



**Nawaaz Khalfan**  
133 South 36th Street  
Philadelphia, PA 19104  
267-206-0486

Dear Recruiting Committee:

I am writing to be considered for the position of [Associate Professor](#). I am a Ph.D. candidate in Economics at the University of Pennsylvania, and I expect to complete my degree in May 2023. My research is in microeconomic theory, with a focus on information acquisition, mechanism design, and search.

Your advertisement on [the AEA JOE](#) mentioned that you were looking for a candidate who [produces exceptional research, teaches effectively, and will contribute to the academic environment](#). I believe I am particularly suited for this role [given my high quality research, the importance of my research agenda, my excellent teaching record, and my nature as a gregarious and optimistic colleague](#). I have long admired research produced by the [Kenneth C. Griffin Department of Economics](#), and am also very interested in living and working in [Chicago](#).

My current research explores the use of inspection, signalling and indexing to acquire and share information, what outcomes this gives rise to in strategic environments and how these outcomes map into applied settings. My job market paper looks at the use of costly inspection to elicit information from a partially informed agent, and results in the principal not only screening for information from the agent but spending resources on learning themselves. This is part of a research agenda to extend models of search and exploration to strategic settings.

I am passionate about teaching and have extensive experience instructing courses in both undergraduate and graduate economics. This has ranged from lecturing in core economics, to supervising undergraduate research projects, to designing and instructing my own courses in microeconomics and game theory. In my classes, as well as my research activities, I put a high value on equity in opportunity and treatment, and I personally have a deep respect for diversity and individualism.

I will be available for interviews at the EJME 2022 and the ASSA 2023 Meetings. Should you need any further information, please do not hesitate to contact me via the email or number listed below.

Thank you for your consideration.

Warm regards,

A handwritten signature in blue ink, appearing to read "Nawaaz Khalfan".

Nawaaz Khalfan

Email: [khalfan@sas.upenn.edu](mailto:khalfan@sas.upenn.edu)  
Web: [www.nawaazkhalfan.com](http://www.nawaazkhalfan.com)  
Phone: 267-206-0486