

DR. SACHITRA KUMAR CHAKRAVORTY

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VP/ SENIOR MANAGEMENT EXECUTIVE – TRAINING | L&D | HR • ACADEMICIAN

Offering over 20 years of commendable success as **Author, Corporate Trainer, Law of Attraction Expert, Certified Hypnotherapist/ NLP Practitioner, Motivational Speaker, Wellness, Success, Business & Life Coach**

EXECUTIVE SNAPSHOT

- Expertise in **Behavior Training, OD, Motivational Training, Wellness Coaching, Corporate Counseling and Stress Management.** A virtual and online counsellor to many weblinks e.g. MeraCareerGuide.com, and Parenting Today
- **Highly creative & self-motivated with innovative ideas and concepts** for increasing the transference of learning from classroom to the job and in motivating employees. Respected leader with big-picture vision who inspires people, influences perspective, and creates collaborative working environments
- **Key player and critical resource who helped in** formulating HR policies, employee engagement activities, employee grievances handling and bringing in innovative HR practices. Organised leader possessing strong interpersonal and communication skills
- Proactive professional with proven ability to **foster good employee interaction and motivate individuals** to excel in the learning process, ensuring team members remain well-qualified to provide highest level of quality and service
- **Manifested strengths in identifying training needs across levels** through mapping of skills for different roles and analyzing existing level of competencies; understanding soft skill training needs and customizing training module accordingly
- **Leveraged skills in contributing towards** best practices, organizational enhancement, project management, communications and other organizational consulting functions. Facilitation/strong presentation skills

KEY SKILLS

People
Management,
Policy
Formulation

Executive
Leadership,
Strategic
Planning

Organizational
Development,
Corporate HR

Manpower
Leadership,
Training &
Development

Performance
Management,
Recruitment /
Selection

CAREER HIGHLIGHTS

- Trained and coached by best Author/ Speakers in the World, MR. ARTHUR F. CARMAZZI, who is the Founder of DC and Colored Brain Therapy with considerable experience in conducting interactive workshops in Directive Communication required on soft skills for corporate and professional institutes all over the globe
- Bagged Rashtriya Vikas Ratna Award for supporting and creating software **CompasNow** on competency mapping & online career guidance on 12th December, 2012 at Constitution Club, New Delhi
- Instrumental in driving business' purpose and culture – both internal and the external (as in social norms), legitimised by policies, practices and other deliberate interventions that the employer puts in place in order to govern and create a sense of predictability of outcomes both for itself and its employees
- Recognised as active member of several panels that has helped many professionals in the corporate sector to realize their full potential by achieving what they really wanted to achieve and for the same
- Conducted workshops on **Communication Skills, Body language, Business Etiquette, Corporate Etiquette & Culture, Mentoring, Motivation trainings for Performance, Leadership, Team Building, Group discussion & Interview Skills, Personality Development** at the institute level as well as at corporate level
- Organised career related lecture session in many English medium schools of Chattishgarh
- Associated as Regional Coordinator of Unified Council, Hyderabad for conducting NSTSE/ NCO in schools to evaluate skills in core subjects and as visiting faculty in IPMS Nagpur

CAREER PROGRESSION

TransilienZ Founder & CEO

Since Jan'10

- Assessing & developing the employees through the execution of initiatives and programmes
- Facilitating the development of talent/capability requirements across the organization, develop meaningful and instructive career paths

- Creating & implementing succession plans across organization, identifying high-potential staff & development programmes aimed at retention & growth
- Developing effective communication mediums to re-enforce linkages between professional development, compensation & performance management programme
- Interfacing with top management of different co. for in-depth needs analysis of organizational training & development gaps
- Collaborating with various departments to develop & execute learning and development programmes that meet the specific needs of individual clusters

ICube Consortium Pvt. Ltd., Mumbai

Since Jun'17

Strategic Partner

ICE© Cube was created purely from the point of view of what is functionally important to the practitioner. This tool measures the human capital input that goes into building the organization i.e. capability – people and people related infrastructure- and commensurately its output i.e. effective performance.

