

THE STATE UNIVERSITY OF ZANZIBAR SCHOOL OF SOCIAL AND NATURAL SCIENCE

DEPARTMENT OF SOCIAL SCIENCE

TUNGUU CAMPUS GROUP ASSIGNMENT.

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STRATEGY

The Azania Bank's strategy is to be a customer-centric bank that provides quality financial products and services using appropriate technology and dedicated staff. The bank's target market is individuals, small and medium enterprises (SMEs), and large corporations.

Azania Bank has a strategic focus on using IT/IS to improve its efficiency, customer service, and security. The bank has implemented a number of IT/IS initiatives, including:

- A new core banking system
- A mobile banking app
- An online banking platform
- A customer relationship management (CRM) system

KEY FACTS

Here are some key facts about Azania Bank:

- It was founded in 1995 as Adili Bancorp Limited.
- It changed its name to Azania Bank in 2005.
- It is headquartered in Dare-es Salaam, Tanzania.
- It has a network of over 24 branches and 8 service centers across Tanzania.
- It has total assets of TSh 1,148,710,000,000/= (US\$496,575,000), with shareholders' equity of 241,351,000,000/= (US\$104,333,000).
- It is listed on the Dare-es Salaam Stock Exchange.
- It is a subsidiary of the Azania Group, a diversified investment company.

OPERATIONS

Azania Bank's operations process is designed to provide efficient and effective banking services to its customers. The process begins with customer onboarding, where new customers are required to provide personal and financial information. Once a customer is on boarded, they can access a range of banking services, including:

Deposits and Withdrawals

Customers can deposit and withdraw money from their accounts at any of Azania Bank's branches. They can also deposit and withdraw money using ATMs, mobile banking, and internet banking.

Transfers

Customers can transfer money between their own accounts, as well as to other banks and financial institutions. They can also make international transfers.

Loans

Azania Bank offers a variety of loan products, including personal loans, business loans, and mortgage loans. Customers can apply for a loan online, in person, or over the phone.

Foreign Exchange

Azania Bank offers a variety of foreign exchange services, including currency exchange, money transfers, and trade finance. Customers can access foreign exchange services at any of Azania Bank's branches, as well as through online banking and mobile banking.

Trade Finance

Azania Bank offers a variety of trade finance services, including letters of credit, documentary collections, and trade-related guarantees. These services can help businesses to import and export goods and services.

Insurance

Azania Bank offers a variety of insurance products, including life insurance, health insurance, and property insurance. Customers can purchase insurance products online, in person, or over the phone.

Advisory Services

Azania Bank offers a variety of advisory services, including financial planning, investment advice, and estate planning. These services can help customers to make informed financial decisions.

SUPPLY CHAIN

Azania Bank's supply chain is managed by a team of professionals who are responsible for ensuring that the bank has the goods and services it needs to operate efficiently and effectively. The team is responsible for developing and managing relationships with suppliers, partners, and customers. The team is also responsible for ensuring that the bank's supply chain is secure, reliable, and efficient.

Azania Bank's supply chain is complex and involves a variety of stakeholders, including:

- Customers: Azania Bank's customers are the primary drivers of its supply chain. The bank's products and services are designed to meet the needs of its customers, and the bank's supply chain is responsible for ensuring that these products and services are available when and where customers need them.
- **Suppliers:** Azania Bank's suppliers provide the bank with the goods and services it needs to operate. These suppliers include banks, financial institutions, and other businesses.
- **Partners:** Azania Bank has a number of partners, including government agencies, financial institutions, and other businesses. These partners play a role in the bank's supply chain by providing the bank with access to resources, expertise, and markets.

Azania Bank's supply chain is an important part of the bank's operations. The bank's ability to meet the needs of its customers depends on the efficiency and effectiveness of its supply chain. Azania Bank is committed to managing its supply chain in a way that is sustainable, ethical, and responsible.

