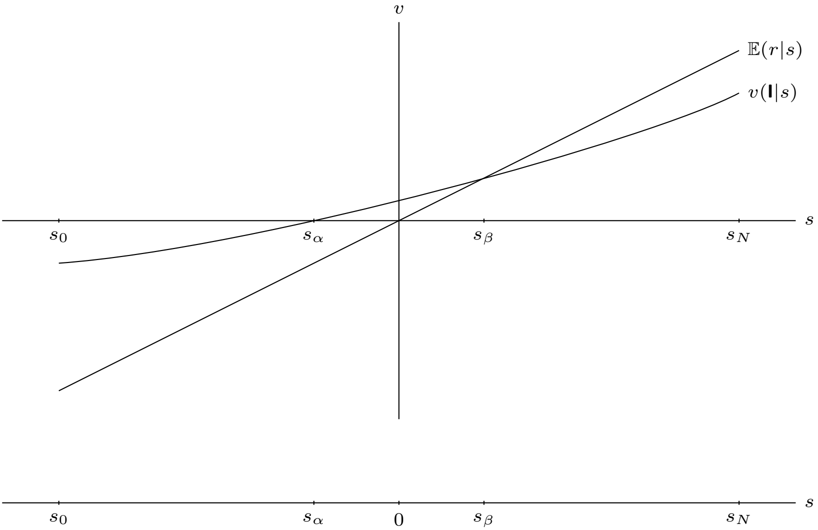
This is given by:

- the value of those high signals that we inspect with threshold τ, and
- the value of those low signals that we partially allocate to.

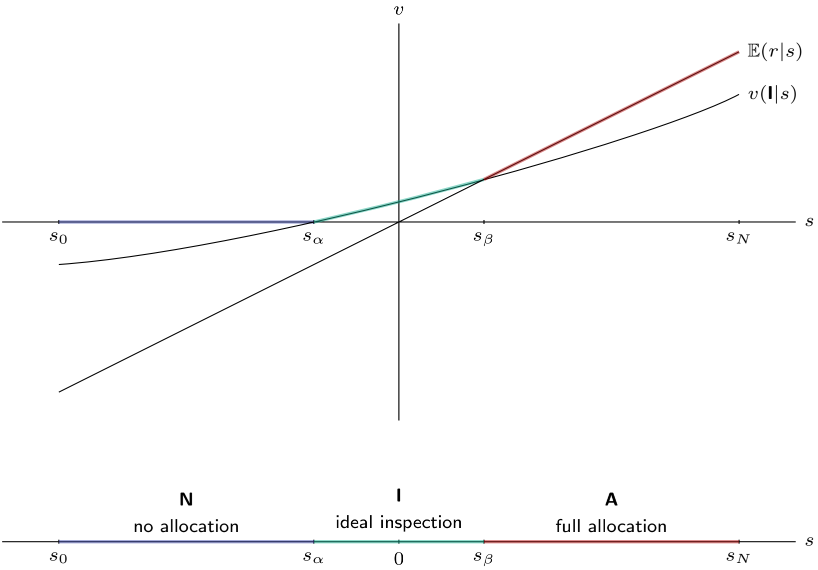
$$\max_{\gamma,\tau} \; v(\mathbf{I}(\tau)|s > s_\gamma) \cdot Pr(s > s_\gamma) + Pr(r > \tau|s_\gamma)\mathbb{E}(r|s \leq s_\gamma) \cdot Pr(s \leq s_\gamma)$$

This satisfies the **global** IC constraints for all γ and τ, and thus must be a solution to the original problem.