- Implemented the incentives that encourage people to give their best; introduced the systems, organization structures, use of technology, and the way work is organized so as to enable people to perform
- Drove global partner management ensuring reporting, partner based pipeline management and channeling conflict resolution
- Built a clear, concise global strategy with an established, centralized and ongoing partner/alliance management process and governance
- Worked with regional partnership leads to develop local goals and plans that support policy efforts and priorities

Vision World Academy, Ahmedabad

Since Jun'18

Member of The Board Of Advisors

- Rendered services as Member of The Board of Advisors, held accountable for mentoring Visionary Award Advisory committee
- Facilitated process of shortlisting significant achievers; prepared proposals for award presentation using data collected through various formal and informal channels, trade associations chambers of commerce & industry, social and educational institutions, decision maker, prominent personalities, etc.
- Organized functions, various events and other awareness programmes, aimed at enhancing the sense of bonding and oneness amongst the members

Japan India Network Info Solutions Pvt. Ltd., Mumbai

Since Aug'13

Consultant on Advisor Board

- Preparing pre-training and post training evaluation tools and kits; identifying potential areas for grooming employees and mentoring to develop appropriate modules
- Efficaciously worked towards conducting following modules:
 - Identify the right candidate as per teams from multiple applicants using competency assessment
 - Identify the training needs of existing staff
 - candidate's competencies Comparison
 - Customizable profiles and Rank List preparation for easy recruitment
 - Conducting single test for multiple job analysis

ACADEMIC CREDENTIALS

- **Ph D in Human Resource Management** from JKT University, Rajasthan
- **M. Phil. in Counselling & Guidance** from TGOU, Nagaland
- **PGDM (PM&HRD)** from BIMS, Pune
- **MS in Counselling & Psychotherapy** from IPMS, Mumbai
- **PG Diploma in Career Counselling** from IPMS, Mumbai
- Graduated in Commerce

FREELANCING ASSIGNMENTS

- Worked as Motivational and International Corporate Trainer

MEMBERSHIPS

- Association of Psychologists and Counsellors, Nagpur
- Indian Academy of Applied Psychology, Chennai
- International Association of Holistic Psychology, Tamil Nadu
- Pondicherry Psychologists Association, Puducherry

CERTIFICATIONS & TRAININGS

- Level IV certification from Directive Communication International and certified and accredited by American Institute of Business Psychology (AIOBP)
- Certificate Training in Clinical Hypnotherapy by California Institute of Hypnotherapy, Mumbai
- A certified Law of Attraction Trainer duly certified by Infinite Intelligence India (P) Ltd., Hyderabad

WORKSHOPS ATTENDED

- Workshop on Transactional Analysis - 101, at Madras Study Circle and awarded by International Transactional Analysis Association, USA
- Workshop on Stress Management by ACP, Nagpur
- Basic Lab on Human Process by ISABS, Kolkata
- National Workshop on Counselling through NLP (Neuro Linguistic Programming) by APCPA, Hyderabad
- TTT (Train the Trainer) workshop on Directive Communication Psychology, at Gurgaon by DC International, Indonesia
- TTT workshop on Law of Attraction, organized by iii (P) Ltd. Hyderabad

RESEARCH PAPER PUBLICATIONS

- "Transactional Analysis and Personality Assessment to Improve Professional college Student's Communication Skills" – published in RESEARCH LINK, A National Research Journal – Issue 85, Vol – V (2) April – 2011, page 23-25
- "INSOMNIA and its impact on personality- A psychological study" – published in Research Analysis & Evaluation, An International Referred Research Journal – Vol II, issue 18, March – 2011, page 57-58

PERSONAL DOSSIER

Date of Birth	6 th January 1962
Nationality	Indian
Languages Known	English, Hindi, Bengali
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