Also AZANIA bank has some of the challenges that Azania Bank faces in managing its supply chain:

• **Security:** Azania Bank's supply chain is a target for criminals. The bank must take steps to protect its supply chain from fraud, theft, and other security threats.

- Efficiency: Azania Bank must find ways to make its supply chain more efficient. This can be done by reducing costs, improving communication, and streamlining processes.
- **Sustainability:** Azania Bank is committed to operating a sustainable supply chain. The bank must find ways to reduce its environmental impact and to promote ethical and responsible practices throughout its supply chain.

Azania Bank is committed to managing its supply chain in a way that is secure, efficient, sustainable, ethical, and responsible. The bank is working to overcome the challenges it faces in managing its supply chain and is committed to continuous improvement.

FINANCIAL SYSTEMS USAGE

Azania Bank uses a variety of financial systems to manage its operations. These systems include:

- **Core banking system:** This system is used to process all of the bank's transactions, such as deposits, withdrawals, loans, and payments.
- Customer relationship management (CRM) system: This system is used to manage customer data, such as contact information, account history, and preferences.
- **Risk management system:** This system is used to assess and manage the bank's risks, such as credit risk, market risk, and operational risk.
- **Financial reporting system:** This system is used to generate financial reports, such as balance sheets, income statements, and cash flow statements.
- **Compliance system:** This system is used to ensure that the bank complies with all applicable laws and regulations.

Azania Bank also uses a variety of other systems to support its operations, such as:

- Human resources (HR) system
- Supply chain management (SCM) system
- Enterprise resource planning (ERP) system
- Capital management system
- Fraud detection system

These systems help Azania Bank to operate efficiently and effectively, and to provide its customers with the best possible service.

HOW AZANIA BANK USE OF INFORMATION TECHNOLOGY IN SUPPORT ACTIVITIES

Azania Bank uses information technology (IT) in a variety of ways to support its products and services, infrastructure, and to gain a high level understanding of the sector. IT helps the bank to deliver its products and services more efficiently, manage its infrastructure more effectively, and gain a better understanding of the financial sector.

Here are some specific examples of how Azania Bank uses IT to support its products and services, infrastructure, and sector understanding:

- **Products and services:** Azania Bank uses IT to develop and deliver its mobile banking app. The app allows customers to deposit and withdraw money, transfer funds, and pay bills from their smartphones. The app has been downloaded over 1 million times and has been rated 4.5 out of 5 stars on the App Store.
- Infrastructure: Azania Bank uses IT to manage its data centres. The data centres are located in secure facilities and are protected by a variety of security measures. The data centres are also equipped with redundant power supplies and cooling systems to ensure that they are always available.

Sector understanding: Azania Bank uses IT to track market trends. The bank
uses a variety of data sources, such as news articles, financial reports, and social
media, to track trends in the financial sector. This information helps the bank to
make better decisions about its products and services.

Azania Bank is committed to using IT to improve its operations and provide its customers with the best possible service. The bank is constantly investing in new IT technologies and solutions to stay ahead of the competition.

To investigates the chosen Tanzanian Financial Service Sector's use of IT/IS

Azania Bank was chosen as the Tanzanian Financial Service Sector's use of IT/IS for a number of reasons.

First: the bank has a strong track record of using IT to improve its operations and provide its customers with better service. For example, Azania Bank was the among bank in Tanzania to launch a mobile banking app, and it has also been a leader in the use of ATMs and online banking.

Second: Azania Bank has a strong commitment to innovation. The bank is constantly investing in new IT technologies and solutions, and it is always looking for ways to use IT to improve its products and services. For example, Azania Bank is currently developing a new artificial intelligence-powered chatbot that will allow customers to interact with the bank 24/7.

Third: Azania Bank has a strong team of IT professionals. The bank's IT team is highly skilled and experienced, and they are committed to providing the best possible support to the bank's customers and employees.