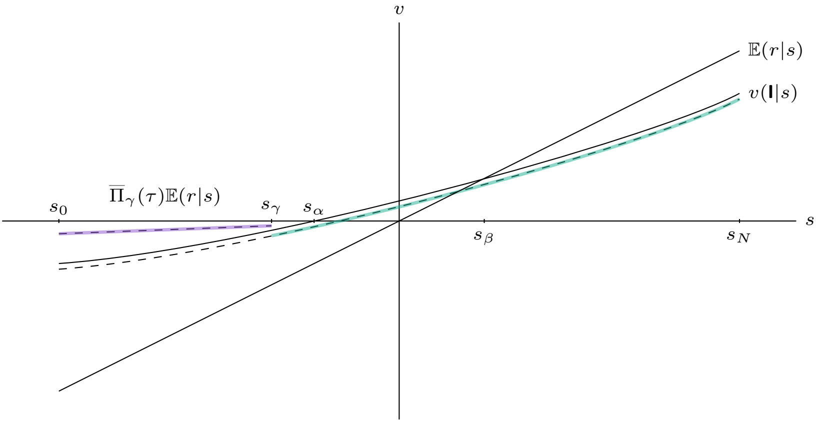
A visual representation

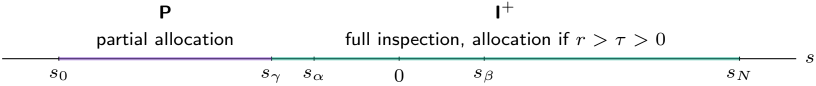


First best policy



Second best policy





Literature

Perfect information: Green and Laffont (1986), Ben-Porath, Dekel and Lipman (2014), Mylovanov and Zapechelnyuk (2017), Epitropou and Vohra (2019).

Transfers: Townsend (1979), Border and Sobel (1987), Mookherjee and Png (1989), Alaei et al. (2020).

Limited transfers: Mylovanov and Zapechelnyuk (2017), Silva (2019*b*), Li (2021).

Efficient mechanisms: Ball and Kattwinkel (2019), Silva (2019*a*), Siegel and Strulovici (2021), Pereyra and Silva (2021), Erlanson and Kleiner (2020).

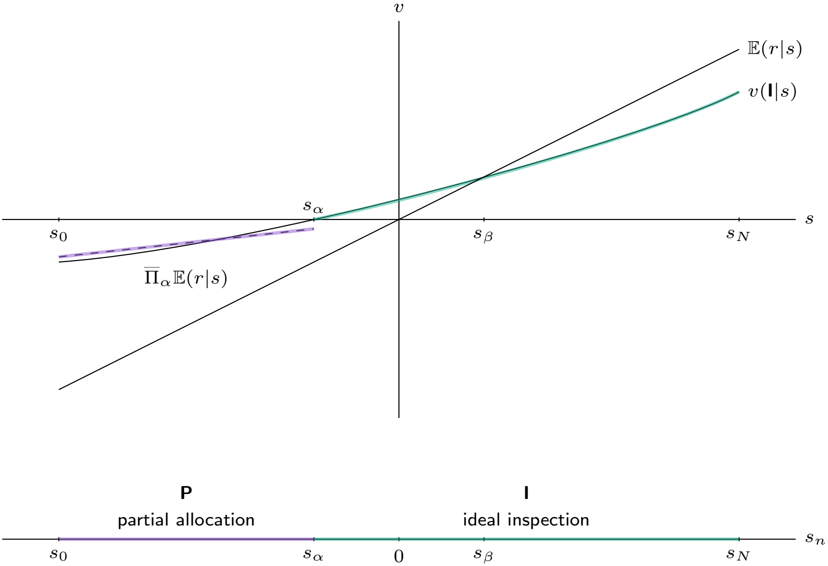
Relaxing commitment

There are three natural relaxations to the commitment assumption:

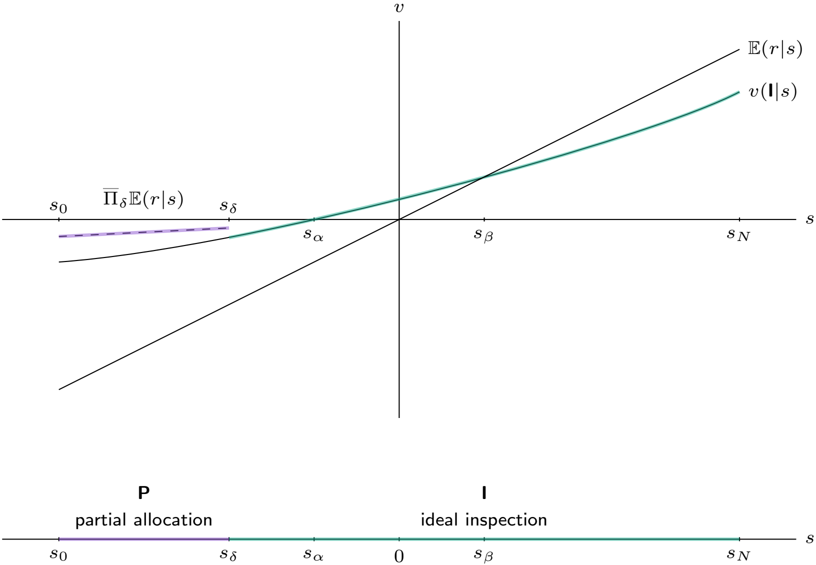
1. **pre-inspection commitment**: the principal can commit to pre-inspection allocations and an inspection rule but cannot commit to post-inspection allocations,
2. **pre-assessment commitment**: the principal cannot commit to either an inspection rule or post-inspection allocations, but can commit to pre-inspection allocations, and
3. **no commitment**: the principal cannot commit to allocations or an inspection rule.

For **no commitment**, the principal can only choose between the pooling mechanisms and reports convey no information. We know what this looks like, so let's turn to the first two relaxations.

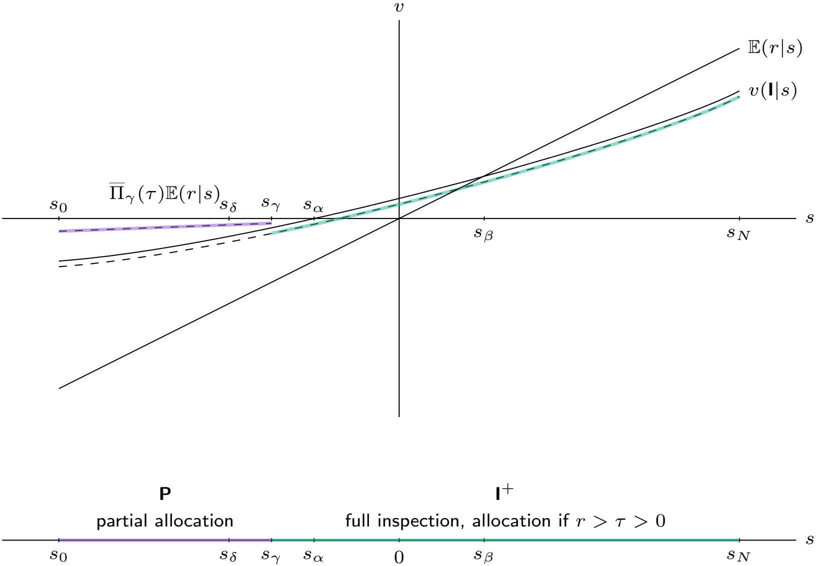
Pre-assessment commitment



Pre-inspection commitment



Full commitment



Noisy inspection

Optimal inspection balances *discovery* and *verification*.

When agents have **noisy private information**, the principal:

- over-inspects high and low types,
- under-allocates to agents who are inspected, and
- over-allocates to agents who are not inspected.

Weakening commitment magnifies the losses from over-allocating to agents who aren't inspected.

For separating to be optimal, signals need to be sufficiently accurate, costs sufficiently small and information sufficiently valuable.

Outstanding questions?

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