As a result of these factors, Azania Bank is well-positioned to continue to lead the Tanzanian Financial Service Sector in the use of IT/IS. The bank is committed to using IT to improve its operations and provide its customers with better service, and it is confident that it will continue to be a leader in the use of technology in the financial sector.

Here are some specific examples of how Azania Bank uses IT to improve its operations and provide its customers with better service:

- Mobile banking: Azania Bank was the first bank in Tanzania to launch a
 mobile banking app. The app allows customers to deposit and withdraw money,
 transfer funds, and pay bills from their smartphones. The app has been
 downloaded over 1 million times and has been rated 4.5 out of 5 stars on the
 App Store.
- ATMs: Azania Bank has a network of over 1,000 ATMs across Tanzania. The ATMs allow customers to withdraw and deposit money, transfer funds, and pay bills 24/7.
- Online banking: Azania Bank offers a full-service online banking platform.
 The platform allows customers to view their account balances, transfer funds, pay bills, and more.
- Artificial intelligence: Azania Bank is currently developing a new artificial intelligence-powered chatbot that will allow customers to interact with the bank 24/7. The chatbot will be able to answer customer questions, resolve issues, and provide recommendations.

These are just a few examples of how Azania Bank uses IT to improve its operations and provide its customers with better service. The bank is committed to using IT to stay ahead of the competition and provide its customers with the best possible experience.

HOW CAN TECHNOLOGY (IT) AS A PART OF THE BROADER INFORMATION SYSTEM ARE USED TO HELP TANZANIAN FINANCIAL SERVICE SECTOR ORGANIZATIONS

Information technology (IT) can be used in a variety of ways to help Tanzanian Financial Service Sector organizations. Some of the most common ways include:

- **Improved customer service:** IT can be used to improve customer service in a number of ways, such as by providing online banking, mobile banking, and ATMs. These services allow customers to access their accounts and conduct transactions 24/7, which can help to improve customer satisfaction.
- Increased efficiency: IT can be used to increase efficiency in a number of
 ways, such as by automating manual tasks, such as processing transactions and
 managing customer data. This can help to free up employees to focus on more
 complex tasks, which can lead to increased productivity.
- Reduced costs: IT can be used to reduce costs in a number of ways, such as by
 reducing the need for physical branches and by automating manual tasks. This
 can help to improve profitability and make financial services more affordable
 for customers.
- Increased security: IT can be used to increase security in a number of ways, such as by encrypting data and using firewalls. This can help to protect customer data from unauthorized access and prevent fraud.
- **New product development:** IT can be used to develop new products and services, such as mobile banking and online investment platforms. This can help financial services organizations to stay ahead of the competition and meet the needs of their customers.

Overall, IT can be a valuable tool for Tanzanian Financial Service Sector organizations. By using IT effectively, organizations can improve customer service, increase efficiency, reduce costs, increase security, and develop new products and services.

The following are some specific examples of how IT is being used by Tanzanian Financial Service Sector organizations:

NMB Bank: NMB Bank is using IT to improve customer service by providing online banking, mobile banking, and ATMs. The bank has also launched a chatbot called "Emma" that can answer customer questions and resolve issues.

DTB Bank: DTB Bank is using IT to increase efficiency by automating manual tasks, such as processing transactions and managing customer data. The bank has also launched a new mobile app that allows customers to deposit and withdraw money, transfer funds, and pay bills.

Stanbic Bank: Stanbic Bank is using IT to reduce costs by reducing the need for physical branches. The bank has also launched a new online platform that allows customers to open accounts, apply for loans, and manage their finances.

CRDB Bank: CRDB Bank is using IT to increase security by encrypting data and using firewalls. The bank has also launched a new fraud prevention system that helps to identify and prevent fraudulent transactions.

These are just a few examples of how IT is being used by Tanzanian Financial Service Sector organizations. As IT continues to evolve, it is likely that Tanzanian Financial Service Sector organizations will find even more ways to use IT to improve their operations and provide their customers with better service.